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Information System on Trade and Integration

Trade and Integration Monitor 2014

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## Country Profiles







## Trade and Integration Monitor 2014

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### Country Profiles

Coordinated by  
Paolo Giordano

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# Country Profiles

These Profiles complement the analysis presented in the Trade and Integration Monitor 2014 – Facing Headwinds – Policies to support a trade recovery in the post-crisis era.

The Country Profiles present an overview of international trade and trade policies of twenty-six IDB borrowing member countries of Latin America and the Caribbean. The performance and structure of international trade are shown through export and import indicators, highlighting the principal trading partners and the degree of concentration of exports, both in terms of products and trading partners. Additionally, a sectoral breakdown and a technological content analysis of exports is presented. Regarding trade policies, the profiles show information for each country in the multilateral and regional scopes, summarizing the non-preferential tariffs, comparing the evolution of preferential vs. non-preferential trade flows, and the degree of liberalization under FTAs as of 2014.

## Data Sources and Methodological Notes

**GDP and population** figures are from IMF *World Economic Outlook* database and from Latin American and Caribbean Demographic Centre (CELADE). MFN Tariff data are from INTrade.

**Destination of exports/source of imports** is based on 2013 figures –or the most recent available– from INTrade/DataINTAL.<sup>1</sup> Trade with unidentified partners included in “Rest of the World.”

**Exports to FTA partners** include total exports to countries with which the reporting country has an FTA in force. FTAs are defined as trade agreements that fully eliminate tariffs on 80 percent or more of Harmonized System subheadings. Changes over time reflect both the growth of exports to preferential FTA partners and the entry into force of FTAs with new partners.

**Partner countries with FTAs in force** defined as of September 1, 2014.

**Preferential trade agreements** are based on INTrade. Share of total exports and imports are total flows, not necessarily trade flows benefiting from preferences.

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<sup>1</sup> Notes: Trade data for Haiti and Suriname have been obtained from the IMF DOTS. Venezuela’s total exports (including petroleum) correspond to the figure of the balance of payments published by the Central Bank of Venezuela; partner’s breakdown of petroleum exports is estimated from import data reported by UN COMTRADE (Chapter 27 of the HS).

Use of the phrase “Taipei China”, or of the ISO country code “TWN”, does not in any way reflect a position by the Bank or any of its member countries regarding issues of national sovereignty or diplomatic recognition.

## List of Abbreviations

B	Billions
CARICOM	Caribbean Community
CELADE	Latin American and Caribbean Demographic Centre
IDB	Inter-American Development Bank
IMF DOTS	International Monetary Fund Direction of Trade Statistics
EFTA	European Free Trade Association
EU	European Union
FTA	Free Trade Agreement
FZ	Free Zone
GDP	Gross Domestic Product
HS	Harmonized System
IMF	International Monetary Fund
IJI	Legal Instruments of Integration
LAC	Latin America and the Caribbean
MFN	Most Favored Nation
N/A	Not available
ROW	Rest of the World
TRQ	Tariff Rate Quotas
UN COMTRADE	United Nations Commodity Trade Statistics Database
USA	United States of America
US\$	Dollars of the United States

## ARGENTINA

2013 Gross Domestic Product: US\$ 488B  
2013 Population: 41,492 Thousand

2013 GDP Growth: 4.3%  
GDP/Capita: US\$ 11,766

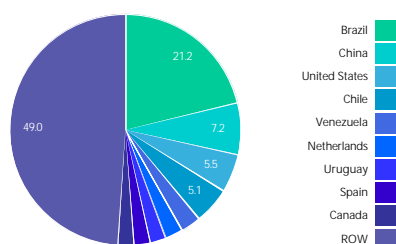
### Broad Trade Indicators

2013  
Total Exports: US\$ 76.6B (15.7% of GDP)  
Total Imports: US\$ 73.7B (15.1% of GDP)  
Current Acct. Bal: US\$ -4.5B (0.9% of GDP)  
Exports/Capita: US\$1,846

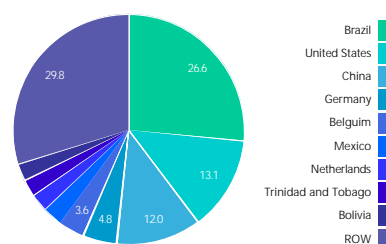
### MFN Tariffs

2014  
Average Applied MFN Tariff: 15.94%  
Maximum Applied MFN: 35% (2,493 Tariff Lines: 7.934%)  
Number of Tariff Lines Duty-Free: 1,190 (3.8%)

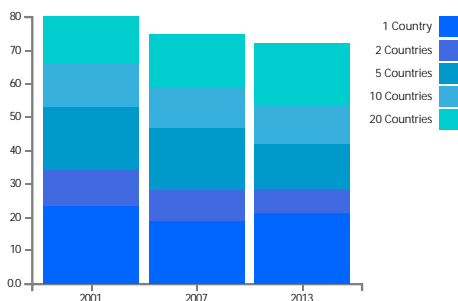
### Destination of Exports (2013)



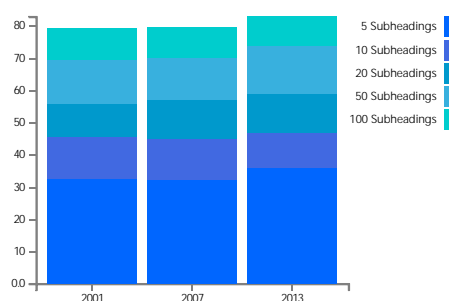
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2013 % of Exports to:

Top 2 Markets: 28.4%  
Top 5 Markets: 41.8%  
Top 10 Markets: 53.8%

#### 2013 Number of Subheadings Exported: 3,793 (75.1%) % of Exports in:

Top 10 Subheadings: 47.0%  
Top 50 Subheadings: 73.9%  
Top 100 Subheadings: 82.9%

#### 2013 Top 3 Exported HS Chapters:

23: Residues from food industries (15.7%)  
87: Vehicles (13.2%)  
10: Cereals (10.8%)

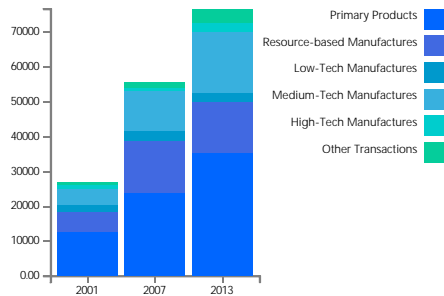
#### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

Brazil	87: Vehicles (10.5%)
Brazil	10: Cereals (1.2%)
Brazil	27: Mineral fuels and oils (1.0%)
Brazil	84: Machinery and appliances (1.0%)
Chile	27: Mineral fuels and oils (1.1%)

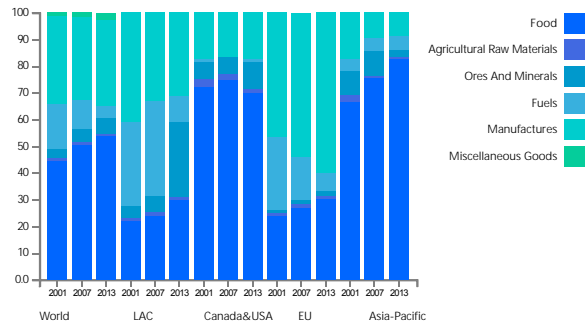
#### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

Canada	71: Precious metals and stones (1.8%)
China	12: Oil seeds & oleaginous fruits (4.2%)
Indonesia	23: Residues from food industries (1.6%)
India	15: Animal or veg. fats & oils (1.2%)
Vietnam	23: Residues from food industries (1.3%)

**Technology Content of Merchandise Exports to World (US\$ in millions)**



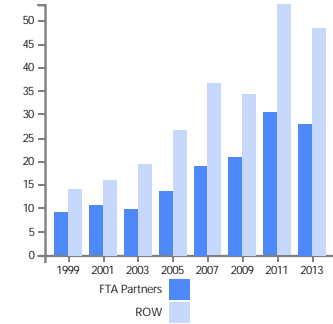
**Sectoral Profile of Exports to World (% of Total)**



**Free Trade Agreements Partners**



**Exports to FTA Partners vs. Rest of the World (US\$ Billion)**



FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Bolivia	1.0%	2.4%	100.0%	100.0%
Brazil	21.2%	26.6%	N/A	N/A
Chile	5.1%	1.5%	100.0%	100.0%
Colombia	2.0%	0.6%	93.4%	28.8%
Ecuador	0.5%	0.4%	93.7%	N/A
Peru	1.9%	0.2%	99.8%	87.8%
Paraguay	1.7%	0.7%	N/A	N/A
Uruguay	2.3%	1.0%	N/A	N/A
Venezuela	2.8%	0.1%	93.1%	29.6%
<b>Total/Avg.</b>	<b>38.5%</b>	<b>33.5%</b>	<b>96.7%</b>	<b>69.2%</b>



## BAHAMAS

2013 Gross Domestic Product: US\$ 8B  
2013 Population: 356 Thousand

2013 GDP Growth: 1.9%  
GDP/Capita: US\$ 23,502

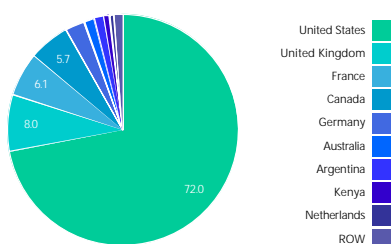
### Broad Trade Indicators

2013  
Total Exports: US\$ 0.4B (4.3% of GDP)  
Total Imports: US\$ 3.2B (38.5% of GDP)  
Current Acct. Bal: US\$ -1.6B (19.6% of GDP)  
Exports/Capita: US\$1,021

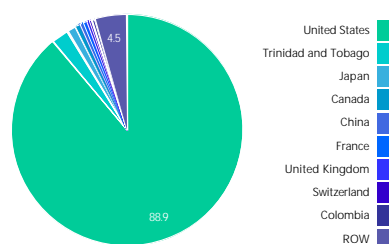
### MFN Tariffs

2014  
Average Applied MFN Tariff: 35.93%  
Maximum Applied MFN: 85% (7 Tariff Lines: 0.139%)  
Number of Tariff Lines Duty-Free: 426 (8.4%)

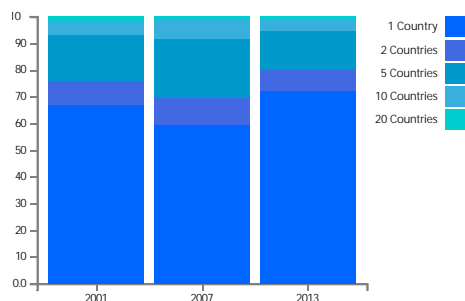
### Destination of Exports (2013)



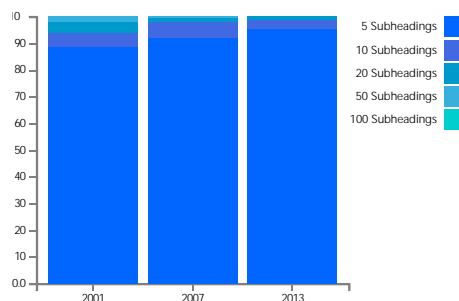
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2013 % of Exports to:

Top 2 Markets: 80.0%  
Top 5 Markets: 94.6%  
Top 10 Markets: 99.2%

#### 2013 Number of Subheadings Exported: 1,231 (24.4%) % of Exports in:

Top 10 Subheadings: 98.7%  
Top 50 Subheadings: 100.0%  
Top 100 Subheadings: 100.0%

#### 2013 Top 3 Exported HS Chapters:

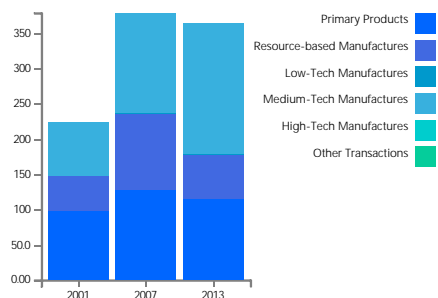
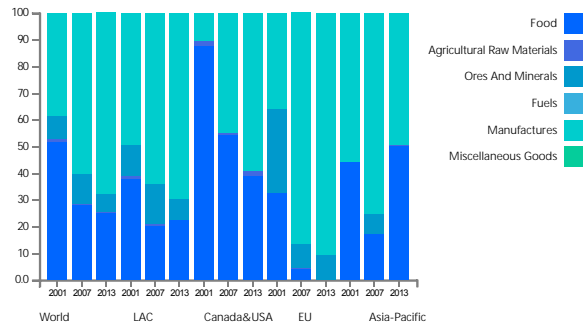
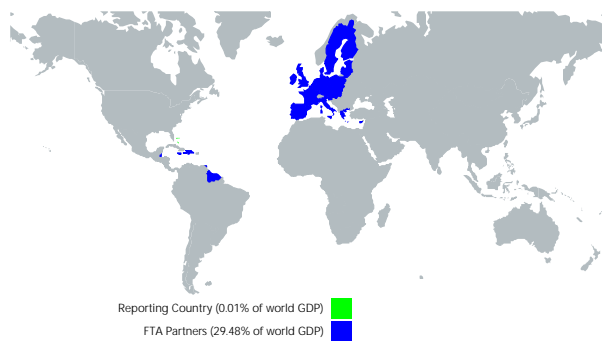
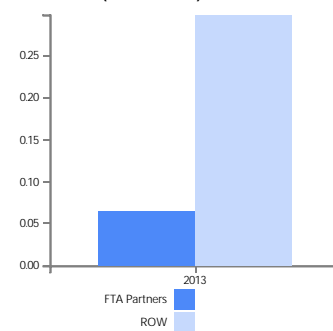
39: Plastics & articles thereof (50.2%)  
03: Fish and crustaceans (25.0%)  
29: Organic chemicals (16.9%)

#### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

Argentina	39: Plastics & articles thereof (1.4%)
Brazil	39: Plastics & articles thereof (0.4%)
Jamaica	25: Salt, earths and stone (0.2%)
Jamaica	12: Oil seeds & oleaginous fruits (0.0%)
Panama	25: Salt, earths and stone (0.0%)

#### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

France	03: Fish and crustaceans (6.1%)
United Kingdom	29: Organic chemicals (6.7%)
United States	39: Plastics & articles thereof (46.5%)
United States	03: Fish and crustaceans (16.4%)
United States	25: Salt, earths and stone (5.5%)

**Technology Content of Merchandise Exports to World  
(US\$ in millions)**

**Sectoral Profile of Exports to World  
(% of Total)**

**Free Trade Agreements Partners**

**Exports to FTA Partners vs. Rest of the World (US\$ Billion)**


FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
European Union	17.8%	1.5%	N/A	N/A
<b>Total/Avg.</b>	<b>17.8%</b>	<b>1.5%</b>	<b>N/A</b>	<b>N/A</b>

## BARBADOS

2013 Gross Domestic Product: US\$ 4B  
2013 Population: 279 Thousand

2013 GDP Growth: -0.7%  
GDP/Capita: US\$ 15,354

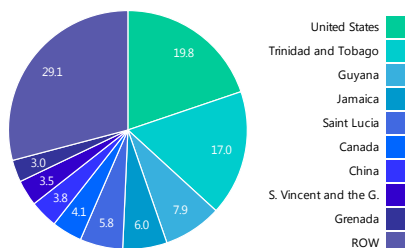
### Broad Trade Indicators

2013  
Total Exports: US\$ 0.3B (6.2% of GDP)  
Total Imports: US\$ 1.8B (41.3% of GDP)  
Current Acct. Bal: US\$ -0.5B (11.4% of GDP)  
Exports/Capita: US\$957

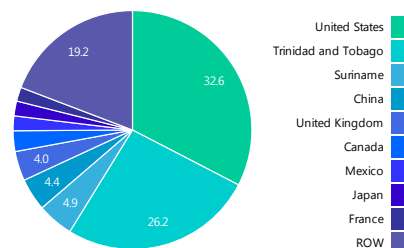
### MFN Tariffs

2014  
Average Applied MFN Tariff: 19.85%  
Maximum Applied MFN: 70% (10 Tariff Lines: 0.159%)  
Number of Tariff Lines Duty-Free: 347 (5.5%)

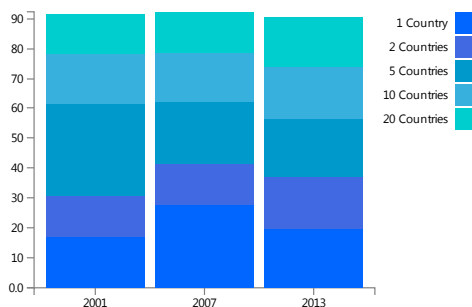
### Destination of Exports (2013)



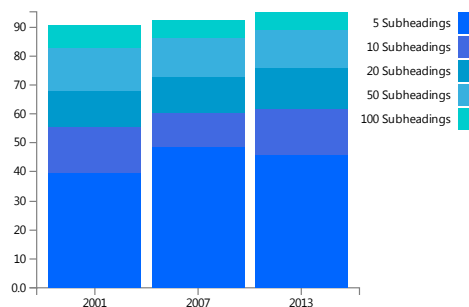
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2013 % of Exports to:

Top 2 Markets: 36.8%  
Top 5 Markets: 56.5%  
Top 10 Markets: 73.8%

#### 2013 Number of Subheadings Exported: 1,257 (24.9%) % of Exports in:

Top 10 Subheadings: 61.8%  
Top 50 Subheadings: 89.1%  
Top 100 Subheadings: 95.3%

#### 2013 Top 3 Exported HS Chapters:

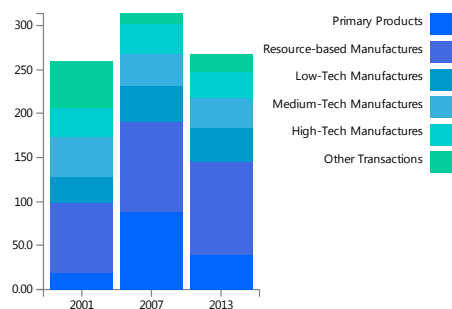
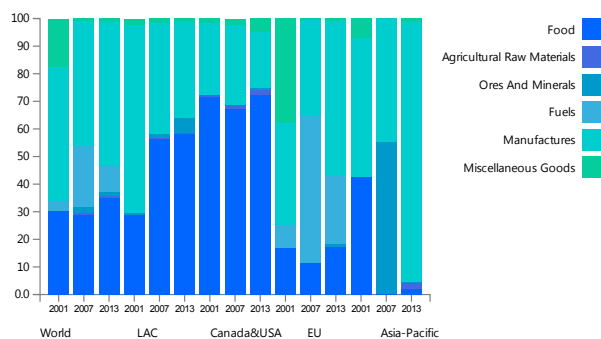
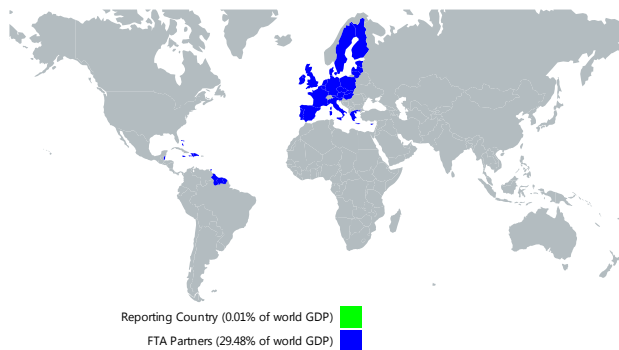
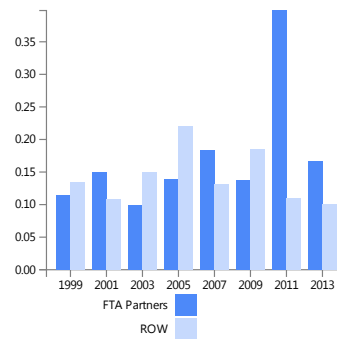
22: Beverages, spirits and vinegar (18.8%)  
27: Mineral fuels and oils (9.2%)  
30: Pharmaceutical products (8.9%)

#### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

Guyana	25: Salt, earths and stone (4.5%)
Jamaica	30: Pharmaceutical products (1.5%)
Suriname	25: Salt, earths and stone (1.5%)
Trinidad and Tobago	27: Mineral fuels and oils (9.1%)
Trinidad and Tobago	15: Animal or veg. fats & oils (1.8%)

#### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

Canada	22: Beverages, spirits and vinegar (3.3%)
China	90: Precision instruments (3.8%)
Portugal	17: Sugars and sugar confectionary (2.8%)
United States	22: Beverages, spirits and vinegar (9.4%)
United States	90: Precision instruments (2.2%)

**Technology Content of Merchandise Exports to World  
(US\$ in millions)****Sectoral Profile of Exports to World  
(% of Total)****Free Trade Agreements Partners****Exports to FTA Partners vs. Rest of the World (US\$ Billion)**

FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Antigua and Barbuda	2.6%	N/A	100.0%	100.0%
Belize	0.6%	0.1%	100.0%	100.0%
Dominica	1.1%	0.1%	100.0%	100.0%
European Union	8.8%	11.0%	22.2%	100.0%
Grenada	3.0%	0.1%	100.0%	100.0%
Guyana	7.9%	0.6%	100.0%	100.0%
Jamaica	6.0%	0.7%	100.0%	100.0%
Saint Kitts and Nevis	1.7%	N/A	100.0%	100.0%
Saint Lucia	5.8%	0.3%	100.0%	100.0%
Montserrat	0.1%	N/A	100.0%	100.0%
Suriname	2.1%	4.9%	100.0%	100.0%
Trinidad and Tobago	17.0%	26.2%	100.0%	100.0%
Saint Vincent and the Grenadines	3.5%	0.5%	100.0%	100.0%
<b>Total/Avg.</b>	<b>60.2%</b>	<b>44.5%</b>	<b>94.0%</b>	<b>100.0%</b>

## BELIZE

2013 Gross Domestic Product: US\$ 1B  
2013 Population: 349 Thousand

2013 GDP Growth: 1.6%  
GDP/Capita: US\$ 4,595

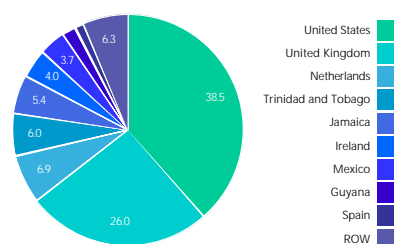
### Broad Trade Indicators

2013  
Total Exports: US\$ 0.3B (20.6% of GDP)  
Total Imports: US\$ 0.9B (58.0% of GDP)  
Current Acct. Bal: US\$ -0.1B (4.2% of GDP)  
Exports/Capita: US\$945

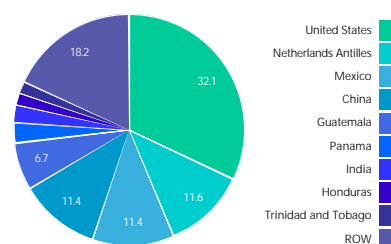
### MFN Tariffs

2014  
Average Applied MFN Tariff: 20.22%  
Maximum Applied MFN: 70% (10 Tariff Lines: 0.159%)  
Number of Tariff Lines Duty-Free: 345 (5.5%)

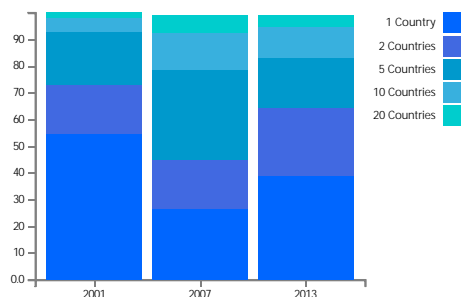
### Destination of Exports (2013)



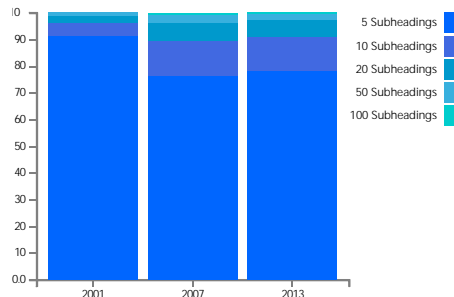
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2013 % of Exports to:

Top 2 Markets: 64.5%  
Top 5 Markets: 82.8%  
Top 10 Markets: 94.9%

#### 2013 Number of Subheadings Exported: 171 (3.4%) % of Exports in:

Top 10 Subheadings: 90.9%  
Top 50 Subheadings: 99.7%  
Top 100 Subheadings: 100.0%

#### 2013 Top 3 Exported HS Chapters:

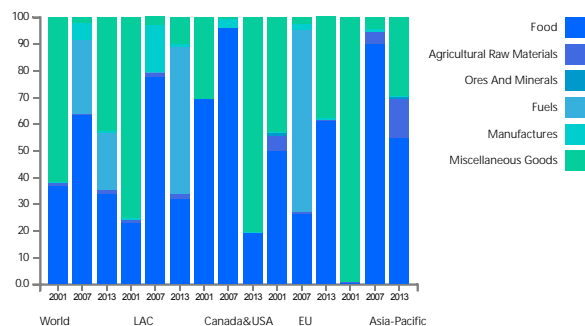
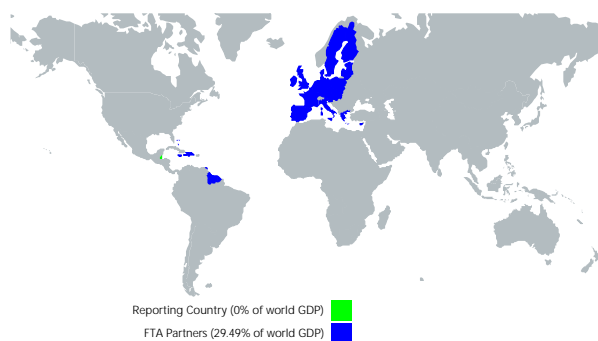
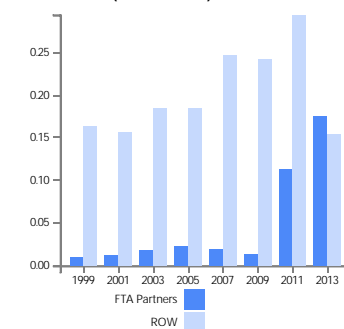
27: Mineral fuels and oils (21.2%)  
17: Sugars and sugar confectionary (17.4%)  
03: Fish and crustaceans (17.1%)

#### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

Guyana	23: Residues from food industries (1.6%)
Jamaica	07: Edible vegetables and roots (1.5%)
Mexico	03: Fish and crustaceans (3.7%)
Trinidad and Tobago	20: Preparations of vegetables (2.8%)
Trinidad and Tobago	03: Fish and crustaceans (2.8%)

#### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

United Kingdom	17: Sugars and sugar confectionary (16.2%)
United Kingdom	08: Edible fruits and nuts (8.9%)
Netherlands	20: Preparations of vegetables (6.5%)
United States	27: Mineral fuels and oils (21.2%)
United States	03: Fish and crustaceans (7.6%)

**Technology Content of Merchandise Exports to World  
(US\$ in millions)****Sectoral Profile of Exports to World  
(% of Total)****Free Trade Agreements Partners****Exports to FTA Partners vs. Rest of the World (US\$ Billion)**

FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Antigua y Barbuda	N/A	N/A	100.0%	100.0%
Barbados	0.4%	0.2%	100.0%	100.0%
Dominica	N/A	0.1%	100.0%	100.0%
European Union	38.6%	3.1%	22.1%	100.0%
Grenada	N/A	N/A	100.0%	100.0%
Guyana	2.0%	0.1%	100.0%	100.0%
Jamaica	5.4%	1.0%	100.0%	100.0%
San Cristóbal y Nieves	N/A	N/A	100.0%	100.0%
Saint Lucia	0.2%	0.1%	100.0%	100.0%
Montserrat	N/A	N/A	100.0%	100.0%
Surinam	N/A	N/A	100.0%	100.0%
Trinidad and Tobago	6.0%	1.6%	100.0%	100.0%
Saint Vincent and the Grenadines	N/A	N/A	100.0%	100.0%
<b>Total/Avg.</b>	<b>52.6%</b>	<b>6.2%</b>	<b>94.0%</b>	<b>100.0%</b>

## BOLIVIA

2013 Gross Domestic Product: US\$ 29B  
2013 Population: 11,037 Thousand

2013 GDP Growth: 6.8%  
GDP/Capita: US\$ 2,700

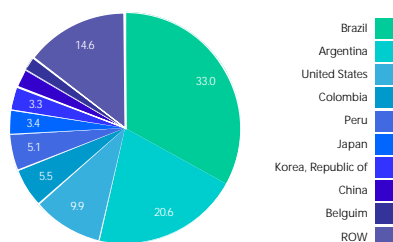
### Broad Trade Indicators

2013  
Total Exports: US\$ 12.2B (41.0% of GDP)  
Total Imports: US\$ 9.3B (31.4% of GDP)  
Current Acct. Bal: US\$ 1.1B (3.7% of GDP)  
Exports/Capita: US\$1,106

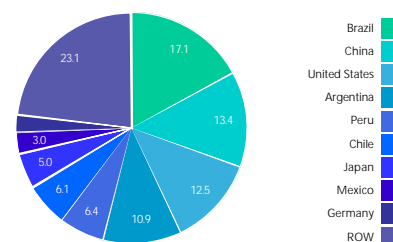
### MFN Tariffs

2014  
Average Applied MFN Tariff: 10.63%  
Maximum Applied MFN: 35% (327 Tariff Lines: 4.437%)  
Number of Tariff Lines Duty-Free: 537 (7.3%)

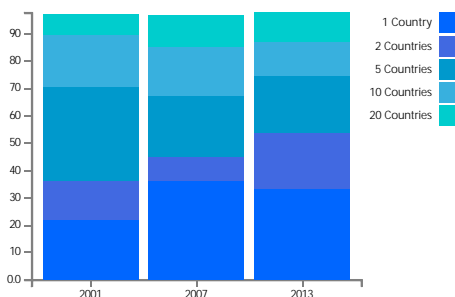
### Destination of Exports (2013)



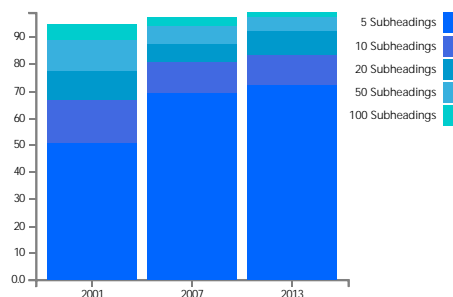
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2013 % of Exports to:

Top 2 Markets: 53.6%  
Top 5 Markets: 74.2%  
Top 10 Markets: 87.1%

#### 2013 Number of Subheadings Exported: 826 (16.3%) % of Exports in:

Top 10 Subheadings: 83.8%  
Top 50 Subheadings: 97.4%  
Top 100 Subheadings: 99.1%

#### 2013 Top 3 Exported HS Chapters:

27: Mineral fuels and oils (54.7%)  
26: Ores, slag & ash (15.7%)  
71: Precious metals and stones (6.8%)

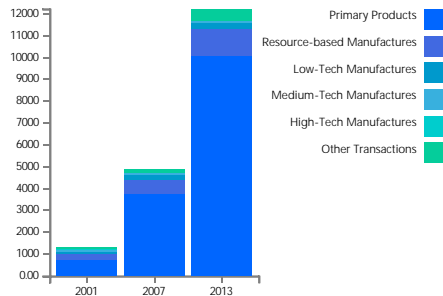
#### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

Argentina	27: Mineral fuels and oils (20.0%)
Brazil	27: Mineral fuels and oils (32.2%)
Colombia	23: Residues from food industries (2.6%)
Colombia	15: Animal or veg. fats & oils (2.0%)
Peru	23: Residues from food industries (1.6%)

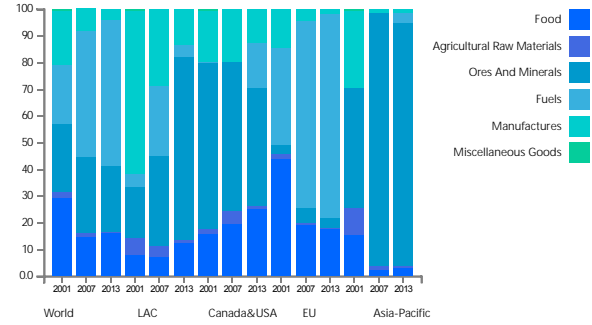
#### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

Belgium	26: Ores, slag & ash (1.9%)
Japan	26: Ores, slag & ash (3.3%)
Korea, Republic of	26: Ores, slag & ash (3.3%)
United States	71: Precious metals and stones (5.6%)
United States	80: Tin & articles thereof (1.7%)

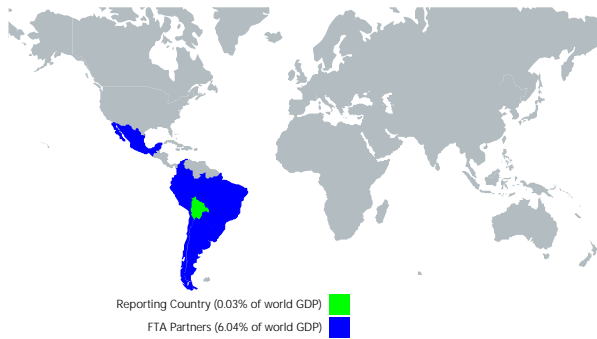
**Technology Content of Merchandise Exports to World (US\$ in millions)**



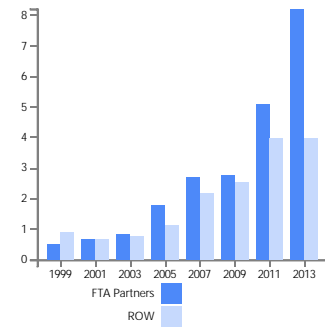
**Sectoral Profile of Exports to World (% of Total)**



**Free Trade Agreements Partners**



**Exports to FTA Partners vs. Rest of the World (US\$ Billion)**



FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Argentina	20.6%	10.9%	100.0%	100.0%
Brazil	33.0%	17.1%	100.0%	100.0%
Chile	1.3%	6.1%	N/A	N/A
Colombia	5.5%	2.0%	100.0%	100.0%
Ecuador	1.2%	0.4%	100.0%	100.0%
Mexico	0.2%	3.0%	97.5%	96.3%
Peru	5.1%	6.4%	100.0%	100.0%
Paraguay	0.3%	0.8%	100.0%	100.0%
Uruguay	0.1%	0.4%	100.0%	100.0%
<b>Total/Avg.</b>	<b>67.3%</b>	<b>47.1%</b>	<b>99.7%</b>	<b>99.5%</b>



## BRAZIL

2013 Gross Domestic Product: US\$ 2,242B  
2013 Population: 198,292 Thousand

2013 GDP Growth: 2.3%  
GDP/Capita: US\$ 11,310

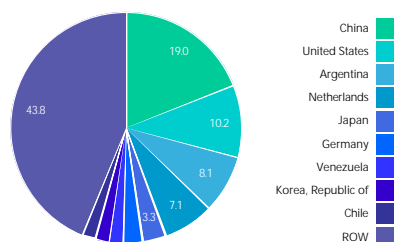
### Broad Trade Indicators

2013  
Total Exports: US\$ 242.2B (10.8% of GDP)  
Total Imports: US\$ 239.6B (10.7% of GDP)  
Current Acct. Bal: US\$ -81.4B (3.6% of GDP)  
Exports/Capita: US\$1,221

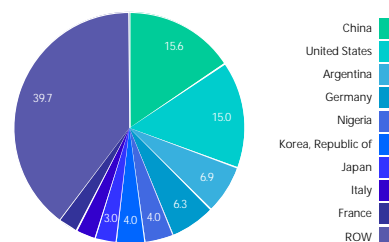
### MFN Tariffs

2014  
Average Applied MFN Tariff: 11.61%  
Maximum Applied MFN: 35% (439 Tariff Lines: 4.378%)  
Number of Tariff Lines Duty-Free: 720 (7.2%)

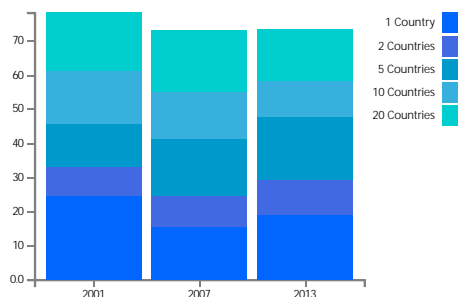
### Destination of Exports (2013)



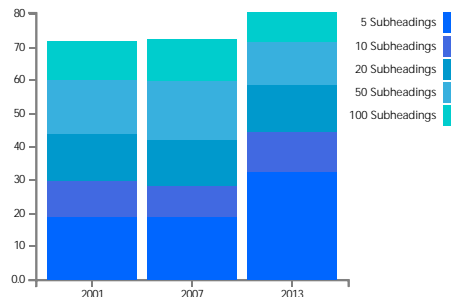
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2013 % of Exports to:

Top 2 Markets: 29.2%  
Top 5 Markets: 47.7%  
Top 10 Markets: 58.1%

#### 2013 Number of Subheadings Exported: 4,360 (86.3%) % of Exports in:

Top 10 Subheadings: 44.4%  
Top 50 Subheadings: 71.4%  
Top 100 Subheadings: 80.3%

#### 2013 Top 3 Exported HS Chapters:

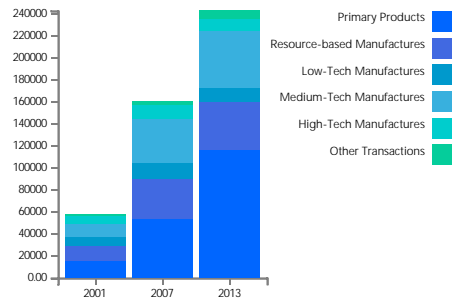
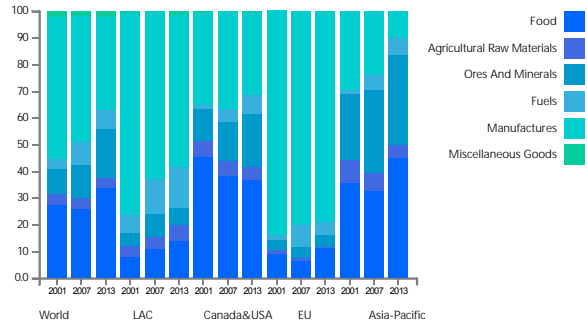
26: Ores, slag & ash (14.5%)  
12: Oil seeds & oleaginous fruits (9.5%)  
27: Mineral fuels and oils (7.4%)

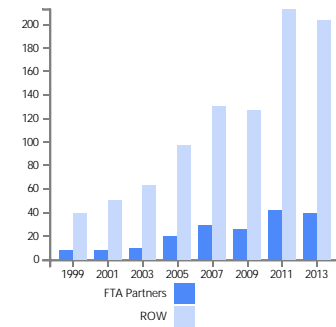
#### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

Argentina	87: Vehicles (3.7%)
Argentina	84: Machinery and appliances (0.8%)
Chile	27: Mineral fuels and oils (0.5%)
Panama	89: Ships and boats (1.6%)
Venezuela	02: Meat and edible meat offal (0.5%)

#### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

China	12: Oil seeds & oleaginous fruits (7.1%)
China	26: Ores, slag & ash (6.8%)
China	27: Mineral fuels and oils (1.7%)
United States	27: Mineral fuels and oils (1.5%)
United States	72: Iron and steel (1.3%)

**Technology Content of Merchandise Exports to World  
(US\$ in millions)**

**Sectoral Profile of Exports to World  
(% of Total)**

**Free Trade Agreements Partners**

**Exports to FTA Partners vs. Rest of the World(US\$ Billion)**


FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Argentina	8.1%	6.9%	N/A	N/A
Bolivia	0.6%	1.6%	100.0%	100.0%
Chile	1.9%	1.8%	100.0%	100.0%
Colombia	1.1%	0.6%	86.1%	54.2%
Ecuador	0.3%	0.1%	93.0%	38.1%
Peru	0.9%	0.7%	99.8%	87.8%
Paraguay	1.2%	0.4%	N/A	N/A
Uruguay	0.9%	0.7%	N/A	N/A
Venezuela	2.0%	0.5%	92.4%	44.9%
<b>Total/Avg.</b>	<b>17.0%</b>	<b>13.3%</b>	<b>95.2%</b>	<b>70.8%</b>

## CHILE

2013 Gross Domestic Product: US\$ 276B  
2013 Population: 17,557 Thousand

2013 GDP Growth: 4.2%  
GDP/Capita: US\$ 15,775

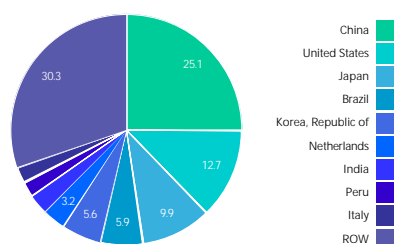
### Broad Trade Indicators

2013  
Total Exports: US\$ 76.2B (27.5% of GDP)  
Total Imports: US\$ 71.8B (25.9% of GDP)  
Current Acct. Bal: US\$ -9.5B (3.4% of GDP)  
Exports/Capita: US\$4,339

