# INTER-AMERICAN DEVELOPMENT BANK 

Integration and Regional Programs Department
Integration, Trade and Hemispheric Issues Division
Institute for the Integration of Latin America and the Caribbean

## INTEGRATION AND TRADE IN THE AMERICAS <br> A Preliminary Estimate of 2004 Trade



Periodic Note

# PERIODIC NOTE ON INTEGRATIONAND TRADE IN THEAMERICAS 

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The purpose of this document is to inform Bank staff and other interested parties about recent developments in integration and trade among the countries of the Western Hemisphere and between these and other countries and world regions.

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The opinions expressed herein are those of the authors and do not necessarily reflect the official position of the Bank or its member countries.

Note: The map displayed on the cover is included for illustrative purposes only. It does not constitute an official representation of the area covered.

## AbBREVIATIONS

| ALADI | Latin American Integration Association |
| :--- | :--- |
| CACM | Central American Common Market |
| CARICOM | Caribbean Community |
| ECLAC | Economic Commission for Latin America and the Caribbean |
| IDB | Inter-American Development Bank |
| IMF | International Monetary Fund |
| MERCOSUR | Southern Common Market |
| NAFTA | North American Free Trade Agreement |

## Latin American Exports in 2004: Best Results in Two Decades

Preliminary estimates by the IDB's Integration, Trade and Hemispheric Issues Division indicate that the growth of Latin American exports in 2004 will be the highest in the last two decades, reaching 23 percent (see Table 1 and Figure 1). This performance consolidates a fledgling recovery initiated in 2003 ( 9.9 percent export growth), which reversed two consecutive years of decline in exports earnings. This strong export showing reflected the performance of most countries in the region and was driven by both intra and extra-regional exports. Intra-regional exports were particularly robust, hitting the 42 percent mark, against 20 percent for extra-regional sales. Despite its vigor, intraregional trade did not to recover the importance sustained in the late 1990s, when its share of Latin America's total trade reached a peak of 19.8 percent. The expected figure for 2004 is 15.8 percent, roughly 1.5 percentage points above the 2003 level.

Figure 1. Annual Growth of Latin American Total, Intra and Extra-Regional Merchandise Exports: 1966-2004 current US\$


Source: Comtrade except for 2004, which is an estimate based on the countries official

In 2004, Latin American exporters seem to have reaped the benefits of an unusual confluence of positive developments in the region and elsewhere. Among them:
a) The stronger performance of the US economy, expected to grow 4.3 percent in 2004 (World Economic Outlook) against 3.0 in 2003.
b) A set of more competitive exchange rates, despite a recent appreciation of the regional currencies against the dollar. For most Latin American countries, but particularly in the southern cone, real effective exchange rates in the first semester of 2004 (last information available) were well below the pre-Asian crisis level (IMF-IFS and Central Banks). The exceptions are countries such as Ecuador, which have adopted the dollar as local currency.
c) The robust recovery of crisis-stricken countries such as Argentina, Uruguay and Venezuela, which, according to ECLAC's estimates are expected to grow 8.2, 12 and 18 percent in 2004.
d) The breakneck growth of China, which, alongside the US recovery, has been boosting both prices and volumes for the region's all-important mining and agricultural exports. Latin American exports to China are expected to grow by 31 percent in 2004, rising to US\$14 billion.

Figure 2. Indices of Primary Commodity Prices 1994-2004* (1995=100)


The boost given by higher commodity prices was particularly strong among energy exports (petroleum, natural gas and coal), whose price index in 2004 alone jumped by 30 percent (Figure 2). When compared to 1998's levels, the valley since 1994, energy prices in 2004 were higher by a factor of 1.7, a trend that has mainly favored energy-producing countries such as Venezuela, Ecuador, Colombia and Mexico, in this order of importance. The 2004 increases in prices of edible (food and beverages) and industrial-input commodities (forestry and metals) were, on average, more moderate (13 and 23 percent increase, respectively), but no less remarkable, making a significant contribution to most countries in the region. This is particularly true for producers of commodities such as copper, tin and bananas (e.g. Chile, Peru and the Central American countries), which experienced prices increases in 2004 of 58, 72 and 41 percent, respectively (Table 4).

