
2016 Q1Q2Q3
**QUARTERLY
BUSINESS
REVIEW**



CONTENTS

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Introduction

Summary

I. Execution

II. Strategic Alignment

III. Business Development

IV. Resource Management

- a. Budget
- b. Human Resources

V. Knowledge and Learning

Abbreviations

Introduction

As mandated by IDB-9, the Office of Strategic Planning and Development Effectiveness (SPD) periodically reports on a set of indicators that allows Management to monitor the Bank's progress in achieving its corporate results. This forms part of a broader effort to enhance the Bank's accountability and transparency while reducing information asymmetries throughout the organization in order to move closer to evidence-based decision making. One of these reports is the Quarterly Business Review.

As a result of our 2015 survey, the contents of the QBR have been targeted to better reflect the needs of the Bank's management teams. Country-level information is now more visible using the source data from each graph. Graphs are more self-explanatory, requiring less narrative. For internal users, source data can be easily downloaded with a simple click on any graph, and used to drill down to specific indicators or units. In addition, we are using more channels for disseminating the QBR, and by creating user-friendly graphs in-house, we have reduced production costs. For iPad users with Roambi installed, the QBR lets you interact directly with how the data is visualized. As always, we would like to hear from you. Please share your opinions about the QBR and ideas for continued improvement with us. You can email us any time at QBR@IADB.ORG.

About this QBR:

- This document focuses on information related to Sovereign-Guaranteed (SG) loans, unless otherwise specified in each chart. Please note that given the consolidation of IDB's private sector windows, except for the Multilateral Investment Fund (MIF), into the Inter-American Investment Corporation (IIC) in January 2016, care should be used in comparing data prior to 2016.
- We report on Corporate Results Framework (CRF 2016-2019) indicators that are currently available.¹ Indicators from the previous CRF 2012-2015 have been phased out.
- Data from the External Feedback System (EFS) will be available for Q2 and the Annual Business Review (ABR), since updates are available every six months.
- This document provides an analysis of the first Quarter of 2016 (January 1 - March 31) for operational and non-operational data. Using March 31, 2016 as the cut-off date, operational and budget resources data were compiled from the Bank's Enterprise Data Warehouse and other internal sources. The remaining information was contributed separately by individual departments. All data was subject to adjustments and analysis as deemed appropriate by the corresponding business units providing the information.
- Due to rounding, percentages may not always appear to add up to 100%.

Special thanks to VPC, VPF, VPS, ORP, KNL, HRD and RMG for their contributions to this report. Human Resources (Chapter IV) data was provided by HRD and Knowledge and Learning (Chapter V) data was provided by KNL.

¹ Mid- and Senior-level IDB staff who are women (graph 4.17), total IDB blog readership (graph 5.5), and average visits to IDB publications (graph 5.5) are part of the CRF 2016-2019 indicators.

I. PROGRAM EXECUTION

LOAN DISBURSEMENTS	LOAN PORTFOLIO	TECHNICAL COOPERATION (TC) DISBURSEMENTS
\$689m in cumulative disbursements for SG projects, 9% of \$7.7b projected for 2016; 65% decrease from \$2.0b in 2015 Q1	615 SG projects in portfolio in execution with \$49.4b in volume; 1 project decrease from 616 SG (\$47.1b) in 2015 Q1	\$33.3m in cumulative TC disbursements; 4% increase from \$32.0m in 2015 Q1
\$14.1m in cumulative disbursements from the FSO for SG projects, 7% of \$202m projected for 2016; 49% decrease from \$27.7m in 2015 Q1	44 SG projects legally effective, pending eligibility (7% of SG portfolio in execution); 38% increase from 32 operations (5% of SG portfolio in execution) in 2015 Q1	\$20.2m in cumulative TC OC Strategic Development Program disbursements; 8% increase from \$18.7m in 2015 Q1
\$21.2m in cumulative disbursements from the Grant Facility for Haiti, 12% of \$182m projected for 2016; 28% increase from \$16.6m in 2015 Q1		\$13.0m in TC Donor Trust Fund disbursements; 0.4% decrease from \$13.1m in 2015 Q1

II. PROGRAM STRATEGIC ALIGNMENT

LOAN APPROVALS AND DEVELOPMENT EFFECTIVENESS

\$219m in 4 SG loan projects, 3% of **\$8.5b** projected for 2016; 72% decrease from \$787m in 4 SG approvals in 2015 Q1

\$29.3m in 2 SG Investment loan projects, 0.5% of **\$6.4b** programmed for 2016; 26% increase from \$23.0m (1 approval) in 2015 Q1

\$190m in 2 Policy-Based Loan (PBL) projects, 9% of **\$2.1b** programmed for 2016; 75% decrease from \$764m in 3 PBL approvals in 2015 Q1

\$79m projected average size of SG loan projects by year's end; 18% increase from \$67m in 2015

\$199m in 3 multiple-booked projects, 75% of approvals during the period and 91% in volume; 1071% increase from \$17m (1 approval) approved in 2015 Q1

100% of approved projects were evaluable or highly evaluable; Same as 2015 Q1

III. BUSINESS DEVELOPMENT

PROGRAMMING AND KNOWLEDGE PRODUCTS

9 Country Strategies programmed for 2016, and 2 approved in Q1; There were none approved in 2015 Q1

72 ESW products with 114 deliverables planned for 2016; 29% of deliverables completed 5% decrease from 76 products in 2015 Q1

\$13.3m in 28 Technical Cooperation approvals; 27% increase from \$10.5m in 23 in 2015 Q1

IV. RESOURCE MANAGEMENT

BUDGET	HUMAN RESOURCES	PARTICIPANTS AND PRODUCTS
31% of approved budget (\$495m) executed by VPs and Strategic Core as of 2016 Q1; 3% less than 2015 Q1	60 Bank-wide vacancies filled as of 2016 Q1, 168 vacancies remain; 51 vacancies filled and 158 vacancies remained in 2015 Q1	3,644 unique participants enrolled in at least one learning program; 48% increase from 2,462 participants in 2015 Q1
40% of the budget transferred to VPS (\$8.0m) was executed; For 2015 Q1, 35% (\$7.9m) had been executed by VPS	38% of positions grades four and above filled by women; 1 percentage point increase from 37% in 2015 Q1	8,056 IDB Knowledge products were available in BRIK ² ; yielding an average of 53 visits per publication 9% increase from 7,393 products (45 visits each) in 2015 Q1
82.7 FTEs reported to project preparation and supervision as of 2016 Q1; 4% increase from 79.9 in 2015 Q1	34% of Professional Staff based in COF; 2 percentage point increase from 32% in 2015 Q1	26 blogs at the end of 2016 Q1; 37% increase from 19 blogs in 2015 Q1

² Bank Repository of Institutional Knowledge (<http://brik.iadb.org/>)

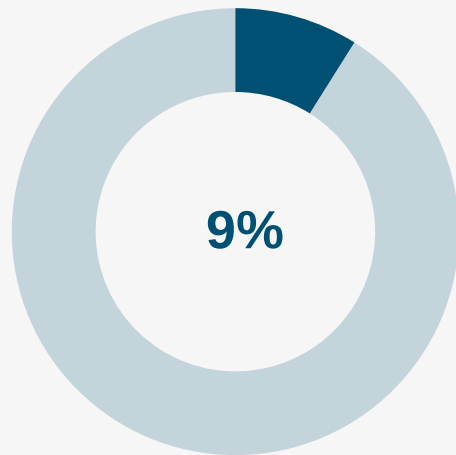
2016 Q1 Q2 Q3 QUARTERLY BUSINESS REVIEW

CHAPTER I EXECUTION

SOVEREIGN-GUARANTEED LOAN DISBURSEMENTS

1.1 Total Cumulative Disbursements and Projections for 2016 SG Lending

Progress towards 2016 target



Actual disbursements YTD

\$689

For the Quarter

\$689

(79% of \$873 projected)

Original projection 2016 Q1 - Cumulative

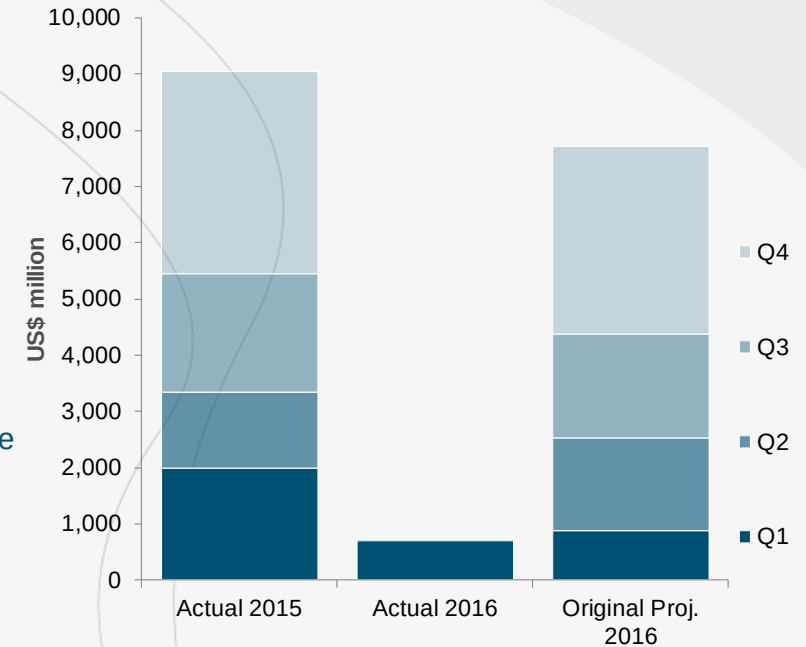
\$873

Actual disbursement 2015 Q1 - Cumulative

\$1,996

Disbursement Projection for 2016

\$7,713

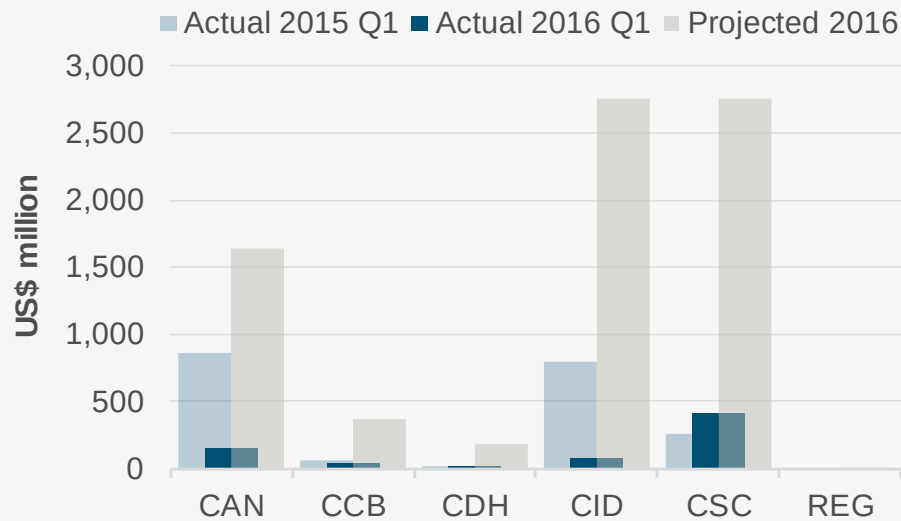


All in US\$ million

Country	Actual 2016 Q1	Country	Actual 2016 Q1	Country	Actual 2016 Q1
Argentina	331	Dominican Republic	13	Nicaragua	21
Barbados	2	Ecuador	1	Peru	57
Bahamas	0	El Salvador	13	Panama	10
Belize	0	Guatemala	3	Paraguay	1
Bolivia	11	Guyana	1	Regional	0
Brazil	49	Haiti	21	Suriname	1
Chile	2	Honduras	2	Trinidad and Tobago	2
Colombia	21	Jamaica	30	Uruguay	25
Costa Rica	0	Mexico	12	Venezuela	59

BY REGION

1.2 SG Loan Disbursements by Region

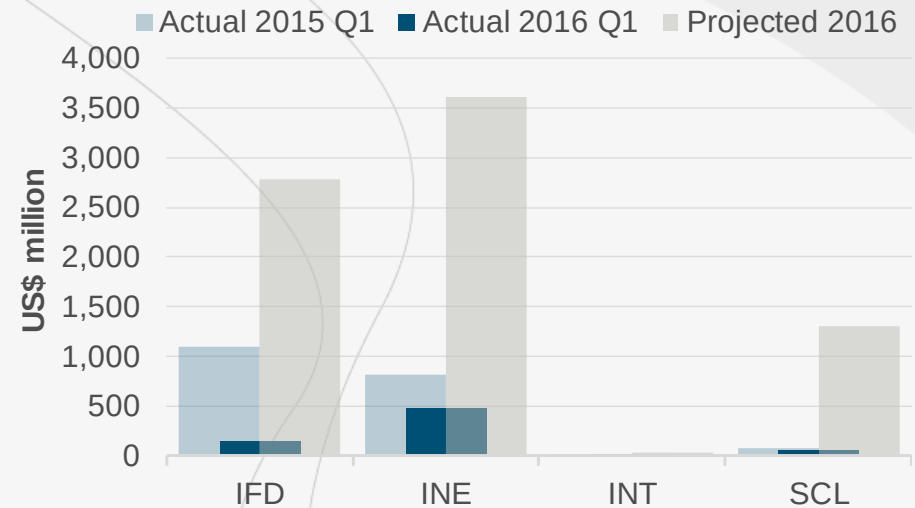


All in US\$ million

Region	Actual 2016 Q1	Projected 2016	Actual 2015 Q1	YTD/Proj. 2016	% Change (actual) 2016/15
CAN	149.4	1,641.8	859.3	9%	-83% ↓
CCB	35.0	367.5	64.9	10%	-46% ↓
CDH	21.2	182.3	16.6	12%	28% ↑
CID	73.9	2,757.3	798.9	3%	-91% ↓
CSC	409.6	2,759.5	256.0	15%	60% ↑
REG	0.0	5.0	0.0	0%	N/A

BY SECTOR

1.3 SG Loan Disbursements by Sector

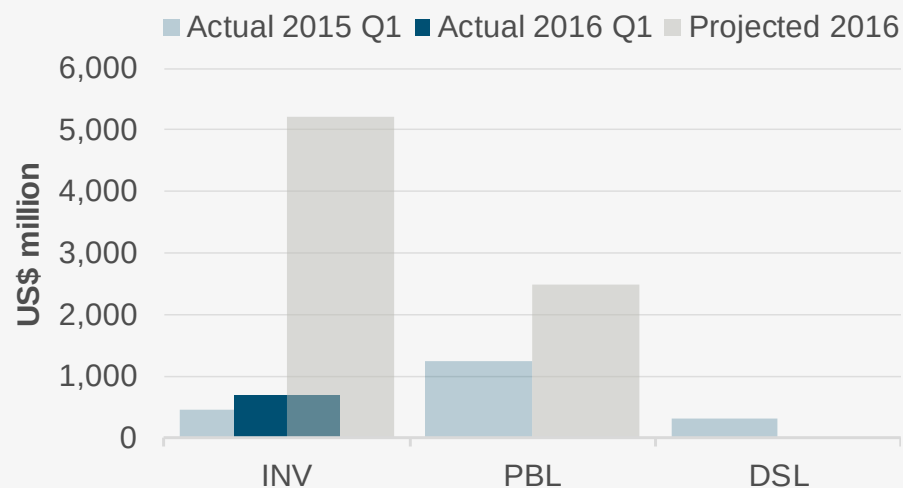


All in US\$ million

Sector	Actual 2016 Q1	Projected 2016	Actual 2015 Q1	YTD/Proj. 2016	% Change (actual) 2016/15
IFD	149.4	2,779.9	1,103.2	5%	-86% ↓
INE	470.5	3,604.6	816.1	13%	-42% ↓
INT	0.2	29.7	2.7	1%	-92% ↓
SCL	69.0	1,299.2	73.7	5%	-6% ↓

BY INSTRUMENT

1.4 SG Loan Disbursements by Instrument

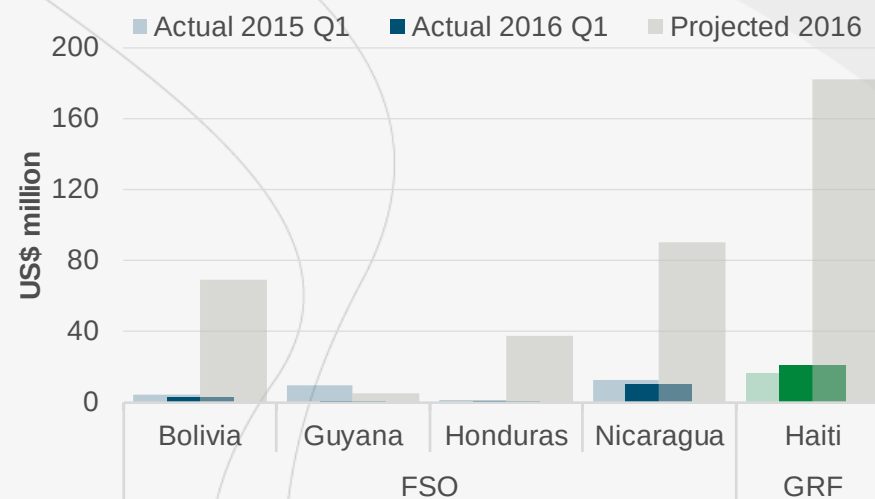


All in US\$ million

Instr.	Actual 2016 Q1	Projected 2016	Actual 2015 Q1	YTD/Proj. 2016	% Change (actual) 2016/15
INV	689.1	5,221.4	456.5	13%	51% ↑
PBL	0.0	2,492.0	1,239.2	0%	-100% ↓
DSL	0.0	0.0	300.0	N/A	-100% ↓

BY FUND

1.5 Loan, FSO and GRF Disbursements

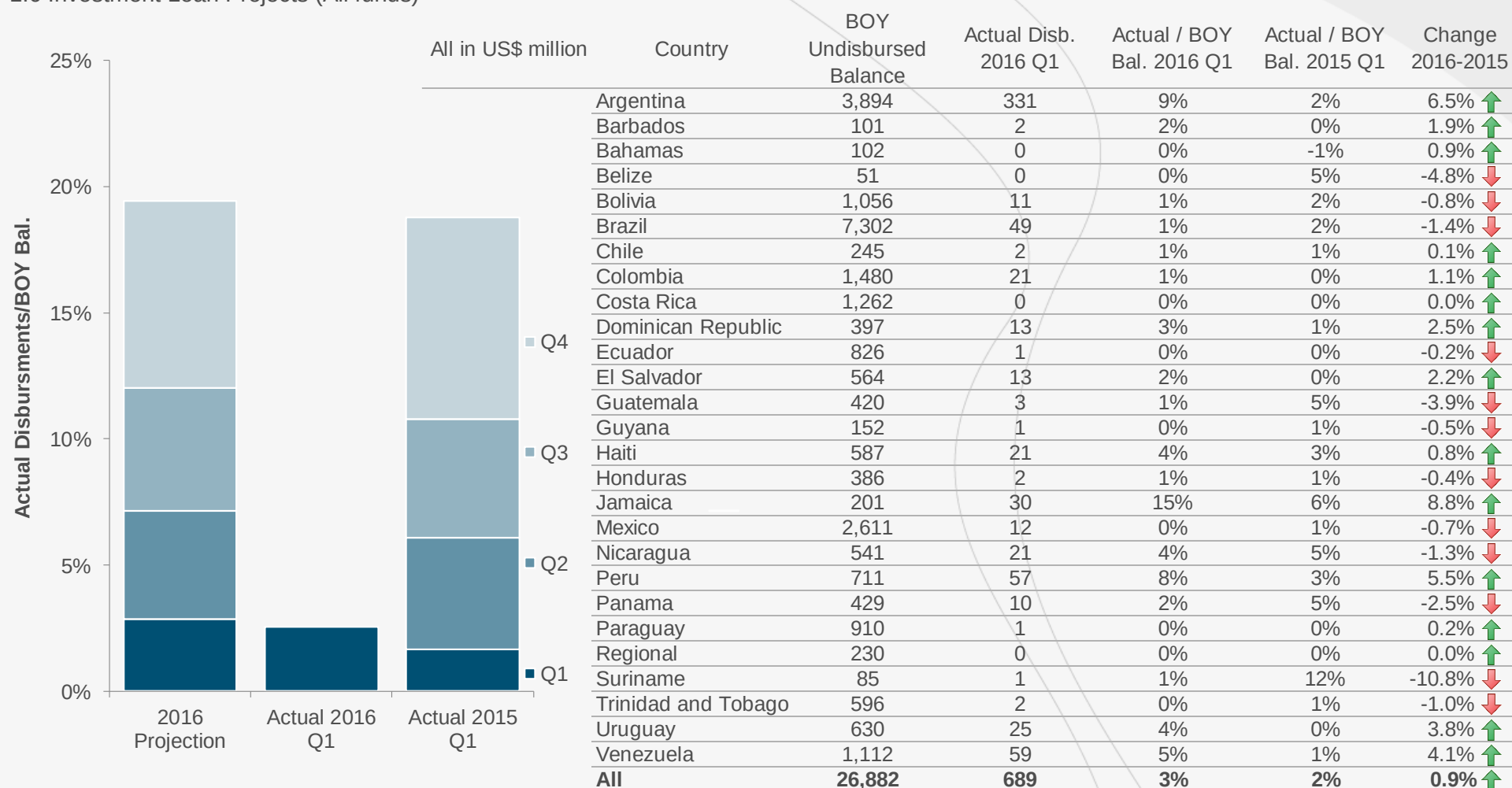


All in US\$ million

Fund	Country	Actual 2016 Q1	Projected 2016	Actual 2015 Q1	YTD/Proj. 2016	% Change (actual) 2016/15
FSO	Bolivia	2.5	68.7	4.4	4%	-43% ↓
	Guyana	0.2	5.1	9.7	4%	-98% ↓
	Honduras	0.7	37.4	1.3	2%	-45% ↓
	Nicaragua	10.6	90.3	12.2	12%	-13% ↓
GRF	Haiti	21.2	182.3	16.6	12%	28% ↑
Total FSO		14.1	201.5	27.7	7%	-49% ↓

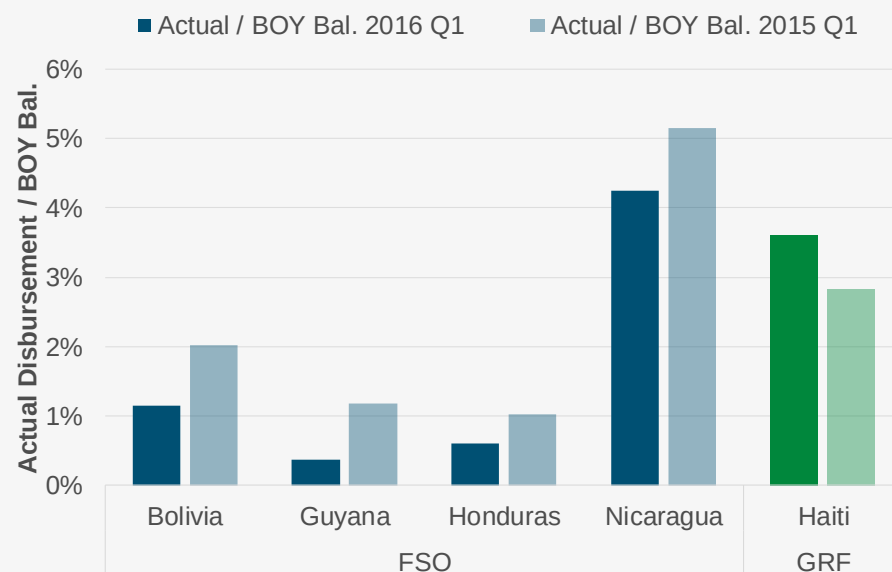
SG LOAN DISBURSEMENTS AS PERCENTAGE OF BEGINNING OF THE YEAR (BOY) UNDISBURSED BALANCE