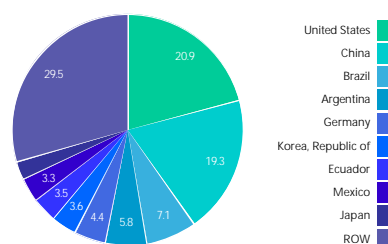
### MFN Tariffs

2014  
Average Applied MFN Tariff: 5.98%  
Maximum Applied MFN: 13% (12 Tariff Lines: 0.167%)  
Number of Tariff Lines Duty-Free: 35 (0.5%)

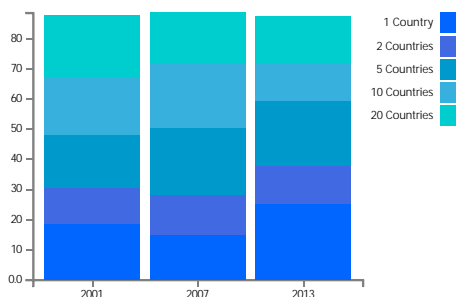
### Destination of Exports (2013)



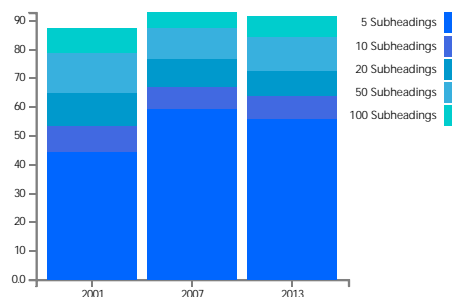
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2013 % of Exports to:

Top 2 Markets: 37.8%  
Top 5 Markets: 59.2%  
Top 10 Markets: 71.8%

#### 2013 Number of Subheadings Exported: 3,407 (67.4%) % of Exports in:

Top 10 Subheadings: 63.7%  
Top 50 Subheadings: 84.4%  
Top 100 Subheadings: 91.4%

#### 2013 Top 3 Exported HS Chapters:

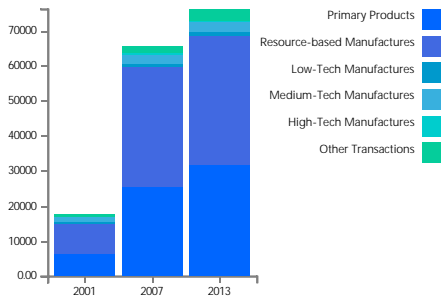
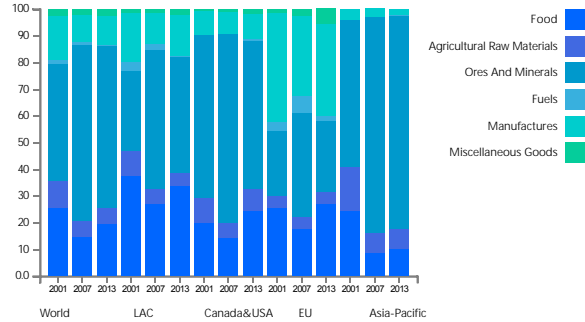
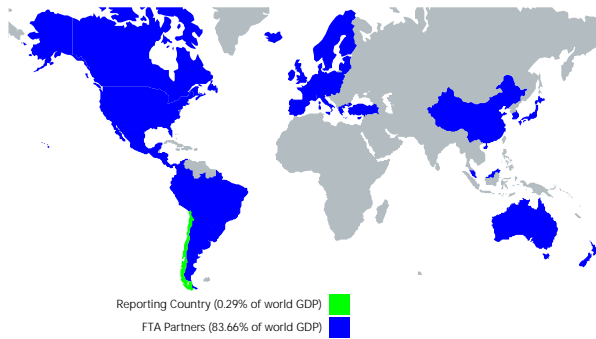
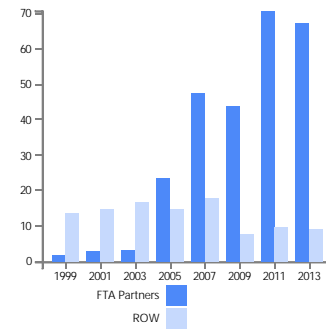
74: Copper & articles thereof (31.4%)  
26: Ores, slag & ash (26.2%)  
08: Edible fruits and nuts (5.9%)

#### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

Brazil	74: Copper & articles thereof (2.1%)
Brazil	26: Ores, slag & ash (1.3%)
Brazil	03: Fish and crustaceans (0.6%)
Brazil	31: Fertilizers (0.3%)
Peru	00: Reserved for national use (0.3%)

#### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

China	74: Copper & articles thereof (12.4%)
China	26: Ores, slag & ash (9.0%)
India	26: Ores, slag & ash (2.5%)
Japan	26: Ores, slag & ash (6.9%)
United States	74: Copper & articles thereof (4.7%)

**Technology Content of Merchandise Exports to World  
(US\$ in millions)**

**Sectoral Profile of Exports to World  
(% of Total)**

**Free Trade Agreements Partners**

**Exports to FTA Partners vs. Rest of the World(US\$ Billion)**


FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Argentina	1.5%	5.8%	100.0%	100.0%
Australia	1.2%	0.6%	87.5%	90.8%
Bolivia	0.7%	0.2%	100.0%	N/A
Brazil	5.9%	7.1%	100.0%	100.0%
Brunei Darussalam	N/A	N/A	97.1%	74.2%
Canada	1.8%	2.1%	99.0%	100.0%
China	25.1%	19.3%	87.8%	75.8%
Colombia	1.3%	2.4%	97.9%	97.2%
Costa Rica	0.3%	N/A	95.5%	95.3%
Ecuador	0.7%	3.5%	96.8%	96.8%
EFTA	1.5%	0.6%	N/A	N/A
European Union	14.0%	16.2%	99.7%	99.7%
Guatemala	0.1%	0.2%	79.3%	67.3%
Honduras	0.1%	N/A	99.4%	88.8%
Japan	9.9%	2.6%	N/A	N/A
Korea, Republic of	5.6%	3.6%	95.1%	95.9%
Mexico	1.8%	3.3%	98.7%	98.8%
Malaysia	0.3%	0.3%	N/A	N/A
Nicaragua	N/A	N/A	N/A	N/A
New Zealand	N/A	0.2%	97.1%	83.9%
Panama	0.2%	N/A	98.3%	73.8%
Peru	2.2%	2.4%	83.5%	83.4%
Paraguay	0.2%	0.8%	100.0%	100.0%
Singapore	0.2%	0.1%	74.6%	100.0%
El Salvador	0.1%	0.1%	83.2%	95.0%
Turkey	0.5%	0.3%	94.3%	N/A
Uruguay	0.3%	0.3%	100.0%	100.0%
United States	12.7%	20.9%	97.6%	98.6%
<b>Total/Avg.</b>	<b>88.2%</b>	<b>92.9%</b>	<b>94.3%</b>	<b>91.6%</b>

## COLOMBIA

2013 Gross Domestic Product: US\$ 381B  
2013 Population: 47,151 Thousand

2013 GDP Growth: 4.3%  
GDP/Capita: US\$ 8,097

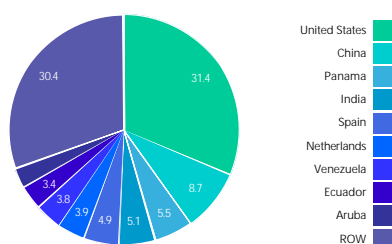
### Broad Trade Indicators

2013  
Total Exports: US\$ 58.8B (15.4% of GDP)  
Total Imports: US\$ 59.4B (15.6% of GDP)  
Current Acct. Bal: US\$ -12.7B (3.3% of GDP)  
Exports/Capita: US\$1,247

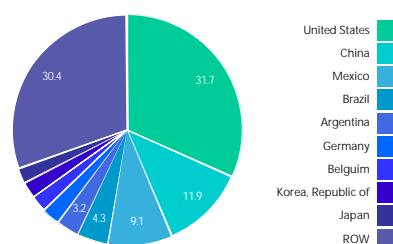
### MFN Tariffs

2014  
Average Applied MFN Tariff: 6.51%  
Maximum Applied MFN: 98% (14 Tariff Lines: 0.188%)  
Number of Tariff Lines Duty-Free: 3,438 (46.1%)

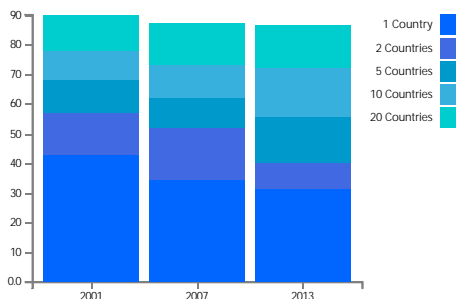
### Destination of Exports (2013)



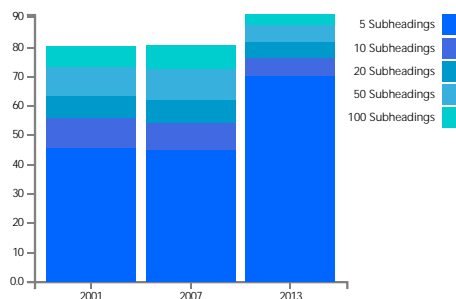
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2013 % of Exports to:

Top 2 Markets: 40.1%  
Top 5 Markets: 55.5%  
Top 10 Markets: 72.2%

#### 2013 Number of Subheadings Exported: 3,602 (71.3%) % of Exports in:

Top 10 Subheadings: 76.2%  
Top 50 Subheadings: 87.3%  
Top 100 Subheadings: 90.9%

#### 2013 Top 3 Exported HS Chapters:

27: Mineral fuels and oils (66.8%)  
71: Precious metals and stones (4.3%)  
09: Coffee, tea, mate and spices (3.3%)

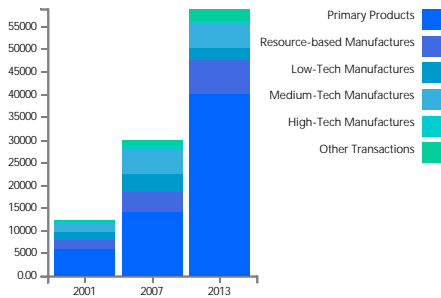
#### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

Bahamas	27: Mineral fuels and oils (1.0%)
Brazil	27: Mineral fuels and oils (1.0%)
Chile	27: Mineral fuels and oils (1.9%)
Guatemala	27: Mineral fuels and oils (0.8%)
Panama	27: Mineral fuels and oils (4.8%)

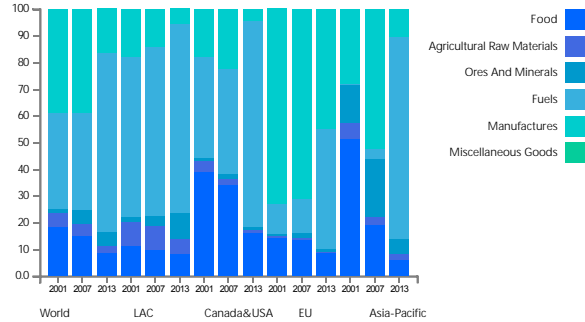
#### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

China	27: Mineral fuels and oils (7.5%)
Spain	27: Mineral fuels and oils (4.5%)
India	27: Mineral fuels and oils (4.9%)
Netherlands	27: Mineral fuels and oils (3.2%)
United States	27: Mineral fuels and oils (22.3%)

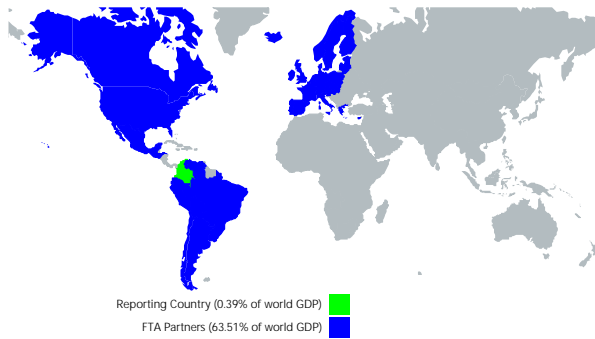
**Technology Content of Merchandise Exports to World  
(US\$ in millions)**



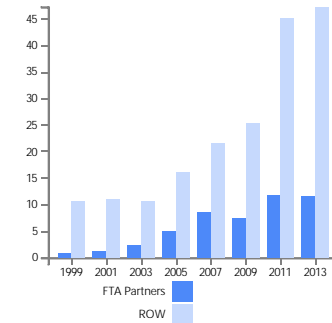
**Sectoral Profile of Exports to World  
(% of Total)**



**Free Trade Agreements Partners**



**Exports to FTA Partners vs. Rest of the World(US\$ Billion)**



FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Argentina	0.7%	3.2%	28.8%	93.4%
Bolivia	0.2%	0.1%	100.0%	100.0%
Brazil	2.7%	4.3%	54.2%	86.1%
Canada	0.7%	1.2%	67.6%	96.8%
Chile	2.7%	1.8%	97.2%	97.9%
Ecuador	3.4%	1.7%	100.0%	100.0%
EFTA	0.9%	1.0%	N/A	N/A
European Union	15.6%	12.2%	N/A	N/A
Guatemala	1.1%	0.1%	94.3%	86.5%
Honduras	0.4%	N/A	96.0%	87.1%
Mexico	1.5%	9.1%	94.8%	95.6%
Peru	2.2%	1.8%	100.0%	100.0%
Paraguay	N/A	N/A	92.0%	16.6%
El Salvador	0.1%	0.1%	96.0%	87.4%
Uruguay	N/A	0.2%	56.3%	38.8%
United States	31.4%	31.7%	76.3%	97.6%
Venezuela	3.8%	0.8%	N/A	N/A
<b>Total/Avg.</b>	<b>67.4%</b>	<b>69.3%</b>	<b>82.4%</b>	<b>84.6%</b>

## COSTA RICA

2013 Gross Domestic Product: US\$ 49B  
2013 Population: 4,756 Thousand

2013 GDP Growth: 3.5%  
GDP/Capita: US\$ 10,433

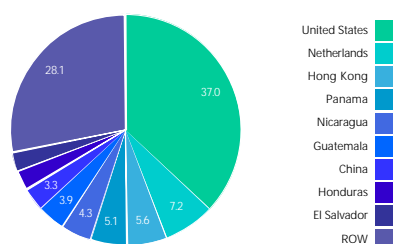
### Broad Trade Indicators

2013  
Total Exports: US\$ 11.5B (23.1% of GDP)  
Total Imports: US\$ 18.1B (36.5% of GDP)  
Current Acct. Bal: US\$ -2.5B (5.0% of GDP)  
Exports/Capita: US\$2,413

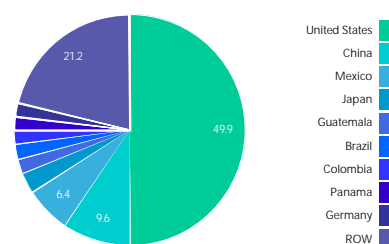
### MFN Tariffs

2014  
Average Applied MFN Tariff: 6.36%  
Maximum Applied MFN: 150% (14 Tariff Lines: 0.202%)  
Number of Tariff Lines Duty-Free: 3,402 (49.0%)

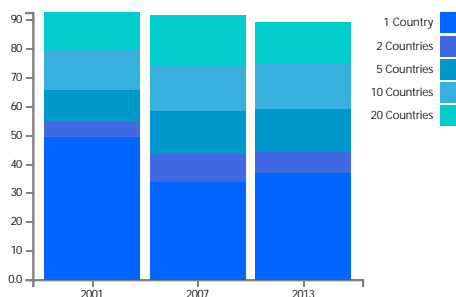
### Destination of Exports (2013)



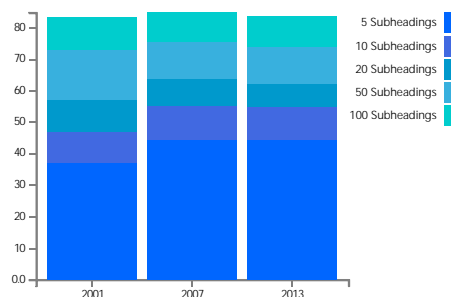
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2013 % of Exports to:

Top 2 Markets: 44.2%  
Top 5 Markets: 59.3%  
Top 10 Markets: 74.7%

#### 2013 Number of Subheadings Exported: 3,212 (63.6%) % of Exports in:

Top 10 Subheadings: 54.7%  
Top 50 Subheadings: 73.9%  
Top 100 Subheadings: 83.4%

#### 2013 Top 3 Exported HS Chapters:

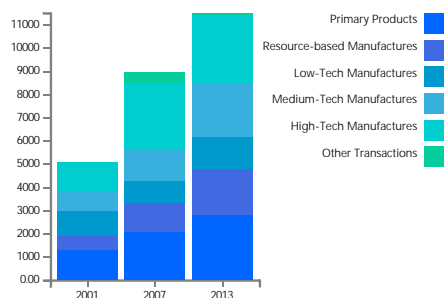
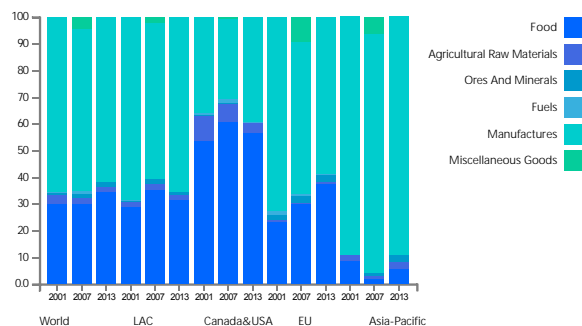
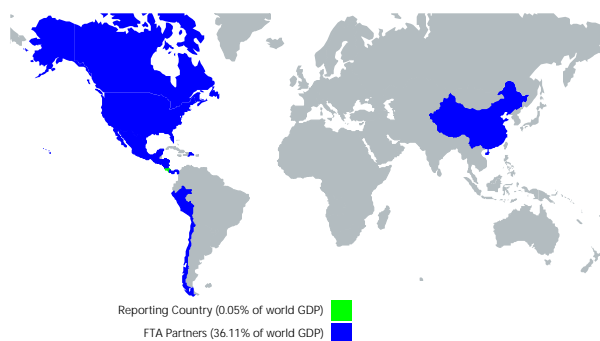
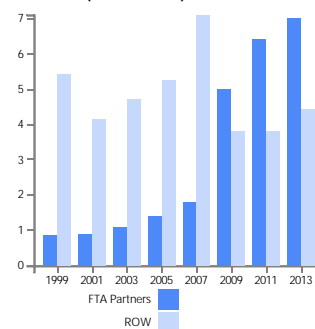
85: Electrical machinery (27.1%)  
08: Edible fruits and nuts (15.2%)  
90: Precision instruments (13.2%)

#### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

Guatemala	21: Misc. edible preparations (0.7%)
Honduras	21: Misc. edible preparations (0.6%)
Mexico	15: Animal or veg. fats & oils (1.1%)
Panama	30: Pharmaceutical products (0.6%)
Panama	39: Plastics & articles thereof (0.5%)

#### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

Hong Kong	85: Electrical machinery (5.5%)
Netherlands	85: Electrical machinery (3.6%)
United States	90: Precision instruments (9.4%)
United States	85: Electrical machinery (9.1%)
United States	08: Edible fruits and nuts (6.9%)

**Technology Content of Merchandise Exports to World  
(US\$ in millions)**

**Sectoral Profile of Exports to World  
(% of Total)**

**Free Trade Agreements Partners**

**Exports to FTA Partners vs. Rest of the World (US\$ Billion)**


FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Canada	0.7%	0.9%	84.0%	98.2%
Chile	0.2%	1.5%	95.3%	95.5%
China	3.3%	9.6%	63.1%	65.3%
Dominican Republic	2.1%	0.2%	N/A	N/A
Guatemala	3.9%	2.1%	99.8%	99.8%
Honduras	2.8%	0.7%	99.8%	99.8%
Mexico	2.2%	6.4%	98.3%	98.5%
Nicaragua	4.3%	0.8%	99.8%	99.8%
Panama	5.1%	1.9%	92.6%	89.2%
Peru	0.1%	0.2%	N/A	N/A
El Salvador	2.7%	1.4%	99.8%	99.8%
United States	37.0%	49.9%	76.3%	99.9%
<b>Total/Avg.</b>	<b>64.4%</b>	<b>75.6%</b>	<b>90.9%</b>	<b>94.6%</b>



## DOMINICAN REPUBLIC

2013 Gross Domestic Product: US\$ 60B  
2013 Population: 10,415 Thousand

2013 GDP Growth: 4.1%  
GDP/Capita: US\$ 5,834

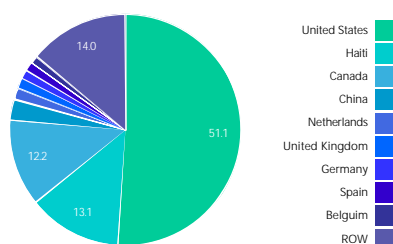
### Broad Trade Indicators

2013  
Total Exports: US\$ 8.0B (13.1% of GDP)  
Total Imports: US\$ 19.3B (31.8% of GDP)  
Current Acct. Bal: US\$ -2.6B (4.2% of GDP)  
Exports/Capita: US\$764