Among the subregions, the Andean Community and Mercosur stood out with overall exports growing by 37 and 28 percent, and intra-subregional exports by, 44 and 39 percent, respectively. These two subregions were the main drivers of Latin American extra- and intra-regional exports. Mercosur's performance, apart from the external factors mentioned above, is closely related to the
adoption of a floating exchange rate regime and resulting real devaluation, alongside improvements in the political stability of member countries. The 2004 results seem to consolidate a recovery initiated in 2003, with all sectors posting significant increases in exports in all member countries. Intra-regional trade played an important role in this performance and was driven mainly by the growth of the member countries' exports to Argentina, particularly those from Brazil ( 72 percent growth in 2004).

In the Andean Community, results were dominated by Venezuela's recovery, whose economy and exports (particularly oil exports) were badly damaged by a prolonged political turmoil in 2002 and 2003. The easing of political tensions and skyrocketing oil prices helped the economy to rebound in 2004, with exports growing by a record 47.5 percent. Venezuela's recovery spilt over to other countries in the grouping, boosting trade within the subregion. There is more, though, to the Andean Community's performance than Venezuela's bumpy ride. All member countries posted strong export earnings (Table 2), fuelled by growth in US and China and related favorable commodity prices.

Mexico and Chile also performed well, in particular the latter, with exports to the world estimated to have grown as much as 51 percent. Chile's performance seems to be driven by China's insatiable appetite for copper-which helped prices reach a 15 -year high-and by the recently signed agreement with the US. Chile's exports to the US market jumped by 27 percent in 2004. Mexico's performance was more modest, but overall exports showed a healthy two-digit growth (12.8 percent), boosted by the US recovery. This figure is particularly impressive when compared to last year's meager 2.8 percent. Intra-regional exports of both countries also grew strongly. Mexico's exports to NAFTA and Latin America increased 11.8 and 33.1 percent, respectively, while, Chile's exports to ALADI grew 43 percent.

The Central America Common Market seems to be the exception to an otherwise bountiful year for Latin American exporters, with exports to the world with an increase of 6.1 percent (against 16.2 percent last year). Intra-subregional exports performed better ( 13 percent), but well below the other subregions. Costa Rica and El Salvador are the countries behind these lackluster results, with overall exports expected to show little growth. Costa Rica's performance seems to reflect a fall in semiconductor exports ( 22.4 percent of total exports in 2003), prompted by rising inventories and falling prices. El Salvador, in turn, seems to be feeling the pressure of Chinese competition on its maquila exports. Data on maquila output seems to corroborate this hypothesis, showing a 9.3 percent drop in the 12 months to July 2004, compared with a 9.1 percent expansion in the yearearlier period (Economist Intelligent Unit, December 2004). The other countries in the subregionHonduras, Nicaragua and Guatemala-posted better results thanks to strong demand and higher prices to their agricultural exports. Overall exports of these countries rose by 13.4, 24.8 and 11 percent, respectively.

Despite the exuberance of this year's results, Latin American exporters can hardly afford to rest on their laurels. The challenges posed by the world economy in the years ahead should not be underestimated. There are, for instance, the uncertainties related to the strength and sustainability of the US recovery, by far the region's most important market, fuelled by the country's sizeable external and fiscal deficits. There is also the challenge posed by the recent currency appreciation vis-à-vis the US dollar. Triggered in part by the US twin deficits and in part by a renewed interest in Latin American assets, this appreciation can quickly erode the region's already frail competitiveness.

Likewise, one cannot ignore the squabbles among partners in the sub-regions that can threaten not only what has been one of the main drivers of export growth-intra-regional trade-, but also the broader perspective of a more integrated and competitive Latin America.