1.6 Investment Loan Projects (All funds)



DISBURSEMENTS AS % OF BOY BALANCE

1.7 Disbursements for FSO and IDB Grant Facility

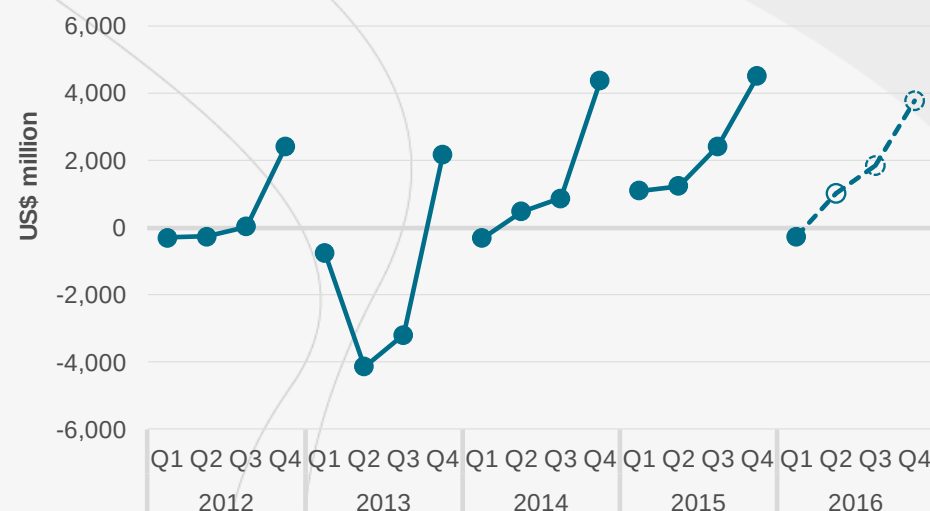


All in US\$ million

Fund	Country	BOY Undisbursed Balance	Actual Disb. 2016 Q1	Actual / BOY Bal. 2016 Q1	Actual / BOY Bal. 2015 Q1	Change 2016-2015
FSO	Bolivia	219.1	2.5	1%	2%	-0.9% ↓
	Guyana	63.4	0.2	0%	1%	-0.8% ↓
	Honduras	122.8	0.7	1%	1%	-0.4% ↓
	Nicaragua	249.6	10.6	4%	5%	-0.9% ↓
GRF	Haiti	587.4	21.2	4%	3%	0.8% ↑
Total FSO		654.8	14.1	2%	3%	-0.7% ↓

SG AND NSG NET LOAN FLOWS

1.8 Net Loan Flows of Convertible Currencies (YTD)³



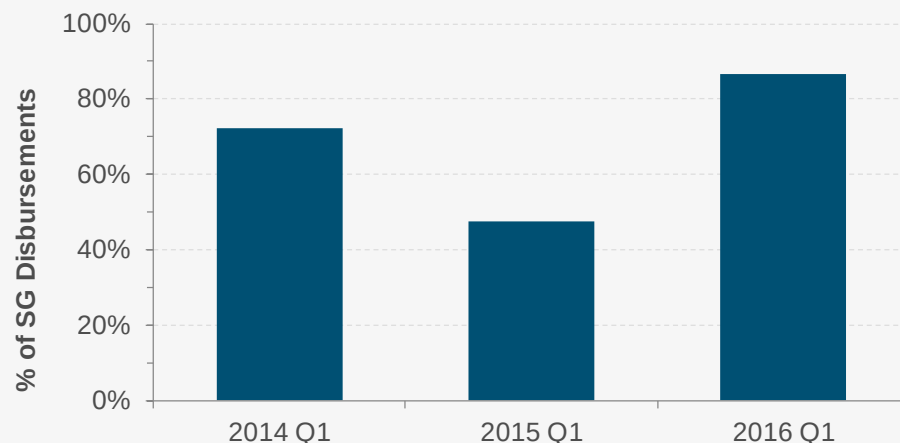
All in US\$ million

		Disbursement			Collections			Net Loan Flows		
Year	Qtr.	ORC	FSO	Total	ORC	FSO	Total	ORC	FSO	Total
2014	Q1	957	24	981	1,253	34	1,287	-296	-10	-306
2015	Q1	2,171	28	2,198	1,055	36	1,090	1,116	-8	1,108
2016	Q1	908	14	922	1,136	37	1,173	-228	-23	-251

³ Starting in 2016 Q1, Net Loan Flows correspond to SG only.

EX POST REVIEW OF SG LOAN DISBURSEMENTS

1.9 Disbursements Reviewed Ex Post

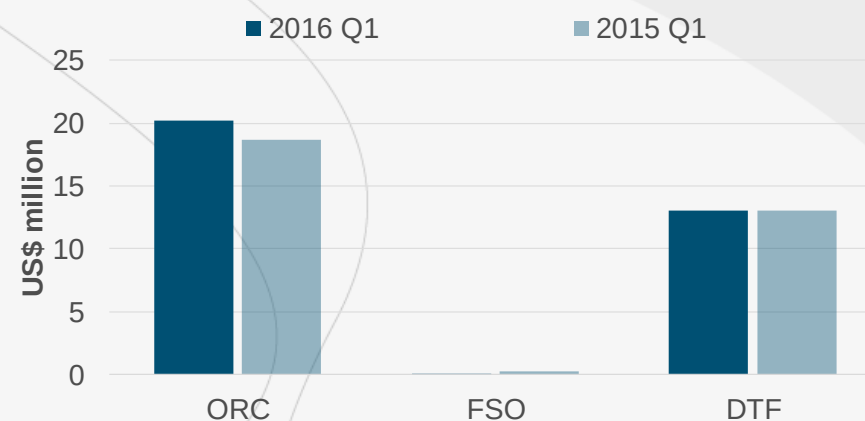


All in US\$ million and number of projects

	Review Code	Amount \$M	% of Total	Num. of projects	% of projects
2014 Q1	Ex-Post	534.6	72%	106	56%
	Not Ex-Post	203.7	28%	84	44%
	Total	738.2	100%	190	100%
2015 Q1	Ex-Post	948.2	48%	114	70%
	Not Ex-Post	1,047.4	52%	50	30%
	Total	1,995.6	100%	164	100%
2016 Q1	Ex-Post	326.6	87%	79	72%
	Not Ex-Post	49.9	13%	31	28%
	Total	376.5	100%	110	100%

TECHNICAL COOPERATION DISBURSEMENTS

1.10 TC Disbursements by Fund and Type

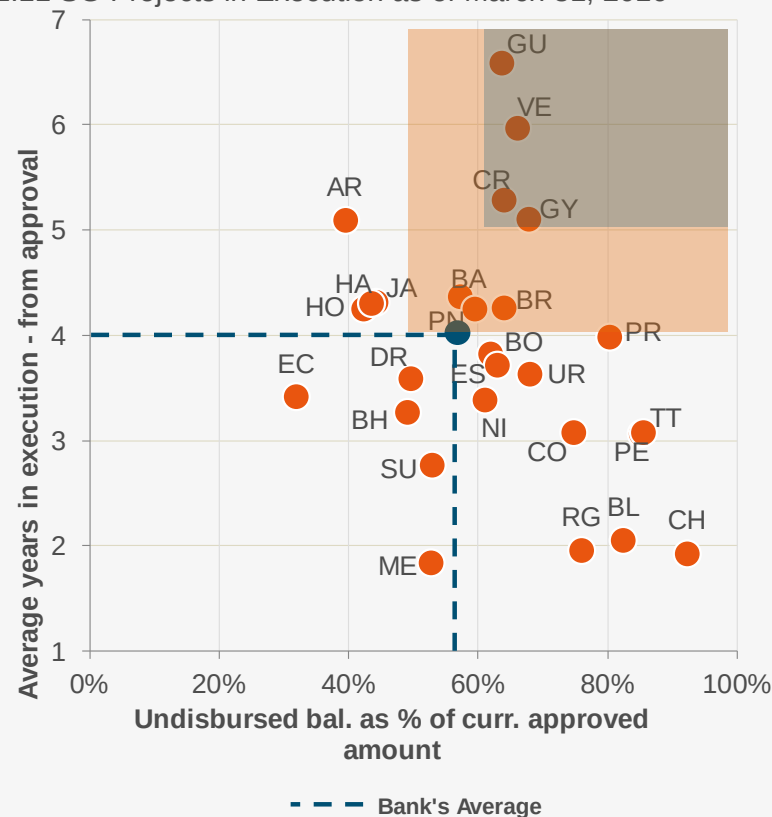


All in US\$ million

Fund	Country	2016 Q1	2015 Q1	% Change 2016/2015
ORC	Total	20.2	18.7	8% ↑
	Client Support	13.3	9.9	34% ↑
	Operational Support	3.1	3.7	-17% ↓
	Research & Dissemination	3.9	5.0	-23% ↓
FSO	Total	0.1	0.2	-68% ↓
	Client Support	0.0	0.1	-93% ↓
	Operational Support	0.1	0.1	-53% ↓
	Research & Dissemination	0.0	0.0	-72% ↓
DTF	Total	13.0	13.1	0% ↓
	Client Support	7.0	5.2	34% ↑
	Operational Support	2.0	2.2	-10% ↓
	Research & Dissemination	4.1	5.7	-28% ↓
Total		33.3	32.0	4% ↑

SG LOAN PROJECT PORTFOLIO BY COUNTRY

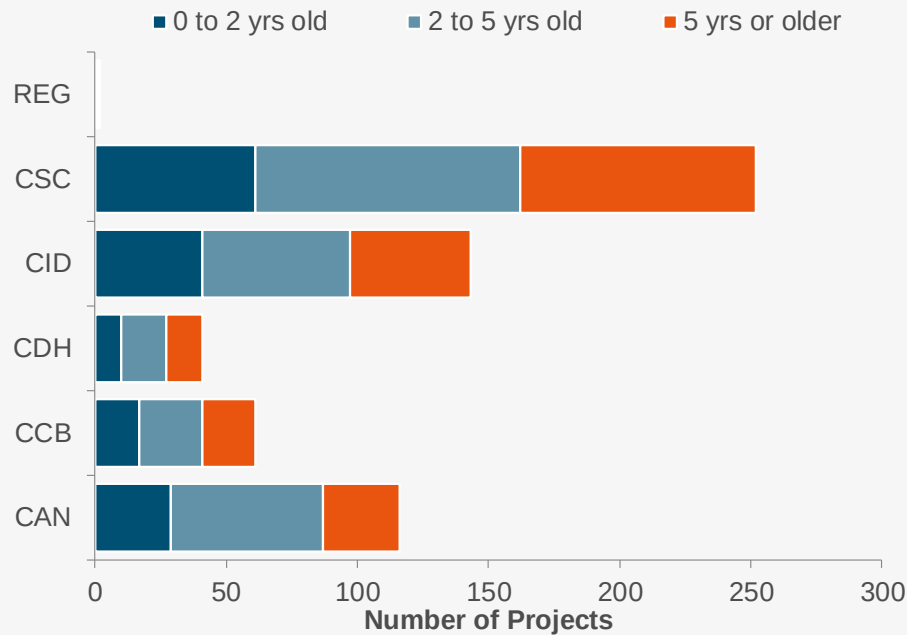
1.11 SG Projects in Execution as of March 31, 2016



Country	Number	Current Approved \$M	Undisbursed Balance \$M	Und. Bal. / Cur. Apr.	Average Years in Execution
Argentina	55	9,012	3,563	40%	5.1
Barbados	11	209	120	57%	4.4
Bahamas	8	273	134	49%	3.3
Belize	4	62	51	83%	2.1
Bolivia	30	1,680	1,043	62%	3.8
Brazil	118	11,306	7,251	64%	4.3
Chile	9	500	462	92%	1.9
Colombia	27	1,984	1,485	75%	3.1
Costa Rica	13	2,046	1,312	64%	5.3
Dominican Republic	19	1,191	591	50%	3.6
Ecuador	28	2,693	860	32%	3.4
El Salvador	17	875	551	63%	3.7
Guatemala	13	654	417	64%	6.6
Guyana	12	222	151	68%	5.1
Haiti	41	1,278	566	44%	4.3
Honduras	21	905	384	42%	4.2
Jamaica	12	434	189	44%	4.3
Mexico	20	4,845	2,559	53%	1.8
Nicaragua	22	892	545	61%	3.4
Peru	22	1,470	1,254	85%	3.1
Panama	14	798	475	60%	4.2
Paraguay	33	1,464	1,179	80%	4.0
Regional	2	40	30	76%	2.0
Suriname	8	159	84	53%	2.8
Trinidad and Tobago	10	694	594	86%	3.1
Uruguay	37	2,132	1,450	68%	3.6
Venezuela	9	1,591	1,054	66%	6.0
All	615	49,410	28,354	57%	4.0

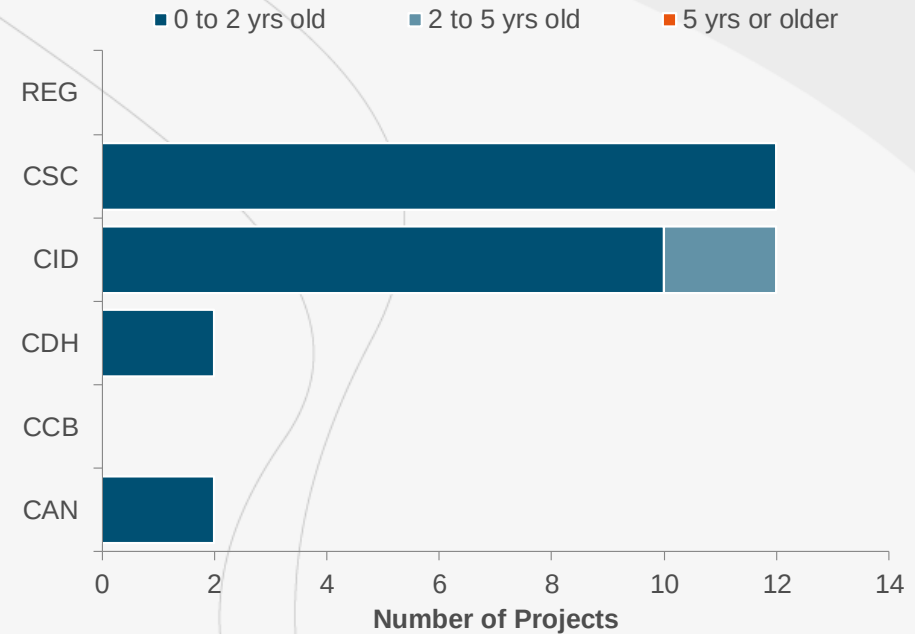
SG LOAN PROJECT PORTFOLIO BY REGION AND APPROVAL YEAR

1.12 Total Projects



	0 to 2 yrs old			2 to 5 yrs old			5 yrs or older		
	Cur. Appr. M\$	Num.	%	Cur. Appr. M\$	Num.	%	Cur. Appr. M\$	Num.	%
CAN	2,897	29	25%	3,672	58	50%	2,850	29	25%
CCB	505	17	28%	1,136	24	39%	349	20	33%
CDH	350	10	24%	576	17	41%	353	14	34%
CID	5,093	41	29%	4,975	56	39%	2,201	46	32%
CSC	5,967	61	24%	10,274	101	40%	8,174	90	36%
REG	20	1	50%	20	1	50%	0	0	0%
Total	14,832	159	26%	20,652	257	42%	13,925	199	32%

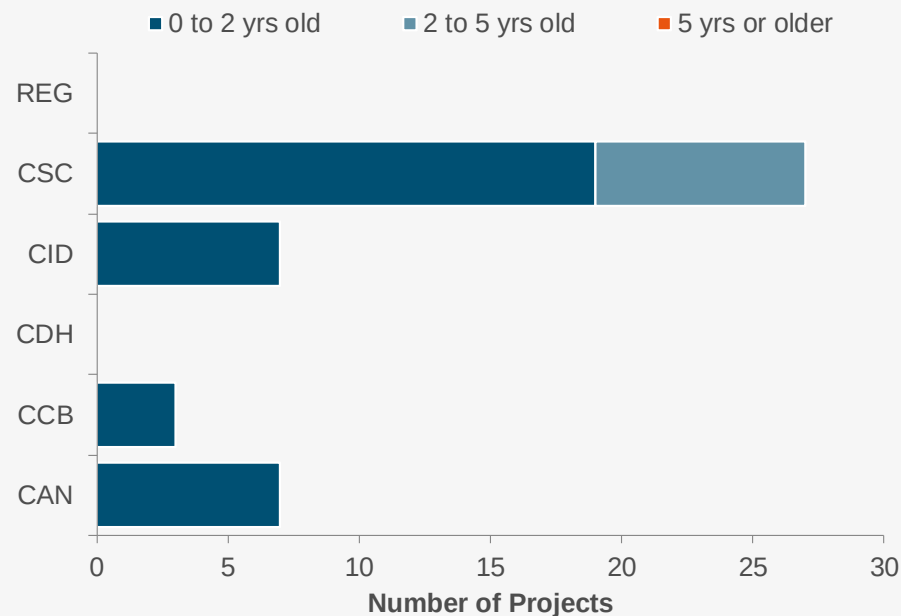
1.13 Projects Pending Signature



	0 to 2 yrs old			2 to 5 yrs old			5 yrs or older		
	Cur. Appr. M\$	Num.	%	Cur. Appr. M\$	Num.	%	Cur. Appr. M\$	Num.	%
CAN	241	2	100%	0	0	0%	0	0	0%
CCB	0	0	0%	0	0	0%	0	0	0%
CDH	83	2	100%	0	0	0%	0	0	0%
CID	777	10	83%	115	2	17%	0	0	0%
CSC	722	12	100%	0	0	0%	0	0	0%
REG	0	0	0%	0	0	0%	0	0	0%
Total	1,823	26	93%	115	2	7%	0	0	0%

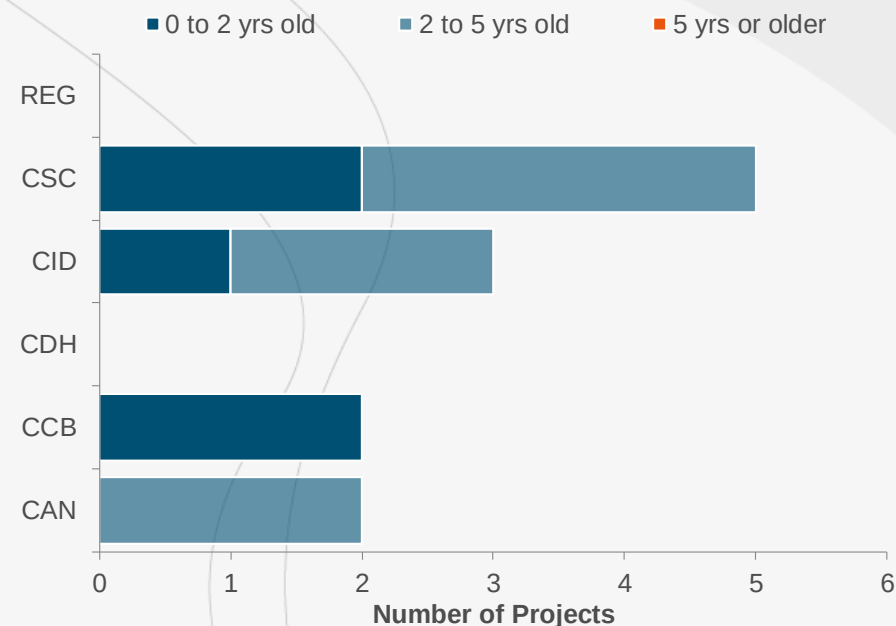
SG LOAN PROJECT PORTFOLIO BY REGION AND APPROVAL YEAR

1.14 Effective Projects, Pending Eligibility



	0 to 2 yrs old			2 to 5 yrs old			5 yrs or older		
	Cur. Appr. M\$	Num.	%	Cur. Appr. M\$	Num.	%	Cur. Appr. M\$	Num.	%
CAN	791	7	100%	0	0	0%	0	0	0%
CCB	175	3	100%	0	0	0%	0	0	0%
CDH	0	0	0%	0	0	0%	0	0	0%
CID	1,005	7	100%	0	0	0%	0	0	0%
CSC	1,788	19	70%	211	8	30%	0	0	0%
REG	0	0	0%	0	0	0%	0	0	0%
Total	3,759	36	82%	211	8	18%	0	0	0%

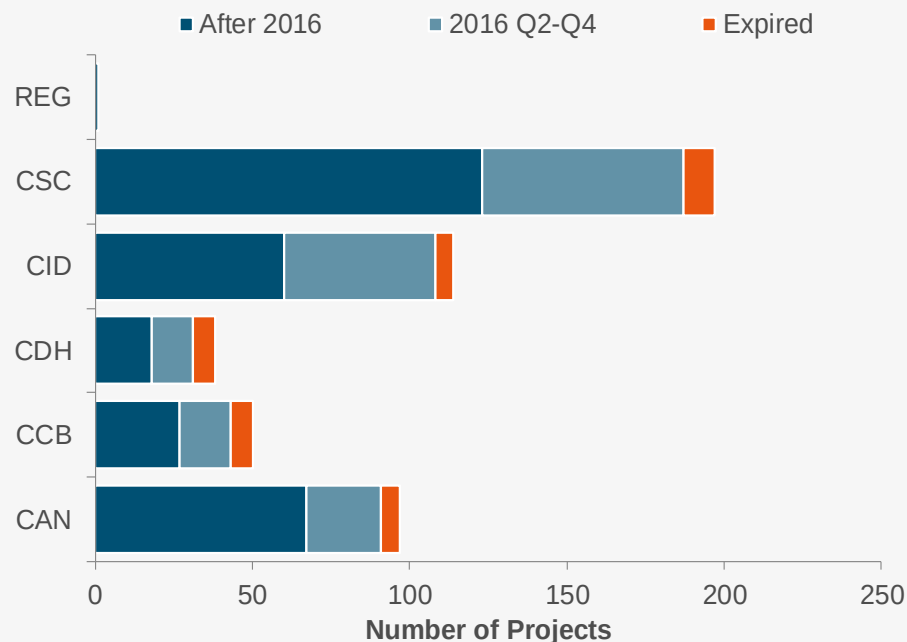
1.15 Eligible Projects, Pending First Disbursement



	0 to 2 yrs old			2 to 5 yrs old			5 yrs or older		
	Cur. Appr. M\$	Num.	%	Cur. Appr. M\$	Num.	%	Cur. Appr. M\$	Num.	%
CAN	0	0	0%	57	2	100%	0	0	0%
CCB	15	2	100%	0	0	0%	0	0	0%
CDH	0	0	0%	0	0	0%	0	0	0%
CID	350	1	33%	460	2	67%	0	0	0%
CSC	367	2	40%	285	3	60%	0	0	0%
REG	0	0	0%	0	0	0%	0	0	0%
Total	732	5	42%	802	7	58%	0	0	0%

