

## CONTENTS

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#### About the QBR

#### **Summary**

- I. Execution
- II. Strategic Alignment
- **III. Business Development**
- IV. Resource Management a. Budget b. Human Resources
- V. Knowledge & Learning

**Abbreviations** 

#### **About the QBR**

The QBR provides a periodic overview of the Bank's performance on outputs, lending program priorities and organizational indicators. This periodic monitoring aims at identifying any deviations from established Bank targets and enables effective implementation of measures to address them.

While reading the report, please take into consideration that the document:

- Focuses on information related to Sovereign-guaranteed (SG) loans, unless otherwise specified. Data from QBRs prior to 2016 should be exercised with caution due to the merging of the IDB's private sector operations into the Inter-American Investment Corporation (IIC).
- Provides an analysis as of the first Quarter of 2017 for operational and non-operational data. Using March 31, 2017 as the cutoff date, operational and budget resources data were compiled from the Bank's Enterprise Data Warehouse and other internal
  sources. The remaining information was contributed separately by individual departments. All data was subject to adjustments
  and analysis as deemed appropriate by the corresponding business units.
- Rounds up percentages and may not always appear to add up to 100%.

As always, we would like to hear from you. Please share your opinions to improve the QBR at QBR@IADB.ORG.

Special thanks to VPC, VPF, VPS, ORP, KNL, HRD and RMG for their contributions to this report. Human Resources (Chapter IV) data was provided by HRD and Knowledge and Learning (Chapter V) data was provided by KNL.



#### **LOAN DISBURSEMENTS**

\$1.1b in cumulative disbursements for SG projects, 14% of \$7.9b projected for 2017; 63% increase from \$0.7b in 2016 Q1

**\$17.9m** in cumulative disbursements from the ORC concessional fund for SG projects, **7%** of **\$253m** projected for 2017; 27% increase from \$14.1m in 2016 Q1

**\$15.5m** in cumulative disbursements from the Grant Facility for Haiti, **9%** of **\$171.6m** projected for 2017; 27% decrease from \$21.2m in 2016 Q1

#### **LOAN PORTFOLIO**

**599** SG projects in portfolio in execution with **\$49.5b** in volume; 16 project decrease from 615 SG (\$49.4b) in 2016 Q1

28 SG projects legally effective, pending eligibility (5% of SG portfolio in execution); 36% decrease from 44 operations (7% of SG portfolio in execution) in 2016 Q1

#### **TECHNICAL COOPERATION (TC) DISBURSEMENTS**

**\$36.6m** in cumulative TC disbursements;

2% decrease from \$37.4m in 2016 Q1

\$18.4m in cumulative TC OC Strategic Development Program disbursements;

7% decrease from \$19.8m in 2016 Q1

**\$18m** in disbursements for TCs of Funds Under Administration;

2% increase from \$17.6m in 2016 Q1



#### LOAN APPROVALS AND DEVELOPMENT EFFECTIVENESS

**\$332m** in 6 SG loan project approvals, **4%** of **\$9.5b** projected for 2017; 52% increase from \$219m in 4 SG approvals in 2016 Q1

**\$127m** in 4 SG Investment loan projects, **3%** of **\$4.2b** programmed for 2017; 338% increase from \$29m (2 approvals) in 2016 Q1

**\$205m** in 2 Policy-Based Loan (PBL) projects, **14%** of **\$1.4b** programmed for 2017; 8% increase from \$190m in 2 PBL approvals in 2016 Q1

**\$87m** projected average size of SG loan projects by year's end; 10% increase from \$79m in 2016

**\$225m** in 3 multiple-booked projects, **50%** of cumulative approvals and **68%** of volume; 13% increase in volume from \$199m (3 SG approvals) in 2016 Q1

**100%** of approved SG loan projects were evaluable; 100% of approved projects were evaluable in 2016 Q1





#### PROGRAMMING AND KNOWLEDGE PRODUCTS

5 Country Strategies programmed for 2017, **none** approved in Q1; There were 2 CS approvals in 2016 Q1

87 ESW products with 445 deliverables planned for 2017; 3 deliverables (3%) completed 90% decrease from 33 deliverables completed in 2016 Q1

\$13m in 28 Technical Cooperation Operation approvals;

18% increase from \$11m in 23 in 2016 Q1



#### **BUDGET**

34% of approved budget (\$518m) executed by VPs and Strategic Core as of 2017 Q1; 3% increase from 2016 Q1

36% of the transactional budget was executed;

For 2016 Q1, 30% (\$10m) had been executed

**86.3** FTES reported to project preparation (23.8) and supervision (62.5) as of 2017 Q1; 8% increase from 79.9 (20.3 preparation, 59.6 supervision) in 2016 Q1

#### **HUMAN RESOURCES**

63 Bank-wide vacancies filled as of 2017 Q1, 157 vacancies remain;

5% increase from 60 vacancies filled in 2016 Q1, 168 vacancies remained for the same period.