Finally, there is China, which is, perhaps, the most important challenge of all. Both as a market and as a competitor, China raises thorny issues for Latin American producers and policy makers (see IDB's "The Emergence of China: Challenges and Opportunities for Latin America and The Caribbean, forthcoming). The difficulties and risks involved in slowing down an overheated (transitional) economy, coupled by serious structural weaknesses such as an inefficient and overexposed financial sector, serve as a warning that the extraordinary growth of the Chinese economy may not last forever. At the same time, fierce competition from China in manufacturing, driven by very low wages, high productivity growth and strong state intervention, calls into question the future of one of the main sources of export diversification and growth in the region. The more so, given the end of the Agreement on Textiles and Clothing, in December this year, which will expose the all important maquila jobs to the full strength of China's competitiveness.

In short, the 2004 results are good, but the prospects for Latin American exporters remain as uncertain as ever.

TABLE 1. EXPORTS BY INTEGRATION GROUP, 2004 Preliminary Estimates
(\% change from 2003 to 2004)

| Exporting Region | DESTINATION |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mercosur | Mercosur+ Chile+Bolivia | Andean Community | G3 ${ }^{1}$ | ALADI $^{2}$ | CACM | Latin America ${ }^{3}$ | NAFTA | Hemisphere | Total World |
| Mercosur | 39 | 33 | 66 | 61 | 39 | 23 | 38 | 21 | 30 | 28 |
| Andean Community | 65 | 54 | 44 | 56 | 47 | 123 | 72 | 32 | 42 | 37 |
| Group of Three ${ }^{1}$ | 84 | 73 | 60 | 68 | 61 | 68 | 55 | 14 | 16 | 18 |
| ALADI ${ }^{2}$ | 45 | 39 | 49 | 56 | 42 | 40 | 44 | 16 | 21 | 24 |
| CACM | 33 | 67 | 39 | 25 | 30 | 13 | 15 | 3 | 6 | 6 |
| Latin America ${ }^{3}$ | 45 | 39 | 48 | 55 | 42 | 27 | 42 | 15 | 20 | 23 |
| NAFTA | 32 | 32 | 36 | 17 | 19 | 5 | 17 | 13 | 14 | 14 |
| Total Hemisphere | 37 | 34 | 43 | 20 | 24 | 13 | 23 | 14 | 16 | 17 |

EXPORTS BY INTEGRATION GROUP, 2004 Preliminary Estimates
(millions US\$)

| Exporting Region | DESTINATION |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mercosur | Mercosur ${ }^{+}$ Chile+Bolivia | Andean Community | G3 ${ }^{1}$ | ALADI ${ }^{2}$ | CACM | Latin America ${ }^{3}$ | NAFTA | Hemisphere | Total World |
| Mercosur | 17,705 | 25,043 | 6,293 | 8,655 | 35,527 | 882 | 37,114 | 30,451 | 64,152 | 135,858 |
| Andean Community | 2,039 | 3,308 | 7,153 | 5,044 | 11,565 | 2,627 | 17,709 | 31,940 | 48,979 | 75,328 |
| Group of Three ${ }^{1}$ | 2,123 | 3,115 | 6,640 | 4,910 | 10,685 | 3,943 | 16,440 | 192,128 | 208,275 | 240,798 |
| ALADI ${ }^{2}$ | 23,192 | 32,541 | 16,647 | 16,867 | 55,628 | 5,042 | 65,627 | 236,530 | 297,461 | 428,186 |
| CACM | 27 | 54 | 148 | 585 | 685 | 3,571 | 4,791 | 8,816 | 13,296 | 16,268 |
| Latin America ${ }^{3}$ | 23,220 | 32,596 | 16,811 | 17,475 | 56,341 | 8,713 | 70,556 | 245,788 | 311,333 | 445,378 |
| NAFTA | 20,977 | 25,665 | 15,990 | 124,564 | 154,455 | 13,108 | 175,215 | 737,810 | 805,412 | 1,325,861 |
| Total Hemisphere | 42,724 | 56,176 | 31,204 | 140,798 | 207,144 | 20,288 | 239,851 | 815,993 | 943,034 | 1,584,614 |