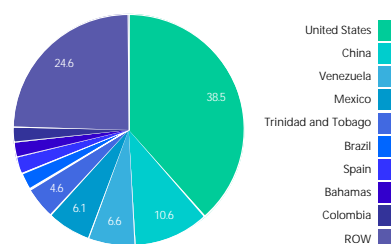
### MFN Tariffs

2014  
Average Applied MFN Tariff: 7.55%  
Maximum Applied MFN: 40% (32 Tariff Lines: 0.455%)  
Number of Tariff Lines Duty-Free: 3,758 (53.5%)

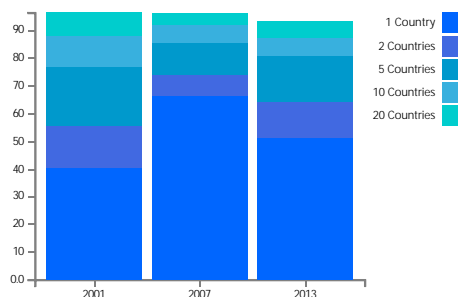
### Destination of Exports (2013)



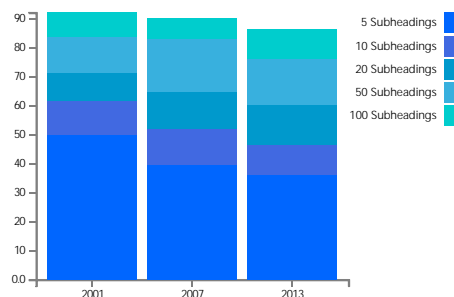
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2013 % of Exports to:

Top 2 Markets: 64.2%  
Top 5 Markets: 81.0%  
Top 10 Markets: 87.1%

#### 2013 Number of Subheadings Exported: 2,951 (58.4%) % of Exports in:

Top 10 Subheadings: 46.6%  
Top 50 Subheadings: 75.9%  
Top 100 Subheadings: 86.2%

#### 2013 Top 3 Exported HS Chapters:

71: Precious metals and stones (18.6%)  
90: Precision instruments (10.1%)  
24: Tobacco (7.5%)

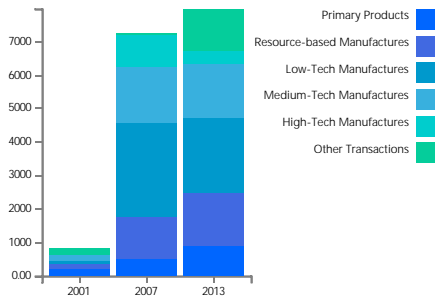
#### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

Haiti 52: Cotton (4.5%)  
Haiti 39: Plastics & articles thereof (0.9%)  
Haiti 72: Iron and steel (0.9%)  
Haiti 11: Products of milling (0.8%)  
Haiti 21: Misc. edible preparations (0.8%)

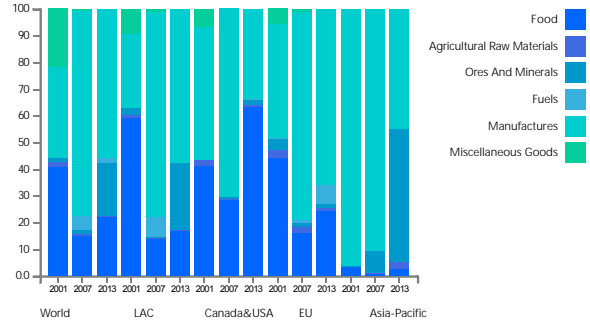
#### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

Canada 71: Precious metals and stones (11.7%)  
United States 90: Precision instruments (8.9%)  
United States 71: Precious metals and stones (6.4%)  
United States 24: Tobacco (6.3%)  
United States 85: Electrical machinery (5.9%)

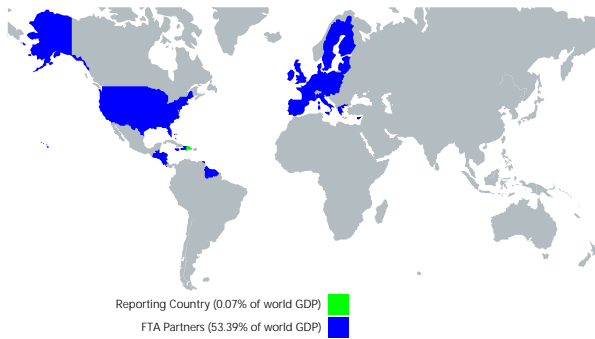
**Technology Content of Merchandise Exports to World (US\$ in millions)**



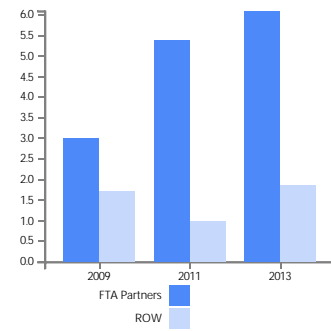
**Sectoral Profile of Exports to World (% of Total)**



**Free Trade Agreements Partners**



**Exports to FTA Partners vs. Rest of the World (US\$ Billion)**



FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Costa Rica	0.3%	1.3%	N/A	N/A
European Union	8.5%	9.0%	22.1%	100.0%
Guatemala	0.8%	0.7%	N/A	N/A
Honduras	0.5%	0.3%	N/A	N/A
Nicaragua	0.3%	0.2%	N/A	N/A
El Salvador	0.1%	0.4%	N/A	N/A
United States	51.1%	38.5%	82.4%	98.4%
<b>Total/Avg.</b>	<b>61.6%</b>	<b>50.4%</b>	<b>52.3%</b>	<b>99.2%</b>

## ECUADOR

2013 Gross Domestic Product: US\$ 94B  
2013 Population: 15,775 Thousand

2013 GDP Growth: 4.2%  
GDP/Capita: US\$ 5,967

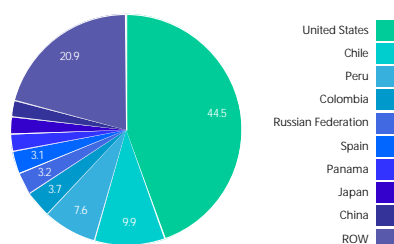
### Broad Trade Indicators

2013  
Total Exports: US\$ 24.9B (26.5% of GDP)  
Total Imports: US\$ 26.9B (28.6% of GDP)  
Current Acct. Bal: US\$ -1.4B (1.5% of GDP)  
Exports/Capita: US\$1,580

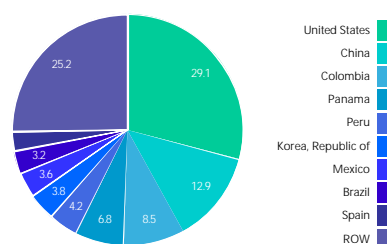
### MFN Tariffs

2014  
Average Applied MFN Tariff: 10.04%  
Maximum Applied MFN: 675% (4 Tariff Lines: 0.027%)  
Number of Tariff Lines Duty-Free: 6,844 (45.6%)

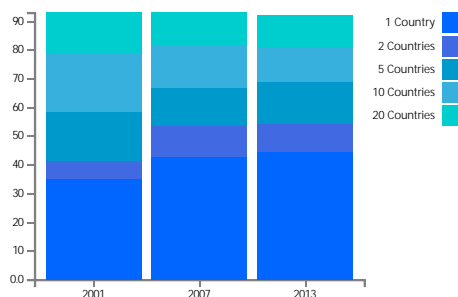
### Destination of Exports (2013)



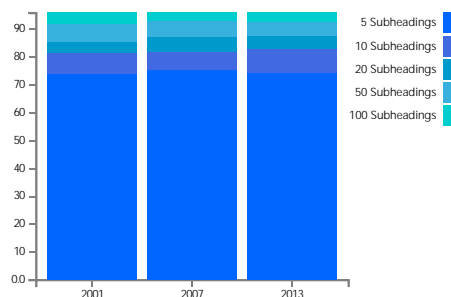
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2013 % of Exports to:

Top 2 Markets: 54.4%  
Top 5 Markets: 69.0%  
Top 10 Markets: 81.0%

#### 2013 Number of Subheadings Exported: 2,579 (51.0%) % of Exports in:

Top 10 Subheadings: 83.0%  
Top 50 Subheadings: 92.6%  
Top 100 Subheadings: 95.9%

#### 2013 Top 3 Exported HS Chapters:

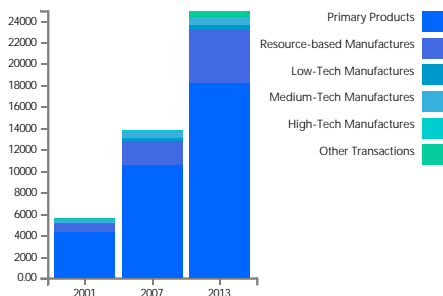
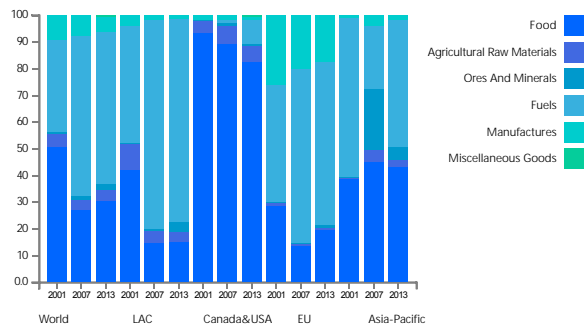
27: Mineral fuels and oils (56.6%)  
08: Edible fruits and nuts (9.8%)  
03: Fish and crustaceans (8.4%)

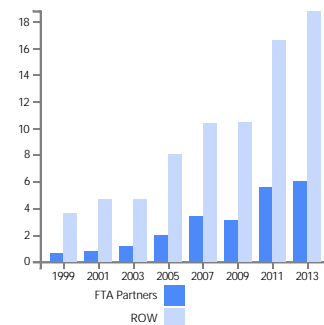
#### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

Chile	27: Mineral fuels and oils (8.3%)
Chile	08: Edible fruits and nuts (0.6%)
Panama	27: Mineral fuels and oils (2.3%)
Peru	27: Mineral fuels and oils (6.0%)
Venezuela	16: Preparations of meat or fish (0.5%)

#### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

Japan	27: Mineral fuels and oils (1.7%)
Russian Federation	08: Edible fruits and nuts (2.2%)
United States	27: Mineral fuels and oils (34.2%)
United States	03: Fish and crustaceans (3.1%)
United States	08: Edible fruits and nuts (1.9%)

**Technology Content of Merchandise Exports to World  
(US\$ in millions)**

**Sectoral Profile of Exports to World  
(% of Total)**

**Free Trade Agreements Partners**

**Exports to FTA Partners vs. Rest of the World(US\$ Billion)**


FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Argentina	0.6%	1.5%	N/A	N/A
Bolivia	0.1%	0.4%	100.0%	100.0%
Brazil	0.5%	3.2%	38.1%	93.0%
Chile	9.9%	2.3%	96.8%	96.8%
Colombia	3.7%	8.5%	100.0%	100.0%
Guatemala	0.6%	0.1%	N/A	N/A
Peru	7.6%	4.2%	100.0%	100.0%
Paraguay	N/A	0.1%	80.5%	81.7%
Uruguay	0.1%	0.2%	69.9%	72.9%
Venezuela	1.9%	0.2%	100.0%	100.0%
<b>Total/Avg.</b>	<b>25.0%</b>	<b>20.7%</b>	<b>85.7%</b>	<b>93.1%</b>

## EL SALVADOR

2013 Gross Domestic Product: US\$ 24B  
2013 Population: 6,325 Thousand

2013 GDP Growth: 1.6%  
GDP/Capita: US\$ 3,875

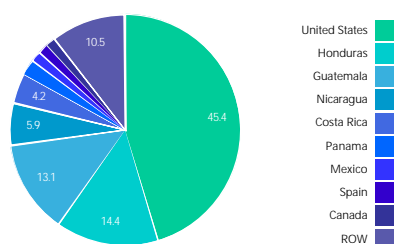
### Broad Trade Indicators

2013  
Total Exports: US\$ 5.5B (22.4% of GDP)  
Total Imports: US\$ 10.8B (44.0% of GDP)  
Current Acct. Bal: US\$ -1.6B (6.7% of GDP)  
Exports/Capita: US\$868

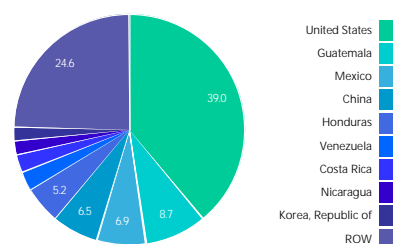
### MFN Tariffs

2014  
Average Applied MFN Tariff: 6.19%  
Maximum Applied MFN: 164% (6 Tariff Lines: 0.086%)  
Number of Tariff Lines Duty-Free: 3,305 (47.6%)

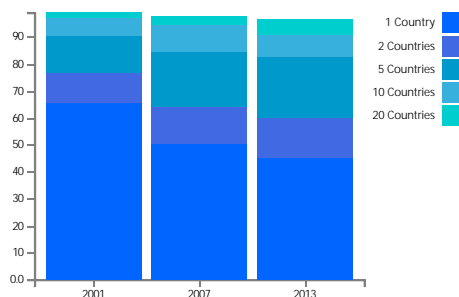
### Destination of Exports (2013)



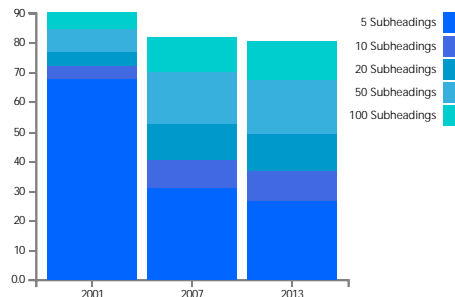
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2013 % of Exports to:

Top 2 Markets: 59.8%  
Top 5 Markets: 83.0%  
Top 10 Markets: 90.9%

#### 2013 Number of Subheadings Exported: 2,759 (54.6%) % of Exports in:

Top 10 Subheadings: 36.8%  
Top 50 Subheadings: 67.6%  
Top 100 Subheadings: 80.5%

#### 2013 Top 3 Exported HS Chapters:

61: Knitted apparel (32.4%)  
39: Plastics & articles thereof (5.8%)  
62: Woven apparel (5.2%)

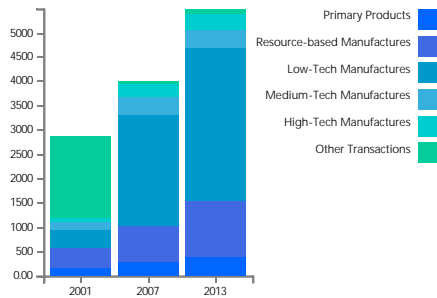
#### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

Guatemala	39: Plastics & articles thereof (1.7%)
Guatemala	48: Paper and articles of paper (1.5%)
Guatemala	72: Iron and steel (1.4%)
Honduras	61: Knitted apparel (3.5%)
Honduras	39: Plastics & articles thereof (1.4%)

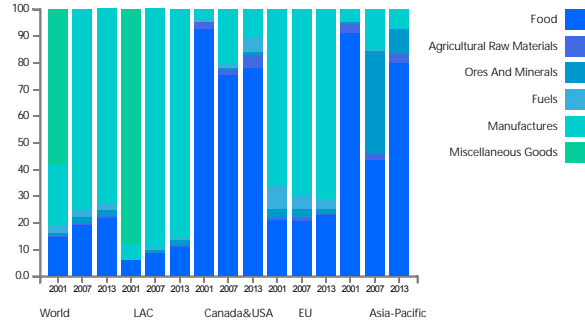
#### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

United States	61: Knitted apparel (27.6%)
United States	62: Woven apparel (4.9%)
United States	85: Electrical machinery (3.4%)
United States	09: Coffee, tea, mate and spices (1.6%)
United States	17: Sugars and sugar confectionary (1.3%)

**Technology Content of Merchandise Exports to World  
(US\$ in millions)**



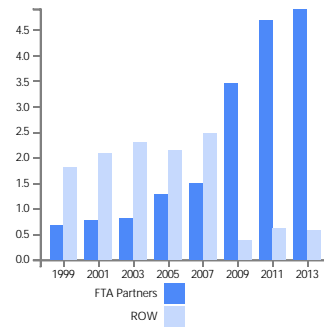
**Sectoral Profile of Exports to World  
(% of Total)**



**Free Trade Agreements Partners**



**Exports to FTA Partners vs. Rest of the World(US\$ Billion)**



FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Chile	0.6%	0.5%	95.0%	83.2%
Colombia	0.3%	1.6%	87.4%	96.0%
Costa Rica	4.2%	2.6%	99.8%	99.8%
Dominican Republic	1.4%	0.4%	N/A	N/A
Guatemala	13.1%	8.7%	99.9%	99.9%
Honduras	14.4%	5.2%	99.1%	99.1%
Mexico	1.5%	6.9%	95.7%	97.2%
Nicaragua	5.9%	1.9%	99.9%	99.9%
Panama	2.2%	1.5%	82.8%	81.7%
China Taipei	0.9%	1.6%	60.5%	66.4%
United States	45.4%	39.0%	84.6%	98.4%
<b>Total/Avg.</b>	<b>89.9%</b>	<b>69.9%</b>	<b>90.5%</b>	<b>92.2%</b>

## GUATEMALA

2013 Gross Domestic Product: US\$ 54B  
2013 Population: 15,482 Thousand

2013 GDP Growth: 3.5%  
GDP/Capita: US\$ 3,512

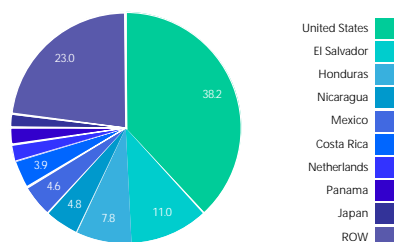
### Broad Trade Indicators

2013  
Total Exports: US\$ 10.1B (18.6% of GDP)  
Total Imports: US\$ 17.5B (32.2% of GDP)  
Current Acct. Bal: US\$ -1.6B (3.0% of GDP)  
Exports/Capita: US\$652

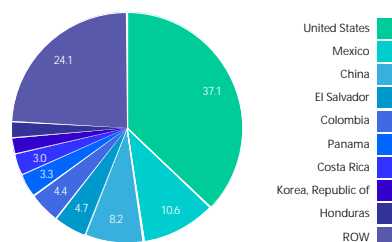
### MFN Tariffs

2014  
Average Applied MFN Tariff: 5.93%  
Maximum Applied MFN: 201% (1 Tariff Lines: 0.014%)  
Number of Tariff Lines Duty-Free: 3,331 (48.0%)

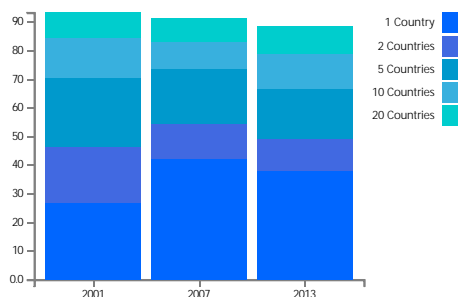
### Destination of Exports (2013)



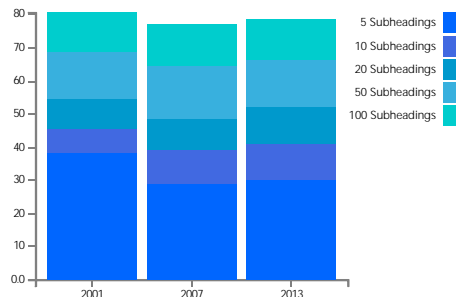
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2013 % of Exports to:

Top 2 Markets: 49.2%  
Top 5 Markets: 66.5%  
Top 10 Markets: 78.7%

#### 2013 Number of Subheadings Exported: 3,481 (68.9%) % of Exports in:

Top 10 Subheadings: 41.0%  
Top 50 Subheadings: 66.3%  
Top 100 Subheadings: 78.4%

#### 2013 Top 3 Exported HS Chapters:

17: Sugars and sugar confectionary (10.3%)  
61: Knitted apparel (10.1%)  
09: Coffee, tea, mate and spices (9.3%)