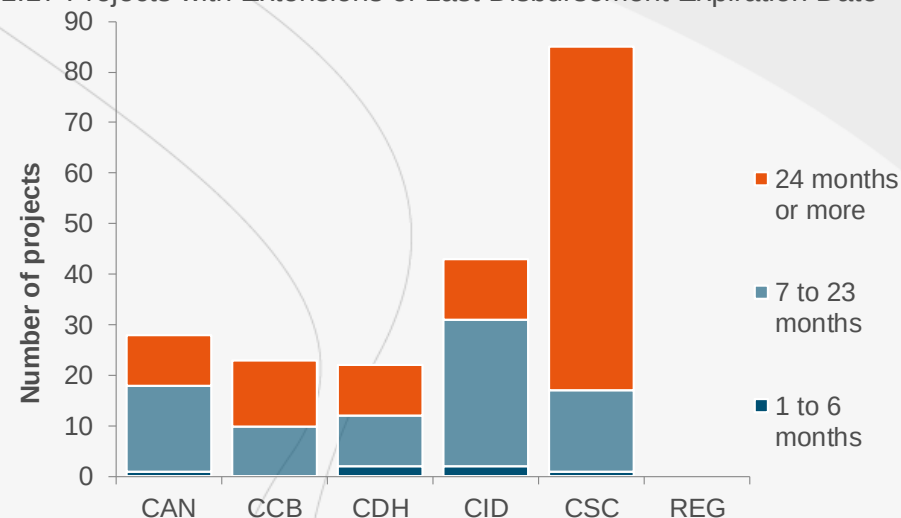
EXPIRATION AND EXTENSIONS FOR LAST DISBURSEMENT OF DISBURSING SG LOAN PORTFOLIO

1.16 Projects by Expiration Date for Last Disbursement



	Expired			2016 Q2-Q4			After 2016		
	Undisb. Bal M\$	Num.	%	Undisb. Bal M\$	Num.	%	Undisb. Bal M\$	Num.	%
CAN	4.4	6	6%	1,357	24	25%	2,723	67	69%
CCB	3.2	7	14%	143	16	32%	708	27	54%
CDH	2.4	7	18%	75	13	34%	341	18	47%
CID	0.0	6	5%	684	48	42%	2,804	60	53%
CSC	10.5	10	5%	1,002	64	32%	8,504	123	62%
REG	0.0	0	0%	0	0	0%	10	1	100%
Total	20.4	36	7%	3,260	165	33%	15,089	296	60%

1.17 Projects with Extensions of Last Disbursement Expiration Date

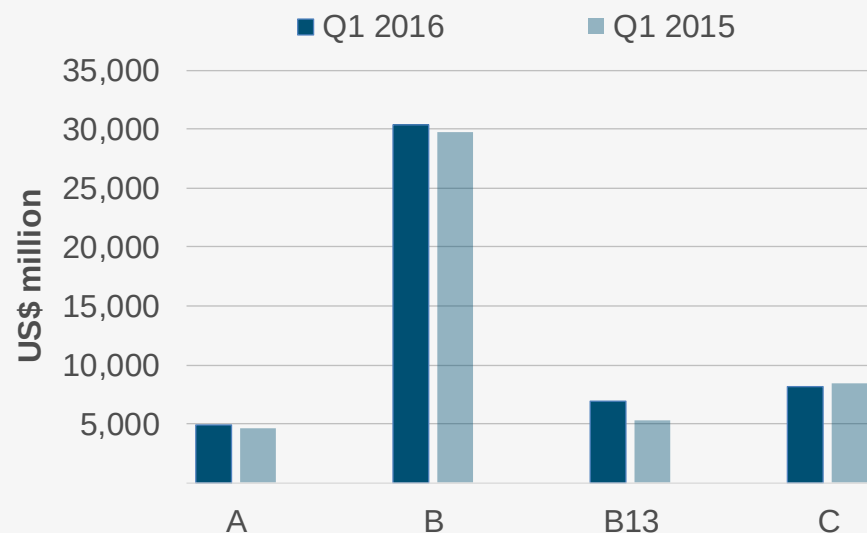


	1 to 6 months				7 to 23 months				24 months or more			
	2016 Q1	%	2015 Q1	%	2016 Q1	%	2015 Q1	%	2016 Q1	%	2015 Q1	%
CAN	1	1%	2	2%	17	15%	10	9%	10	9%	13	11%
CCB	0	0%	1	2%	10	16%	8	14%	13	21%	11	19%
CDH	2	5%	1	3%	10	24%	7	18%	10	24%	10	26%
CID	2	1%	0	0%	29	20%	23	15%	12	8%	14	9%
CSC	1	0%	0	0%	16	6%	15	6%	68	27%	52	21%
REG	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%
Total	6	1%	4	1%	82	13%	63	10%	113	18%	100	16%

	2016 Q1		2015 Q1		% Change 2016/2015	Change 2016 - 2015
	Num.	%	Num.	%		
On schedule	414	67%	449	73%	-8%	-35
1 to 6 months	6	1%	4	1%	50%	2
7 to 23 months	82	13%	63	10%	30%	19
24 months or more	113	18%	100	16%	13%	13
Total	615	100%	616	100%	0%	-1

ENVIRONMENTAL AND SOCIAL IMPACT CLASSIFICATION

1.18 Volume of SG portfolio in execution by Environmental & Social Impact Classification⁴



All in US\$ million

	A		B		B13		C	
	\$M	Num.	\$M	Num.	\$M	Num.	\$M	Num.
Q1 2015	4,620.9	24	29,718.3	333	5,320.9	64	8,394.2	194
Q1 2016	4,920.8	27	30,389.7	329	6,944.2	73	8,117.8	185
% Change	6%	13%	2%	-1%	31%	14%	-3%	-5%

⁴ See the IDB's [Environment and Safeguards Compliance Policy \(2006\)](#). Environmental and Social Safeguard (ESG) classes are as follows:

A: Operations likely to cause significant negative impacts, or have profound implications

B: Operations Likely to cause mostly local and short-term negative impacts

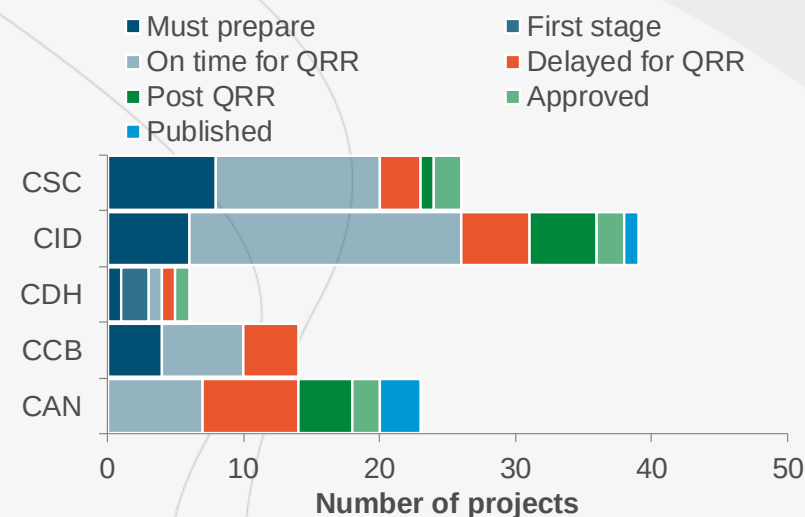
B13: Uncategorized Directive

C: Operations likely to cause minimal or no negative impacts

⁵ Sources: SPD/SDV PCR Pipeline for new methodology and Operations Portal PCR Monitoring Report for old methodology

PROJECT COMPLETION REPORTS

1.19 PCR Status for Projects Fully Disbursed in 2015 under new Guide⁵

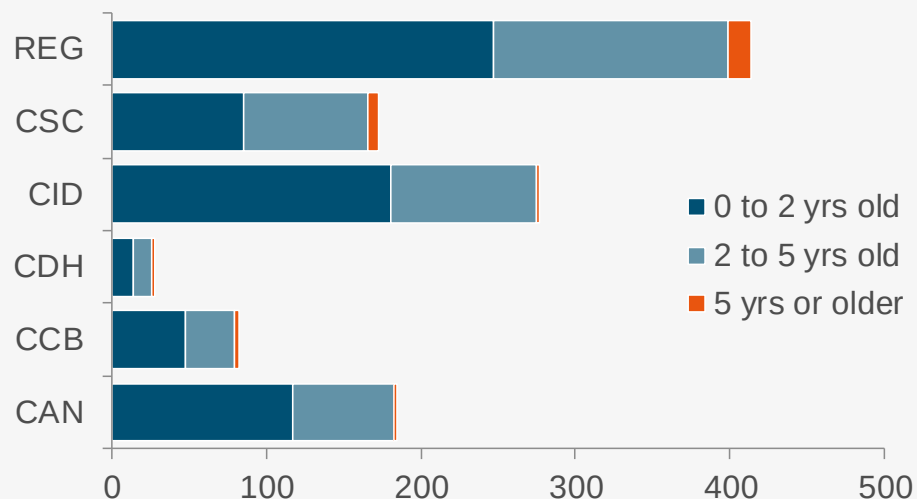


Number of projects

	CAN	CCB	CDH	CID	CSC	Total	%
Must prepare	0	4	1	6	8	19	18%
First stage	0	0	2	0	0	2	2%
On time for QRR	7	6	1	20	12	46	43%
Delayed for QRR	7	4	1	5	3	20	19%
Post QRR	4	0	0	5	1	10	9%
Approved	2	0	1	2	2	7	6%
Published	3	0	0	1	0	4	4%
Total	23	14	6	39	26	108	100%

TECHNICAL COOPERATION (TC) OPERATIONS PORTFOLIO

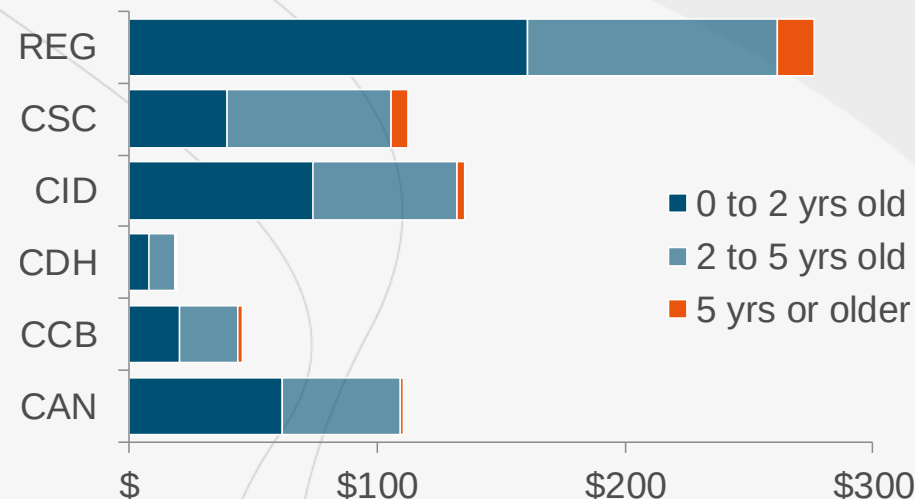
1.20 Number of TC Operations by Region and Approval Year



Number of TCs

Region	0 to 2 yrs old	2 to 5 yrs old	5 yrs or older	Total
CAN	117	66	2	185
CCB	48	31	3	82
CDH	14	12	2	28
CID	181	94	2	277
CSC	85	81	7	173
REG	247	152	15	414
Total	692	436	31	1,159
	60%	38%	3%	100%

1.21 TC Approved Amount by Region and Approval Year

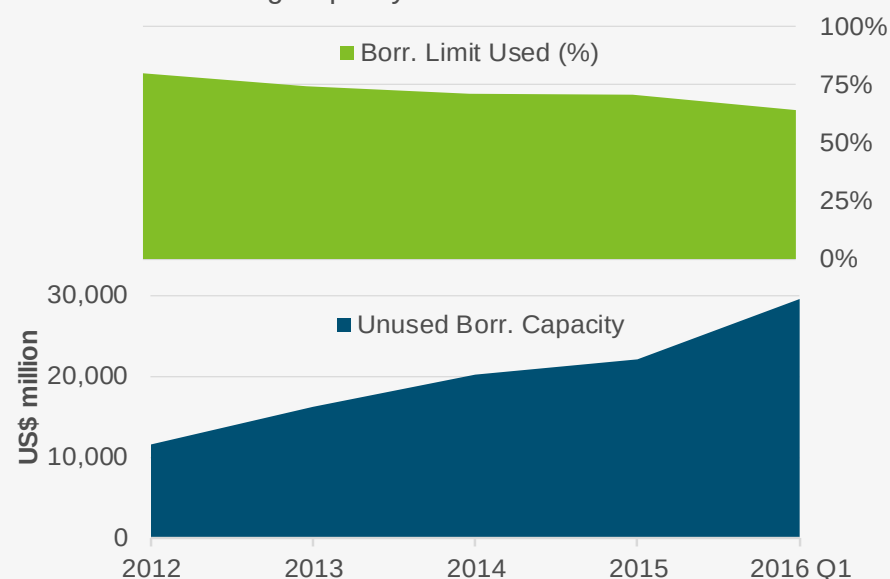


All in US\$ million

Region	0 to 2 yrs old	2 to 5 yrs old	5 yrs or older	Total
CAN	61.4	47.8	1.2	110.4
CCB	20.5	23.0	2.3	45.8
CDH	8.1	10.2	0.6	18.9
CID	74.1	58.2	3.1	135.4
CSC	39.4	66.4	6.4	112.1
REG	160.7	100.9	14.5	276.2
Total	364.2	306.4	28.1	698.8
	52%	44%	4%	100%

UNUSED BORROWING CAPACITY AND CONCENTRATION RISK

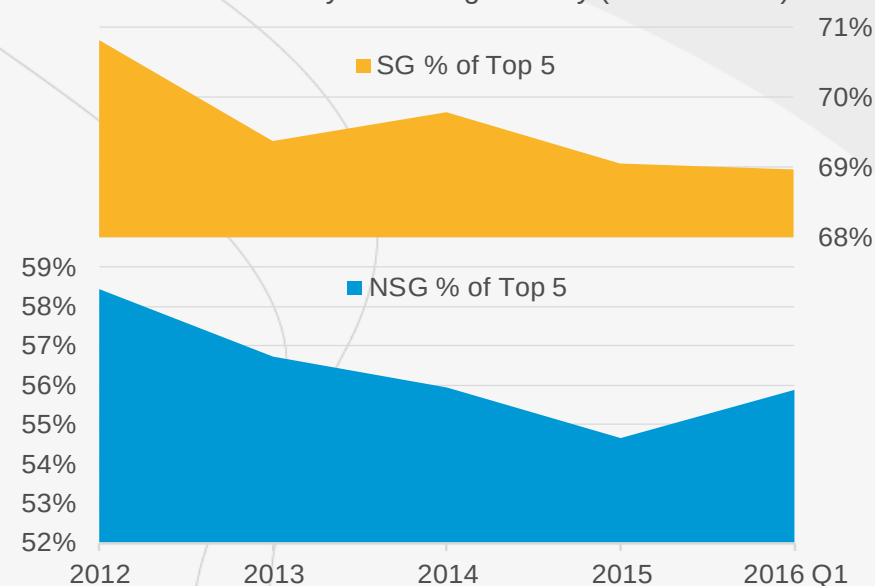
1.22 Unused Borrowing Capacity⁶



All in US\$ million

Year	Net Borrowings*	Callable Capital **	Borr. Limit Used (%)	Unused Borr. Capacity	Change
2012	46,302	57,884	80%	11,582	4,406 ↑
2013	47,203	63,439	74%	16,236	4,654 ↑
2014	49,882	70,095	71%	20,213	3,977 ↑
2015	53,499	75,601	71%	22,102	1,888 ↑
2016 Q1	52,869	82,429	64%	29,560	7,459 ↑
Change %	-1%	9%	-7%	34%	

1.23 Gross Concentration by Borrowing Country (SG and NSG)⁷



All in US\$ million

Year	All SG Outstanding	SG % of Top 5	All NSG Outstanding	NSG % of Top 5
2012	64,817	71%	4,365	58%
2013	65,369	69%	6,037	57%
2014	68,674	70%	6,028	56%
2015	72,765	69%	5,999	55%
2016 Q1	72,547	69%	6,042	56%
Change %	-0.3%	-0.1%	0.7%	2.2%

In 2016 Q1, the top 5 SG borrowing countries are Brazil, Mexico, Argentina, Colombia and Ecuador. The top 5 NSG borrowing countries are Brazil, Peru Mexico, Chile and Panama.

⁶ * Net Borrowings is the amount of borrowings (after swaps), plus gross guarantee exposure, less qualified liquid assets including special reserve assets. ** Non-borrowing countries: Borrowing Policy Limit is callable capital of non-borrowing countries (includes temporary callable capital of Canada).

⁷ High geographic concentration remains a source of credit risk in the IDB's loan and guarantee portfolio (SG+NSG), given the regional nature of the Bank's lending operations.

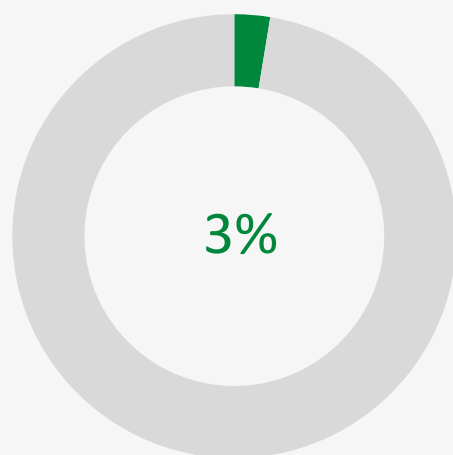
2016 Q1 Q2 Q3 QUARTERLY BUSINESS REVIEW

CHAPTER II STRATEGIC ALIGNMENT

SOVEREIGN-GUARANTEED LOAN APPROVALS

2.1 Total Cumulative SG Loan Approvals (Actual and Planned)

Progress towards 2016 planned
 in Pipeline A



Actual approvals YTD

\$219 in 4 loan projects

For the Quarter

\$219 in 4 loan projects

(85% of \$259 projected)

Original planned 2016 Q1 - Cumulative

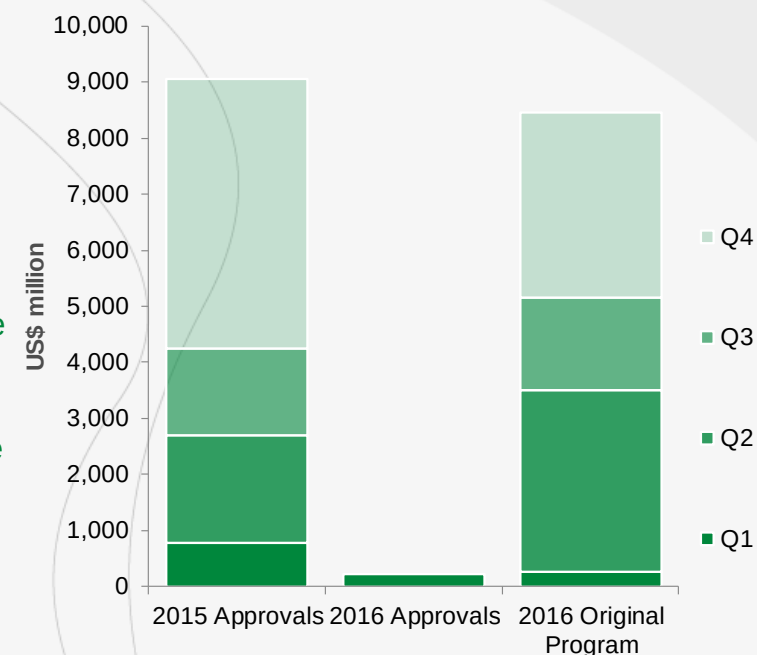
\$259 in 5 loan projects

Actual approvals 2015 Q1 - Cumulative

\$787 in 4 loan projects

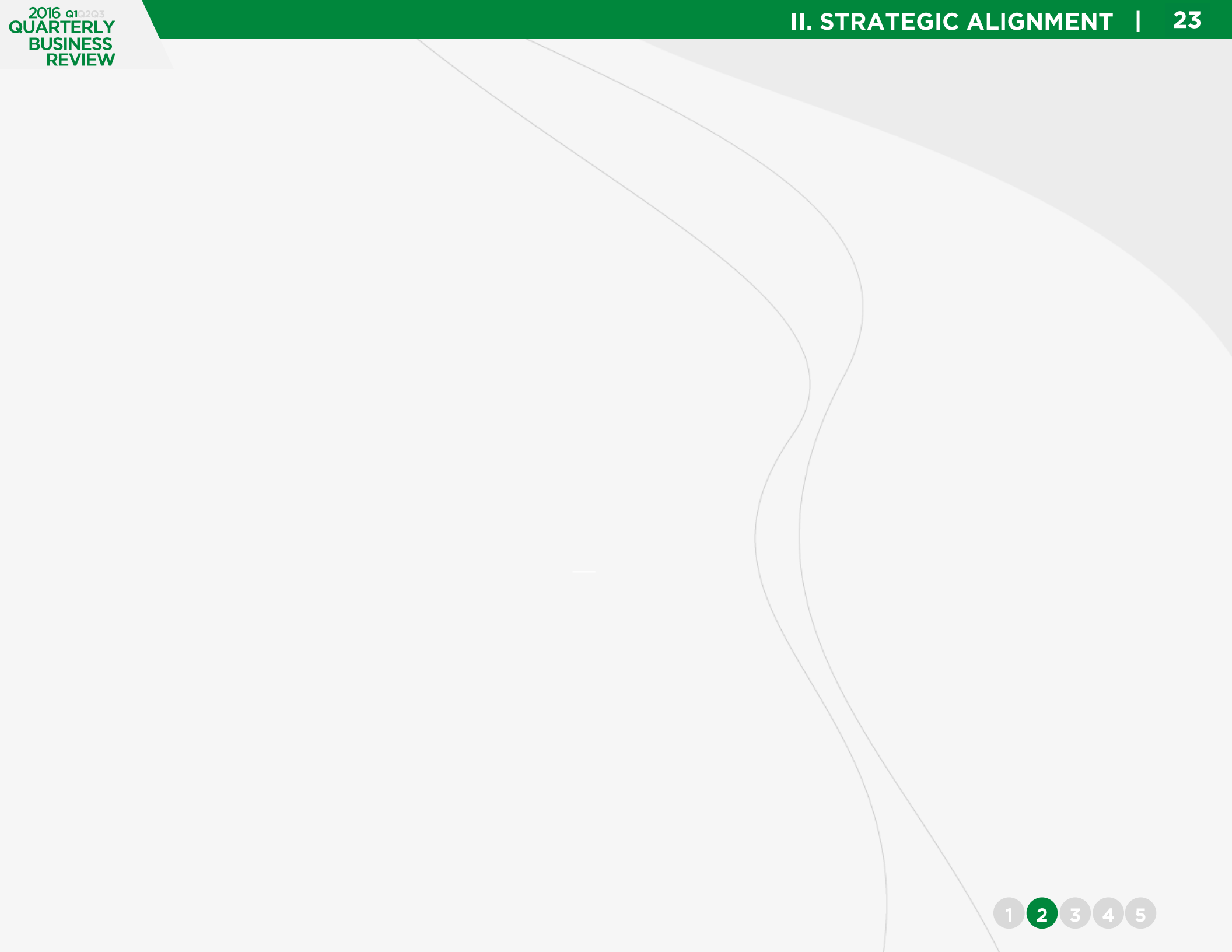
Approvals planned for 2016

\$8,458 in 107 loan projects



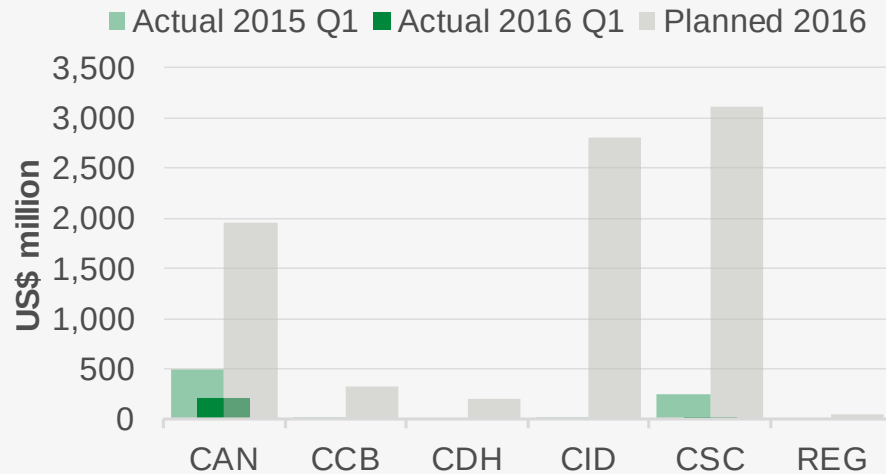
All in US\$ million

Country	Actual 2016 Q1	Country	Actual 2016 Q1	Country	Actual 2016 Q1
Argentina	0	Dominican Republic	0	Nicaragua	0
Barbados	0	Ecuador	0	Peru	0
Bahamas	0	El Salvador	0	Panama	0
Belize	0	Guatemala	0	Paraguay	20
Bolivia	190	Guyana	0	Regional	0
Brazil	0	Haiti	0	Suriname	0
Chile	0	Honduras	0	Trinidad and Tobago	0
Colombia	9	Jamaica	0	Uruguay	0
Costa Rica	0	Mexico	0	Venezuela	0