STRUCTURE OF EXPORTS BY INTEGRATION GROUP, 2004 Preliminary Estimates

## (\% Distribution)

| Exporting Region | DESTINATION |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mercosur | Mercosur+ Chile+Bolivia | $\begin{array}{r} \text { Andean } \\ \text { Community } \end{array}$ | G3 ${ }^{1}$ | ALADI ${ }^{2}$ | CACM | Latin America ${ }^{3}$ | NAFTA | Hemisphere | Total World |
| Mercosur | 13 | 18 | 5 | 6 | 26 | 1 | 27 | 22 | 47 | 100 |
| Andean Community | 3 | 4 | 9 | 7 | 15 | 3 | 24 | 42 | 65 | 100 |
| Group of Three ${ }^{1}$ | 1 | 1 | 3 | 2 | 4 | 2 | 7 | 80 | 86 | 100 |
| ALADI ${ }^{2}$ | 5 | 8 | 4 | 4 | 13 | 1 | 15 | 55 | 69 | 100 |
| CACM | -- | -- | 1 | 4 | 4 | 22 | 29 | 54 | 82 | 100 |
| Latin America ${ }^{3}$ | 5 | 7 | 4 | 4 | 13 | 2 | 16 | 55 | 70 | 100 |
| NAFTA | 2 | 2 | 1 | 9 | 12 | 1 | 13 | 56 | 61 | 100 |
| Total Hemisphere | 3 | 4 | 2 | 9 | 13 | 1 | 15 | 51 | 60 | 100 |

[^0]TABLE 2
EXPORT GROWTH BY WESTERN HEMISPHERE TRADE GROUPS, 2004 Preliminary Estimates

| Exporting <br> Group/Member | Export Growth <br> to Group | Export Growth <br> to World |
| :--- | ---: | ---: |
|  |  |  |
| Mercosur | $\mathbf{3 9 . 2}$ | $\mathbf{2 8 . 1}$ |
| Argentina | 17.6 | 15.2 |
| Brazil | 67.1 | 33.1 |
| Paraguay | 11.5 | 27.9 |
| Uruguay | 15.5 | 32.8 |
| Chile (Mercosur) |  |  |
|  | 60.9 | 51.3 |
| Andean Community |  |  |
| Bolivia | $\mathbf{4 4 . 1}$ | $\mathbf{3 6 . 9}$ |
| Colombia | 20.5 | 38.3 |
| Ecuador | $\mathbf{6 9 . 8}$ | 22.2 |
| Peru | 18.2 | 24.7 |
| Venezuela | 43.9 | 35.4 |
|  | 66.4 | 47.5 |
| NAFTA | $\mathbf{1 3 . 2}$ | $\mathbf{1 4 . 1}$ |
| Mexico | 11.8 | 12.8 |
| Canada | 15.2 | 16.6 |
| United States | 12.2 | 13.5 |
|  |  |  |
| CACM | $\mathbf{1 3 . 0}$ | $\mathbf{6 . 1}$ |
| Costa Rica | 15.8 | 1.1 |
| El Salvador | 10.0 | 1.7 |
| Guatemala | 14.7 | 11.0 |
| Honduras | 5.2 | 13.4 |
| Nicaragua | 15.0 | 24.8 |

Source: IDB, Integration and Regional Programs Department, based on DATAINTAL and official country data.
Note: Estimates are based on January - October data for Bolivia, Paraguay, Peru, United States; January - August for Nicaragua; January - June for Honduras, Panama; January-September for the remaining countries.

TABLE 3
WESTERN HEMISPHERE: TOTAL AND INTRA-REGIONAL EXPORTS, 1993-2003
(Millions of US dollars and percentages)