37% of positions grades four and above filled by women; 1% decrease from 38% in 2016 Q1

32% of Professional Staff based in COF;

2% decrease from 34% in 2016 Q1



#### **PARTICIPANTS AND PRODUCTS**

3,544 unique participants enrolled in at least one learning program;

3% increase from 2016 Q1

**8,504** IDB Knowledge products were available in BRIK<sup>1</sup>; yielding an average of **79** visits per publication; 6% increase from 8,056 products (56 visits each) in 2016 Q1

28 blogs reported at the end of 2017 Q1;

8% increase from 26 blogs in 2016 Q1

<sup>&</sup>lt;sup>1</sup> Bank Repository of Institutional Knowledge (<a href="http://brik.iadb.org/">http://brik.iadb.org/</a>)

## QUARTERLY BUSINESS REVIEW

# CHAPTER I EXECUTION

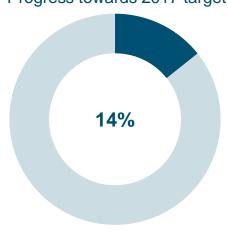




#### SOVEREIGN-GUARANTEED LOAN DISBURSEMENTS

1.1 Total Cumulative Disbursements and Baseline Projections for 2017 SG Lending<sup>2</sup>





Actual disbursements YTD							
\$1,121							

#### For the Quarter

\$1,121 93% of the projection for the quarter

Original projection 2017 - Q1 Cumulative

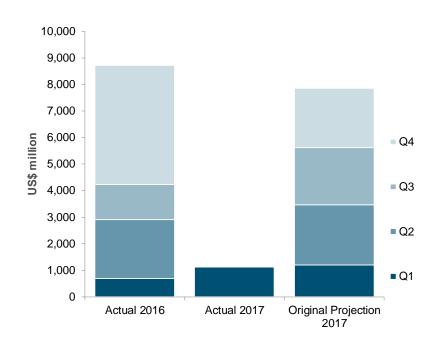
\$1,201

Actual disbursement 2016 Q1 Cumulative

\$689

Disbursement Projection for 2017

\$7,851



#### All in US\$ million

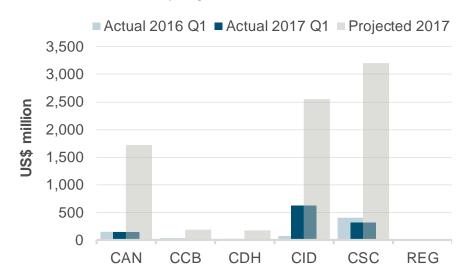
Country	Actual 2017 Q1	Projected for 2017	Actual / Projected	Country	Actual 2017 Q1	Projected for 2017	Actual / Projected	Country	Actual 2017 Q1	Projected for 2017	Actual / Projected
Argentina	102	1,028	10%	Dominican Republic	8	138	5%	Nicaragua	14	278	5%
Barbados	1	15	7%	Ecuador	47	383	12%	Peru	6	147	4%
Bahamas	2	13	14%	El Salvador	11	70	15%	Panama	0	286	0%
Belize	0	7	4%	Guatemala	1	199	0%	Paraguay	12	199	6%
Bolivia	34	473	7%	Guyana	5	22	24%	Regional	0	9	0%
Brazil	171	1,250	14%	Haiti	16	172	9%	Suriname	3	13	22%
Chile	0	291	0%	Honduras	10	107	9%	Trinidad and Tobago	0	82	0%
Colombia	55	662	8%	Jamaica	4	48	8%	Uruguay	34	436	8%
Costa Rica	11	136	8%	Mexico	567	1,330	43%	Venezuela	9	60	15%

<sup>&</sup>lt;sup>2</sup> The Disbursement Baseline Projection of \$7,851 million corresponds to the Actual Disbursements for January plus the Disbursement Projections reported at 02/28/2017 for February through December. This figure is different from the amount reported in the Long-Term Financial Plan (LTFP), which is calculated with a different methodology.



#### **BY REGION**

#### 1.2 SG Loan Disbursements by Region



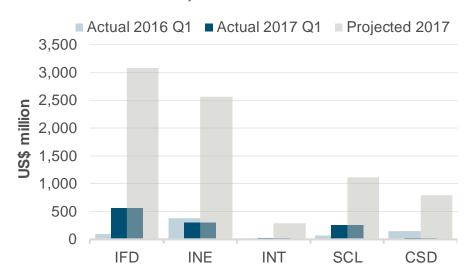
#### All in US\$ million

T					
Region	Actual 2017 Q1	Projected 2017	Actual 2016 Q1	YTD/Proj. 2017	% Change (actual) 2017/16
CAN	150.6	1,724.8	149.4	9%	1%
CCB	14.6	192.2	35.0	8%	-58%
CDH	15.5	171.6	21.2	9%	-27%
CID	621.0	2,550.8	73.9	24%	740%
CSC	319.2	3,202.8	409.6	10%	-22%
REG	0.0	8.5	0.0	0%	N/A

55% of disbursments in Q1 were realized in CID, more than 7 times the amounts disbursed last year. CID disbursed 24% of the projected disbursement for the year while the other regions disbursed 10% less of the projection for the year.