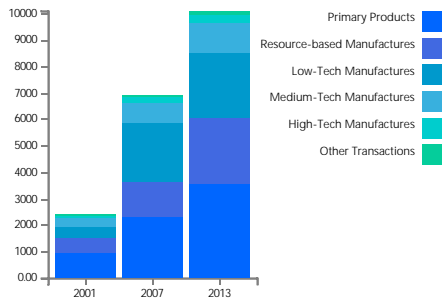
#### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

Chile	17: Sugars and sugar confectionary (0.7%)
Mexico	15: Animal or veg. fats & oils (1.4%)
Mexico	40: Rubber & articles thereof (0.8%)
El Salvador	27: Mineral fuels and oils (1.0%)
El Salvador	15: Animal or veg. fats & oils (0.8%)

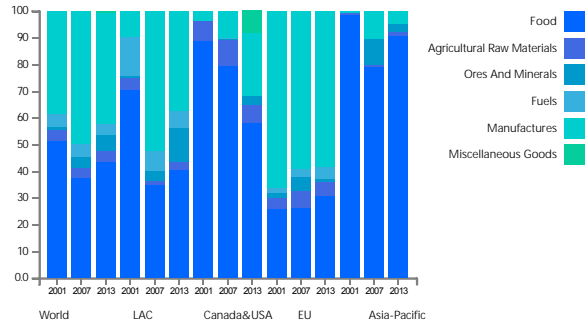
#### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

United States	61: Knitted apparel (9.3%)
United States	08: Edible fruits and nuts (8.4%)
United States	26: Ores, slag & ash (4.4%)
United States	09: Coffee, tea, mate and spices (3.3%)
United States	27: Mineral fuels and oils (2.5%)

**Technology Content of Merchandise Exports to World  
(US\$ in millions)**



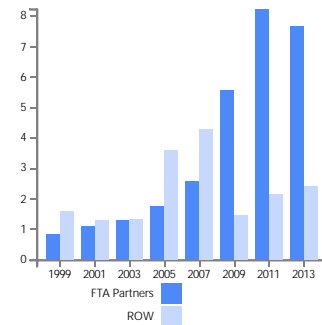
**Sectoral Profile of Exports to World  
(% of Total)**



**Free Trade Agreements Partners**



**Exports to FTA Partners vs. Rest of the World (US\$ Billion)**



FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Chile	1.1%	0.7%	67.3%	79.3%
Colombia	0.4%	4.4%	86.5%	94.3%
Costa Rica	3.9%	3.0%	99.8%	99.8%
Dominican Republic	1.3%	0.7%	N/A	N/A
Ecuador	0.2%	0.8%	N/A	N/A
Honduras	7.8%	2.3%	99.9%	99.9%
Mexico	4.6%	10.6%	94.9%	97.2%
Nicaragua	4.8%	0.6%	99.9%	99.9%
Panama	2.4%	3.3%	96.7%	96.2%
El Salvador	11.0%	4.7%	99.9%	99.9%
China Taipei	0.6%	0.7%	63.4%	78.9%
United States	38.2%	37.1%	83.4%	98.4%
<b>Total/Avg.</b>	<b>76.3%</b>	<b>68.9%</b>	<b>89.2%</b>	<b>94.4%</b>



## GUYANA

2013 Gross Domestic Product: US\$ 2B  
2013 Population: 796 Thousand

2013 GDP Growth: 4.8%  
GDP/Capita: US\$ 3,731

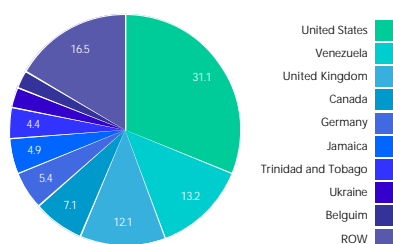
### Broad Trade Indicators

2013  
Total Exports: US\$ 1.1B (35.6% of GDP)  
Total Imports: US\$ 1.7B (58.6% of GDP)  
Current Acct. Bal: US\$ -0.5B (17.9% of GDP)  
Exports/Capita: US\$1,327

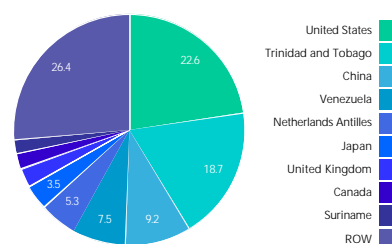
### MFN Tariffs

2014  
Average Applied MFN Tariff: 21.38%  
Maximum Applied MFN: 100% (34 Tariff Lines: 0.540%)  
Number of Tariff Lines Duty-Free: 319 (5.1%)

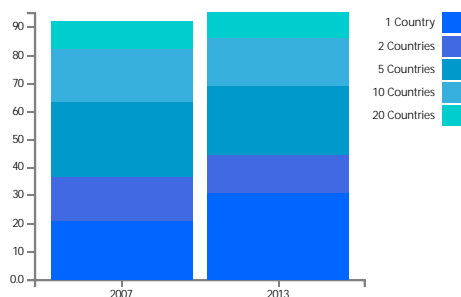
### Destination of Exports (2013)



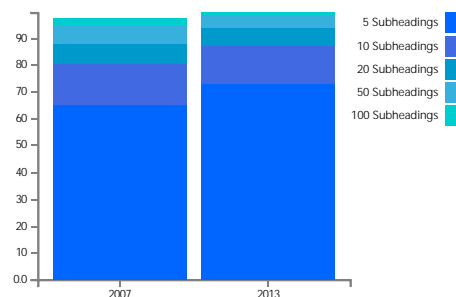
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2013 % of Exports to:

Top 2 Markets: 44.3%  
Top 5 Markets: 68.9%  
Top 10 Markets: 86.0%

#### 2013 Number of Subheadings Exported: 630 (12.5%) % of Exports in:

Top 10 Subheadings: 86.9%  
Top 50 Subheadings: 98.2%  
Top 100 Subheadings: 99.5%

#### 2013 Top 3 Exported HS Chapters:

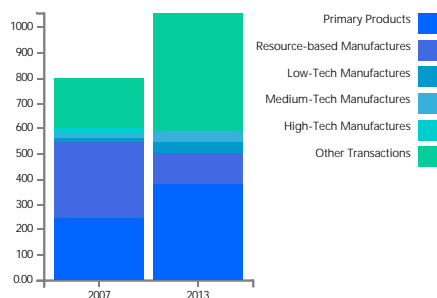
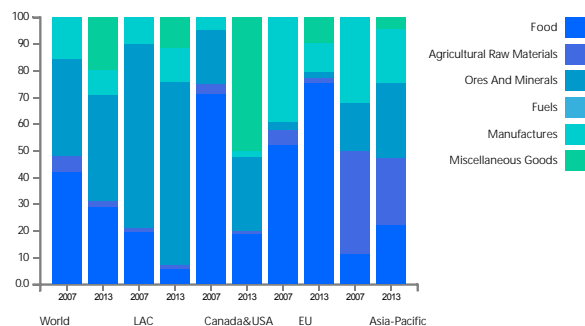
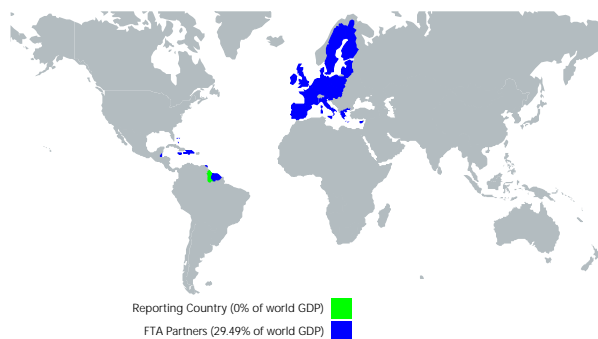
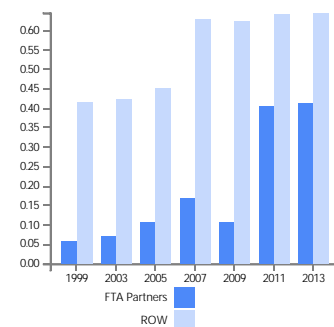
71: Precious metals and stones (28.6%)  
10: Cereals (20.5%)  
26: Ores, slag & ash (13.4%)

#### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

Jamaica	10: Cereals (2.8%)
Jamaica	03: Fish and crustaceans (1.0%)
Trinidad and Tobago	10: Cereals (1.3%)
Trinidad and Tobago	86: Railway cars and locomotives (1.2%)
Venezuela	10: Cereals (12.9%)

#### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

Canada	71: Precious metals and stones (5.8%)
Germany	26: Ores, slag & ash (5.2%)
United Kingdom	17: Sugars and sugar confectionary (11.1%)
United States	71: Precious metals and stones (18.8%)
United States	03: Fish and crustaceans (4.6%)

**Technology Content of Merchandise Exports to World  
(US\$ in millions)**

**Sectoral Profile of Exports to World  
(% of Total)**

**Free Trade Agreements Partners**

**Exports to FTA Partners vs. Rest of the World (US\$ Billion)**


FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Antigua and Barbuda	0.5%	0.3%	100.0%	100.0%
Belize	0.1%	0.4%	100.0%	100.0%
Barbados	1.0%	1.6%	100.0%	100.0%
Dominica	0.1%	0.3%	100.0%	100.0%
European Union	25.1%	7.4%	22.1%	100.0%
Grenada	0.2%	N/A	100.0%	100.0%
Jamaica	4.9%	0.6%	100.0%	100.0%
Saint Kitts and Nevis	0.1%	N/A	100.0%	100.0%
Saint Lucia	0.3%	0.4%	100.0%	100.0%
Montserrat	N/A	N/A	100.0%	100.0%
Suriname	1.1%	1.9%	100.0%	100.0%
Trinidad and Tobago	4.4%	18.7%	100.0%	100.0%
Saint Vincent and the Grenadines	0.8%	N/A	100.0%	100.0%
<b>Total/Avg.</b>	<b>38.6%</b>	<b>31.6%</b>	<b>94.0%</b>	<b>100.0%</b>

## HAITI

2013 Gross Domestic Product: US\$ 8B  
2013 Population: 10,317 Thousand

2013 GDP Growth: 4.3%  
GDP/Capita: US\$ 819

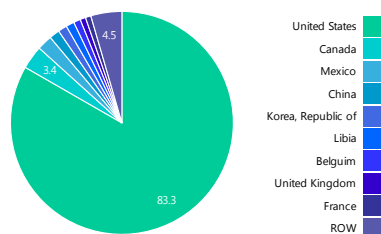
### Broad Trade Indicators

2013  
Total Exports: US\$ 0.9B (10.9% of GDP)  
Total Imports: US\$ 5.1B (59.7% of GDP)  
Current Acct. Bal: US\$ -0.5B (6.5% of GDP)  
Exports/Capita: US\$89

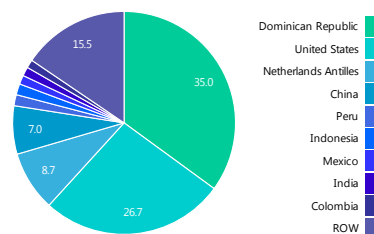
### MFN Tariffs

2014  
Average Applied MFN Tariff: 2.75%  
Maximum Applied MFN: 15% (355 Tariff Lines: 7.027%)  
Number of Tariff Lines Duty-Free: 3,453 (68.3%)

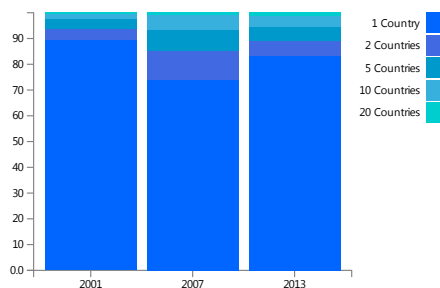
### Destination of Exports (2013)



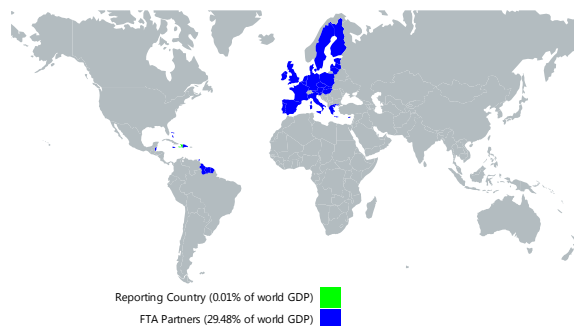
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Free Trade Agreements Partners



FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
European Union	3.6%	4.6%	22.1%	100.0%
<b>Total/Avg.</b>	<b>3.6%</b>	<b>4.6%</b>	<b>22.1%</b>	<b>100.0%</b>

## HONDURAS

2013 Gross Domestic Product: US\$ 18B  
2013 Population: 8,098 Thousand

2013 GDP Growth: 2.6%  
GDP/Capita: US\$ 2,323

### Broad Trade Indicators

2013

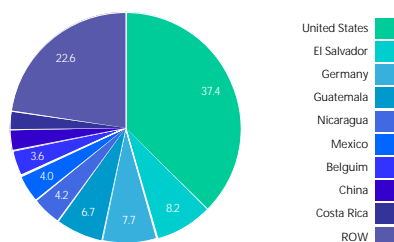
Total Exports: US\$ 3.9B (20.7% of GDP)  
Total Imports: US\$ 8.6B (45.7% of GDP)  
Current Acct. Bal: US\$ -1.6B (8.8% of GDP)  
Exports/Capita: US\$481

### MFN Tariffs

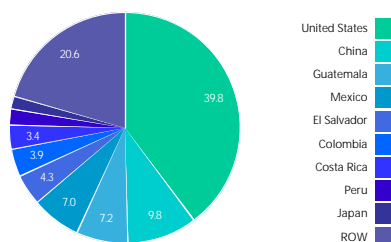
2014

Average Applied MFN Tariff: 6.08%  
Maximum Applied MFN: 164% (5 Tariff Lines: 0.072%)  
Number of Tariff Lines Duty-Free: 3,323 (47.8%)

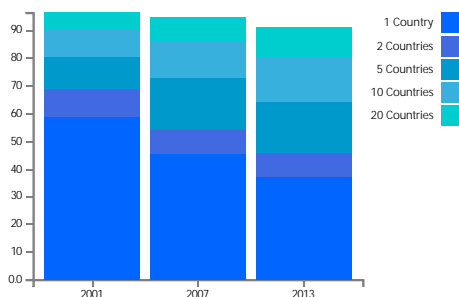
### Destination of Exports (2013)



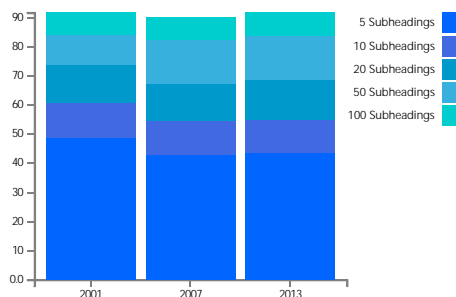
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



### 2013 % of Exports to:

Top 2 Markets: 45.6%  
Top 5 Markets: 64.2%  
Top 10 Markets: 80.0%

### 2013 Number of Subheadings Exported: 2,099 (41.5%) % of Exports in:

Top 10 Subheadings: 54.8%  
Top 50 Subheadings: 83.3%  
Top 100 Subheadings: 91.3%

### 2013 Top 3 Exported HS Chapters:

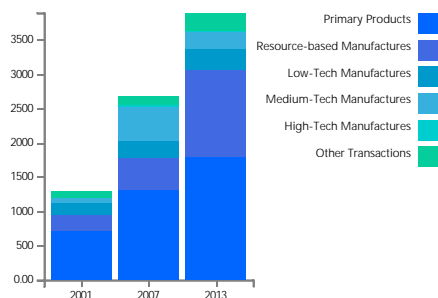
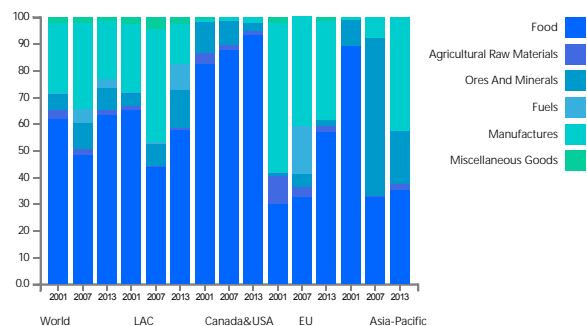
09: Coffee, tea, mate and spices (21.5%)  
08: Edible fruits and nuts (12.0%)  
03: Fish and crustaceans (10.5%)

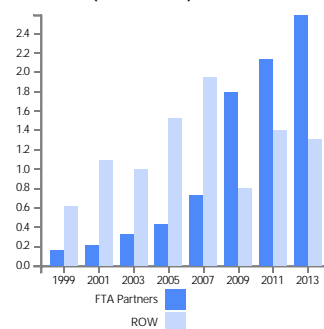
### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

Guatemala	34: Soap, organic surfactants (1.3%)
Mexico	15: Animal or veg. fats & oils (1.8%)
Mexico	03: Fish and crustaceans (1.1%)
El Salvador	15: Animal or veg. fats & oils (1.2%)
El Salvador	34: Soap, organic surfactants (1.1%)

### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

Germany	09: Coffee, tea, mate and spices (6.8%)
United States	08: Edible fruits and nuts (9.4%)
United States	03: Fish and crustaceans (5.7%)
United States	71: Precious metals and stones (4.9%)
United States	27: Mineral fuels and oils (3.8%)

**Technology Content of Merchandise Exports to World  
(US\$ in millions)**

**Sectoral Profile of Exports to World  
(% of Total)**

**Free Trade Agreements Partners**

**Exports to FTA Partners vs. Rest of the World(US\$ Billion)**


FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Chile	0.1%	0.7%	88.8%	99.4%
Colombia	0.7%	3.9%	87.1%	96.0%
Costa Rica	2.7%	3.4%	99.8%	99.8%
Dominican Republic	1.0%	0.1%	N/A	N/A
Guatemala	6.7%	7.2%	99.9%	99.9%
Mexico	4.0%	7.0%	80.9%	86.7%
Nicaragua	4.2%	0.8%	99.9%	99.9%
Panama	0.7%	0.4%	81.2%	76.5%
El Salvador	8.2%	4.3%	99.1%	99.1%
China Taipei	0.8%	0.8%	87.8%	71.5%
United States	37.4%	39.8%	80.7%	98.4%
<b>Total/Avg.</b>	<b>66.5%</b>	<b>68.4%</b>	<b>90.5%</b>	<b>92.7%</b>

## JAMAICA

2013 Gross Domestic Product: US\$ 14B  
2013 Population: 2,783 Thousand

2013 GDP Growth: 0.5%  
GDP/Capita: US\$ 5,134

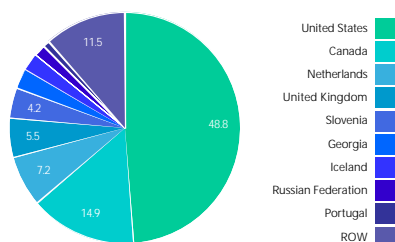
### Broad Trade Indicators

2013  
Total Exports: US\$ 1.5B (10.4% of GDP)  
Total Imports: US\$ 6.2B (43.5% of GDP)  
Current Acct. Bal: US\$ -1.5B (10.4% of GDP)  
Exports/Capita: US\$531

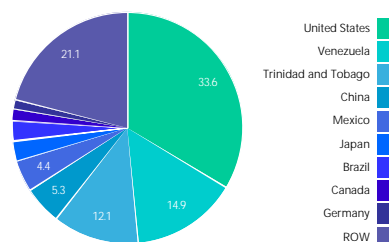
### MFN Tariffs

2014  
Average Applied MFN Tariff: 19.48%  
Maximum Applied MFN: 40% (425 Tariff Lines: 6.754%)  
Number of Tariff Lines Duty-Free: 330 (5.2%)

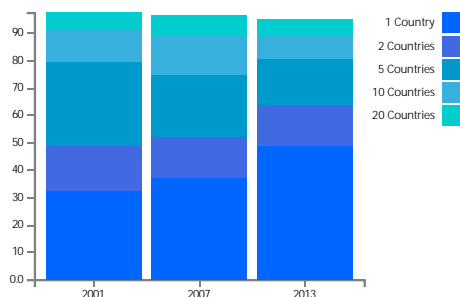
### Destination of Exports (2013)



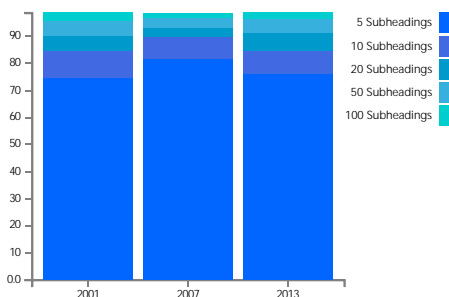
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2013 % of Exports to:

Top 2 Markets: 63.7%  
Top 5 Markets: 80.5%  
Top 10 Markets: 89.3%

#### 2013 Number of Subheadings Exported: 880 (17.4%) % of Exports in:

Top 10 Subheadings: 84.4%  
Top 50 Subheadings: 96.2%  
Top 100 Subheadings: 98.6%

#### 2013 Top 3 Exported HS Chapters:

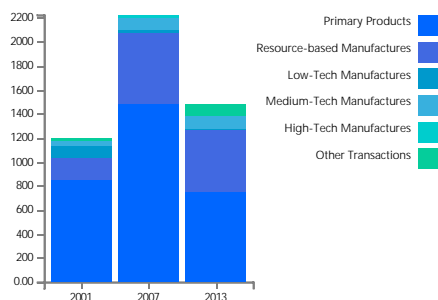
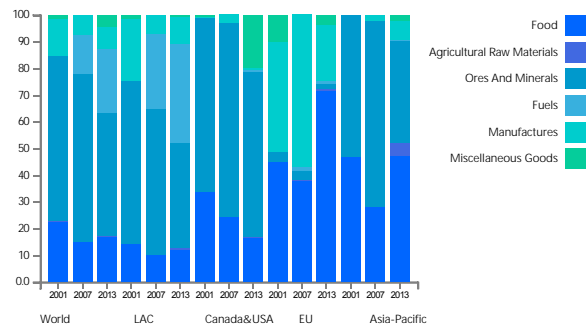
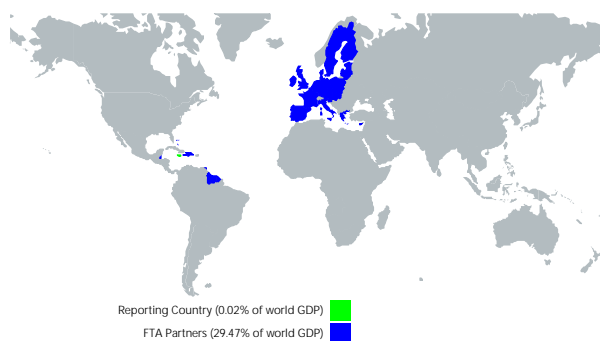
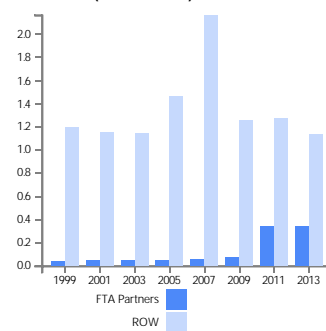
28: Inorganic chemicals (35.9%)  
27: Mineral fuels and oils (23.7%)  
22: Beverages, spirits and vinegar (11.6%)

#### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

Dominican Republic	22: Beverages, spirits and vinegar (0.2%)
Mexico	22: Beverages, spirits and vinegar (0.2%)
Suriname	23: Residues from food industries (0.4%)
Trinidad and Tobago	22: Beverages, spirits and vinegar (0.2%)
Trinidad and Tobago	19: Preparations of cereals (0.2%)

#### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

Canada	28: Inorganic chemicals (12.5%)
Netherlands	28: Inorganic chemicals (6.9%)
United States	27: Mineral fuels and oils (23.4%)
United States	26: Ores, slag & ash (8.7%)
United States	22: Beverages, spirits and vinegar (6.8%)

**Technology Content of Merchandise Exports to World  
(US\$ in millions)**

**Sectoral Profile of Exports to World  
(% of Total)**

**Free Trade Agreements Partners**

**Exports to FTA Partners vs. Rest of the World (US\$ Billion)**


FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Antigua and Barbuda	0.4%	N/A	100.0%	100.0%
Belize	0.2%	0.3%	100.0%	100.0%
Barbados	0.6%	1.0%	100.0%	100.0%
Dominica	0.2%	0.2%	100.0%	100.0%
European Union	18.8%	5.7%	22.1%	100.0%
Grenada	0.1%	N/A	100.0%	100.0%
Guyana	0.4%	0.8%	100.0%	100.0%
Saint Kitts and Nevis	0.1%	N/A	100.0%	100.0%
Saint Lucia	0.4%	0.1%	100.0%	100.0%
Montserrat	N/A	N/A	100.0%	100.0%
Suriname	0.5%	0.7%	100.0%	100.0%
Trinidad and Tobago	0.8%	12.1%	100.0%	100.0%
Saint Vincent and the Grenadines	0.1%	N/A	100.0%	100.0%
<b>Total/Avg.</b>	<b>22.6%</b>	<b>20.9%</b>	<b>94.0%</b>	<b>100.0%</b>

## MEXICO

2013 Gross Domestic Product: US\$ 1,258B  
2013 Population: 118,397 Thousand

2013 GDP Growth: 1.1%  
GDP/Capita: US\$ 10,629

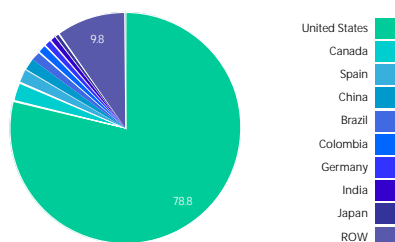
### Broad Trade Indicators

2013  
Total Exports: US\$ 380.1B (30.2% of GDP)  
Total Imports: US\$ 381.2B (30.3% of GDP)  
Current Acct. Bal: US\$ -22.3B (1.8% of GDP)  
Exports/Capita: US\$3,210

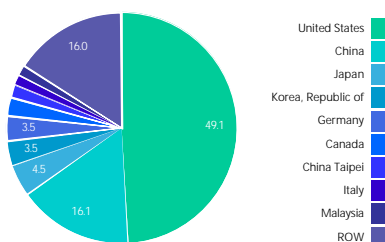
### MFN Tariffs

2014  
Average Applied MFN Tariff: 6.05%  
Maximum Applied MFN: 254% (4 Tariff Lines: 0.033%)  
Number of Tariff Lines Duty-Free: 7,103 (58.5%)

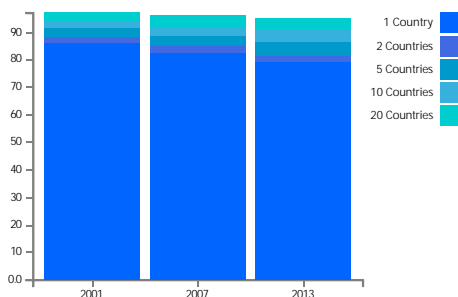
### Destination of Exports (2013)



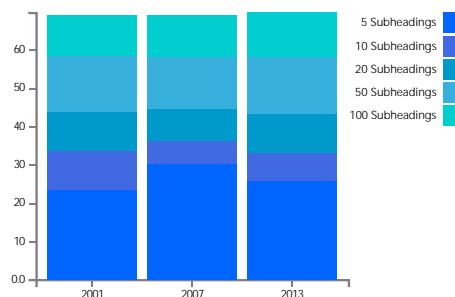
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2013 % of Exports to:

Top 2 Markets: 81.6%  
Top 5 Markets: 86.6%  
Top 10 Markets: 90.9%

#### 2013 Number of Subheadings Exported: 4,642 (91.9%) % of Exports in:

Top 10 Subheadings: 33.1%  
Top 50 Subheadings: 58.3%  
Top 100 Subheadings: 69.7%

#### 2013 Top 3 Exported HS Chapters:

85: Electrical machinery (20.5%)  
87: Vehicles (20.3%)  
84: Machinery and appliances (14.2%)

#### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

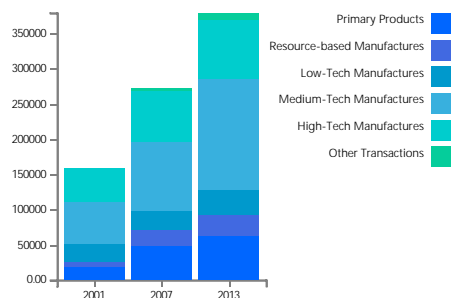
Argentina	87: Vehicles (0.2%)
Brazil	87: Vehicles (0.6%)
Chile	85: Electrical machinery (0.1%)
Colombia	87: Vehicles (0.3%)
Colombia	85: Electrical machinery (0.2%)

#### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

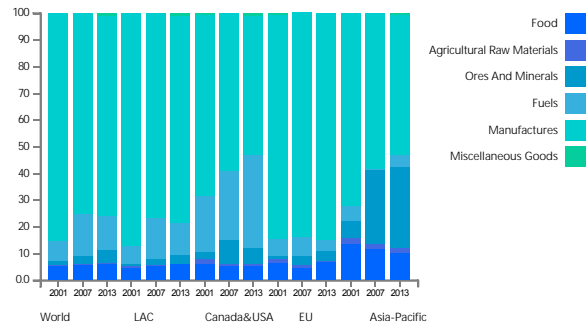
United States	85: Electrical machinery (17.5%)
United States	87: Vehicles (16.3%)
United States	84: Machinery and appliances (12.5%)
United States	27: Mineral fuels and oils (9.5%)
United States	90: Precision instruments (3.1%)



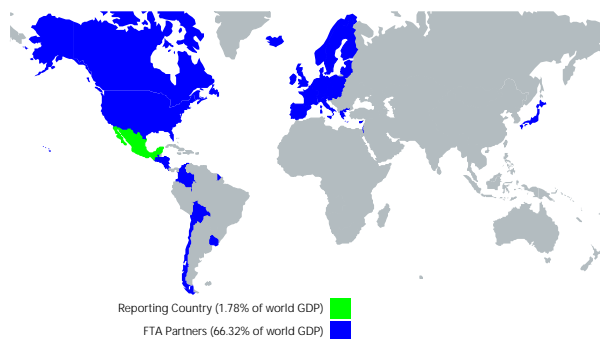
**Technology Content of Merchandise Exports to World (US\$ in millions)**



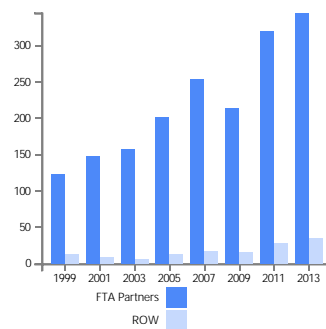
**Sectoral Profile of Exports to World (% of Total)**



**Free Trade Agreements Partners**



**Exports to FTA Partners vs. Rest of the World (US\$ Billion)**



FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Bolivia	0.1%	N/A	96.3%	97.5%
Canada	2.7%	2.6%	99.0%	99.1%
Chile	0.5%	0.4%	98.8%	98.7%
Colombia	1.2%	0.2%	95.6%	94.8%
Costa Rica	0.3%	0.8%	98.5%	98.3%
EFTA	0.3%	0.5%	N/A	N/A
European Union	5.0%	11.1%	100.0%	98.1%
Guatemala	0.5%	0.1%	97.2%	94.9%
Honduras	0.1%	0.1%	86.7%	80.9%
Israel	N/A	0.2%	N/A	N/A
Japan	0.6%	4.5%	92.9%	90.7%
Nicaragua	0.2%	0.2%	99.2%	99.3%
El Salvador	0.2%	N/A	97.2%	95.7%
Uruguay	0.1%	0.1%	97.6%	10.6%
United States	78.8%	49.1%	93.9%	100.0%
<b>Total/Avg.</b>	<b>90.6%</b>	<b>69.9%</b>	<b>96.4%</b>	<b>89.1%</b>

## NICARAGUA

2013 Gross Domestic Product: US\$ 11B  
2013 Population: 6,127 Thousand

2013 GDP Growth: 4.2%  
GDP/Capita: US\$ 1,839

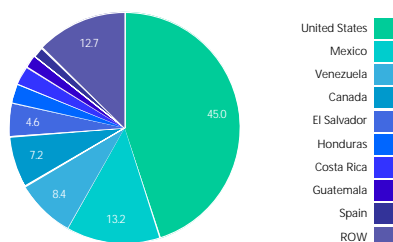
### Broad Trade Indicators

2013  
Total Exports: US\$ 4.5B (40.2% of GDP)  
Total Imports: US\$ 4.9B (43.8% of GDP)  
Current Acct. Bal: US\$ -1.5B (13.2% of GDP)  
Exports/Capita: US\$ 739

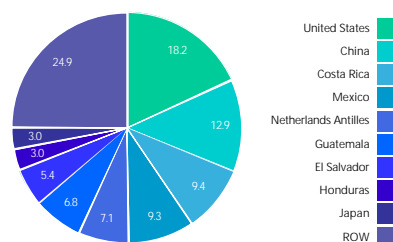
### MFN Tariffs

2014  
Average Applied MFN Tariff: 6.04%  
Maximum Applied MFN: 453% (1 Tariff Lines: 0.014%)  
Number of Tariff Lines Duty-Free: 3,355 (48.3%)

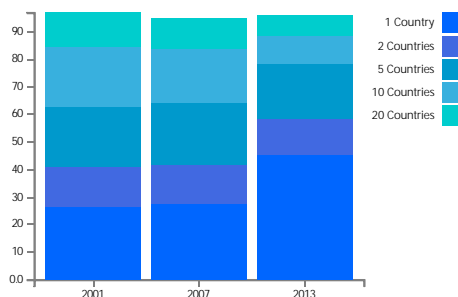
### Destination of Exports (2013)



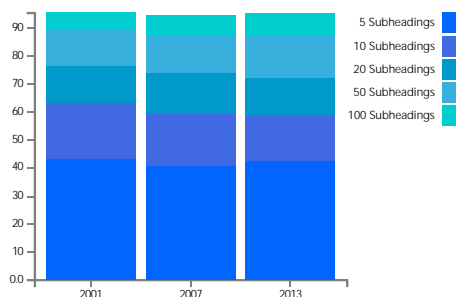
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2013 % of Exports to:

Top 2 Markets: 58.2%  
Top 5 Markets: 78.4%  
Top 10 Markets: 88.4%

#### 2013 Number of Subheadings Exported: 2,105 (41.7%) % of Exports in:

Top 10 Subheadings: 58.4%  
Top 50 Subheadings: 86.9%  
Top 100 Subheadings: 94.8%

#### 2013 Top 3 Exported HS Chapters:

62: Woven apparel (14.4%)  
61: Knitted apparel (13.7%)  
85: Electrical machinery (12.8%)

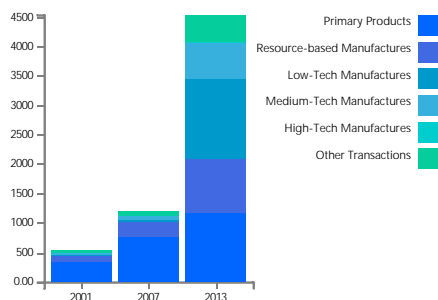
#### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

Mexico	85: Electrical machinery (11.5%)
El Salvador	04: Dairy produce, eggs and honey (1.7%)
El Salvador	02: Meat and edible meat offal (1.2%)
Venezuela	02: Meat and edible meat offal (3.4%)
Venezuela	17: Sugars and sugar confectionary (1.9%)

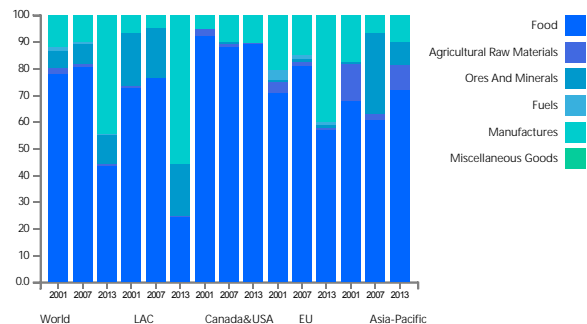
#### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

Canada	71: Precious metals and stones (6.4%)
United States	62: Woven apparel (13.5%)
United States	61: Knitted apparel (13.1%)
United States	71: Precious metals and stones (3.7%)
United States	09: Coffee, tea, mate and spices (3.3%)

**Technology Content of Merchandise Exports to World  
(US\$ in millions)**



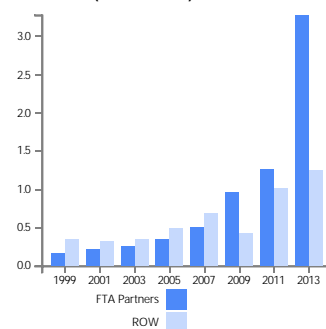
**Sectoral Profile of Exports to World  
(% of Total)**



**Free Trade Agreements Partners**



**Exports to FTA Partners vs. Rest of the World (US\$ Billion)**



FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Chile	0.1%	0.8%	N/A	N/A
Costa Rica	2.6%	9.4%	99.8%	99.8%
Dominican Republic	0.7%	0.2%	N/A	N/A
Guatemala	1.9%	6.8%	99.9%	99.9%
Honduras	2.8%	3.0%	99.9%	99.9%
Mexico	13.2%	9.3%	99.3%	99.2%
Panama	0.7%	0.2%	91.2%	88.3%
El Salvador	4.6%	5.4%	99.9%	99.9%
China Taipei	1.0%	0.4%	67.1%	99.9%
United States	45.0%	18.2%	79.7%	98.4%
<b>Total/Avg.</b>	<b>72.6%</b>	<b>53.7%</b>	<b>92.1%</b>	<b>98.2%</b>

## PANAMA

2013 Gross Domestic Product: US\$ 40B  
2013 Population: 3,721 Thousand

2013 GDP Growth: 8.0%  
GDP/Capita: US\$ 10,838

### Broad Trade Indicators

2013

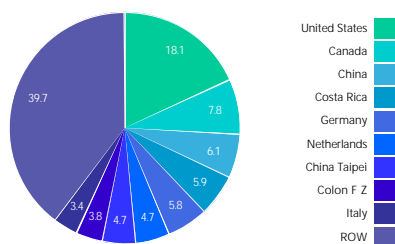
Total Exports: US\$ 0.8B (2.1% of GDP)  
Total Imports: US\$ 13.0B (32.3% of GDP)  
Current Acct. Bal: US\$ -4.8B (11.9% of GDP)  
Exports/Capita: US\$226

### MFN Tariffs

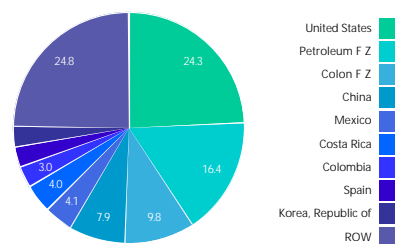
2014

Average Applied MFN Tariff: 7.84%  
Maximum Applied MFN: 260% (6 Tariff Lines: 0.068%)  
Number of Tariff Lines Duty-Free: 2,946 (33.6%)

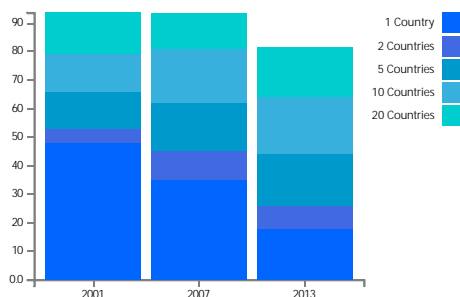
### Destination of Exports (2013)



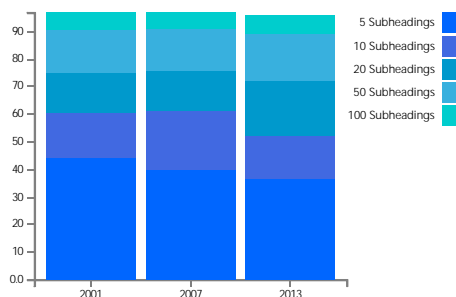
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2013 % of Exports to:

Top 2 Markets: 25.9%  
Top 5 Markets: 43.8%  
Top 10 Markets: 63.8%

#### 2013 Number of Subheadings Exported: 492 (9.7%) % of Exports in:

Top 10 Subheadings: 51.9%  
Top 50 Subheadings: 88.9%  
Top 100 Subheadings: 95.8%

#### 2013 Top 3 Exported HS Chapters:

08: Edible fruits and nuts (19.0%)  
03: Fish and crustaceans (16.9%)  
71: Precious metals and stones (9.1%)

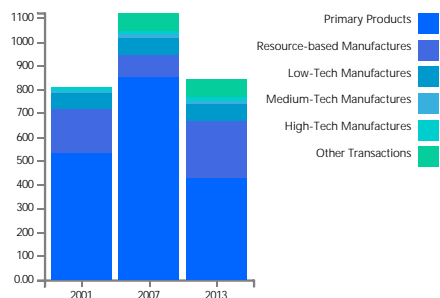
#### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

Chile	22: Beverages, spirits and vinegar (0.7%)
Costa Rica	04: Dairy produce, eggs and honey (1.3%)
Costa Rica	76: Aluminium & articles thereof (0.9%)
Costa Rica	03: Fish and crustaceans (0.9%)
Suriname	48: Paper and articles of paper (1.4%)