|  | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | $\begin{gathered} \text { AAGR } \\ 1993-2003^{4} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Western Hemisphere ${ }^{1,2,3}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Exports | 727,050 | 858,456 | 994,328 | 1,071,955 | 1,179,833 | 1,161,673 | 1,216,398 | 1,308,489 | 1,234,953 | 1,192,290 | 1,266,492 |  |
| \% growth | 4.2 | 18.1 | 15.8 | 7.8 | 10.1 | -1.5 | 4.7 | 7.6 | -5.6 | -3.5 | 6.2 | 5.7 |
| Extra-hemispheric exports | 340,002 | 392,278 | 471,910 | 496,479 | 521,552 | 484,536 | 488,397 | 508,778 | 478,327 | 459,073 | 501,033 |  |
| \% growth | -1.9 | 15.4 | 20.3 | 5.2 | 5.1 | -7.1 | 0.8 | 4.2 | -6.0 | -4.0 | 9.1 | 4.0 |
| Intra-hemispheric exports | 387,048 | 466,178 | 522,419 | 575,475 | 658,280 | 677,138 | 728,001 | 799,711 | 756,626 | 733,217 | 765,459 |  |
| \% growth | 10.1 | 20.4 | 12.1 | 10.2 | 14.4 | 2.9 | 7.5 | 9.9 | -5.4 | -3.1 | 4.4 | 7.1 |
| Intra/Total | 53.2 | 54.3 | 52.5 | 53.7 | 55.8 | 58.3 | 59.8 | 61.1 | 61.3 | 61.5 | 60.4 |  |
| Latin America and the Caribbean (LAC) ${ }^{\mathbf{2}, \mathbf{3}}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Exports | 154,529 | 182,545 | 220,411 | 249,332 | 276,962 | 268,849 | 287,680 | 346,324 | 334,441 | 326,702 | 359,011 |  |
| \% growth | 6.4 | 18.1 | 20.7 | 13.1 | 11.1 | -2.9 | 7.0 | 20.4 | -3.4 | -2.3 | 9.9 | 8.8 |
| Extra-LAC exports | 125,081 | 147,584 | 178,629 | 203,074 | 223,464 | 215,609 | 242,330 | 290,255 | 275,638 | 279,383 | 307,294 |  |
| \% growth | 3.9 | 18.0 | 21.0 | 13.7 | 10.0 | -3.5 | 12.4 | 19.8 | -5.0 | 1.4 | 10.0 | 9.4 |
| Intra-LAC exports | 29,448 | 34,961 | 41,782 | 46,257 | 53,498 | 53,240 | 45,349 | 56,069 | 58,803 | 47,320 | 51,717 |  |
| \% growth | 18.6 | 18.7 | 19.5 | 10.7 | 15.7 | -0.5 | -14.8 | 23.6 | 4.9 | -19.5 | 9.3 | 5.8 |
| Intra/Total | 19.1 | 19.2 | 19.0 | 18.6 | 19.3 | 19.8 | 15.8 | 16.2 | 17.6 | 14.5 | 14.4 |  |
| Andean Community |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Exports | 29,137 | 34,243 | 38,259 | 45,687 | 47,655 | 38,742 | 43,207 | 57,236 | 50,837 | 48,955 | 55,015 |  |
| \% growth | 3.7 | 17.5 | 11.7 | 19.4 | 4.3 | -18.7 | 11.5 | 32.5 | -11.2 | -3.7 | 12.4 | 6.6 |
| Extra-Andean exports | 26,276 | 30,816 | 33,524 | 40,996 | 42,028 | 33,402 | 39,268 | 52,045 | 45,181 | 43,766 | 50,052 |  |
| \% growth | 1.5 | 17.3 | 8.8 | 22.3 | 2.5 | -20.5 | 17.6 | 32.5 | -13.2 | -3.1 | 14.4 | 6.7 |
| Intra-Andean exports | 2,861 | 3,427 | 4,735 | 4,691 | 5,627 | 5,341 | 3,939 | 5,191 | 5,656 | 5,189 | 4,963 |  |
| \% growth | 28.9 | 19.8 | 38.2 | -0.9 | 19.9 | -5.1 | -26.2 | 31.8 | 9.0 | -8.3 | -4.4 | 5.7 |
| Intra/Total | 9.8 | 10.0 | 12.4 | 10.3 | 11.8 | 13.8 | 9.1 | 9.1 | 11.1 | 10.6 | 9.0 |  |
| Caricom ${ }^{3}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Exports | 3,215 | 5,069 | 5,531 | 5,439 | 6,008 | 5,543 | 5,933 | 7,754 | 8,393 | --- | --- |  |
| \% growth | -19.0 | 57.7 | 9.1 | -1.7 | 10.4 | -7.7 | 7.0 | 30.7 | 8.3 | --- | --- | 12.7 |
| Extra-Caricom exports | 2,665 | 4,376 | 4,649 | 4,568 | 5,082 | 4,473 | 4,871 | 6,349 | 6,929 | --- | --- |  |
| \% growth | -24.7 | 64.2 | 6.2 | -1.8 | 11.3 | -12.0 | 8.9 | 30.3 | 9.1 | --- | --- | 12.7 |
| Intra-Caricom exports | 550 | 693 | 882 | 872 | 925 | 1,070 | 1,062 | 1,404 | 1,464 | --- | --- |  |
| \% growth | 26.9 | 26.0 | 27.2 | -1.1 | 6.1 | 15.6 | -0.7 | 32.2 | 4.3 | --- | --- | 13.0 |