BY REGION

2.2 SG Loan Approvals by Region

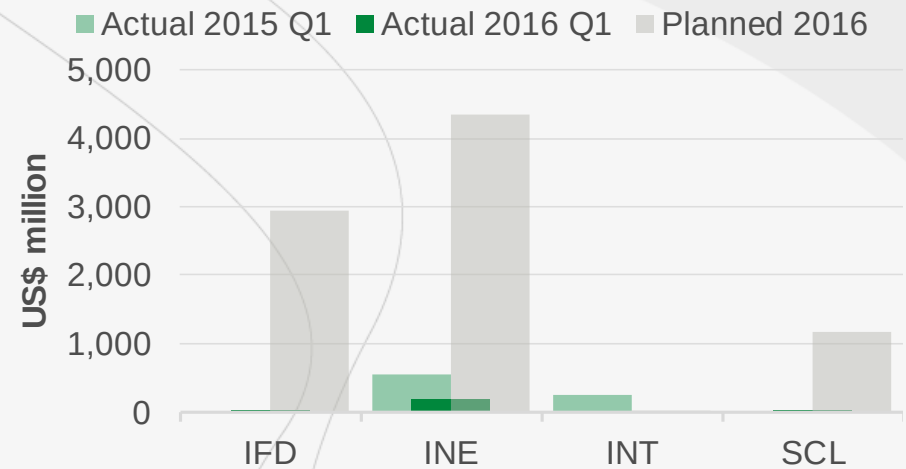


All in US\$ million

Region	Actual 2016 Q1	Planned 2016	Actual 2015 Q1	YTD/Proj. 2016	% Change (actual) 2016/15
CAN	199.3	1,954.7	500.0	10%	-60% ↓
CCB	0.0	330.0	17.2	0%	-100% ↓
CDH	0.0	205.0	0.0	0%	N/A
CID	0.0	2,801.2	23.0	0%	-100% ↓
CSC	20.0	3,117.0	247.0	1%	-92% ↓
REG	0.0	50.0	0.0	0%	N/A

BY SECTOR

2.3 SG Loan Approvals by Sector

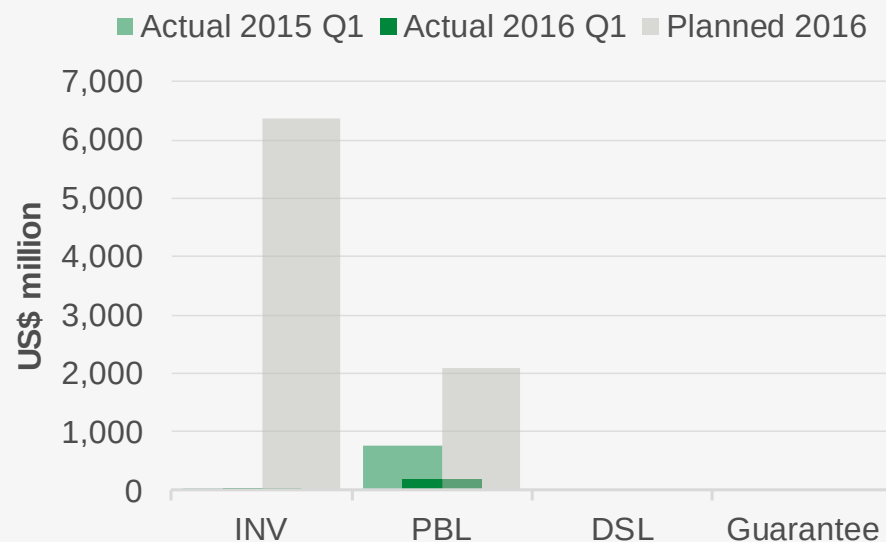


All in US\$ million

Dept	Actual 2016 Q1	Planned 2016	Actual 2015 Q1	YTD/Proj. 2016	% Change (actual) 2016/15
IFD	9.3	2,936.5	0.0	0%	N/A
INE	190.0	4,349.1	540.2	4%	-65% ↓
INT	0.0	10.0	247.0	0%	-100% ↓
SCL	20.0	1,162.3	0.0	2%	N/A

BY INSTRUMENT

2.4 SG Loan Approvals by Instrument

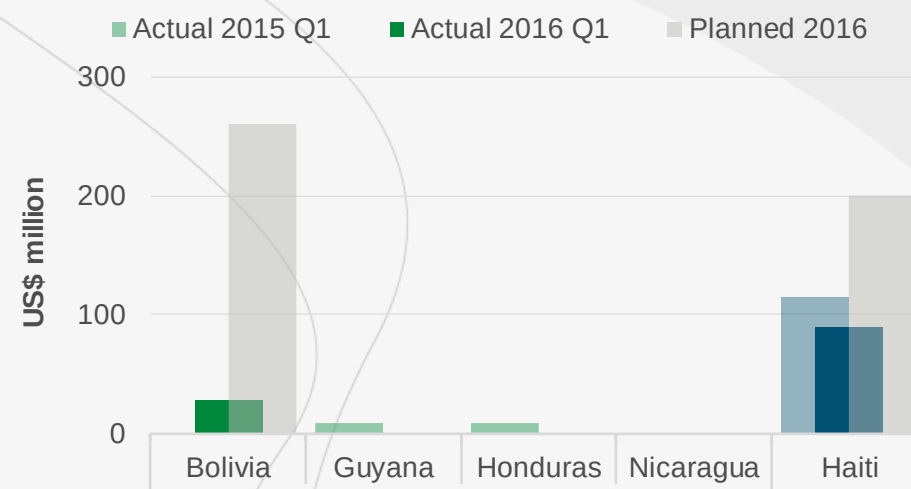


All in US\$ million

Instrument	Actual 2016 Q1	Planned 2016	Actual 2015 Q1	YTD/Proj. 2016	% Change (actual) 2016/15
INV	29.3	6,375.9	23.0	0%	27% ↑
PBL	190.0	2,082.0	764.2	9%	-75% ↓
DSL	0.0	0.0	0.0	0%	N/A
Guarantee	0.0	0.0	0.0	0%	N/A

BY FUND

2.5 Approvals from FSO and GRF

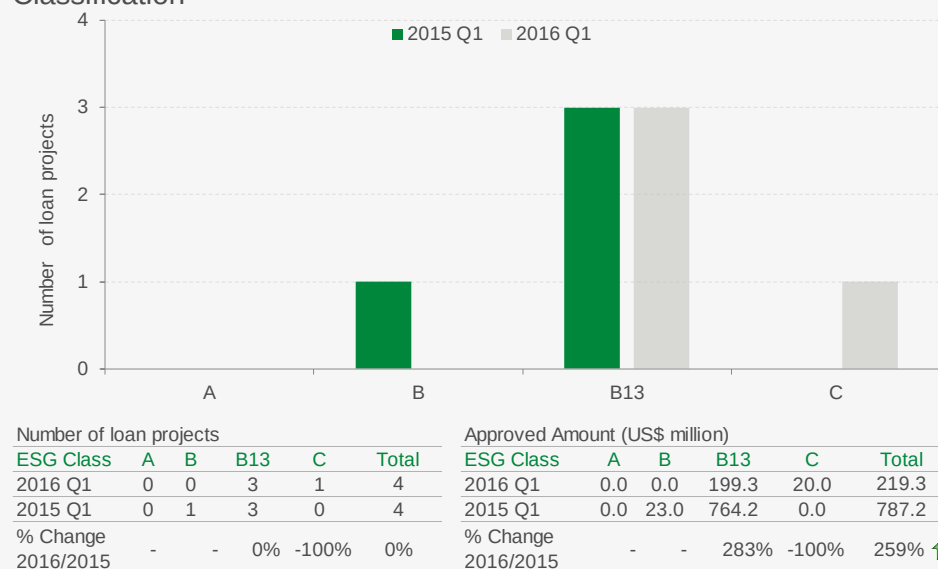


All in US\$ million

Fund	Country	Actual 2016 Q1	Planned 2016	Actual 2015 Q1	YTD/Proj. 2016	% Change (actual) 2016/15
FSO	Bolivia	28.5	260.8	0.0	11%	N/A
	Guyana	0.0	0.0	8.6	N/A	-100% ↓
	Honduras	0.0	0.0	9.2	N/A	-100% ↓
	Nicaragua	0.0	0.0	0.0	N/A	N/A
GRF	Haiti	90.0	200.0	115.0	45%	-22% ↓
Total FSO		28.5	260.8	17.8	11%	60% ↑

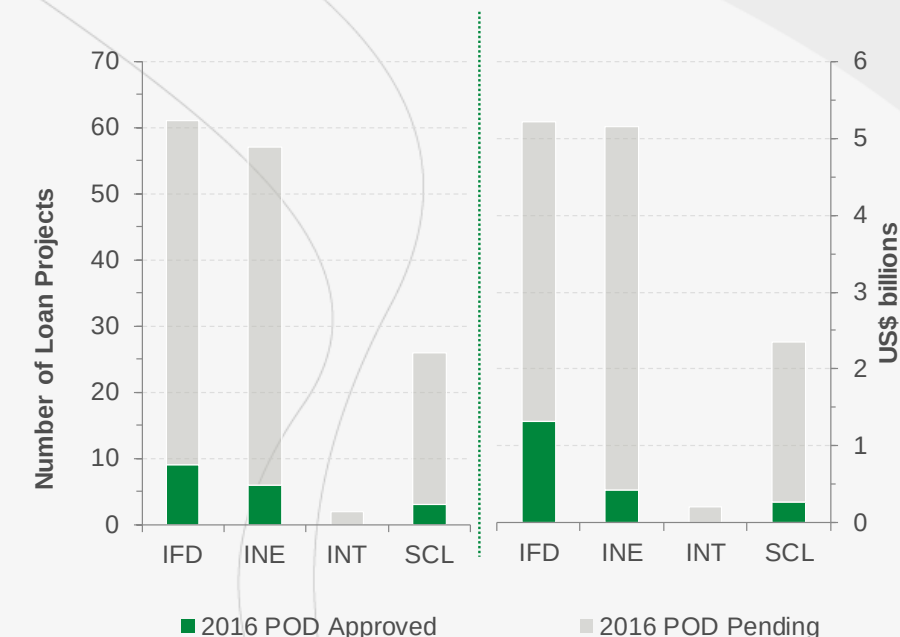
ENVIRONMENTAL AND SOCIAL IMPACT CLASSIFICATION

2.6 Approvals Based on the Environmental and Social Impact Classification



SG PROJECT PIPELINE READINESS

2.7 Pipeline Readiness by Sector

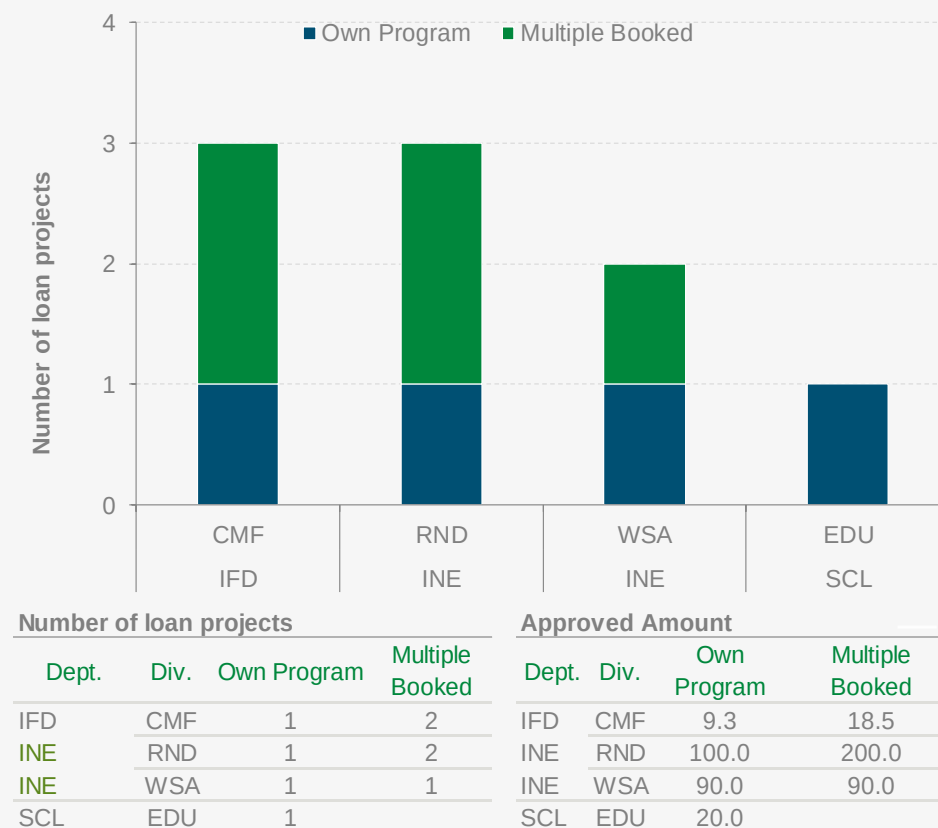


POD status

Pipe Year	Status	Unit	IFD	INE	INT	SCL	Total	% Executed
2016	POD	Num	9	6	0	3	18	12%
	Approved	\$M	1,320.0	417.5	0.0	269.3	2,006.8	16%
	POD	Num	52	51	2	23	128	
	Pending	\$M	3,890.4	4,743.6	210.0	2,082.0	10,926.1	
2017	POD	Num	0	1	0	0	1	5%
	Approved	\$M	0.0	100.0	0.0	0.0	100.0	8%
	POD	Num	4	16	0	0	20	
	Pending	\$M	176.3	1,001.0	0.0	0.0	1,177.3	

MULTIPLE-BOOKED

2.8 Multiple-Booked⁸ Approved Loans by Division⁹

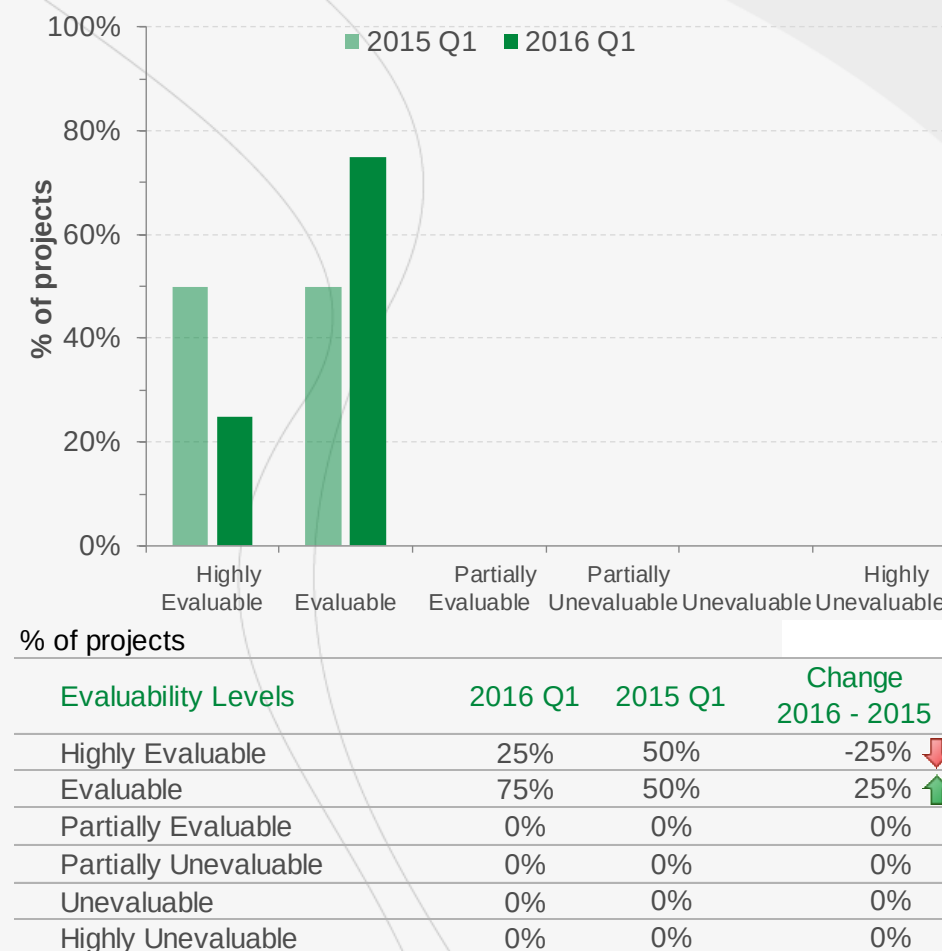


⁸ For more information regarding double booking definitions please refer to [Double-Booking Guidelines](#)

⁹ Only those Divisions with approvals are listed.

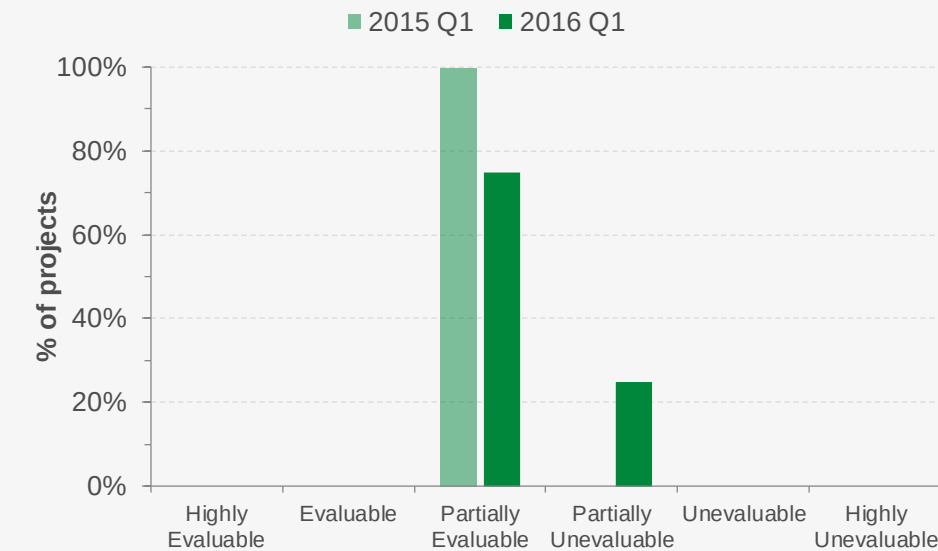
DEVELOPMENT EFFECTIVENESS MATRIX (DEM) SCORES

2.9 DEM Evaluability Levels for Approved SG Loan Operations



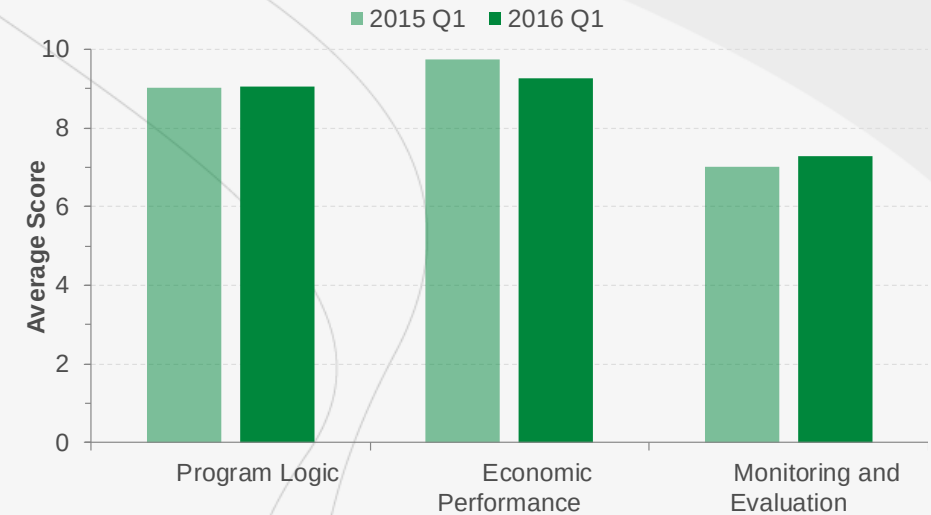
DEVELOPMENT EFFECTIVENESS MATRIX (DEM) SCORES

2.10 DEM Evaluability Levels at the Quality and Risk Review (QRR)
Stage



% of projects			
Evaluability Levels at QRR	2016 Q1	2015 Q1	Change 2016 - 2015
Highly Evaluable	0%	0%	0%
Evaluable	0%	0%	0%
Partially Evaluable	75%	100%	-25% ↓
Partially Unevaluable	25%	0%	25% ↑
Unevaluable	0%	0%	0%
Highly Unevaluable	0%	0%	0%