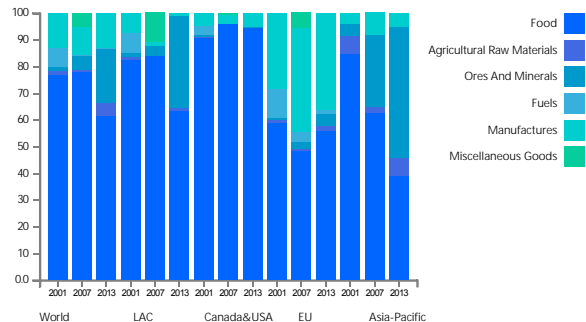
#### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

Canada	71: Precious metals and stones (7.7%)
Germany	08: Edible fruits and nuts (5.0%)
India	44: Wood & articles of wood (3.3%)
Netherlands	08: Edible fruits and nuts (4.4%)
United States	03: Fish and crustaceans (10.7%)

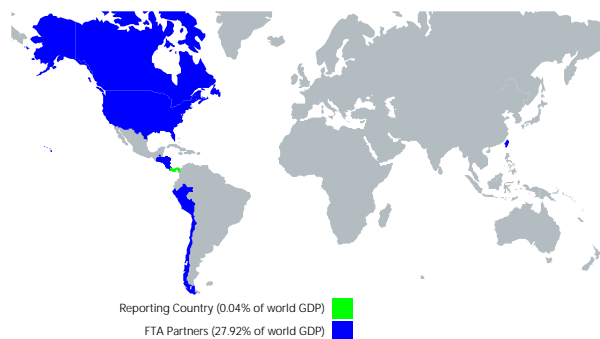
**Technology Content of Merchandise Exports to World  
(US\$ in millions)**



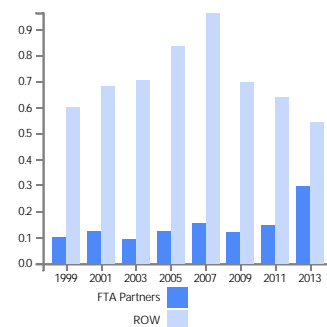
**Sectoral Profile of Exports to World  
(% of Total)**



**Free Trade Agreements Partners**



**Exports to FTA Partners vs. Rest of the World(US\$ Billion)**



FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Canada	7.8%	0.5%	N/A	N/A
Chile	1.0%	0.6%	73.8%	98.3%
Costa Rica	5.9%	4.0%	89.2%	92.6%
Guatemala	0.7%	1.4%	96.2%	96.7%
Honduras	1.6%	0.3%	76.5%	81.2%
Nicaragua	1.6%	0.2%	88.3%	91.2%
Peru	0.9%	0.9%	N/A	N/A
Singapore	0.1%	0.4%	76.2%	100.0%
El Salvador	1.1%	0.9%	81.7%	82.8%
China Taipei	4.7%	0.4%	95.1%	97.8%
United States	18.1%	24.3%	99.2%	98.6%
<b>Total/Avg.</b>	<b>43.5%</b>	<b>33.9%</b>	<b>86.2%</b>	<b>93.2%</b>

## PARAGUAY

2013 Gross Domestic Product: US\$ 28B  
2013 Population: 6,795 Thousand

2013 GDP Growth: 13.0%  
GDP/Capita: US\$ 4,169

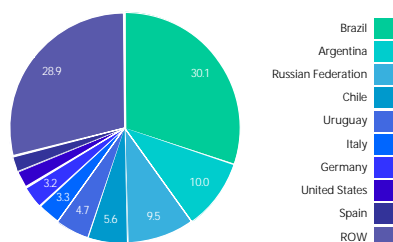
### Broad Trade Indicators

2013  
Total Exports: US\$ 9.4B (33.3% of GDP)  
Total Imports: US\$ 11.7B (41.4% of GDP)  
Current Acct. Bal: US\$ 0.3B (0.9% of GDP)  
Exports/Capita: US\$1,388

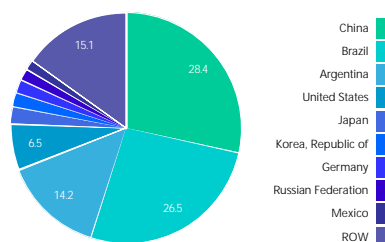
### MFN Tariffs

2014  
Average Applied MFN Tariff: 8.81%  
Maximum Applied MFN: 30% (4 Tariff Lines: 0.041%)  
Number of Tariff Lines Duty-Free: 1,608 (16.3%)

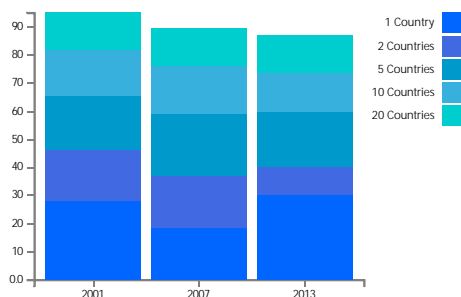
### Destination of Exports (2013)



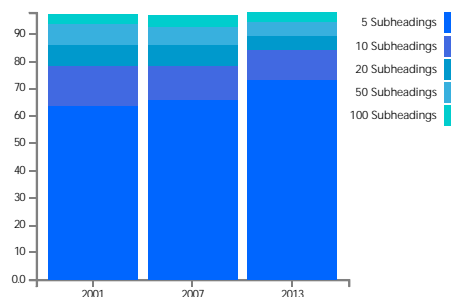
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2013 % of Exports to:

Top 2 Markets: 40.1%  
Top 5 Markets: 59.8%  
Top 10 Markets: 73.3%

#### 2013 Number of Subheadings Exported: 1,242 (24.6%) % of Exports in:

Top 10 Subheadings: 84.3%  
Top 50 Subheadings: 94.4%  
Top 100 Subheadings: 97.7%

#### 2013 Top 3 Exported HS Chapters:

12: Oil seeds & oleaginous fruits (27.7%)  
27: Mineral fuels and oils (23.9%)  
02: Meat and edible meat offal (11.2%)

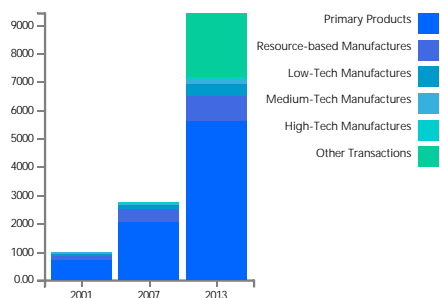
#### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

Argentina	27: Mineral fuels and oils (4.6%)
Brazil	27: Mineral fuels and oils (19.1%)
Brazil	10: Cereals (4.1%)
Chile	23: Residues from food industries (2.2%)
Uruguay	12: Oil seeds & oleaginous fruits (2.6%)

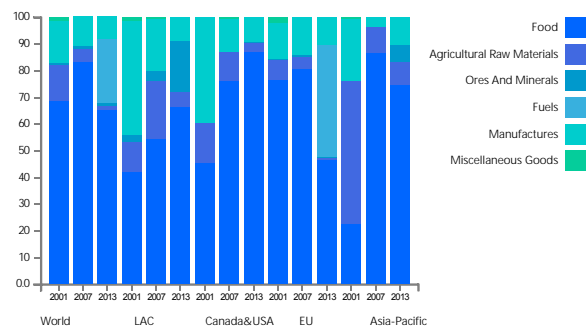
#### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

Switzerland	12: Oil seeds & oleaginous fruits (1.4%)
Germany	12: Oil seeds & oleaginous fruits (2.8%)
Spain	12: Oil seeds & oleaginous fruits (2.0%)
Russian Federation	02: Meat and edible meat offal (5.8%)
Russian Federation	12: Oil seeds & oleaginous fruits (3.6%)

**Technology Content of Merchandise Exports to World  
(US\$ in millions)**



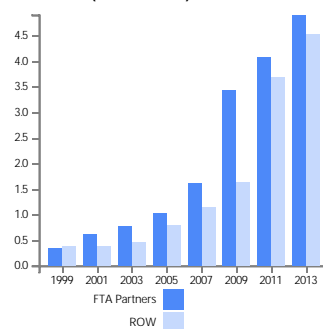
**Sectoral Profile of Exports to World  
(% of Total)**



**Free Trade Agreements Partners**



**Exports to FTA Partners vs. Rest of the World (US\$ Billion)**



FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Argentina	10.0%	14.2%	N/A	N/A
Bolivia	0.8%	0.4%	100.0%	100.0%
Brazil	30.1%	26.5%	N/A	N/A
Chile	5.6%	1.2%	100.0%	100.0%
Colombia	0.3%	0.2%	16.6%	92.0%
Ecuador	0.2%	N/A	81.7%	80.5%
Peru	1.9%	0.1%	95.1%	87.0%
Uruguay	4.7%	1.3%	N/A	N/A
Venezuela	0.5%	N/A	17.6%	87.9%
<b>Total/Avg.</b>	<b>54.1%</b>	<b>43.9%</b>	<b>68.5%</b>	<b>91.2%</b>

## PERU

2013 Gross Domestic Product: US\$ 206B  
2013 Population: 30,946 Thousand

2013 GDP Growth: 5.0%  
GDP/Capita: US\$ 6,674

### Broad Trade Indicators

2013

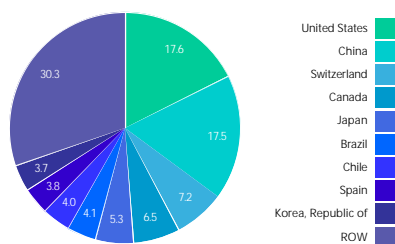
Total Exports: US\$ 41.9B (20.3% of GDP)  
Total Imports: US\$ 43.4B (21.0% of GDP)  
Current Acct. Bal: US\$ -10.2B (4.9% of GDP)  
Exports/Capita: US\$ 1,353

### MFN Tariffs

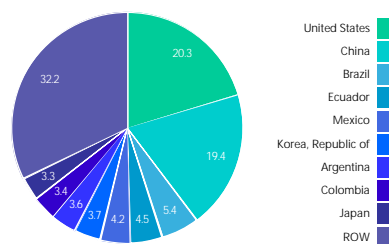
2014

Average Applied MFN Tariff: 3.17%  
Maximum Applied MFN: 11% (1,584 Tariff Lines: 10.472%)  
Number of Tariff Lines Duty-Free: 8,464 (56.0%)

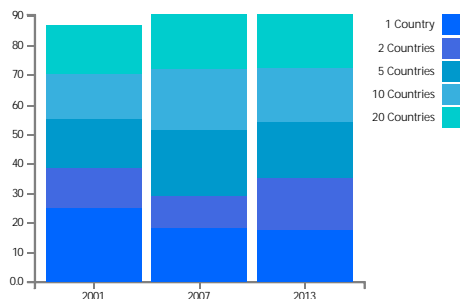
### Destination of Exports (2013)



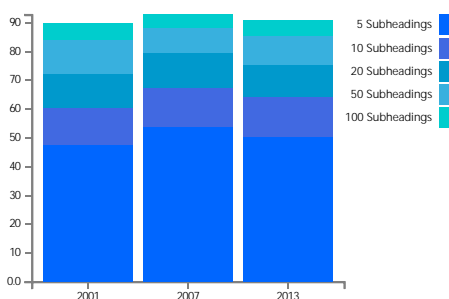
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2013 % of Exports to:

Top 2 Markets: 35.2%  
Top 5 Markets: 54.2%  
Top 10 Markets: 72.5%

#### 2013 Number of Subheadings Exported: 3,574 (70.7%) % of Exports in:

Top 10 Subheadings: 64.1%  
Top 50 Subheadings: 85.4%  
Top 100 Subheadings: 90.5%

#### 2013 Top 3 Exported HS Chapters:

26: Ores, slag & ash (27.5%)  
71: Precious metals and stones (20.9%)  
27: Mineral fuels and oils (13.0%)

#### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

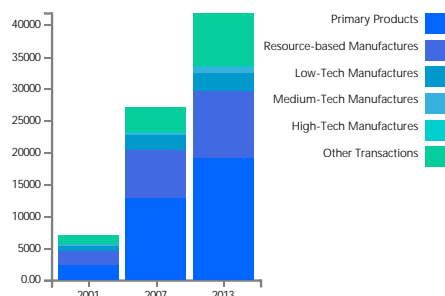
Brazil	27: Mineral fuels and oils (1.1%)
Brazil	74: Copper & articles thereof (1.0%)
Brazil	26: Ores, slag & ash (0.7%)
Chile	26: Ores, slag & ash (1.3%)
Panama	27: Mineral fuels and oils (1.2%)

#### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

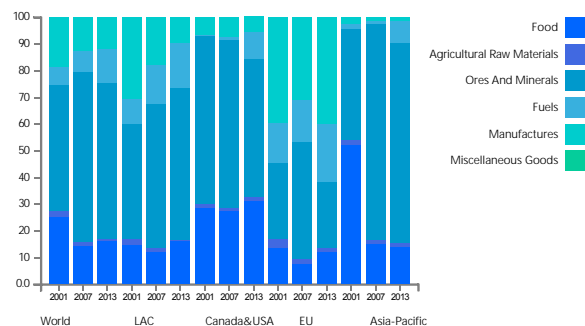
Canada	71: Precious metals and stones (4.9%)
Switzerland	71: Precious metals and stones (7.2%)
China	26: Ores, slag & ash (11.6%)
United States	71: Precious metals and stones (6.1%)
United States	27: Mineral fuels and oils (4.0%)



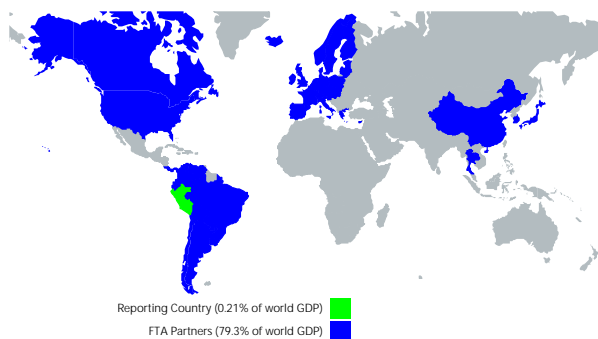
**Technology Content of Merchandise Exports to World  
(US\$ in millions)**



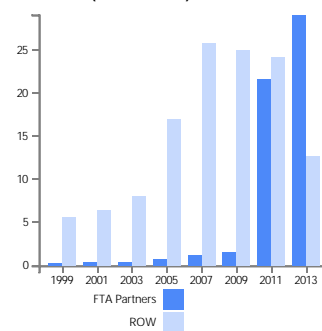
**Sectoral Profile of Exports to World  
(% of Total)**



**Free Trade Agreements Partners**



**Exports to FTA Partners vs. Rest of the World(US\$ Billion)**



FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Argentina	0.4%	3.6%	87.8%	99.8%
Bolivia	1.4%	1.3%	100.0%	100.0%
Brazil	4.1%	5.4%	87.8%	99.8%
Canada	6.5%	1.4%	91.5%	98.4%
Chile	4.0%	3.1%	83.4%	83.5%
China	17.5%	19.4%	75.6%	72.9%
Colombia	2.0%	3.4%	100.0%	100.0%
Costa Rica	0.1%	0.1%	N/A	N/A
Ecuador	2.3%	4.5%	100.0%	100.0%
EFTA	7.3%	0.5%	N/A	N/A
European Union	15.7%	11.6%	N/A	N/A
Japan	5.3%	3.3%	77.6%	81.7%
Korea, Republic of	3.7%	3.7%	67.8%	84.5%
Panama	1.5%	0.3%	N/A	N/A
Paraguay	N/A	0.6%	87.0%	95.1%
Singapore	N/A	0.1%	62.6%	100.0%
Thailand	0.3%	1.5%	78.4%	80.1%
Uruguay	0.1%	0.3%	82.7%	88.7%
United States	17.6%	20.3%	89.6%	99.1%
Venezuela	1.9%	0.2%	N/A	N/A
<b>Total/Avg.</b>	<b>91.7%</b>	<b>84.6%</b>	<b>84.8%</b>	<b>92.2%</b>

## SURINAME

2013 Gross Domestic Product: US\$ 5B  
2013 Population: 547 Thousand

2013 GDP Growth: 4.7%  
GDP/Capita: US\$ 9,244

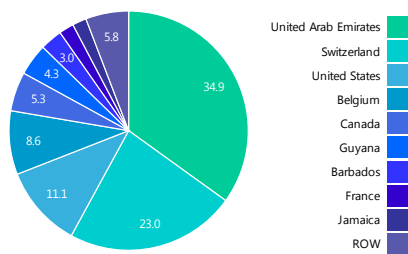
### Broad Trade Indicators

2013  
Total Exports: US\$ 2.4B (47.3% of GDP)  
Total Imports: US\$ 2.2B (43.0% of GDP)  
Current Acct. Bal: US\$ -0.2B (4.7% of GDP)  
Exports/Capita: US\$4,377

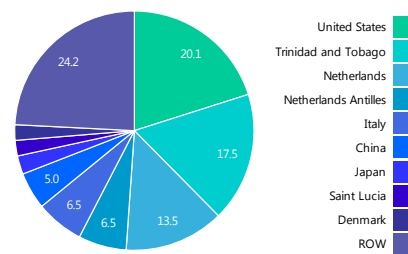
### MFN Tariffs

2014  
Average Applied MFN Tariff: 19.42%  
Maximum Applied MFN: 50% (35 Tariff Lines: 0.556%)  
Number of Tariff Lines Duty-Free: 313 (5.0%)

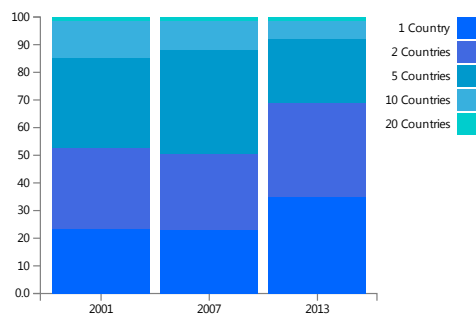
### Destination of Exports (2013)



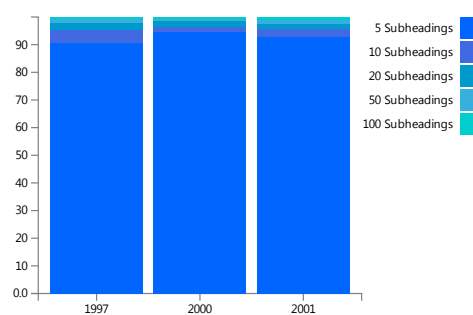
### Source of Imports (2013)



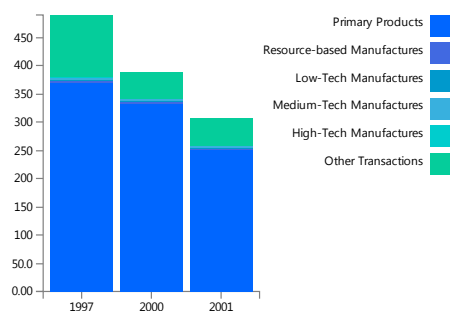
### Export Concentration by Markets (% of total; categories are cumulative)



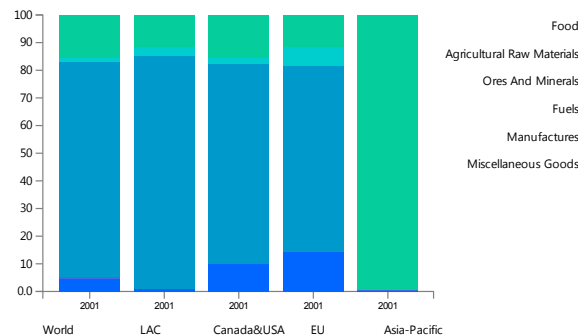
### Export Concentration by Products (% of total; categories are cumulative)



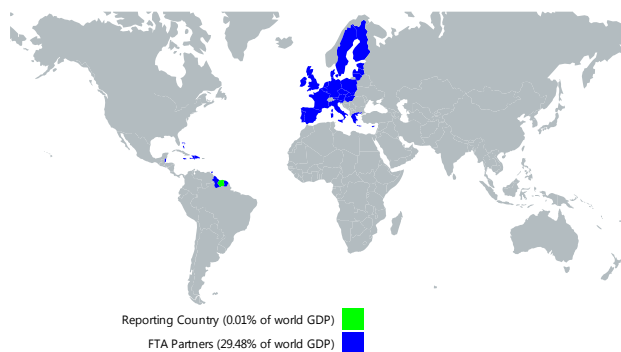
**Technology Content of Merchandise Exports to World  
(US\$ in millions)**