#### BY SECTOR

1.3 SG Loan Disbursements by Sector



#### All in US\$ million

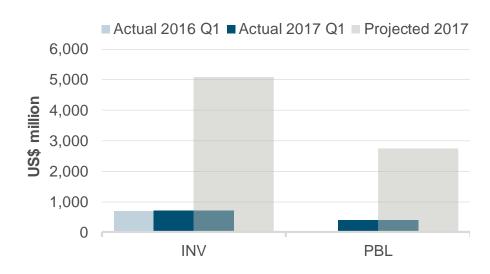
· · · · · · · · · · · · · · · ·					
Sector	Actual 2017 Q1	Projected 2017	Actual 2016 Q1	YTD/Proj. 2017	% Change (actual) 2016/15
IFD	560.2	3,076.2	95.3	18%	488%
INE	296.9	2,570.4	383.8	12%	-23%
INT	1.7	290.4	0.2	1%	694%
SCL	244.2	1,120.3	69.0	22%	254%
CSD	18.0	793.5	140.7	2%	-87%

SCL achieved the highest percentaje progress against the annual target (22%). IFD disbursements concentrate 50% of all disbursement of the quarter.



#### BY INSTRUMENT

#### 1.4 SG Loan Disbursements by Instrument

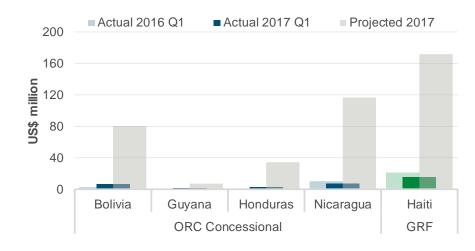


All in US\$	million				
Instr.	Actual 2017 Q1	Projected 2017	Actual 2016 Q1	YTD/Proj. 2017	% Change (actual) 2017/16
INV	720.9	5,105.7	689.1	14%	5%
PBL	400.0	2,745.0	0.0	15%	N/A

Investment Loans dominate the volume of disbursements, representing 64% for 2017 Q1. Additionally, Investment Loan disbursements have increased 5% relative to 2016 Q1.

#### **BY FUND**

#### 1.5 ORC Concessional and GRF Disbursements



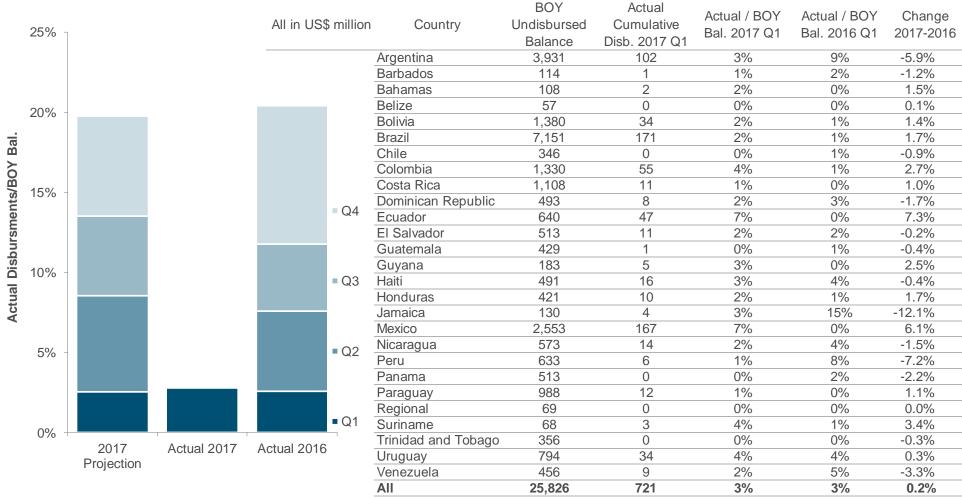
	All in U	IS\$ million					
	Fund	Country	Actual	Projected	Actual	YTD/Proj.	% Change
	Ţ		2017 Q1	2017	2016 Q1	2017	(actual) 2017/16
	ORC C	Bolivia	6.8	80.7	2.5	8%	170%
		Guyana	0.9	7.0	0.2	14%	315%
		Honduras	3.0	34.6	0.7	9%	314%
		Nicaragua	6.9	117.0	10.6	6%	-35%
	GRF	Haiti	15.5	171.6	21.2	9%	-27%
Total OF		RC-C	17.9	252.6	14.1	7%	27%

GRF disbursements in Haiti reached \$15.5 million, 9% of the annual target for 2017; 27% decrease relative to 2016 Q1.