| Intra/Total | 17.1 | 13.7 | 15.9 | 16.0 | 15.4 | 19.3 | 17.9 | 18.1 | 17.4 | --- | --- |  |
| CACM |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Exports | 4,899 | 5,509 | 6,864 | 7,778 | 8,242 | 10,313 | 11,175 | 12,765 | 10,510 | 10,008 | 11,626 |  |
| \% growth | 4.8 | 12.4 | 24.6 | 13.3 | 6.0 | 25.1 | 8.4 | 14.2 | -17.7 | -4.8 | 16.2 | 9.0 |
| Extra-CACM exports | 3,797 | 4,280 | 5,408 | 6,192 | 6,417 | 8,125 | 8,886 | 10,194 | 7,693 | 7,198 | 8,498 |  |
| \% growth | 5.0 | 12.7 | 26.4 | 14.5 | 3.6 | 26.6 | 9.4 | 14.7 | -24.5 | -6.4 | 18.1 | 8.4 |
| Intra-CACM exports | 1,102 | 1,229 | 1,456 | 1,586 | 1,826 | 2,188 | 2,289 | 2,571 | 2,817 | 2,810 | 3,128 |  |
| \% growth | 4.1 | 11.5 | 18.5 | 8.9 | 15.1 | 19.9 | 4.6 | 12.3 | 9.6 | -0.2 | 11.3 | 11.0 |
| Intra/Total | 22.5 | 22.3 | 21.2 | 20.4 | 22.1 | 21.2 | 20.5 | 20.1 | 26.8 | 28.1 | 26.9 |  |
| Mercosur |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Exports | 54,122 | 62,113 | 70,402 | 74,998 | 82,342 | 81,323 | 74,320 | 84,659 | 87,876 | 88,880 | 106,086 |  |
| \% growth | 7.3 | 14.8 | 13.3 | 6.5 | 9.8 | -1.2 | -8.6 | 13.9 | 3.8 | 1.1 | 19.4 | 7.0 |
| Extra-Mercosur exports | 44,095 | 50,157 | 56,019 | 57,960 | 62,289 | 60,972 | 59,158 | 66,961 | 72,725 | 78,714 | 93,367 |  |
| \% growth | 2.0 | 13.7 | 11.7 | 3.5 | 7.5 | -2.1 | -3.0 | 13.2 | 8.6 | 8.2 | 18.6 | 7.8 |
| Intra-Mercosur exports | 10,026 | 11,957 | 14,384 | 17,038 | 20,053 | 20,351 | 15,163 | 17,698 | 15,151 | 10,166 | 12,719 |  |
| \% growth | 38.9 | 19.3 | 20.3 | 18.5 | 17.7 | 1.5 | -25.5 | 16.7 | -14.4 | -32.9 | 25.1 | 2.4 |
| Intra/Total | 18.5 | 19.2 | 20.4 | 22.7 | 24.4 | 25.0 | 20.4 | 20.9 | 17.2 | 11.4 | 12.0 |  |
| Mercosur+Chile+Bolivia (MCB) |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Exports | 63,927 | 74,790 | 87,977 | 91,700 | 100,632 | 97,197 | 91,355 | 104,120 | 106,839 | 107,675 | 127,795 |  |
| \% growth | 5.0 | 17.0 | 17.6 | 4.2 | 9.7 | -3.4 | -6.0 | 14.0 | 2.6 | 0.8 | 18.7 | 7.2 |
| Extra-MCB exports | 50,056 | 58,333 | 67,903 | 68,732 | 73,874 | 70,615 | 70,664 | 79,581 | 84,668 | 90,720 | 106,998 |  |
| \% growth | -0.3 | 16.5 | 16.4 | 1.2 | 7.5 | -4.4 | 0.1 | 12.6 | 6.4 | 7.1 | 17.9 | 7.9 |
| Intra-MCB exports | 13,871 | 16,458 | 20,074 | 22,968 | 26,758 | 26,582 | 20,691 | 24,539 | 22,171 | 16,955 | 20,797 |  |
| \% growth | 30.4 | 18.6 | 22.0 | 14.4 | 16.5 | -0.7 | -22.2 | 18.6 | -9.6 | -23.5 | 22.7 | 4.1 |
| Intra/Total | 21.7 | 22.0 | 22.8 | 25.0 | 26.6 | 27.3 | 22.6 | 23.6 | 20.8 | 15.7 | 16.3 |  |
| NAFTA |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Exports | 624,352 | 737,888 | 853,694 | 918,077 | 1,013,108 | 1,012,114 | 1,071,355 | 1,134,834 | 1,061,548 | 1,021,497 | 1,066,976 |  |
| \% growth | 4.2 | 18.2 | 15.7 | 7.5 | 10.4 | -0.1 | 5.9 | 5.9 | -6.5 | -3.8 | 4.5 | 5.5 |
| Extra-NAFTA exports | 332,960 | 383,349 | 460,581 | 485,698 | 517,457 | 490,885 | 486,296 | 491,695 | 464,133 | 432,856 | 458,068 |  |
| \% growth | -0.7 | 15.1 | 20.1 | 5.5 | 6.5 | -5.1 | -0.9 | 1.1 | -5.6 | -6.7 | 5.8 | 3.2 |
| Intra-NAFTA exports | 291,392 | 354,539 | 393,113 | 432,379 | 495,651 | 521,229 | 585,059 | 643,140 | 597,415 | 588,641 | 608,908 |  |
| \% growth | 10.4 | 21.7 | 10.9 | 10.0 | 14.6 | 5.2 | 12.2 | 9.9 | -7.1 | -1.5 | 3.4 | 7.6 |
| Intra/Total | 46.7 | 48.0 | 46.0 | 47.1 | 48.9 | 51.5 | 54.6 | 56.7 | 56.3 | 57.6 | 57.1 |  |