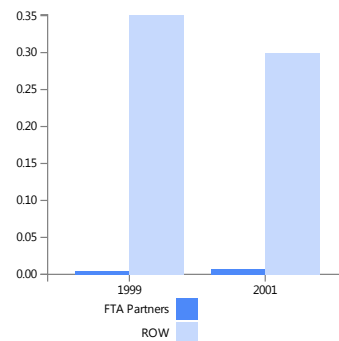
**Sectoral Profile of Exports to World  
(% of Total)**



**Free Trade Agreements Partners**



**Exports to FTA Partners vs. Rest of the World(US\$ Billion)**



FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Antigua and Barbuda	0.0%	3.0%	100.0%	100.0%
Belize	0.0%	0.1%	100.0%	100.0%
Barbados	3.0%	0.4%	100.0%	100.0%
Dominica	0.0%	0.1%	100.0%	100.0%
Grenada	0.0%	0.0%	21.5%	100.0%
Guyana	4.3%	0.8%	100.0%	100.0%
Jamaica	1.9%	0.7%	100.0%	100.0%
Saint Kitts and Nevis	0.0%	0.0%	100.0%	100.0%
Saint Lucia	0.0%	2.1%	100.0%	100.0%
Montserrat	N/A	N/A	100.0%	100.0%
Trinidad and Tobago	1.3%	17.5%	100.0%	100.0%
European Union	12.1%	27.4%	100.0%	100.0%
Saint Vincent and the Grenadines	0.0%	0.0%	100.0%	100.0%
<b>Total/Avg.</b>	<b>22.7%</b>	<b>52.1%</b>	<b>94.0%</b>	<b>100.0%</b>

## TRINIDAD AND TOBAGO

2010 Gross Domestic Product: US\$ 20B  
2010 Population: 1,328 Thousand

2010 GDP Growth: 0.2%  
GDP/Capita: US\$ 15,505

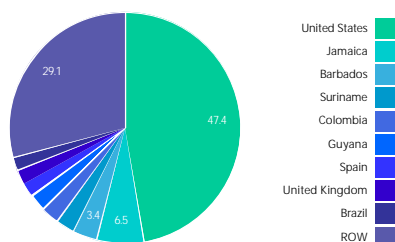
### Broad Trade Indicators

2010  
Total Exports: US\$ 10.9B (53.0% of GDP)  
Total Imports: US\$ 6.4B (31.3% of GDP)  
Current Acct. Bal: US\$ 4.2B (20.3% of GDP)  
Exports/Capita: US\$8,223

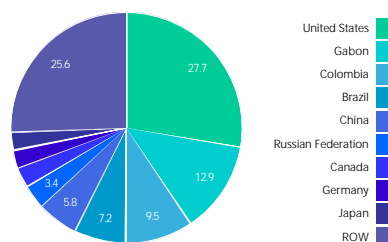
### MFN Tariffs

2011  
Average Applied MFN Tariff: 0%  
Maximum Applied MFN: 0% (0 Tariff Lines: 0%)  
Number of Tariff Lines Duty-Free: 0 (0%)

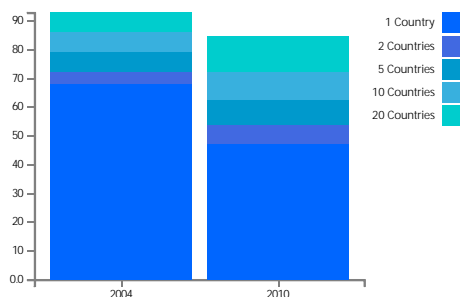
### Destination of Exports (2010)



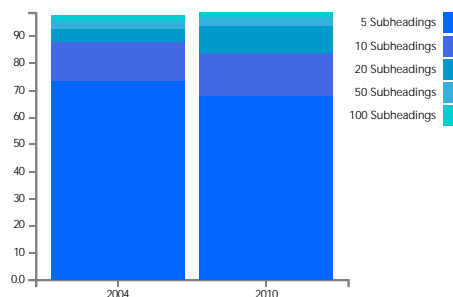
### Source of Imports (2010)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2010 % of Exports to:

Top 2 Markets: 53.8%  
Top 5 Markets: 62.6%  
Top 10 Markets: 72.5%

#### 2010 Number of Subheadings Exported: 2,389 (47.3%) % of Exports in:

Top 10 Subheadings: 83.3%  
Top 50 Subheadings: 97.0%  
Top 100 Subheadings: 98.5%

#### 2010 Top 3 Exported HS Chapters:

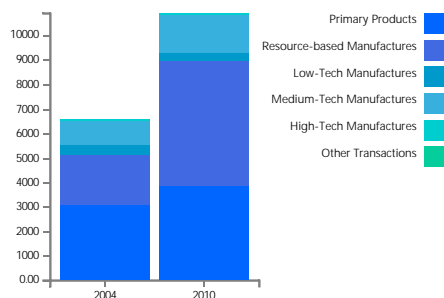
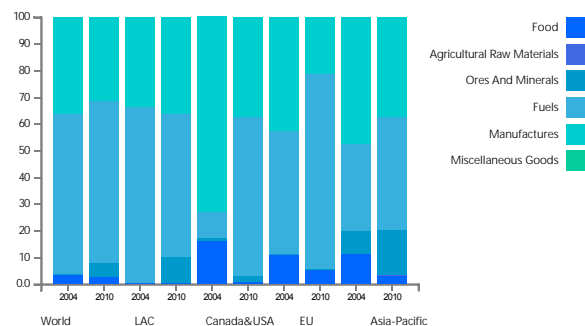
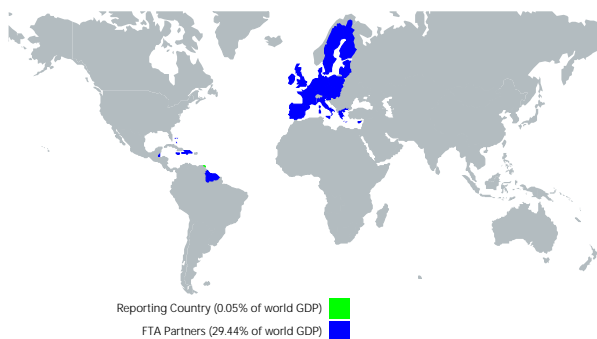
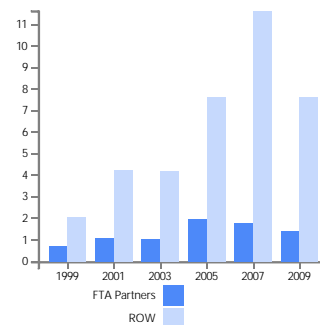
27: Mineral fuels and oils (60.9%)  
28: Inorganic chemicals (13.4%)  
29: Organic chemicals (5.8%)

#### 2010 Top 5 Country (LAC)/Chapter (HS) Exports (%)

Barbados	27: Mineral fuels and oils (2.9%)
Colombia	27: Mineral fuels and oils (2.0%)
Guyana	27: Mineral fuels and oils (1.7%)
Jamaica	27: Mineral fuels and oils (5.5%)
Suriname	27: Mineral fuels and oils (2.3%)

#### 2010 Top 5 Country (ROW)/Chapter (HS) Exports (%)

United Kingdom	27: Mineral fuels and oils (1.6%)
United States	27: Mineral fuels and oils (26.0%)
United States	28: Inorganic chemicals (11.2%)
United States	26: Ores, slag & ash (4.7%)
United States	29: Organic chemicals (3.2%)

**Technology Content of Merchandise Exports to World  
(US\$ in millions)**

**Sectoral Profile of Exports to World  
(% of Total)**

**Free Trade Agreements Partners**

**Exports to FTA Partners vs. Rest of the World(US\$ Billion)**


FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2010)	Imports (2010)	Grants (2011)	Gets (2011)
Antigua and Barbuda	1.1%	N/A	100.0%	100.0%
Belize	0.1%	0.2%	100.0%	100.0%
Barbados	3.4%	0.6%	100.0%	100.0%
Dominica	0.3%	0.1%	100.0%	100.0%
European Union	7.5%	9.0%	20.3%	100.0%
Grenada	0.5%	N/A	100.0%	100.0%
Guyana	2.4%	0.4%	100.0%	100.0%
Jamaica	6.5%	0.2%	100.0%	100.0%
Saint Kitts and Nevis	0.2%	N/A	100.0%	100.0%
Saint Lucia	0.9%	0.1%	100.0%	100.0%
Montserrat	N/A	N/A	100.0%	100.0%
Suriname	2.7%	0.1%	100.0%	100.0%
Saint Vincent and the Grenadines	0.5%	0.1%	100.0%	100.0%
<b>Total/Avg.</b>	<b>26.1%</b>	<b>10.8%</b>	<b>93.9%</b>	<b>100.0%</b>

## URUGUAY

2013 Gross Domestic Product: US\$ 56B  
2013 Population: 3,392 Thousand

2013 GDP Growth: 4.2%  
GDP/Capita: US\$ 16,611

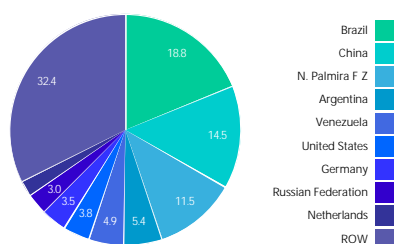
### Broad Trade Indicators

2013  
Total Exports: US\$ 9.2B (16.3% of GDP)  
Total Imports: US\$ 11.6B (20.6% of GDP)  
Current Acct. Bal: US\$ -3.3B (5.9% of GDP)  
Exports/Capita: US\$2,708

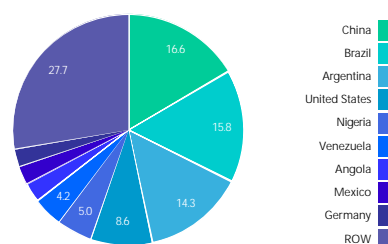
### MFN Tariffs

2014  
Average Applied MFN Tariff: 9.43%  
Maximum Applied MFN: 35% (70 Tariff Lines: 0.302%)  
Number of Tariff Lines Duty-Free: 3,362 (14.5%)

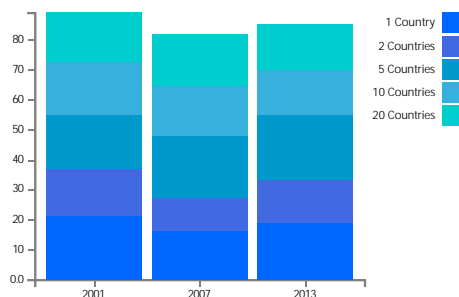
### Destination of Exports (2013)



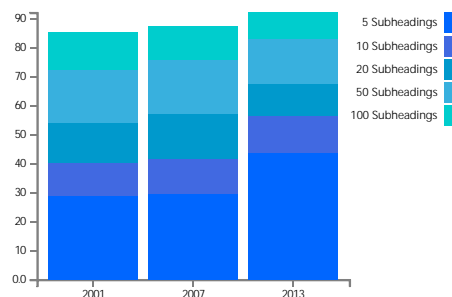
### Source of Imports (2013)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2013 % of Exports to:

Top 2 Markets: 33.2%  
Top 5 Markets: 55.0%  
Top 10 Markets: 70.0%

#### 2013 Number of Subheadings Exported: 1,850 (36.6%) % of Exports in:

Top 10 Subheadings: 56.3%  
Top 50 Subheadings: 82.7%  
Top 100 Subheadings: 91.9%

#### 2013 Top 3 Exported HS Chapters:

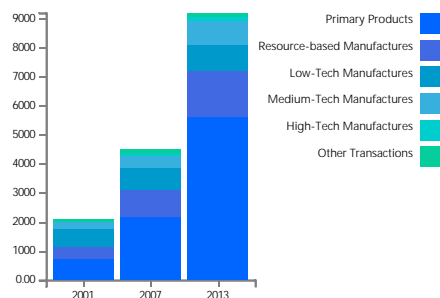
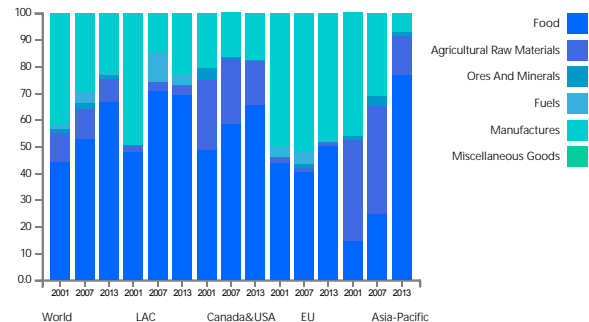
12: Oil seeds & oleaginous fruits (21.8%)  
02: Meat and edible meat offal (16.4%)  
10: Cereals (10.2%)

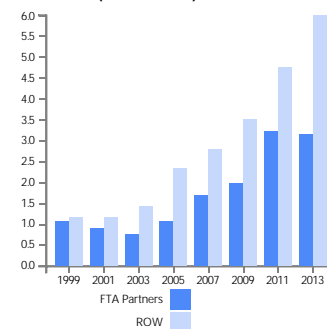
#### 2013 Top 5 Country (LAC)/Chapter (HS) Exports (%)

Brazil	39: Plastics & articles thereof (2.4%)
Brazil	10: Cereals (2.3%)
Brazil	04: Dairy produce, eggs and honey (2.2%)
Brazil	11: Products of milling (2.0%)
Venezuela	04: Dairy produce, eggs and honey (3.4%)

#### 2013 Top 5 Country (ROW)/Chapter (HS) Exports (%)

China	12: Oil seeds & oleaginous fruits (7.5%)
China	02: Meat and edible meat offal (3.5%)
Russian Federation	02: Meat and edible meat offal (1.6%)
N. Palmira F.Z.	12: Oil seeds & oleaginous fruits (10.0%)

**Technology Content of Merchandise Exports to World  
(US\$ in millions)**

**Sectoral Profile of Exports to World  
(% of Total)**

**Free Trade Agreements Partners**

**Exports to FTA Partners vs. Rest of the World(US\$ Billion)**


FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2013)	Imports (2013)	Grants (2014)	Gets (2014)
Argentina	5.4%	14.3%	N/A	N/A
Bolivia	0.3%	0.1%	100.0%	100.0%
Brazil	18.8%	15.8%	N/A	N/A
Chile	1.6%	1.3%	100.0%	100.0%
Colombia	0.2%	0.1%	38.8%	56.3%
Ecuador	0.1%	0.2%	72.9%	69.9%
Mexico	1.5%	2.6%	10.6%	97.6%
Peru	1.3%	0.2%	88.7%	82.7%
Paraguay	1.7%	1.1%	N/A	N/A
Venezuela	4.9%	4.2%	11.8%	22.0%
<b>Total/Avg.</b>	<b>35.8%</b>	<b>39.9%</b>	<b>60.4%</b>	<b>75.5%</b>

## VENEZUELA

2011 Gross Domestic Product: US\$ 316B  
2011 Population: 29,491 Thousand

2011 GDP Growth: 4.2%  
GDP/Capita: US\$ 10,731

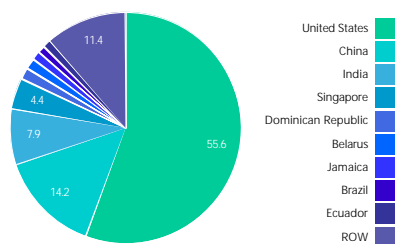
### Broad Trade Indicators

2011  
Total Exports: US\$ 92.8B (29.3% of GDP)  
Total Imports: US\$ 51.4B (16.2% of GDP)  
Current Acct. Bal: US\$ 24.4B (7.7% of GDP)  
Exports/Capita: US\$3,146

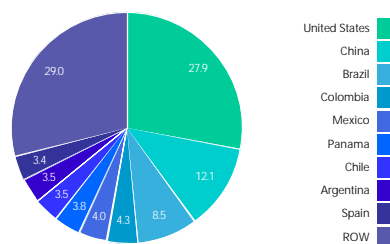
### MFN Tariffs

2012  
Average Applied MFN Tariff: 11.90%  
Maximum Applied MFN: 40% (19 Tariff Lines: 0.272%)  
Number of Tariff Lines Duty-Free: 41 (0.6%)

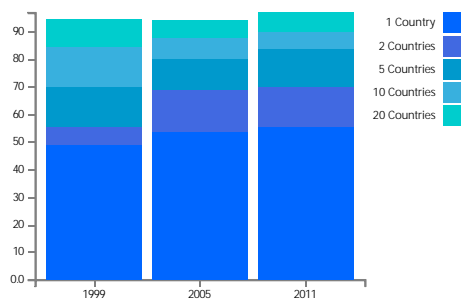
### Destination of Exports (2011)



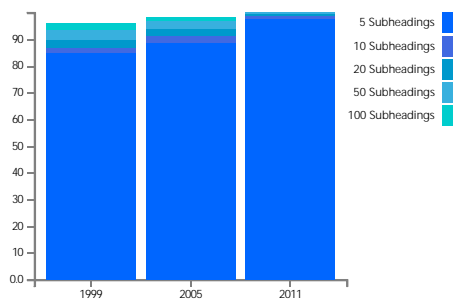
### Source of Imports (2011)



### Export Concentration by Markets (% of total; categories are cumulative)



### Export Concentration by Products (% of total; categories are cumulative)



#### 2011 % of Exports to:

Top 2 Markets: 69.8%  
Top 5 Markets: 83.7%  
Top 10 Markets: 89.7%

#### 2011 Number of Subheadings Exported: 1,776 (35.2%) % of Exports in:

Top 10 Subheadings: 98.7%  
Top 50 Subheadings: 99.7%  
Top 100 Subheadings: 99.8%

#### 2011 Top 3 Exported HS Chapters:

27: Mineral fuels and oils (97.9%)  
26: Ores, slag & ash (0.6%)  
89: Ships and boats (0.4%)

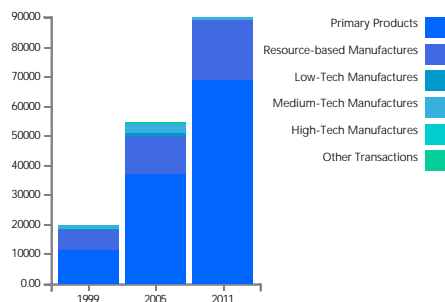
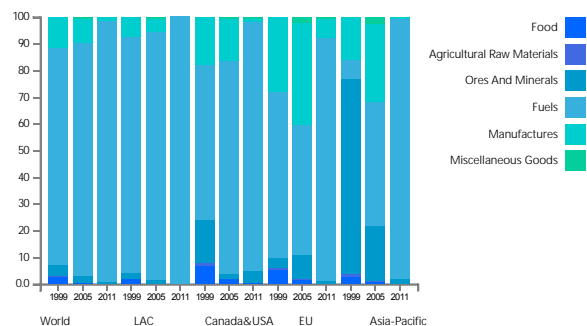
#### 2011 Top 5 Country (LAC)/Chapter (HS) Exports (%)

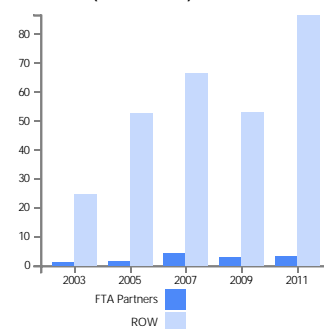
Brazil	27: Mineral fuels and oils (1.0%)
Dominican Republic	27: Mineral fuels and oils (1.6%)
Ecuador	27: Mineral fuels and oils (1.1%)
Jamaica	27: Mineral fuels and oils (1.2%)
Nicaragua	27: Mineral fuels and oils (1.0%)

#### 2011 Top 5 Country (ROW)/Chapter (HS) Exports (%)

Belarus	27: Mineral fuels and oils (1.5%)
China	27: Mineral fuels and oils (13.7%)
India	27: Mineral fuels and oils (7.9%)
Singapore	27: Mineral fuels and oils (4.4%)
United States	27: Mineral fuels and oils (55.4%)



**Technology Content of Merchandise Exports to World  
(US\$ in millions)**

**Sectoral Profile of Exports to World  
(% of Total)**

**Free Trade Agreements Partners**

**Exports to FTA Partners vs. Rest of the World(US\$ Billion)**


FTA Partners	Percentage of Total Trade		Tariff Lines Duty Free	
	Exports (2011)	Imports (2011)	Grants (2012)	Gets (2012)
Argentina	N/A	3.5%	25.2%	33.3%
Brazil	1.1%	8.5%	38.1%	92.4%
Colombia	0.4%	4.3%	N/A	N/A
Ecuador	1.1%	2.1%	100.0%	100.0%
Peru	0.2%	2.1%	N/A	N/A
Paraguay	0.5%	0.2%	27.0%	17.5%
Uruguay	0.5%	0.8%	21.9%	11.7%
<b>Total/Avg.</b>	<b>3.8%</b>	<b>21.5%</b>	<b>42.4%</b>	<b>51.0%</b>



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