### SG LOAN DISBURSEMENTS AS PERCENTAGE OF BEGINNING OF THE YEAR (BOY) UNDISBURSED BALANCE

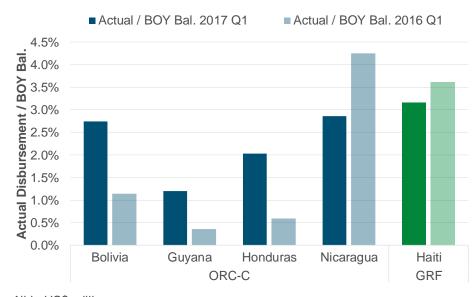
#### 1.6 Investment Loan Projects (All funds)



Realized disbursement in 2017 Q1 as percentage of the undisbursed loan balances at the beginning of the year reach 3%; the same level as 2016 Q1. However, the results by country in 2017 are more balanced than in 2016. The standard deviation by country is 1.8% in 2017 Q1, almost half of the standard deviation of 2016 Q1 (3.3%)

#### **DISBURSEMENTS AS % OF BOY BALANCE**

#### 1.7 Disbursements for ORC Concessional and IDB Grant Facility

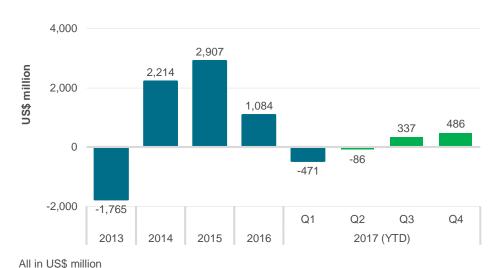


ΑII	in	US\$	million	

Fund	Country	BOY Undisburse d Balance	Actual Disb. 2017 Q1	Actual / BOY Bal. 2017 Q1	Actual / BOY Bal. 2016 Q1	Change 2017-2016
ORC-C	Bolivia	247.2	6.8	3%	1%	1.6%
	Guyana	79.0	0.9	1%	0%	0.8%
	Honduras	149.6	3.0	2%	1%	1.4%
	Nicaragua	240.2	6.9	3%	4%	-1.4%
GRF	Haiti	490.9	15.5	3%	4%	-0.4%
Total O	RC-C	715.9	17.6	2%	2%	0.3%

#### SG NET LOAN FLOWS<sup>3</sup>

1.8 Net Loan Flows of all currencies (YTD)<sup>4</sup>



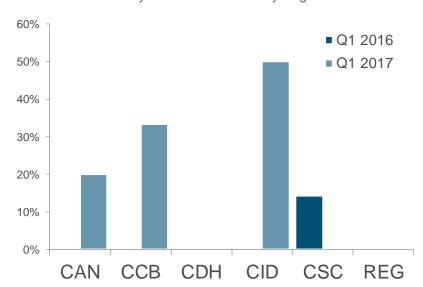
		Disk	<u>Disbursement</u>			<u>Collections</u>			Net Loan Flows		
		ORC	ORC-C	<u>Total</u>	<u>ORC</u>	ORC-C	<u>Total</u>	<u>ORC</u>	ORC-C	Total	
2013		8,547.6	321.9	8,869.4	10,347	287	10,634.3	-1,799	34	-1,765	
2014		8,173.1	301.5	8,474.6	6,011	249	6,260.4	2,162	52	2,214	
2015		8,706.1	309.4	9,015.6	5,864	245	6,108.4	2,843	65	2,907	
2016		8,341.4	189.9	8,531.3	7,203	244	7,447.5	1,138	-55	1,084	
2017	Q1	1,103.0	17.9	1,120.9	1,529	63	1,592.2	-426	-45	-471	
(YTD)	Q2	3,402.8	123.5	3,526.3	3,494	119.0	3,612.7	-91	4	-86	
	Q3	5,409.8	178.9	5,588.6	5,068	183.4	5,251.5	342	-4	337	
	Q4	7,506.1	249.8	7,755.9	7,029	241.1	7,269.9	477	9	486	

<sup>&</sup>lt;sup>3</sup> For any given quarter in the past, Net Loan Flows correspond to Actual Disbursements minus Actual Collections (repayments, interest payment and loan charges), while for the rest of the year, Net Loan Flows correspond to Projected Disbursements minus Debt Service Projections. All values are in US dollar equivalent amounts.

<sup>&</sup>lt;sup>4</sup> Net Loan Flows projections correspond only to SG operations.