${ }^{1}$ Western Hemisphere includes Latin America, Canada, and the United States. There are gaps in some years for some Caribbean countries
${ }^{2}$ Latin America and the Caribbean includes Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Dominican Republic (except 1998-2003), Ecuador,
El Salvador, Guatemala, Honduras, Mexico, Nicaragua, Panama (except 1994), Paraguay, Peru, Uruguay, Venezuela and Caricom (see note 3 for
exceptions). Caricom data for 2002 and 2003 are not available.
${ }^{3}$ Caricom includes Bahamas, Barbados, Belize, Dominica, Grenada, Guyana, Jamaica, St Kitts and Nevis, St Lucia, St Vincent and the Grenadines,
Suriname, and Trinidad and Tobago, because of the unavailability of data for the other Caricom member states. Totals exclude Bahamas (1992-96),
Dominica (1992), Grenada (1993), Guyana (1992-97), St Kitts and Nevis (1992, 1996), St Vincent and the Grenadines (1992) and Suriname (1993).
${ }^{4}$ AAGR: Average Annual Growth Rate: Calculated using the formula $\left[(Y(t) / Y(s))^{(1 / n)}-1\right]^{*} 100$, where $Y(t)$ and $Y(s)$ are the values in years " $t$ "and " $s$ ", respectively, where $t>s$ and $n=t-s$. For Caricom the formula is based on the 1993-2001 period.