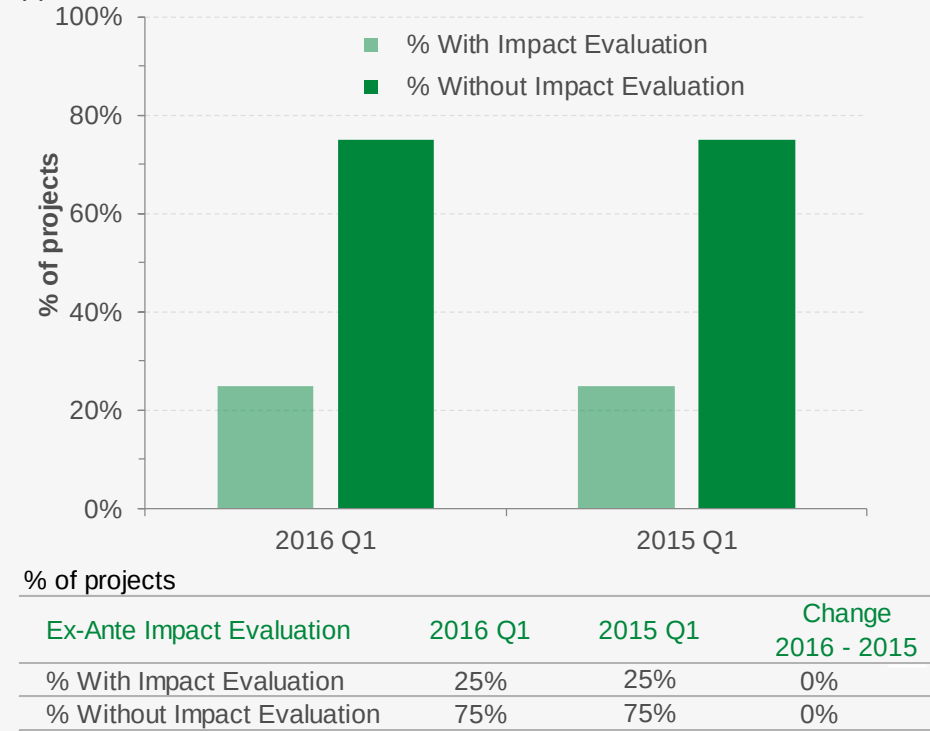
2.11 DEM Dimensions



Average score			
Dimensions	2016 Q1	2015 Q1	Change 2016 - 2015
Program Logic	9.1	9.0	0.0 ↑
Economic Performance	9.3	9.8	-0.5 ↓
Monitoring and Evaluation	7.3	7.0	0.3 ↑

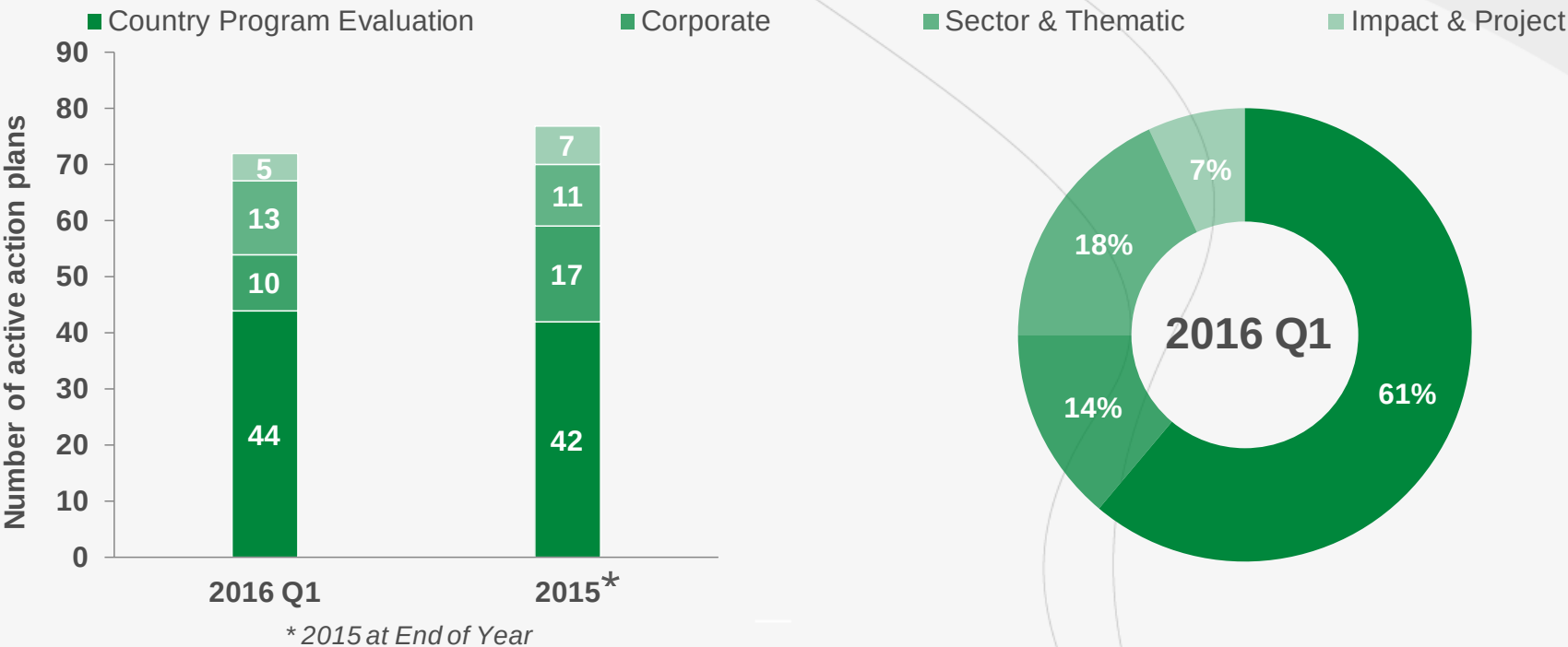
DEVELOPMENT EFFECTIVENESS MATRIX (DEM) SCORES

2.12 Percentage of SG Projects with Planned Impact Evaluation at Approval



EVALUATION RECOMMENDATION TRACKING SYSTEM

2.13 Board-Endorsed Recommendations Tracked by Type of Evaluation



** Total cumulative As of March 31, 2016 and counted since ReTS launch in 2013

Total Cumulative Action
Plans**
94

Active action
plans
72

Action plans in
progress
64 (89%)

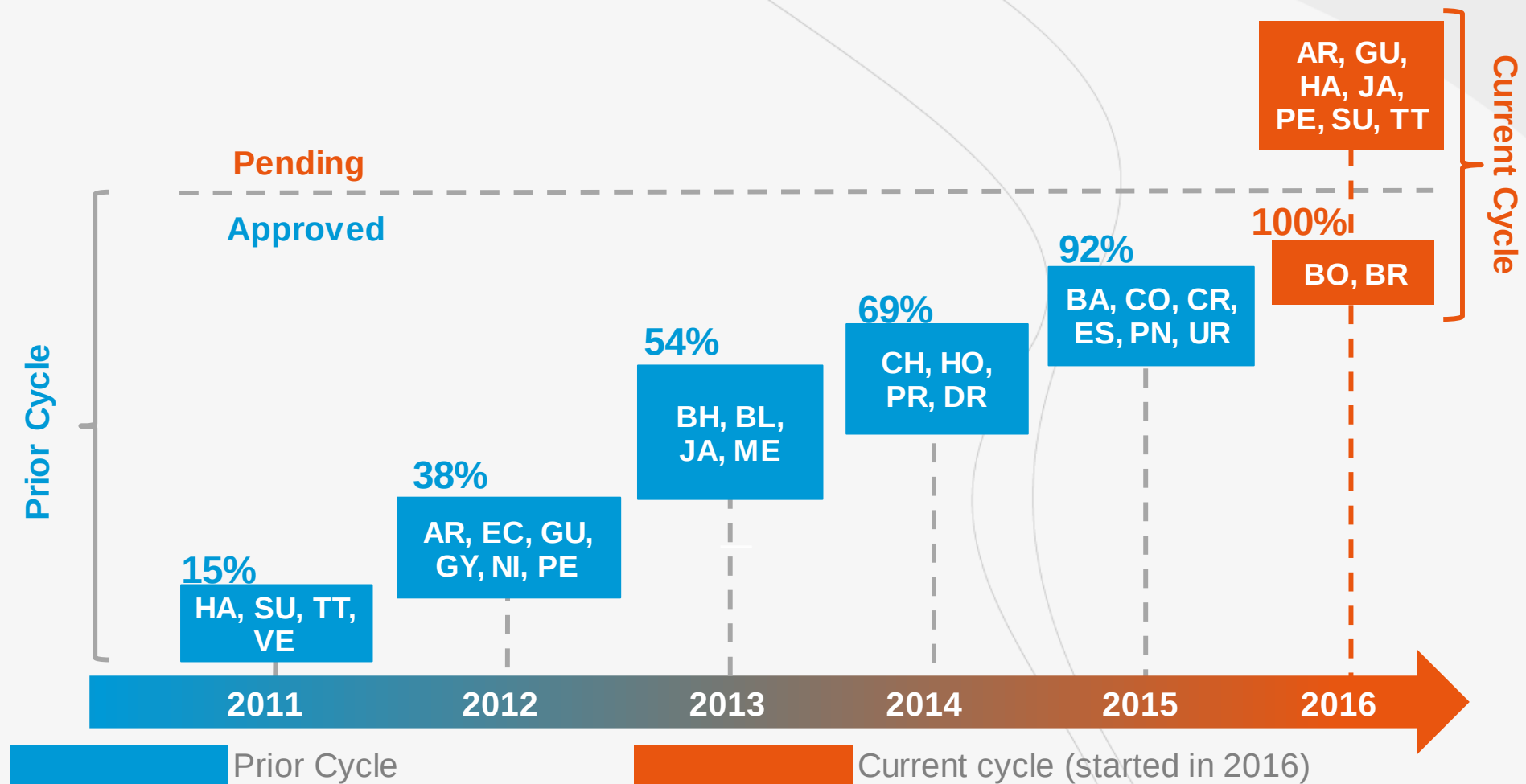
Action plans
past due
8 (11%)

2016 Q1 Q2 Q3
**QUARTERLY
BUSINESS
REVIEW**

CHAPTER III
BUSINESS DEVELOPMENT

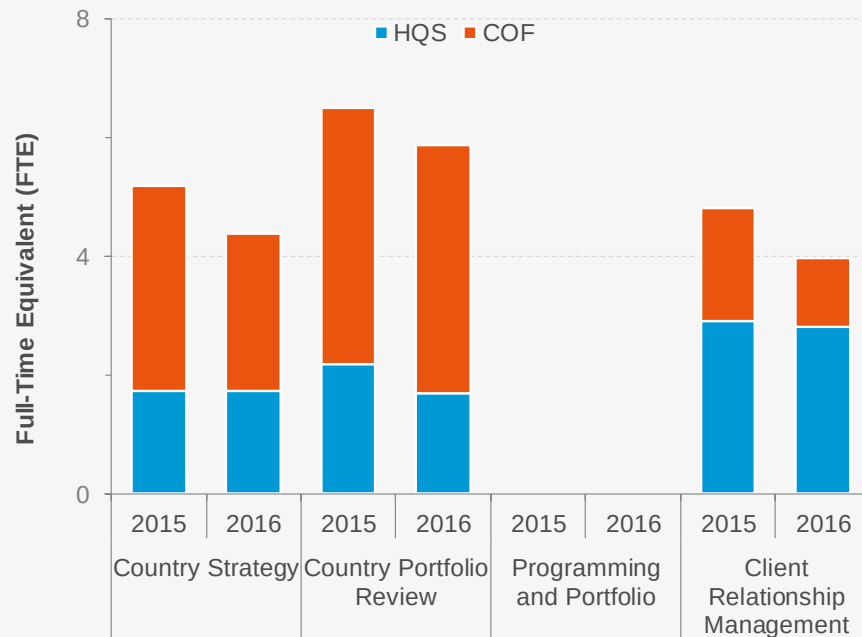
COUNTRY POLICY DIALOGUE

3.1 Results-Based Country Strategies



COUNTRY POLICY DIALOGUE

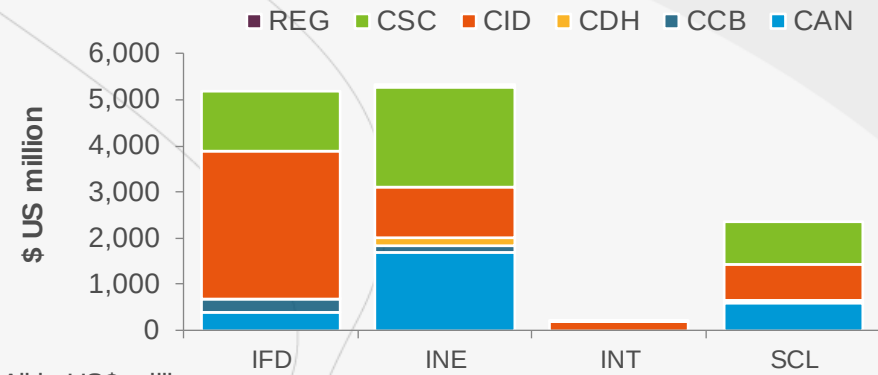
3.2 Staff Time Reported to Programming Products



Full-Time Equivalent

As of Q1	Country Strategy		Country Portfolio Review		Programming and Portfolio		Client Relationship Management		Percentage by Location	
	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016
HQS	1.7	1.7	2.2	1.7	0.0	0.0	2.9	2.8	41%	44%
COF	3.4	2.6	4.3	4.2	0.0	0.0	1.9	1.2	59%	56%
Total	5.2	4.4	6.5	5.9	0.0	0.0	4.8	4.0	100%	100%

3.3 2016 SG Loan Operations Pipeline Development¹⁰



All in US\$ million

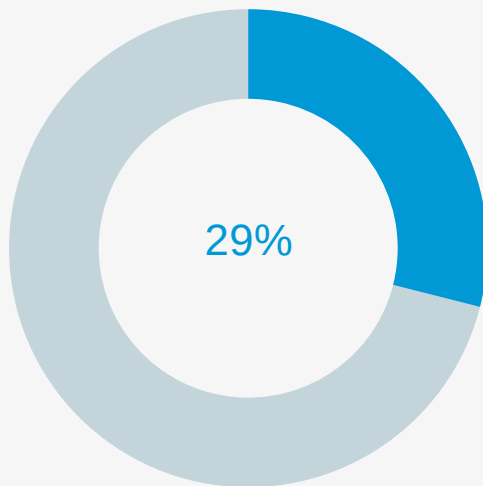
By region	Department				Total	%
	IFD	INE	INT	SCL		
CAN	380	1,688	0	600	2,668	20%
CCB	292	158	0	35	485	4%
CDH	10	172	0	28	210	2%
CID	3,207	1,074	200	775	5,256	40%
CSC	1,309	2,195	10	923	4,438	34%
REG	0	40	0	0	40	0%
Total	5,198	5,327	210	2,361	13,097	100%
By instrument						
Investment	2,973	4,070	210	1,586	8,840	67%
Policy-Based	2,205	1,257	0	775	4,237	32%
Guarantee	20	0	0	0	20	0%
Num. of projects	60	59	2	27	148	

¹⁰ This refers to all 2016 SG loan operations that are in a preparation stage (before approval).

ECONOMIC AND SECTOR WORK (ESW)

3.4 Progress on Economic and Sector Work Plan and Budget Execution

ESW Deliverables Completed



Deliverables completed in 2016 Q1

33

Deliverables planned for 2016

114

Deliverables completed in 2015 Q1

26

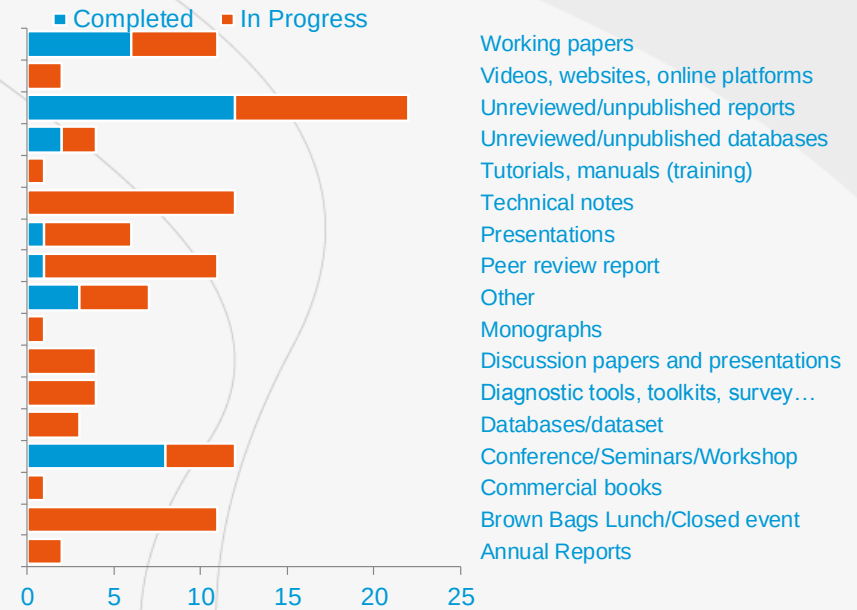
7%
of the 400 planned for 2015

ESW products for 2016

72

CIP for 2016

44



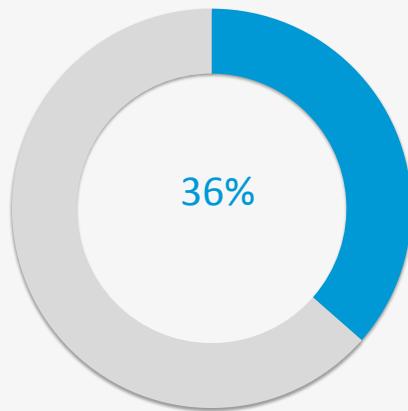
ESW products by Priority Area and Department

	INE	RES	SCL	INT	VPS	IFD	ESG	KNL	Total 2016 Q1	Total 2015 Q1	% Change 2016/2015	
Social Policy for Equity and Productivity	0	2	12	0	1	2	0	0	17	20	-15%	↓
Institutions for Growth and Societal Welfare	1	0	0	0	0	11	0	0	12	22	-45%	↓
Competitive Regional and International Integration	0	0	0	3	0	0	0	0	3	8	-63%	↓
Infrastructure for Competitiveness and Social Welfare	6	0	0	0	0	0	0	0	6	3	100%	↑
Protecting the Environment and responding the Climate Change	2	0	0	0	0	0	2	0	4	3	33%	↑
Other	5	12	5	4	1	2	0	1	30	20	50%	↑
Total	14	14	17	7	2	15	2	1	72	76	-5%	↓
Effort Reported to ESW products	FTEs	0.7	4.7	1.5	4.2	0.0	1.3		12.5	12.4	1%	↑
Budget allocated to ESW products	US\$ M	\$1.9	\$2.6	\$2.3	\$2.2	\$0.2	\$2.2	\$0.2	\$11.7	\$11.8	-1%	↓
	Actual US\$ M	\$0.1	\$0.6	\$0.6	\$0.7		\$0.2		\$2.1	\$1.3	56%	↑
	Committed US\$ M	\$0.3	\$0.5	\$0.7	\$0.9		\$0.3		\$2.6	\$2.7	-3%	↓
Actual and Commitments as % of Budget allocated		21%	41%	54%	70%		22%		40%	34%	18%	↑

TECHNICAL COOPERATION APPROVALS

3.5 TC program by Fund

Progress towards current plan for the year



Actual approvals YTD

\$13.3 US\$M in 28 TCs

For the Quarter

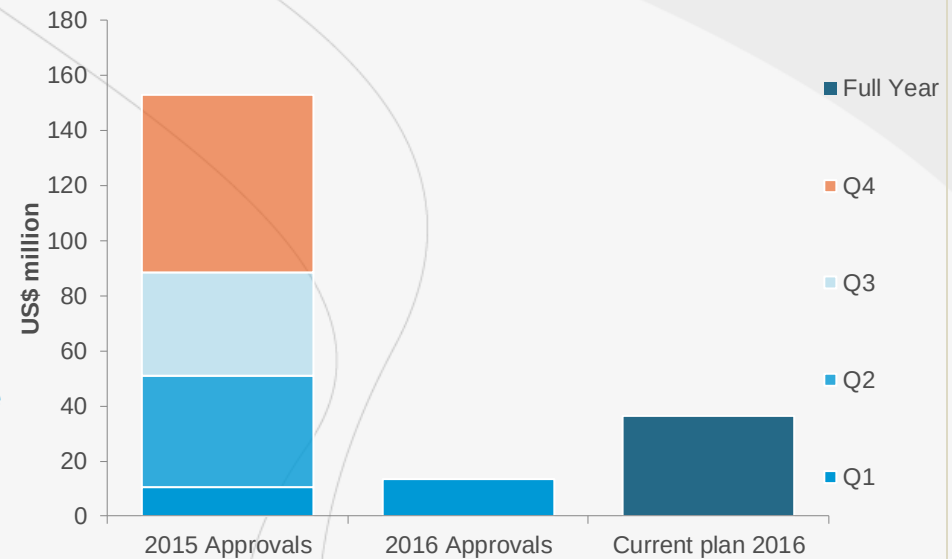
\$13.3 US\$M in 28 TCs
 (66% of \$20 US\$M projected)

Current Plan for 2016

\$36.6 US\$M in 65 TCs

Actual approvals 2015 Q1 - Cumulative

\$10.5 US\$M in 23 TCs



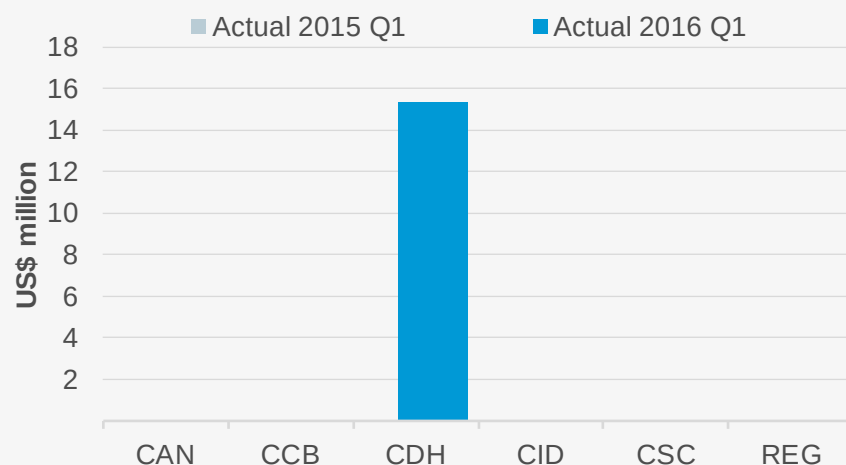
All in US\$ million and number of TCs

By Region	Actual 2016 Q1		Current Plan 2016		Actual / Planned Volume	Actual 2015 Q1		% Change (actual) 2016/2015	
	US\$M	Num.	US\$M	Num.		US\$M	Num.	Volume	
CAN	\$2.3	4	\$7.9	9	29%	\$3.4	9	-33%	↓ 0
CCB	\$0.6	2	\$1.1	5	53%	\$0.0	1	2900%	↑ 0
CDH						\$0.0	0		
CID	\$1.8	4	\$7.0	14	26%	\$1.3	4	45%	↑ 0
CSC	\$2.2	7	\$6.1	15	35%	\$1.5	2	49%	↑ 0
REG	\$6.4	11	\$14.5	22	44%	\$4.3	7	49%	↑ 0
By Fund									
ORC	\$2.8	7	-	-	-	\$4.3	14	-34%	↓ 0
FSO	-	-	-	-	-	-	-	-	-
Donor Trust Fund	\$10.5	21	-	-	-	\$6.2	9	69%	↑ 0

By Department	Actual 2016 Q1		Current Plan 2016		Actual / Planned Volume	Actual 2015 Q1		% Change (actual) 2016/2015	
	US\$M	Num.	US\$M	Num.		US\$M	Num.	Volume	
IFD	\$4.0	13	\$8.6	24	46%	\$0.0	1	23162%	↑ 0
INE	\$5.5	11	\$19.3	27	29%	\$7.1	16	-22%	↓ 0
INT	\$1.2	2	\$1.6	3	75%	\$0.7	1	86%	↑ 0
SCL	\$1.0	1	\$5.5	10	18%	\$1.2	4	-19%	↓ 0
VPS	\$1.7	1	\$1.7	1	100%	\$1.6	1	6%	↑ 0
Total	\$13.3	28	\$36.6	65	36%	\$10.5	23	27%	↑ 0

INVESTMENT GRANTS¹¹

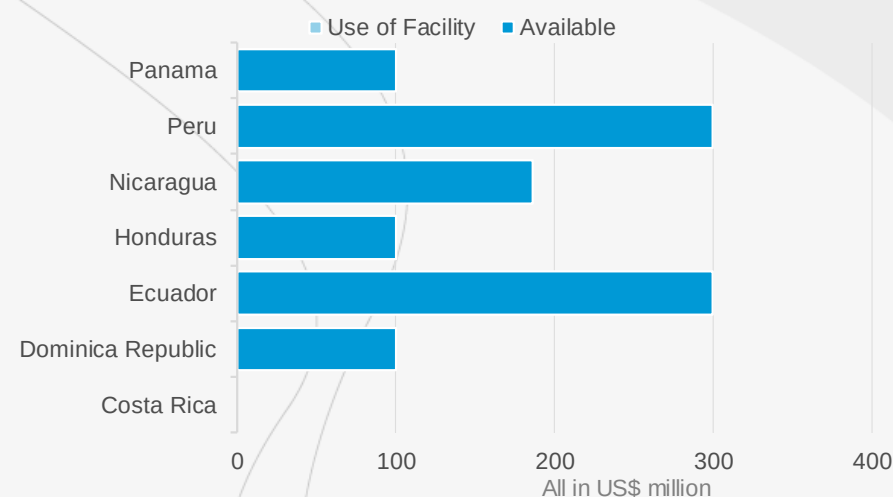
3.6 Approvals



All in US\$ million

Region	Actual 2016 Q1		Actual 2015 Q1		% Change 2016/15	
	\$M	Num	\$M	Num	\$M	Num
CAN	0.0	0	0.0	0	0.0	0.0
CCB	0.0	0	0.0	0	0.0	0.0
CDH	15.3	1	0.0	0	0.0	0.0
CID	0.0	0	0.0	0	0.0	0.0
CSC	0.0	0	0.0	0	0.0	0.0
REG	0.0	0	0.0	0	0.0	0.0
Total	15.3	1	0.0	0	0.0	0.0

3.7 Contingent Credit Facilities For Natural Disaster Approved and in Portfolio



	Approval	Dates		Approved		Use of	
		Eligibility	Expiration	Original	Current	Facility	Available
Costa Rica	Dec-12	Cancelled		100.0	0.0		
Dominica Republic	Nov-09	Aug-11	Dec-20	100.0	100.0	0.0	100.0
Ecuador	Dec-14	Sep-15	Jun-20	100.0	300.0	0.0	300.0
Honduras	Nov-11	Mar-13	Dec-17	100.0	100.0	0.0	100.0
Nicaragua	Nov-13	Jun-14	Mar-19	186.0	186.0	0.0	186.0
Peru	Dec-13	Oct-14	Jan-19	300.0	300.0	0.0	300.0
Panama	Feb-12	Oct-12	May-17	100.0	100.0	0.0	100.0
Total				986.0	1,086.0	0.0	1,086.0

¹¹ Investment Grants are non-reimbursable financing (grants) funded by Donor Trust Funds (DTFs), which are set up for specific investment purposes. Investment Grants may go to public, private, or not-for-profit institutions within any borrowing member country.