#### SG INVESTMENT LOANS FULLY DISBURSED ON TIME

1.9 Investment Loans Fully Disbursed on Time by Region



Region	Q1 2016	Q1 2017
CAN	0%	20%
CCB	0%	33%
CDH	0%	0%
CID	0%	50%
CSC	14%	0%
REG	0%	-
TOTAL	4%	19%

1.10 Investment Loans Fully Disbursed on Time by Department

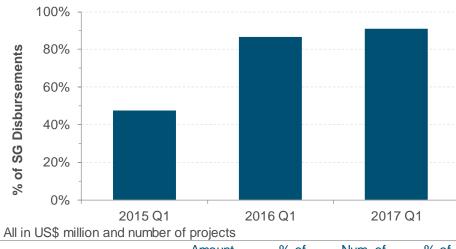


Dept.	Q1 2016	Q1 2017
CSD	0%	14%
IFD	25%	0%
INE	0%	0%
INT	0%	-
SCL	0%	50%
TOTAL	4%	19%



#### **REVIEW OF SG LOAN DISBURSEMENTS**

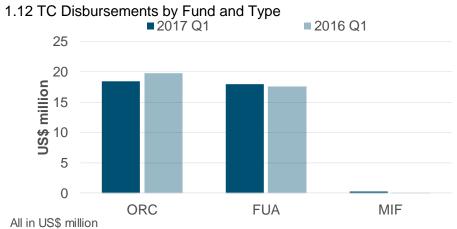
#### 1.11 Disbursements Reviewed by type



	Type	Amount	% of	Num. of	% of
		\$M	Total	projects	projects
2015 Q1	Ex-Post	948.2	48%	114	70%
	Not Ex-Post	1,047.4	52%	50	30%
	Total	1,995.6	100%	164	100%
2016 Q1	Ex-Post	326.6	87%	79	72%
	Not Ex-Post	49.9	13%	31	28%
	Total	376.5	100%	110	100%
2017 Q1	Ex-Post	1,018.0	91%	101	75%
	Not Ex-Post	102.9	9%	33	25%
	Total	1,120.9	100%	134	100%

Disbursements reviewed ex post increased 4 percentage points relative to 2016 Q1.

#### **TECHNICAL COOPERATION DISBURSEMENTS**

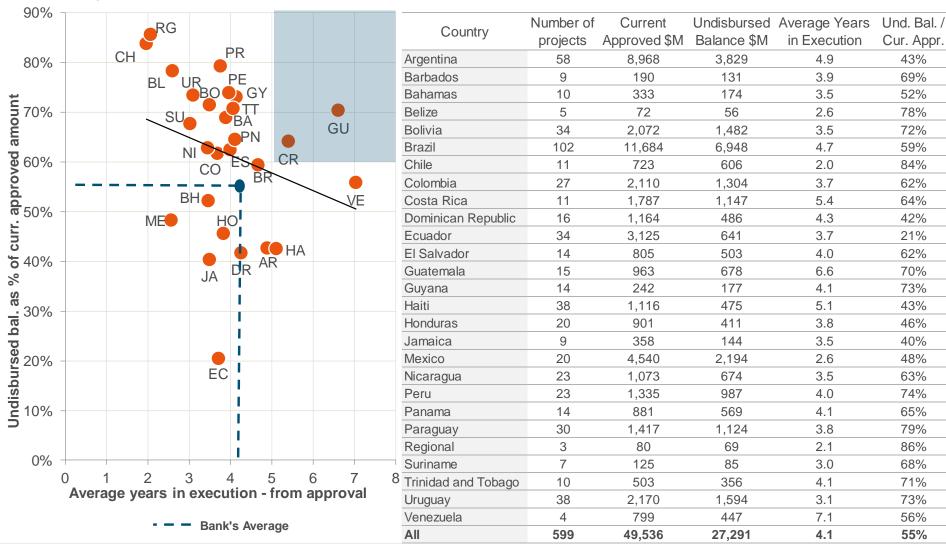


Fund	Taxonomy	2017 Q1	2016 Q1	% Change 2016/2015
Funds of the	Ordinary Capital Total	18.4	19.8	-7%
Bank	Client Support	12.4	12.7	-3%
	Operational Support	2.4	3.2	-24%
	Research & Dissemination	3.6	3.9	-7%
Funds Under	Total	18.0	17.6	2%
Administration	Client Support	9.1	9.5	-4%
and Other	Operational Support	3.7	4.1	-9%
Funds	Research & Dissemination	5.1	4.0	27%
Multilateral	Total	0.24	0.03	687%
Investment	Client Support	0.24	0.03	687%
Fund	Operational Support			0%
	Research & Dissemination			0%
Total		36.6	37.4	-2%



#### SG LOAN PROJECT PORTFOLIO BY COUNTRY

1.13 SG Ioan Projects in Execution as of March 31, 2017

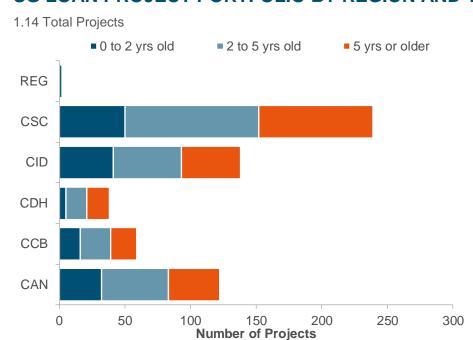


Costa Rica and Guatemala have portfolio average ages older than 5 years with 60+ percent unidsbursed loan balances (Dark Square).