TABLE 4: Prices of Principal Commodity Exports of Latin America

|  |  |  |  |  |  |  |  |  |  |  |  | \% Chang | 2003-2004 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Product | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | $\begin{gathered} 10 \text {-month } \\ \text { avg. } \end{gathered}$ | Oct. | $\begin{gathered} \hline 200410- \\ \text { month avg. } \\ \text { vs. } 2003 \end{gathered}$ | Oct. 2004 vs. 2003 |
| Aluminum, US\$ per metric tonne | 1805.0 | 1506.8 | 1599.3 | 1357.6 | 1360.0 | 1551.5 | 1446.7 | 1351.1 | 1432.8 | 1695.2 | 1830.4 | 18.3 | 27.7 |
| Bananas, US\$ per metric tonne | 445.1 | 469.6 | 522.6 | 492.2 | 373.9 | 422.3 | 584.7 | 527.6 | 375.2 | 530.4 | 492.6 | 41.4 | 31.3 |
| Coffee, Other Mild Arabicas, US cents per pound | 149.4 | 120.2 | 185.0 | 132.4 | 101.7 | 85.0 | 61.9 | 60.4 | 64.0 | 76.9 | 79.8 | 20.1 | 24.6 |
| Copper, grade A cathode, US\$ per metric tonne | 2932.0 | 2293.4 | 2275.2 | 1653.7 | 1572.5 | 1814.5 | 1580.2 | 1560.3 | 1779.4 | 2809.2 | 3009.4 | 57.9 | 69.1 |
| Cotton, US cents per pound | 98.3 | 80.5 | 79.2 | 65.5 | 53.1 | 59.0 | 48.0 | 46.3 | 63.4 | 64.6 | 52.5 | 1.9 | -17.2 |
| Iron Ore, US cents per dry metric tonne unit | 28.4 | 30.0 | 30.2 | 31.0 | 27.6 | 28.8 | 29.9 | 29.3 | 31.5 | 37.9 | 37.9 | 20.3 | 20.3 |
| Maize (corn), US\$ per metric tonne | 123.5 | 164.5 | 117.2 | 101.6 | 90.3 | 88.2 | 89.6 | 99.3 | 105.2 | 115.2 | 93.4 | 9.5 | -11.2 |
| Crude Oil (petroleum), simple avg of 3 spot prices; US $\$ /$ barrel | 17.2 | 20.4 | 19.3 | 13.1 | 18.0 | 28.2 | 24.3 | 25.0 | 28.9 | 37.2 | 46.9 | 28.7 | 62.2 |
| Soybeans, US\$ per metric tonne | 259.3 | 304.5 | 295.4 | 245.4 | 199.6 | 211.3 | 195.4 | 214.5 | 264.3 | 322.8 | 249.2 | 22.1 | -5.7 |
| Sugar, Free Market, US cents per pound | 13.3 | 12.0 | 11.4 | 8.9 | 6.3 | 8.1 | 8.2 | 6.2 | 6.9 | 7.3 | 9.0 | 5.5 | 29.4 |
| Tin, US\$ per metric tonne | 6197.4 | 6158.9 | 5640.5 | 5536.2 | 5391.4 | 5435.9 | 4489.4 | 4061.0 | 4889.7 | 8425.9 | 9043.2 | 72.3 | 84.9 |
| Wheat, US\$ per metric tonne | 177.0 | 207.1 | 159.7 | 126.1 | 112.1 | 114.0 | 126.8 | 148.5 | 146.1 | 157.2 | 150.2 | 7.6 | 2.7 |
| Wool, fine, US cents per kilogram | 775.3 | 651.6 | 759.8 | 552.8 | 619.2 | 733.5 | 623.4 | 644.4 | 702.0 | 710.5 | 719.0 | 1.2 | 2.4 |
| Source: IMF Primary Commodity Prices, Commodities Unit of the Research Department, International Monetary Fund Annual averages performed by INT/ITD |  |  |  |  |  |  |  |  |  |  |  |  |  |

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[^0]:    Source: IDB, Integration and Regional Programs Department, based on DataIntal official data from each country.
    ${ }^{1}$ Group of Three: Colombia, Mexico and Venezuela.
    ${ }^{2}$ Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Mexico, Paraguay, Peru, Uruguay and Venezuela. Cuba is not included.
    ${ }^{2}$ Including Panama and the countries of ALADI and the CACM.