2016 Q1Q2Q3 QUARTERLY BUSINESS REVIEW

CHAPTER IV

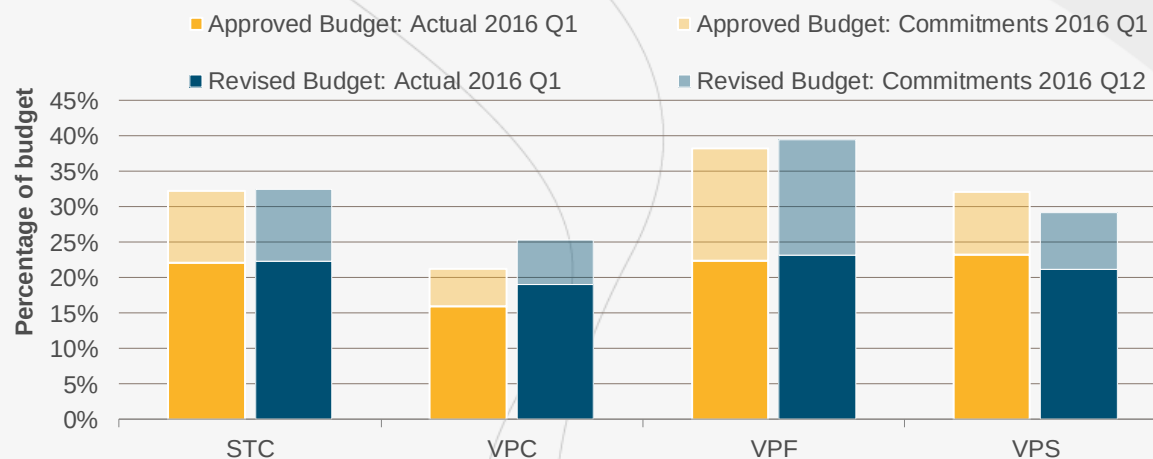
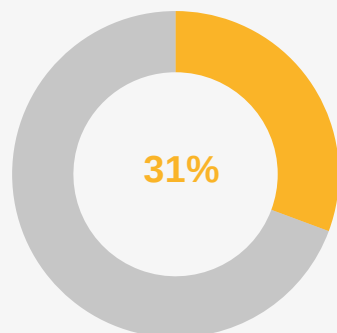
RESOURCE MANAGEMENT

A. BUDGET

RESOURCES (PC, NPC)

4.1 Approved Budget Execution by VP¹²

Actual and commitments as % of approved budget



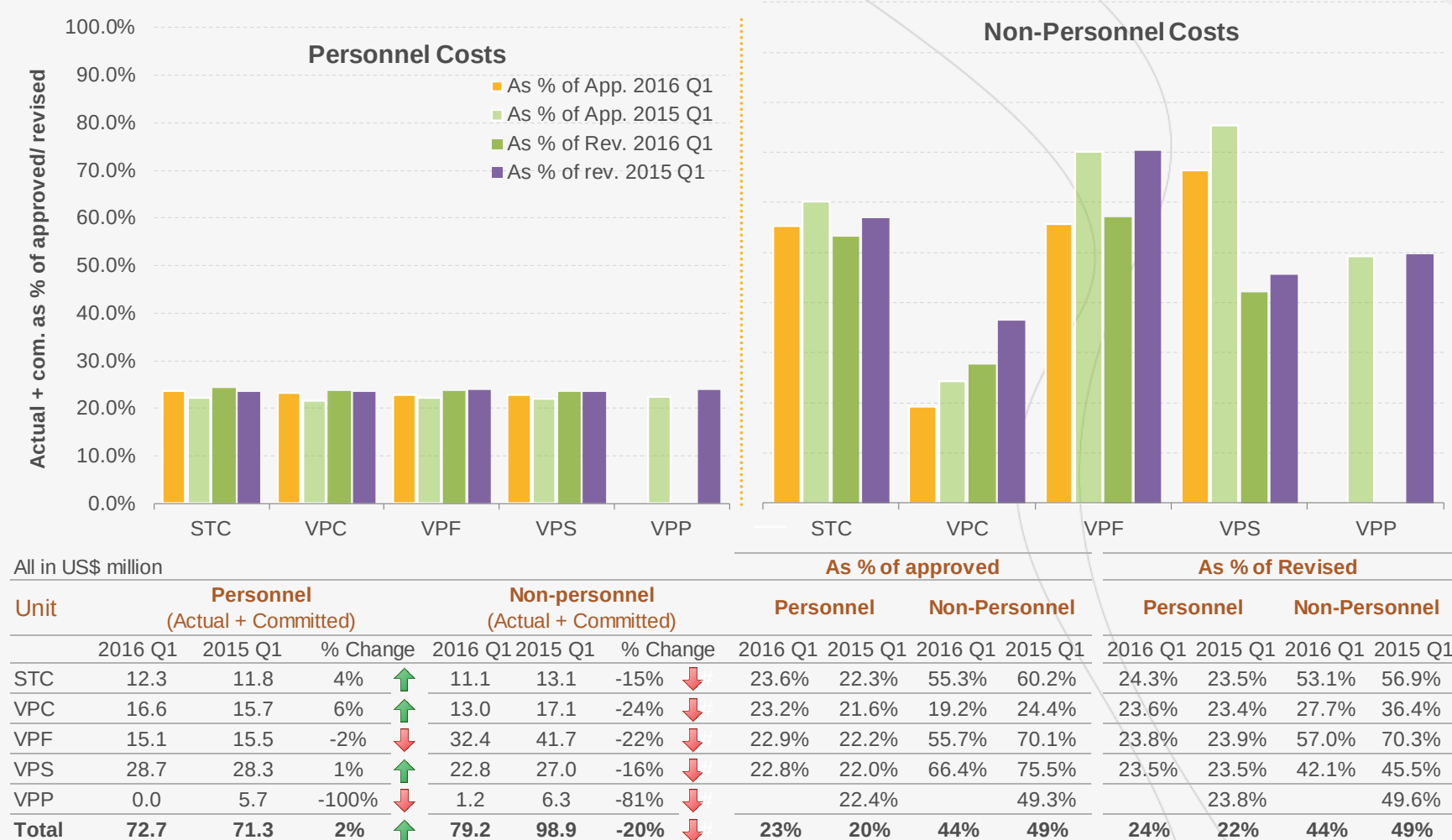
All in US\$ million and as % of approved budget

Unit	Approved 2016	Revised 2016	Approved 2015	% Change, Approved 2016/2015									% Change (Act. + Comm.) 2016/2015
					US\$ M	As % of approved	As % of revised	As % of approved	US\$ M	As % of approved	As % of revised	As % of approved	
STC	76.6	75.9	79.4	-4%	\$16.9	22%	22%	22%	\$7.7	10%	10%	11%	-1%
VPC	139.2	117.1	142.8	-3%	\$22.3	16%	19%	16%	\$7.3	5%	6%	7%	-2%
VPF	124.1	120.4	129.1	-4%	\$27.8	22%	23%	21%	\$19.6	16%	16%	23%	-6%
VPS	159.8	176.2	164.3	-3%	\$37.3	23%	21%	24%	\$14.2	9%	8%	10%	-1%
Total	499.7	489.7	549.4	-9%	\$104.3	21%	21%	21%	\$48.8	10%	10%	12%	-3%

¹² Commitment for 2016 Q1 excludes PO (Purchase Orders) that are in the process of being closed in 2016 Q2. MSM (Cost center for Micro, Small and Medium Enterprises of the MIF) has been moved from VPP to STC.

RESOURCES (PC, NPC)

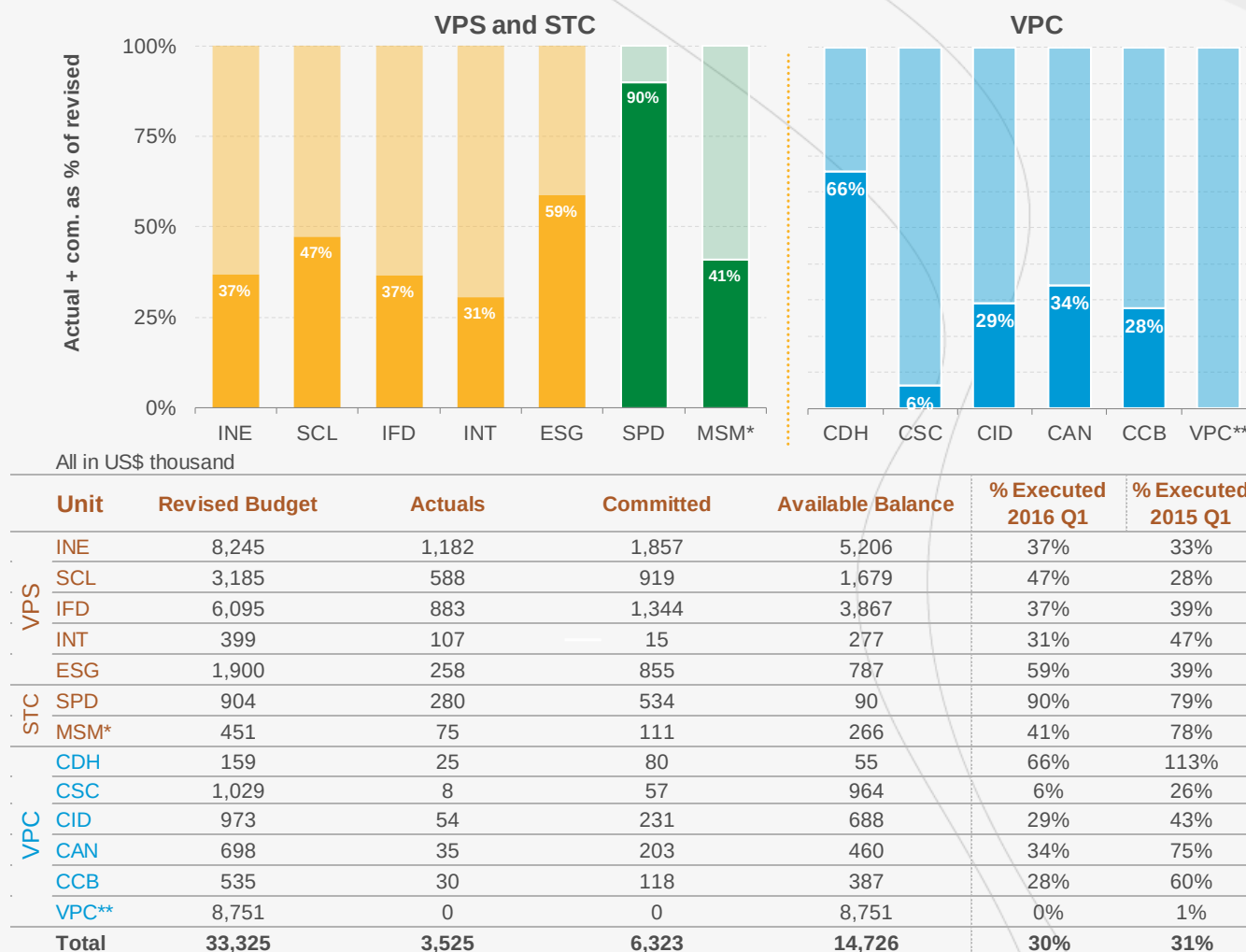
4.2 Budget executed as a percent of Budget Approved¹³



¹³ Commitment for 2016 Q1 excludes POs that are in the process of being closed in 2016 Q2.

RESOURCES (NPC)

4.3 Transactional budget executed as percentage of budget allocated¹⁴



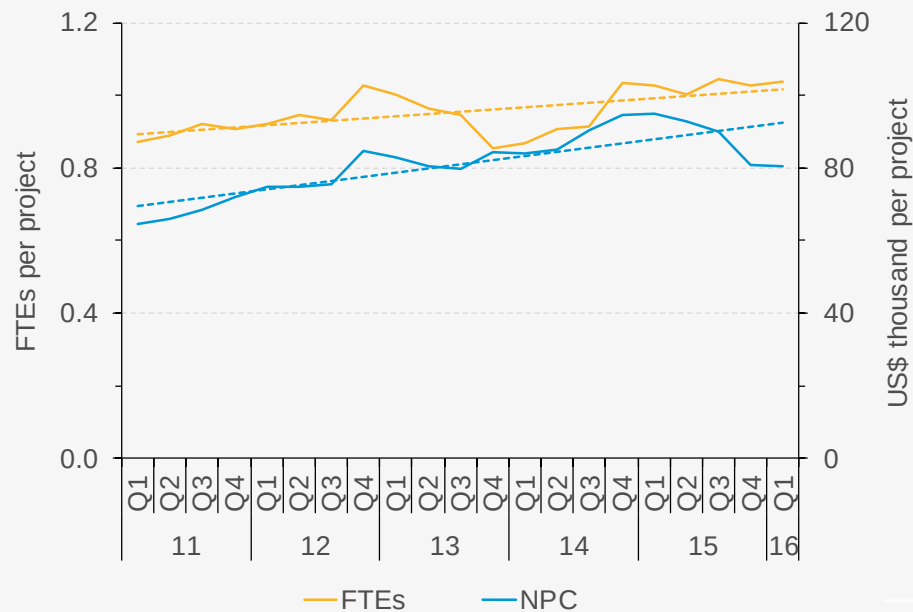
*MSM transactional Budget is self-contained - it has an approved budget which is executed during the year.

**VPC/VPC corresponds to where the transactional budget is approved and then transferred to other organizational units.

¹⁴ The allocated budget corresponds to the portion of the approved budget in VPC transferred to VPS or other organizational units in VPC and SPD.

RESOURCES FOR PROJECT PREPARATION AND SUPERVISION

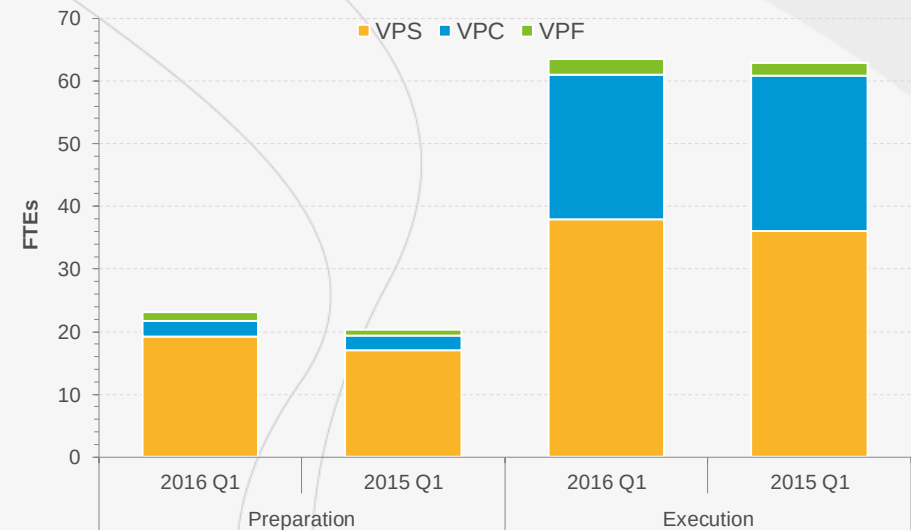
4.4 Resources for SG Project Approval¹⁵



Per project moving average

	2013 Q1	2014 Q1	2015 Q1	2016 Q1	% Change 2016/2015
FTEs	1.00	0.87	1.03	1.04	1% ↑
NPC (US\$)	82,905	84,022	94,948	80,324	-15% ↓

4.5 Staff Effort reported to SG Project Preparation and Execution

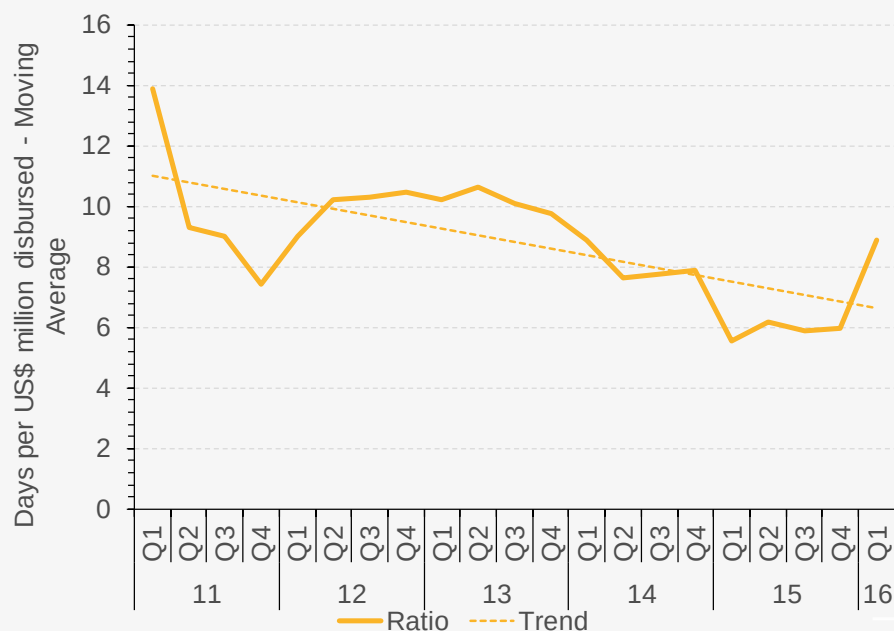


	Preparation				Execution				Total			
	2016 Q1	2015 Q1	%Change 2016/2015		2016 Q1	2015 Q1	%Change 2016/2015		2016 Q1	2015 Q1	%Change 2016/2015	
VPC	2.4	2.3	40% ↑		20.6	22.5	-8% ↓		23.1	24.8	-7% ↓	
VPF	1.4	1.0	40% ↑		1.0	1.1	-6% ↓		2.4	2.1	16% ↑	
VPS	19.2	17.1	13% ↑		38.0	36.0	6% ↑		57.2	53.1	8% ↑	
Total	23.1	20.3	14% ↑		59.6	59.6	0% ↑		82.7	79.9	4% ↑	

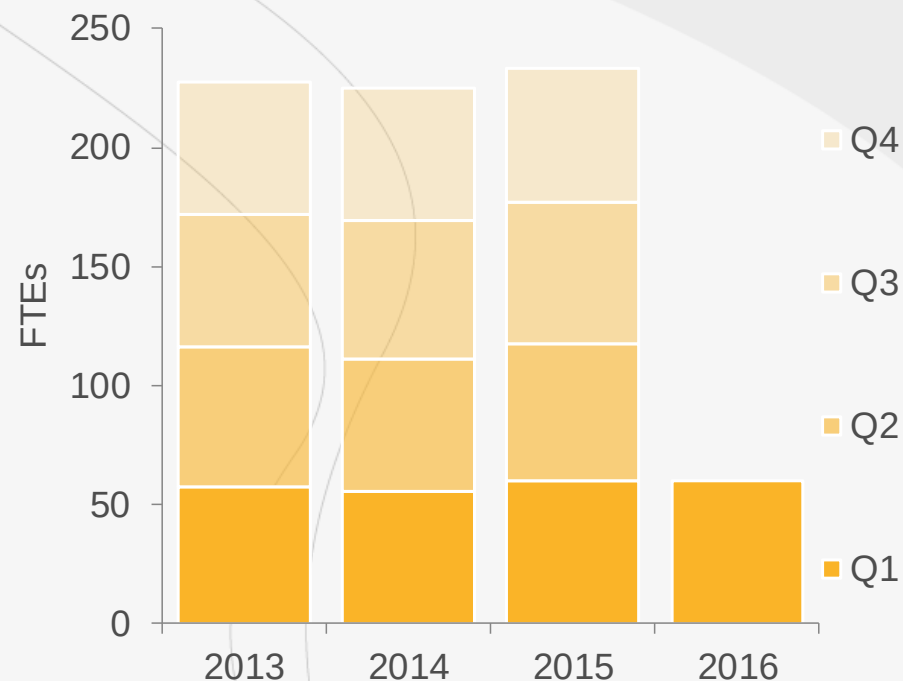
¹⁵ Moving average of last 4 quarters (1 year total) and FTEs correspond only to Staff