#### SG LOAN PROJECT PORTFOLIO BY REGION AND TIME FROM APPROVAL YEAR



	<u>0 to</u>	2 yrs ol	<u>d</u>	2 to 5	yrs old	<u> </u>	5 yrs	s or older		
	Cur. Appr. M\$	Num.	%	Cur. Appr. M\$	Num.	%	Cur. Appr. M\$	Num.	%	
CAN	2,659	32	26%	3,414	51	42%	3,368	39	32%	
CCB	359	16	27%	831	23	39%	562	20	34%	
CDH	183	5	13%	539	16	42%	394	17	45%	
CID	4,528	41	30%	5,464	52	38%	2,194	45	33%	
CSC	4,951	50	21%	9,983	102	43%	10,028	87	36%	
REG	60	2	67%	20	1	33%	0	0	0%	
Total	12,740	146	24%	20,250	245	41%	16,546	208	35%	

There are 208 SG Loan Projects in the Portfolio that have been in execution for 5 or more years. They represent 35% of the SG Portfolio. This percentage is 3 points above 2016 Q1 (199 SG projects).

	■ 0 to 2 yrs old	2 to 5 yrs old	5 yrs or older
	= 0 to 2 yrs old	- 2 to 5 yrs old	- 0 yrs or older
REG	l		
csc			
CID			
CDH			
ССВ			
CAN			
0	5 10	15 20 2	25 30 35 40
U	5 10		
		Number of Project	cts

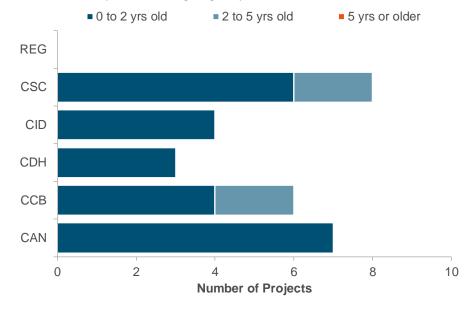
1.15 Projects Pending Signature

	<u>0 tc</u>	2 yrs c	<u>old</u>	2 to 5	2 to 5 yrs old 5 yrs or older				
	Cur. Appr. M\$	Num.	%	Cur. Appr. M\$	Num.	%	Cur. Appr. M\$	Num.	%
CAN	852	8	100%	0	0	0%	0	0	0%
CCB	129	5	100%	0	0	0%	0	0	0%
CDH	0	0	0%	0	0	0%	0	0	0%
CID	1,550	13	93%	55	1	7%	0	0	0%
CSC	2,664	23	68%	772	10	29%	50	1	3%
REG	40	1	100%	0	0	0%	0	0	0%
Total	5,236	50	81%	827	11	18%	50	1	2%



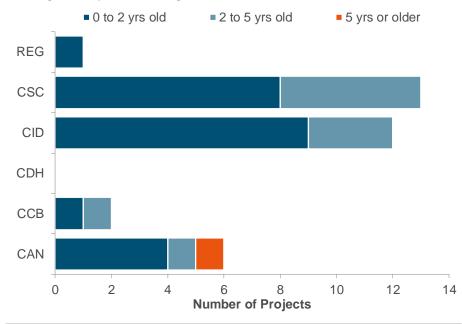
#### SG LOAN PROJECT PORTFOLIO BY REGION AND TIME FROM APPROVAL YEAR

1.16 Effective Projects, Pending Eligibility



	<u>0 t</u>	o 2 yrs	old	<u>2 to</u>	5 yrs c	<u>ld</u>	5 yrs or older			
	Cur. Appr. M\$	Num.	%	Cur. Appr. M\$	Num.	%	Cur. Appr. M\$	Num.	%	
CAN	473	7	100%	0	0	0%	0	0	0%	
CCB	65	4	67%	63	2	33%	0	0	0%	
CDH	126	3	100%	0	0	0%	0	0	0%	
CID	371	4	100%	0	0	0%	0	0	0%	
CSC	346	6	75%	81	2	25%	0	0	0%	
REG	0	0	0%	0	0	0%	0	0	0%	
Total	1,381	24	86%	144	4	14%	0	0	0%	

1.17 Eligible Projects, Pending First Disbursement

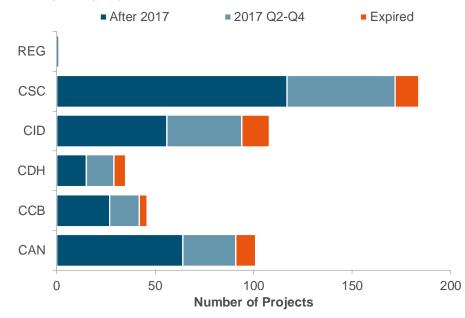


	<u>0 tc</u>	2 yrs c	<u>old</u>	2 to	5 yrs o	l <u>d</u>	<u>5 yrs</u>	5 yrs or older		
	Cur. Appr. M\$	Num.	%	Cur. Appr. M\$	Num.	%	Cur. Appr. M\$	Num.	%	
CAN	140.0	4	67%	47.0	1	17%	60.0	1	17%	
CCB	15.0	1	50%	33.0	1	50%	0.0	0	0%	
CDH	0.0	0	0%	0.0	0	0%	0.0	0	0%	
CID	754.0	9	75%	240.8	3	25%	0.0	0	0%	
CSC	712.0	8	62%	770.8	5	38%	0.0	0	0%	
REG	20.0	1	100%	0.0	0	0%	0.0	0	0%	
Total	1,641	23	68%	1,092	10	29%	60.0	1	3%	



#### **EXPIRATION AND EXTENSIONS FOR LAST DISBURSEMENT OF DISBURSING SG LOAN PORTFOLIO**

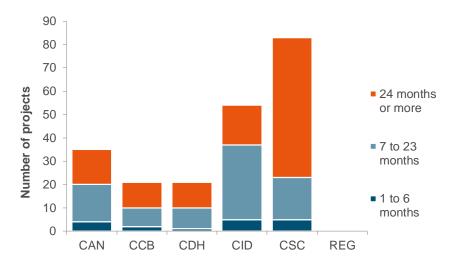
1.18 Projects by Expiration Date for Last Disbursement



	Ex	<u>pired</u>		<u>2017</u>	7 Q2-Q4	,	<u>Afte</u>	After 2017		
	Undisb. Bal M\$	Num.	%	Undisb. Bal M\$	Num.	%	Undisb. Bal M\$	Num.	%	
CAN	3.7	10	10%	684	27	27%	2,600	64	63%	
CCB	0.7	4	9%	110	15	33%	652	27	59%	
CDH	2.0	6	17%	68	14	40%	279	15	43%	
CID	3.7	14	13%	597	38	35%	3,147	56	52%	
CSC	141.5	12	7%	1,441	55	30%	7,121	117	64%	
REG	0.0	0	0%	0	0	0%	9	1	100%	
Total	151.6	46	10%	2,900	149	31%	13,808	280	59%	
Total	151.6	46	10%	2,900	149	31%	13,808	280	59%	

There are 46 expired SG loan projects in execution in the portfolio. They represent 10% of the SG portfolio Pending First Disbursement.

1.19 Projects with Extensions of Last Disbursement Expiration Date



		1 to 6	months		7	to 23	months	3	24	month	s or mo	<u>ore</u>
	2017 Q1	%	2016 Q1	%	2017 Q1	%	2016 Q1	%	2017 Q1	%	2016 Q1	%
CAN	4	3%	1	1%	16	13%	17	15%	15	12%	10	9%
CCB	2	3%	0	0%	8	14%	10	16%	11	19%	13	21%
CDH	1	3%	2	5%	9	24%	10	24%	11	29%	10	24%
CID	5	4%	2	1%	32	23%	29	21%	17	12%	12	9%
CSC	5	2%	1	0%	18	8%	16	6%	60	25%	68	27%
REG	0	0%	0	0%	0	0%	0	0%	0	0%	0	0%
Total	17	3%	6	1%	83	14%	82	13%	114	19%	113	18%

	201	7 Q1	201	6 Q1	% Change	Change
	Num.	%	Num.	%	2017/2016	2017/2016
On schedule	385	64%	414	67%	-7%	-29
1 to 6 months	17	3%	6	1%	183%	11
7 to 23 months	83	14%	82	13%	1%	1
24 months or more	114	19%	113	18%	1%	1
Total	599	100%	615	100%	-3%	-16

## ENVIRONMENTAL AND SOCIAL IMPACT CLASSIFICATION

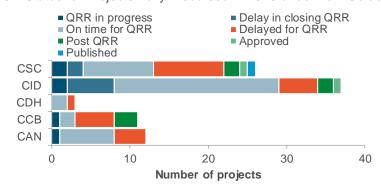
1.20 Volume of SG portfolio in execution by Environmental & Social Impact Classification<sup>5</sup>



US\$ million	US\$ million and number											
	Α		В		B1:	3	С					
	\$M	Num.	\$M	Num.	\$M	Num.	\$M	Num.				
2016 Q1	4,612.8	24	30,287.7	329	6,125.9	64	8,383.3	189				
2017 Q1	5,200.2	30	30,780.0	333	7,060.6	69	8,911.1	180				
% Change	13%	25%	2%	1%	15%	8%	6%	-5%				

#### PROJECT COMPLETION REPORTS

1.21 PCR Status for Projects Fully Disbursed in 2016 under new Guidelines<sup>6</sup>



Number of projects without approved PCR as of March 31, 2017

	CAN	CCB	CDH	CID	CSC	Total	%
Delayed for QRR	4	5	1	5	9	24	28%
On time for QRR	7	2	2	21	9	41	48%
QRR in progress	1	1	0	2	2	6	7%
Delay in closing QRR	0	0	0	6	2	8	9%
Post QRR	0	3	0	2	2	7	8%
Total	12	11	3	36	24	86	100%