RESOURCES FOR PROJECT PREPARATION AND SUPERVISION

4.6 Staff time reported to SG project execution per US\$ million disbursed



4.7 Staff time reported to SG project execution



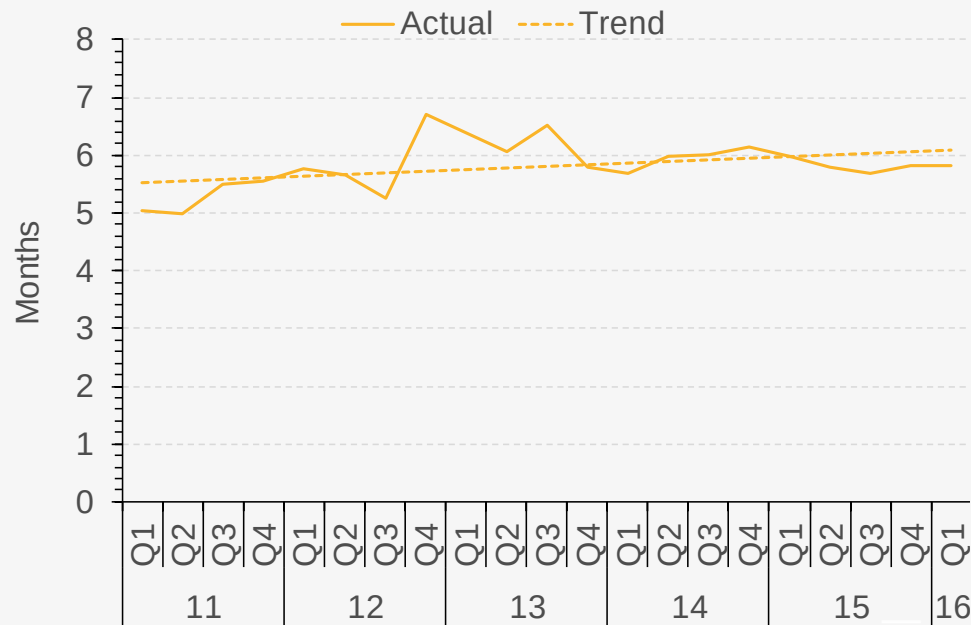
SG Loan Projects

	2013 Q1	2014 Q1	2015 Q1	2016 Q1	% Change 2016/2015
Days	11,783	11,487	12,240	12,253	0% ↑
Disbursed US\$M	617.7	738.2	1,995.6	689.1	-65% ↓
Ratio (Days/Disb.)	19.1	15.6	6.1	17.8	190% ↑
Ratio - Moving average	10.2	8.9	5.5	8.9	60% ↑

Year	Q1	% Change	Q2	Q3	Q4	Total
2013	57.2	5% ↑	58.8	55.7	56.1	227.8
2014	55.8	-3% ↓	55.6	57.8	56.1	225.3
2015	59.7	7% ↑	57.6	59.9	55.9	233.2
2016	59.8	0% ↑				

CYCLE TIMES (EFFICIENCY)

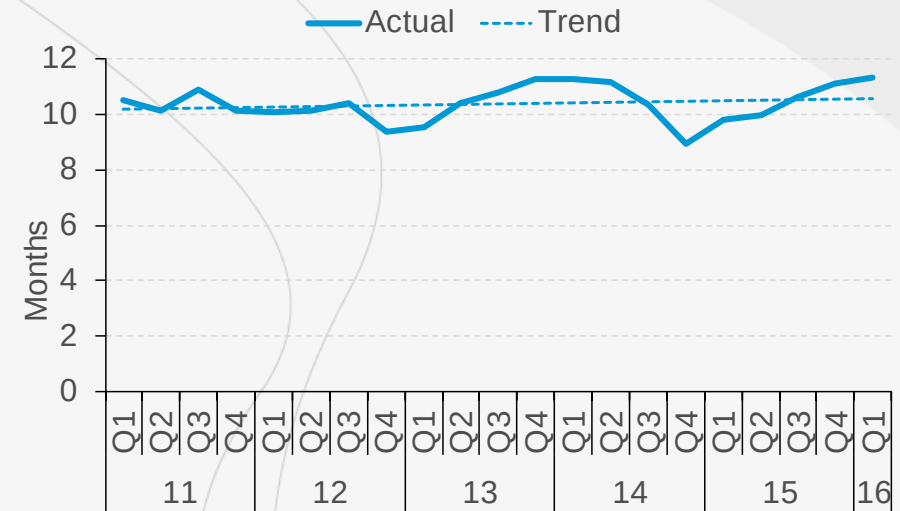
4.8 Time Elapsed from Project Profile to Approval for SG Investment Projects



Moving median in months

	2013 Q1	2014 Q1	2015 Q1	2016 Q1	% Change 2016/2015
Profile to Approval	6.4	5.7	6.0	5.8	-3% ↓

4.9 Time Elapsed from Approval to Eligibility for SG Investment Projects

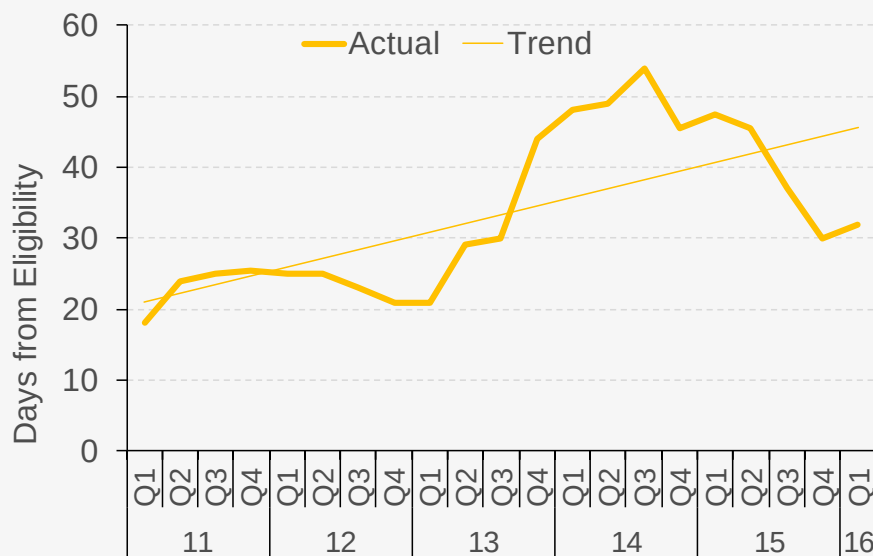


Moving median in months

	2013 Q1	2014 Q1	2015 Q1	2016 Q1	% Change 2016/2015
CAN	10.8	10.2	7.9	14.7	85% ↑
CCB	5.6	12.5	6.0	11.7	94% ↑
CDH	7.6	7.6	8.0	8.6	8% ↑
CID	11.4	10.8	10.0	13.4	35% ↑
CSC	10.4	12.4	11.1	10.6	-5% ↓
REG	0.0	13.9	0.0	0.0	NA
Total	9.6	11.3	9.8	11.3	15% ↑

CYCLE TIMES (EFFICIENCY)

4.10 Time Elapsed from Eligibility to First Disbursement for SG Investment Projects

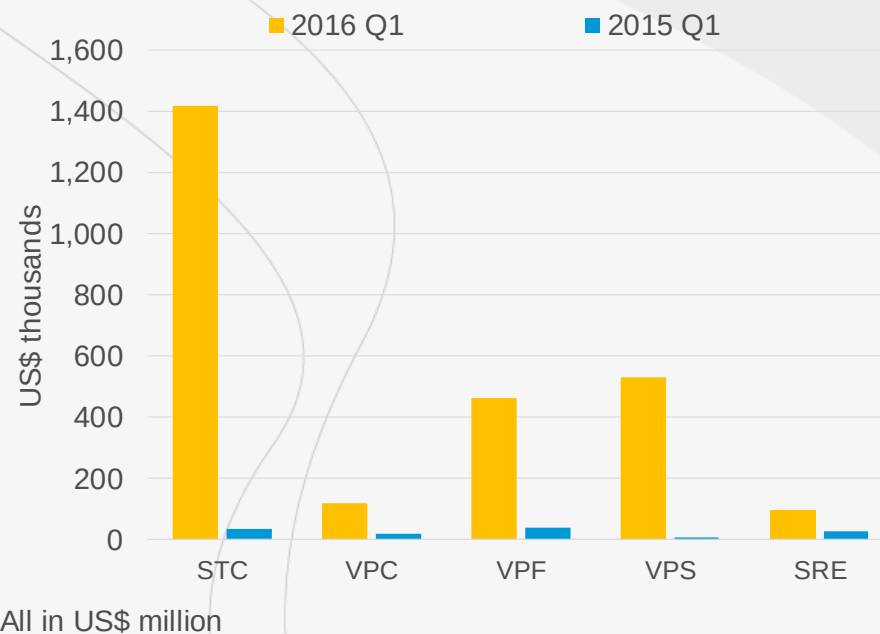


Moving median in days

	2013 Q1	2014 Q1	2015 Q1	2016 Q1	% Change 2016/2015
CAN	22.5	55.5	79.0	43.0	-46% ↓
CCB	11.5	32.0	11.0	2.0	-82% ↓
CDH	20.0	30.0	42.5	12.0	-72% ↓
CID	30.0	42.0	23.0	22.0	-4% ↓
CSC	26.0	61.0	76.0	57.0	-25% ↓
REG	0.0	0.0	277.0	0.0	-100% ↓
Total	21.0	48.0	47.5	32.0	-33% ↓

UNALLOCATED PERSONNEL COSTS

4.11 Personnel Cost from Unreported Time



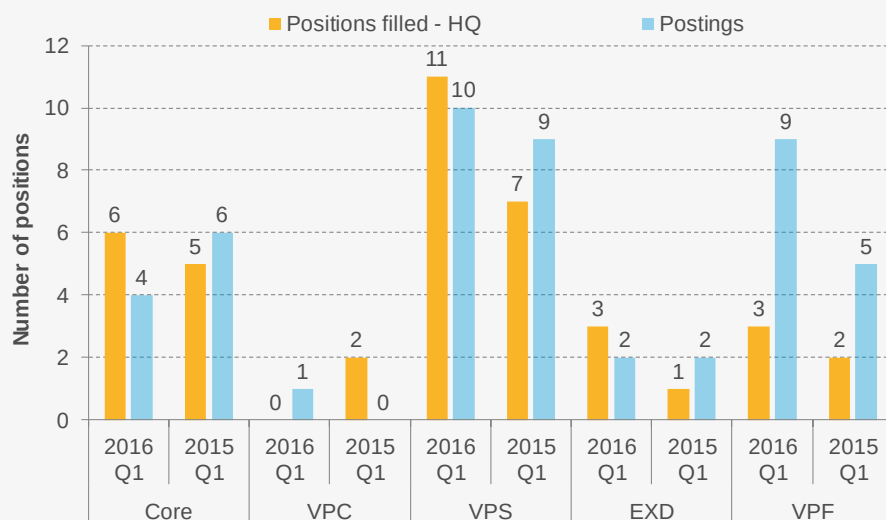
All in US\$ million

Unit	2016 Q1	2015 Q1	% Change 2016/2015	As % of total 2016 Q1
STC	1,418	36	3852% ↑	54%
VPC	117	20	502% ↑	4%
VPF	460	40	1063% ↑	18%
VPS	529	6	8734% ↑	20%
SRE	95	28	238% ↑	4%
Total	2,620	129	1930% ↑	100%

B. HUMAN RESOURCES

VACANCIES AND NEW HIRES

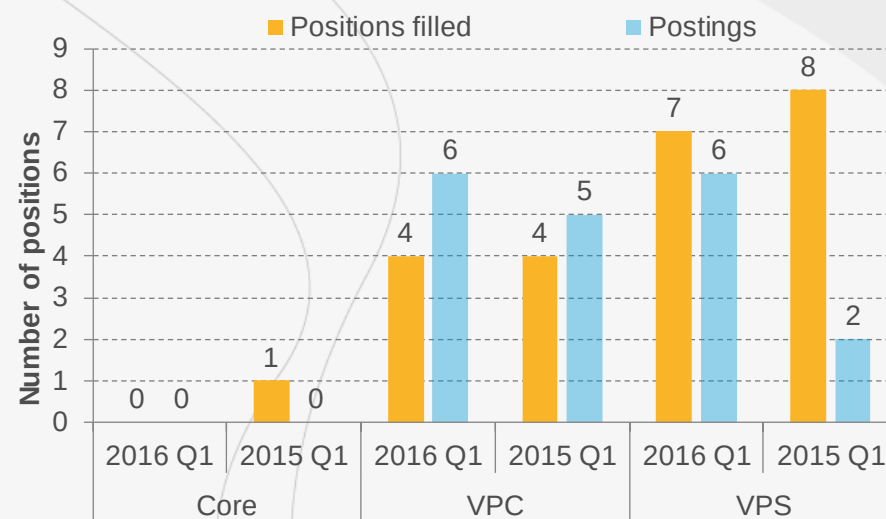
4.12 Status of the positions posted and filled in HQ¹⁶



Number of positions filled by external candidates

	Core		VPC		VPS		EXD		VPF		IDB*		Total**	
	2016 Q1	2015 Q1	2016 Q1	2015 Q1	2016 Q1	2015 Q1	2016 Q1	2015 Q1	2016 Q1	2015 Q1	2016 Q1	2015 Q1	2016 Q1	2015 Q1
Positions filled - HQ	6	5	0	2	11	7	3	1	3	2	1	0	24	17
Postings	4	6	1	0	10	9	2	2	9	5	0	0	26	22

4.13 Status Positions Posted and Filled in COFs



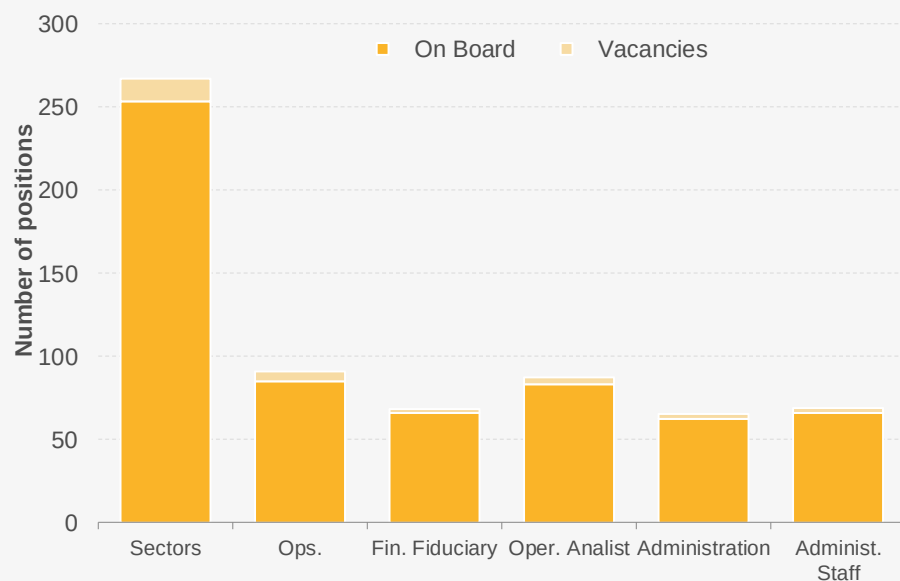
Number of positions

	Core		VPC		VPS		Total	
	2016 Q1	2015 Q1	2016 Q1	2015 Q1	2016 Q1	2015 Q1	2016 Q1	2015 Q1
Positions filled	0	1	4	4	7	8	11	13
Postings	0	0	6	5	6	2	12	7

¹⁶ IDB includes Administrative Tribunal, Staff, Family and Retirees Associations, Office of the Ombudsperson, Young Professionals, Special Employees and Staff Relations

STAFF COMPOSITION

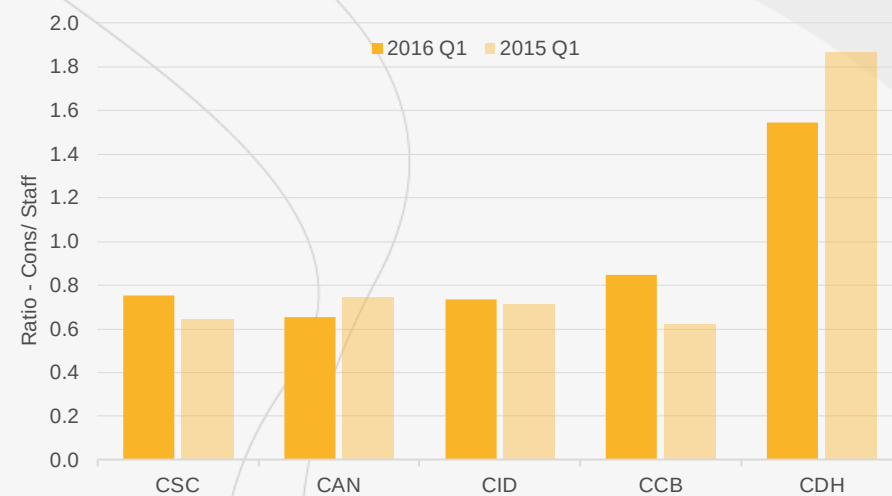
4.14 Country Office Staff Composition



Number of positions

	Sectors	Ops.	Fin. Fiduciary	Oper. Analyst	Administration	Administ. Staff	Total
2016 Q1	267	91	68	87	65	69	647
On Board	253	85	66	83	62	66	615
Vacancies	14	6	2	4	3	3	32
2015 Q1	288	89	66	87	64	73	667
On Board	271	84	60	81	59	70	625
Vacancies	17	5	6	6	5	3	42
% Change Staff on board 2016/2015	↓ -7%	↑ 1%	↑ 10%	↑ 2%	↑ 5%	↓ -6%	↓ -2%

4.15 Number of Professional Staff and Consultants¹⁷ (excluding firms)

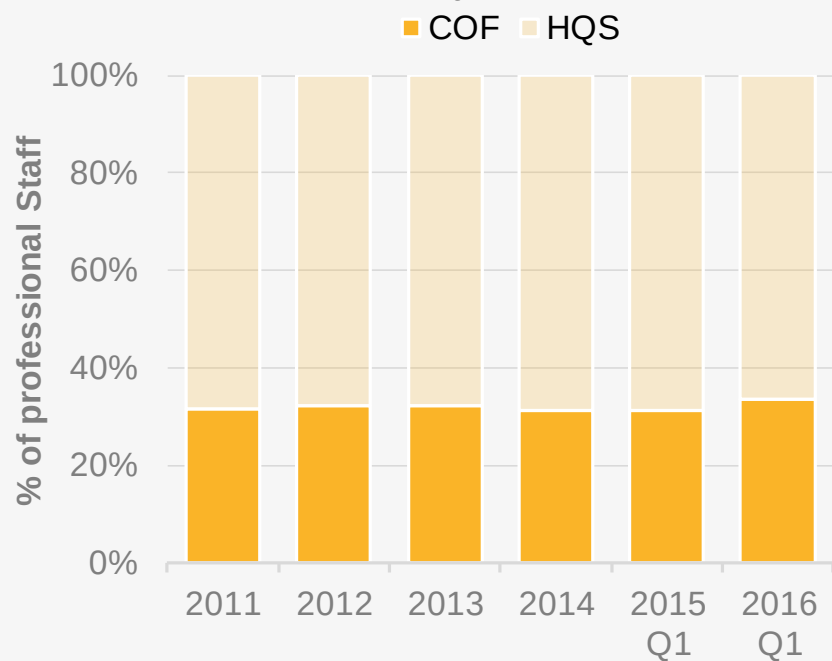


Region	Technical Staff		%Change Tech. Staff 2016/15	Consultants		% Change Cons. 2016/15	Ratio (Cons/staff)	
	2016 Q1	2015 Q1		2016 Q1	2015 Q1		2016 Q1	2015 Q1
CSC	146	152	-4% ↓	110	98	12% ↑	0.75	0.64
CAN	118	121	-2% ↓	77	90	-14% ↓	0.65	0.74
CID	173	171	1% ↑	127	122	4% ↑	0.73	0.71
CCB	66	66	0%	56	41	37% ↑	0.85	0.62
CDH	22	23	-4% ↓	34	43	-21% ↓	1.55	1.87
Total	525	533	-2% ↓	404	394	3% ↑	0.77	0.74

¹⁷ Consultants with contracts of 150 days or more

STAFF LOCATION

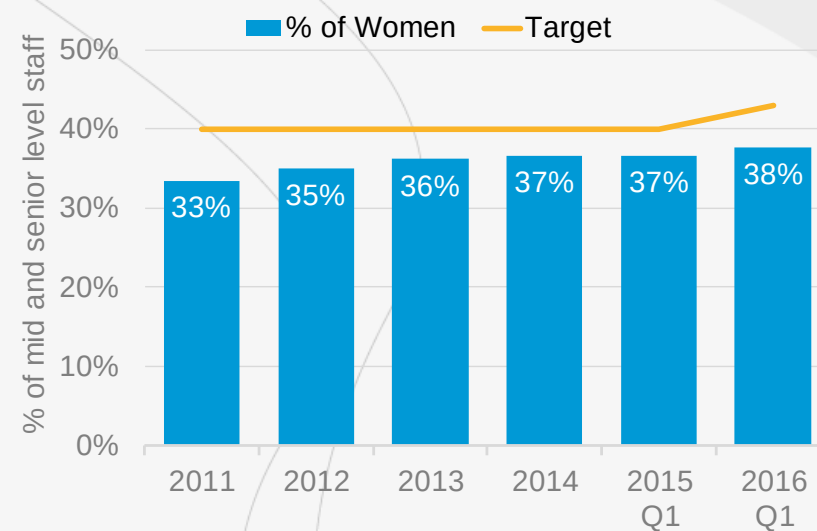
4.16 Professional Staff Based in HQS and COF



Year	COF	HQS	In COF	Change	In HQS
2011	539	1,165	32%	2% ↑	68%
2012	572	1,197	32%	1% ↑	68%
2013	570	1,195	32%	0% ↓	68%
2014	562	1,241	31%	-1% ↓	69%
2015 Q1	566	1,237	31%		69%
2016 Q1	559	1,106	34%	2% ↑	66%

EXECUTIVE AND MANAGERIAL STAFF

4.17 Percentage of professional and executive staff who are women, Grade 4 and above

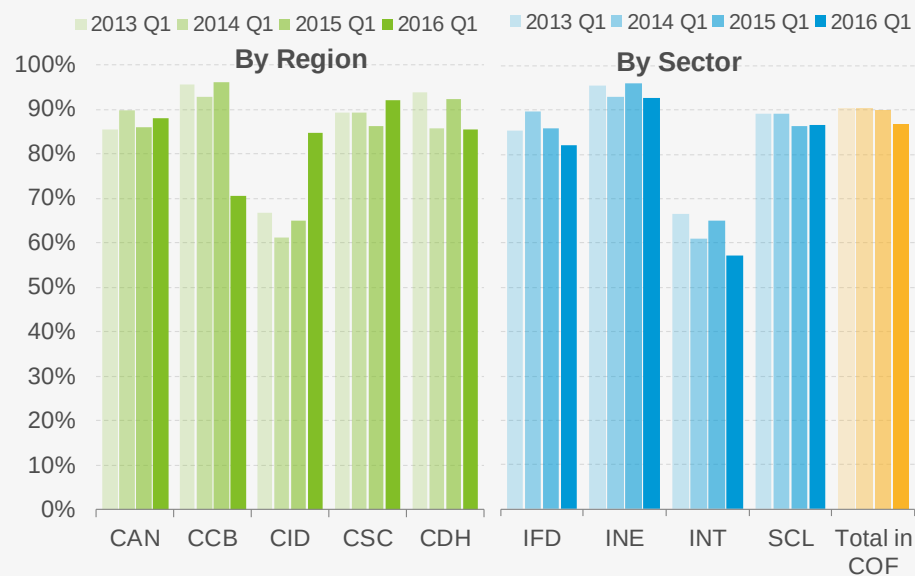


Mid and Senior level staff, Grade four and above

Year	Women	Men	% of Women	Change	Target
2011	292	581	33%	2% ↑	40%
2012	322	596	35%	2% ↑	40%
2013	336	593	36%	1% ↑	40%
2014	349	603	37%	0% ↑	40%
2015 Q1	348	601	37%	0% ↑	40%
2016 Q1	335	553	38%	1% ↑	43%

TEAM LEADERS IN COFs

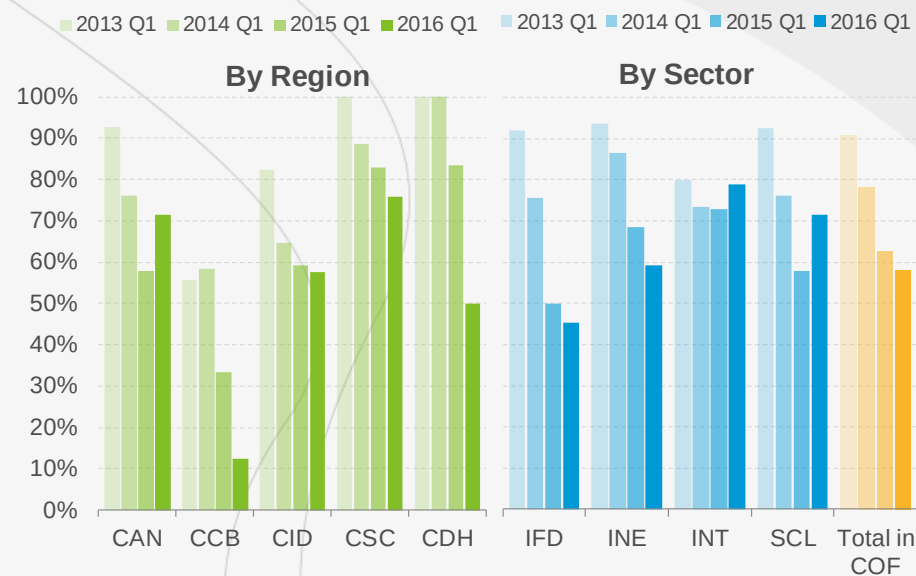
4.18 Projects in portfolio led by Team Leaders in COFs



% of projects in portfolio

	CAN	CCB	CID	CSC	CDH	IFD	INE	INT	SCL	Total in COF
2013 Q1	85%	96%	67%	89%	94%	85%	96%	67%	89%	90%
2014 Q1	90%	93%	61%	89%	86%	90%	93%	61%	89%	90%
2015 Q1	86%	96%	65%	86%	92%	86%	96%	65%	86%	90%
2016 Q1	88%	70%	85%	92%	85%	82%	93%	57%	87%	87%

4.19 Projects in preparation led by Team Leaders in COFs



% of projects in Pipeline

	CAN	CCB	CID	CSC	CDH	IFD	INE	INT	SCL	Total in COF
2013 Q1	93%	56%	82%	100%	100%	92%	93%	80%	93%	91%
2014 Q1	76%	58%	65%	89%	100%	76%	86%	73%	76%	78%
2015 Q1	58%	33%	59%	83%	83%	50%	68%	73%	58%	63%
2016 Q1	71%	13%	58%	76%	50%	45%	59%	79%	71%	58%

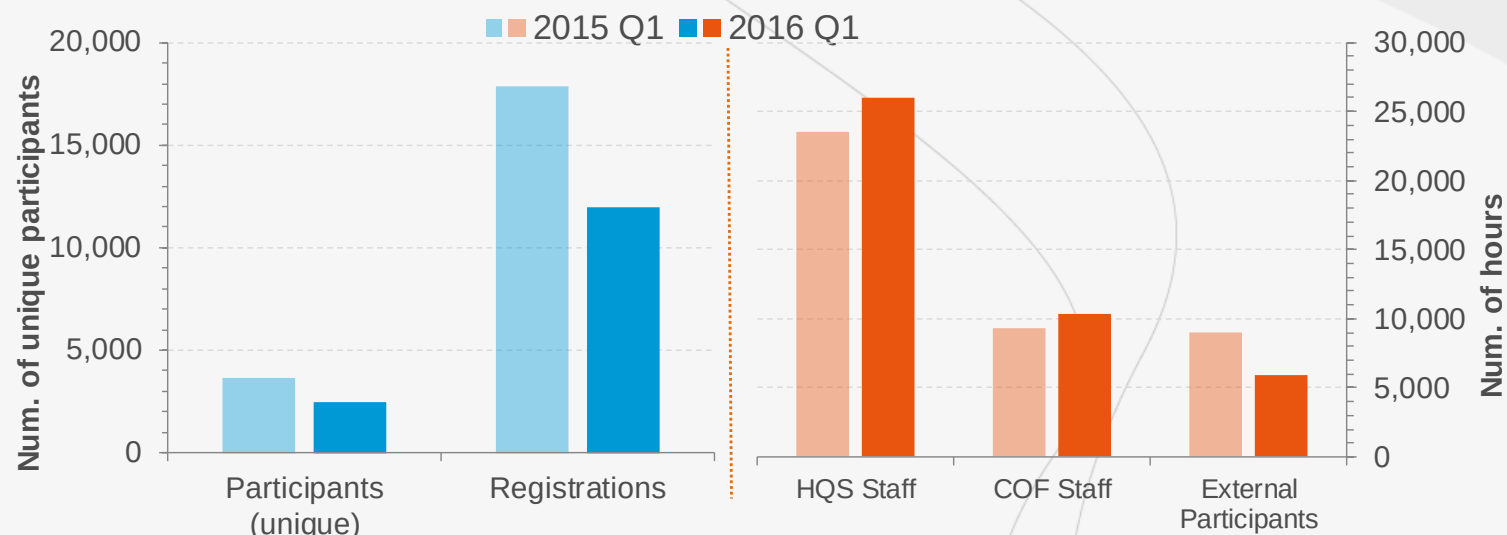
2016 Q1 Q2 Q3 QUARTERLY BUSINESS REVIEW

CHAPTER V

KNOWLEDGE &

LEARNING ACTIVITIES - INTERNAL CLIENTS

5.1 Registrations & Unique Participants enrolled in at least one Learning Program

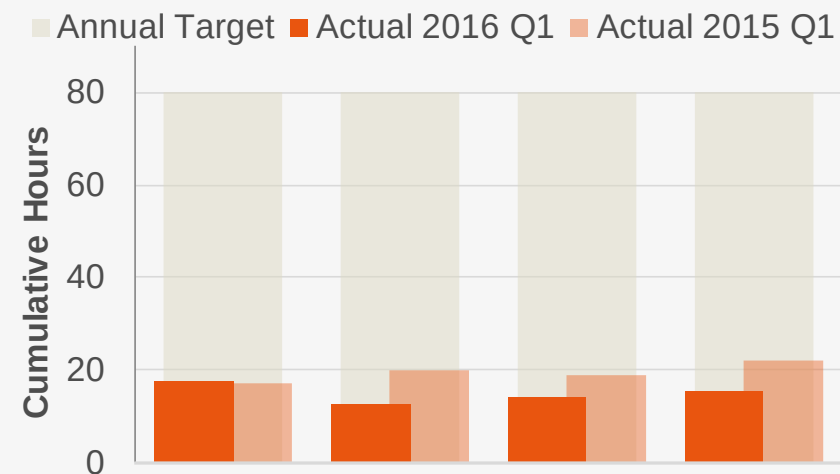


	Participants		Hours				
	(unique)	Registrations	All Staff	HQS Staff	COF Staff	External Participants	Total Hours
2016 Q1	3,644	17,876	36,307	25,985	10,321	5,876	52,504
2015 Q1	2,462	12,001	32,888	23,563	9,325	8,968	51,180
% Change (2016/2015)	48% ↑	49% ↑	10% ↑	10% ↑	11% ↑	-34% ↓	3% ↑

Delivery	Online	Face-to-face
2016 Q1	92%	8%
2015 Q1	88%	12%

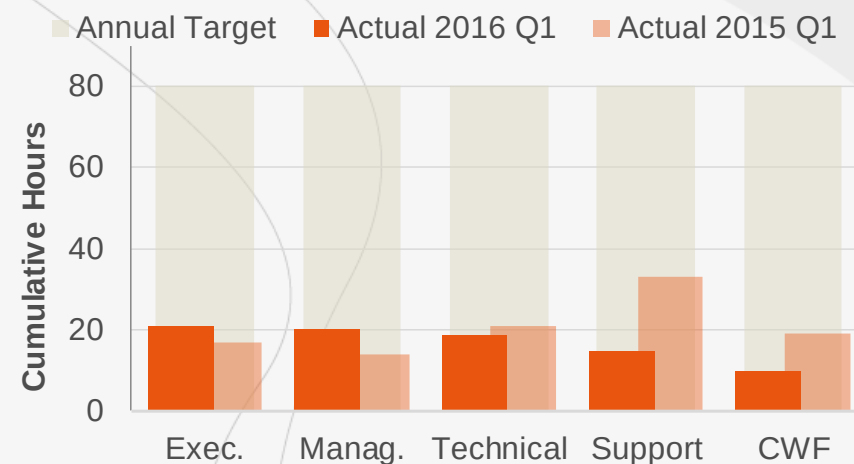
LEARNING ACTIVITIES - INTERNAL CLIENTS

5.2 Average Training Hours per Participant by VP



Average hours				
Dept.	Actual 2016 Q1	Actual 2015 Q1	Annual Target	% Change 2016/15
STC	18	17	80	4% ↑
VPC	13	20	80	-37% ↓
VPS	14	19	80	-27% ↓
VPF	15	22	80	-30% ↓

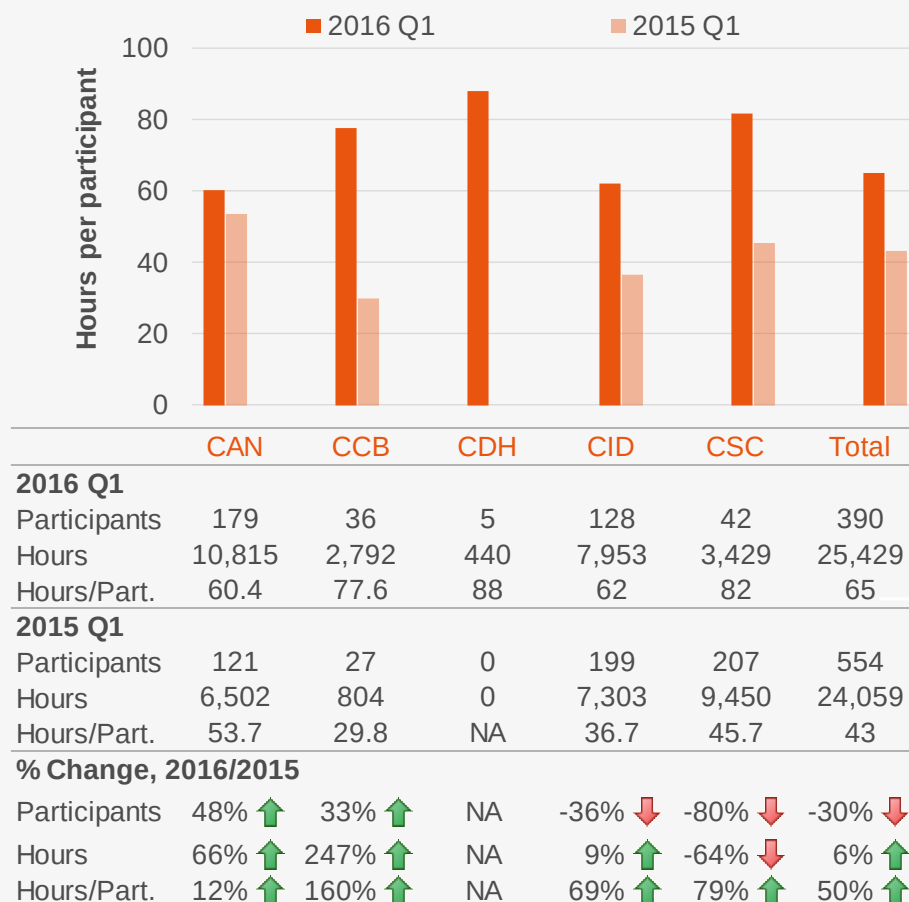
5.3 Average Training Hours per Career Track & Location



Average hours				
By track and Location	Actual 2016 Q1	Actual 2015 Q1	Annual Target	% Change 2016/15
Exec. Staff	20.9	17	80	23% ↑
Manag. Staff	20.2	14	80	45% ↑
Technical	18.6	21	80	-12% ↓
Support	14.5	33	80	-56% ↓
CWF	9.8	19	80	-49% ↓
HQS	15.2	21	80	-27% ↓
COF	12.6	21	80	-40% ↓

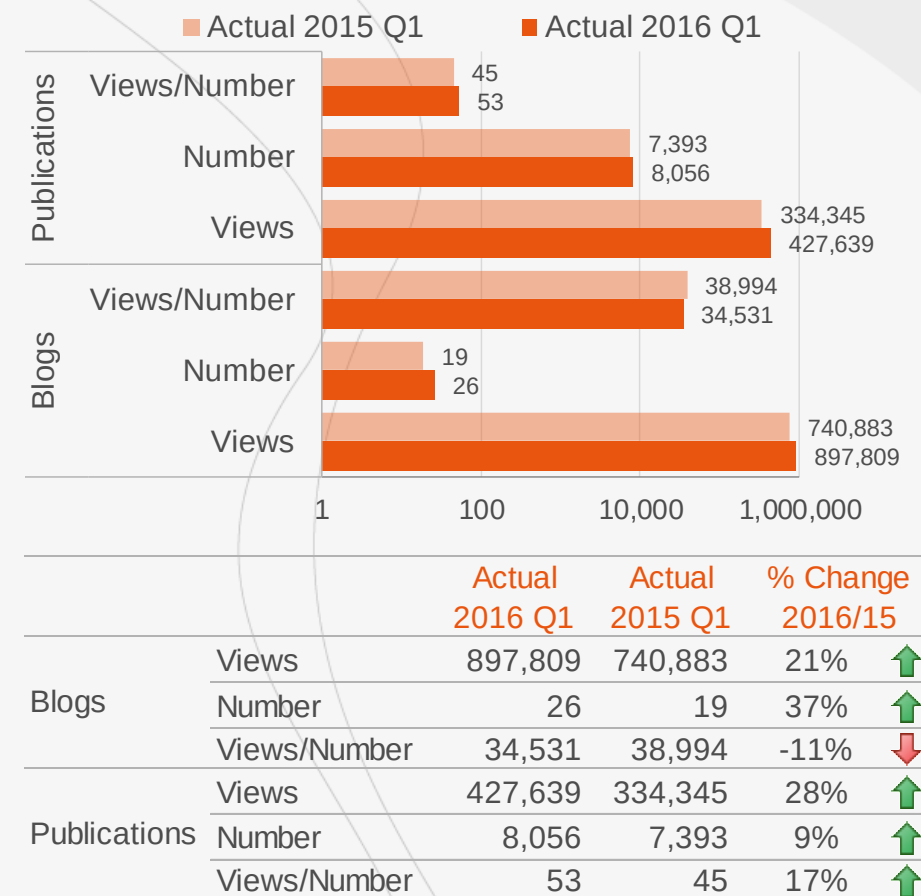
CAPACITY BUILDING ACTIVITIES - EXTERNAL CLIENTS

5.4 Total External Client Participant Hours in KNL-sponsored activities, by Region



DISSEMINATION AND COMMUNICATION

5.5 Number and Views¹⁸ of IDB Publications and Blogs

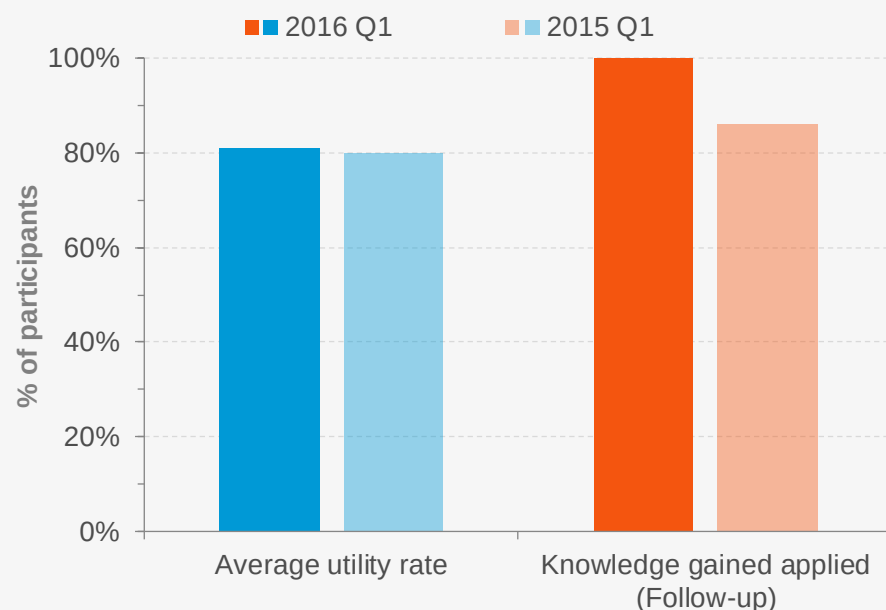


<http://blogs.iadb.org/>
<http://blogs.iadb.org/abierto-al-publico/>

¹⁸ "Views" refers to online visits by one or multiple readers. "Number" refers to number of publications or blogs available online.

EVALUATIONS

5.6 Results of end-of-event Satisfaction Surveys¹⁹

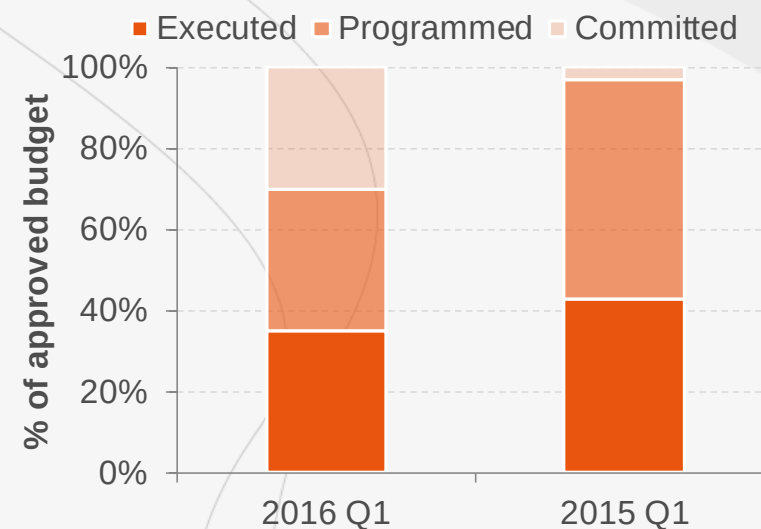


	2016 Q1	2015 Q1	% Change 2016/2015
Evaluated events (number)	97	8	1113% ↑
Response rate	59%	83%	-24% ↓
Average composite quality index	4.0	4.0	0% ↑
Average utility rate	81%	80%	1% ↑
Knowledge gained applied (Follow-up)	100%	86%	14% ↑

¹⁹ Utility rate is percentage of participants who answered 4 or 5 out of all respondents (on a scale 1 to 5).
Quality Index is the weighted Index based on the ratings for the Content, Methodology, Materials and Instructor for each event.
Average composite quality index is on a scale of 0 to 5.

BUDGET PROGRAMMING AND EXECUTION

5.7 Resources assigned to KNL



All in US\$ million

	2016 Q1	2015 Q1	% Change 2016/2015
KNL Fund	6.9	6.9	0% ↑
InfoFund	1.5	1.3	15% ↑
Executed	35%	43%	-8% ↓
Programmed	35%	54%	-19% ↓
Committed	30%	3%	27% ↑

Abbreviations

AFS	Audited Financial Statements	PI	Performance Index
BDA	Budget and Administrative Services Department	PMR	Progress Monitoring Report
C&D	Countries from Group C & Group D	PRG	Programming Product
CAN	Country Department Andean Group (Colombia, Peru, Venezuela, Bolivia and Ecuador)	REG	Regional
CCB	Country Department Caribbean Group (Jamaica, Trinidad and Tobago, Suriname, Guyana, Barbados and Bahamas)	RES	Department of Research and Chief Economist
CCLIP	Conditional Credit Line for Investment Projects	CRF	Corporate Result Framework
CID	Country Department Central America (Guatemala, Belize, El Salvador, Honduras, Nicaragua, Costa Rica), Mexico, Panama and Dominican Republic	RMG	Office of Risk Management
COF	Country Office	RND	Environment, Rural Development Disaster Risk Management Division
CPD	Country Programming Document	SCF	Structured and Corporate Finance Department
CSC	Country Department Southern Cone (Argentina, Brazil, Chile, Uruguay and Paraguay)	SCL	Social Sector
DTF	Donor Trust Funds	SECCI	Sustainable Energy and Climate Change Initiative
DEM	Development Effectiveness Matrix	SG	Sovereign Guaranteed
EDU	Education Division	SMO	Strategy Monitoring Division
EME	Financial Emergency Loans	SPD	Office of Strategic Planning and Development Effectiveness
EFS	External Feedback System	SPH	Social Protection and Health Division
ESW	Economic and Sector Work	T&L	Time and Labor System
FSO	Fund for Special Operations	TC	Technical Cooperation
FTE	Full Time Equivalents	TFFP	Trade Finance Facilitation Program
FMM	Fiscal and Municipal Management Division	VPC	Vice Presidency for Countries
FOB	Funds of the Bank (ORC, FSO, GRF)	VPF	Vice Presidency for Finance and Administration
FUA	Funds under Administration	VPP	Vice Presidency for Private Sector and Non-Sovereign Guaranteed Operations
GCM	Grants and Co-Financing Management Unit	VPS	Vice President for Sectors and Knowledge
GEF	Global Environment Fund	WSA	Water and Sanitation Division
GRF	IDB Grant Facility	AR	Argentina
HQS	Headquarters	BA	Barbados
HRD	Human Resources Department	BH	Bahamas, The
HRG	Haiti Response Group	BL	Belize
ICF	Institutional Capacity and Finance Sector	BO	Bolivia
IDB-8	8th General Capital Increase	BR	Brazil
IDB-9	9th General Capital Increase	CH	Chile
IIC	Inter-American Investment Corporation	CO	Colombia
INE	Infrastructure and Environment Sector	CR	Costa Rica
INT	Integration and Trade Sector	DR	Dominican Republic
IFD	Institutions for Development	EC	Ecuador
INV	Investment Operations	ES	El Salvador
KCP	Knowledge and Capacity Building Products	GU	Guatemala
KNL	Knowledge and Learning Sector	GY	Guyana
NFP	Non-Financial Products	HA	Haiti
LPGS	Liquidity Program for Growth Sustainability	HO	Honduras
NPC	Non-Personnel Costs	JA	Jamaica
NSG	Non-Sovereign Guaranteed	ME	Mexico
OC	Ordinary Capital	NI	Nicaragua
OLB	Outstanding Loan Balance	PE	Peru
OMJ	Opportunities for the Majority Sector	PN	Panama
OPUS	Operations Update System	PR	Paraguay
ORP	Office of Outreach and Partnerships	SU	Suriname
PBL	Policy Based Lending	TT	Trinidad and Tobago
PC	Personnel Cost	UR	Uruguay
PCR	Project Completion Report	VE	Venezuela, Rep. Bol.
PDP	Operations Procurement Office	RG	Regional
PFM	Portfolio Monitoring Unit		