Number of projects	with appro	oved P	CR for	2017	Q1 YTD		
Approved	0	0	0	1	1	2	67%
Published	0	0	0	0	1	1	33%
Total	0	0	0	1	2	3	100%

<sup>&</sup>lt;sup>5</sup> See the IDB's Environment and Safeguards Compliance Policy (2006). Environmental and Social Safeguard (ESG) classifications are as follows:

A: Operations likely to cause significant negative impacts, or have profound implications

B: Operations Likely to cause mostly local and short-term negative impacts

B13: Uncategorized Directive

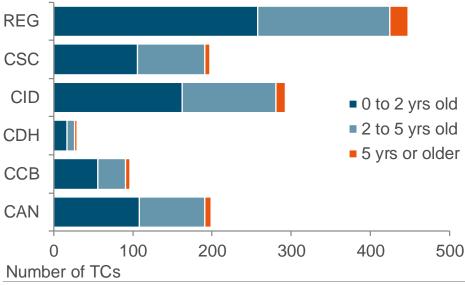
C: Operations likely to cause minimal or no negative impacts

<sup>&</sup>lt;sup>6</sup> Sources: SPD/SDV PCR Pipeline for new methodology and Operations Portal PCR Monitoring Report for old methodology



#### **TECHNICAL COOPERATION (TC) OPERATIONS PORTFOLIO**

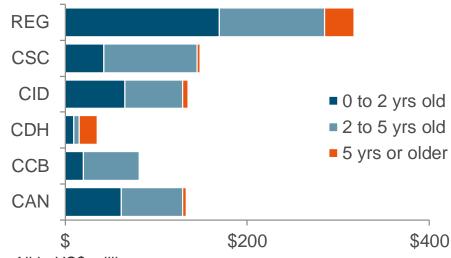




Region	0 to 2 yrs old	2 to 5 yrs old	5 yrs or older	Total
CAN	108	83	8	199
CCB	56	35	5	96
CDH	17	9	3	29
CID	162	119	12	293
CSC	106	85	6	197
REG	258	167	23	448
Total	707	498	57	1,262
lotai	56%	39%	5%	100%

5% of the TCs in the portfolio are 5 years or older.

1.23 TC Approved Amount by Region and Approval Year

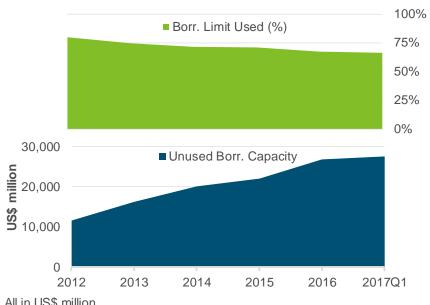


All	lin	US\$	mil	lion

Region	0 to 2 yrs old	2 to 5 yrs old	5 yrs or older	Total
CAN	62.0	67.3	3.5	132.7
CCB	19.9	61.6	1.1	82.7
CDH	9.4	5.8	20.2	35.3
CID	65.7	63.3	6.0	135.0
CSC	42.6	102.1	3.7	148.4
REG	169.6	115.7	32.2	317.5
Total	369.2	415.8	66.6	851.6
Total	43%	49%	8%	100%

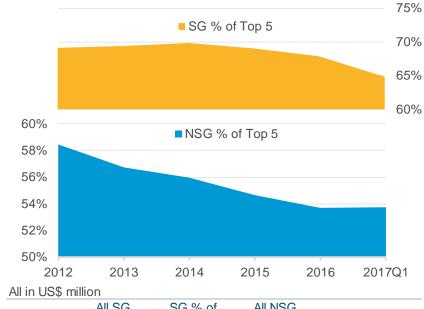
#### UNUSED BORROWING CAPACITY AND CONCENTRATION RISK

#### 1.24 Unused Borrowing Capacity<sup>7</sup>



All III C		IIIIOII				
		Net	Callable	Borr. Limit	Unused Borr.	Change
Year	Ţ	Borrowings*	Capital **	Used (%)	Capacity	Change
2	012	46,302	57,884	80%	11,582	4,406
2	013	47,203	63,439	74%	16,236	4,654
2	014	49,882	70,095	71%	20,213	3,977
2	015	53,499	75,601	71%	22,102	1,888
2	016	55,548	82,429	67%	26,881	4,779
201	7Q1	54,761	82,429	66%	27,668	787
Chang	e %	-1%	0%	-1%	3%	

#### 1.25 Gross Concentration by Borrowing Country (SG and NSG)8



	All SG	SG % of	All NSG	NSG % of Top 5
Year 📭	Outstanding	Top 5	Outstanding	113G % 01 10p 3
2012	64,817	69%	4,365	58%
2013	65,369	69%	6,037	57%
2014	68,674	70%	6,028	56%
2015	72,765	69%	5,999	55%
2016	76,081	68%	5,979	54%
2017Q1	80,821	65%	5,983	54%
Change %	4.6%	-1.7%	-0.3%	-1.8%

In 2017 Q1, the top 5 SG borrowing countries were Brazil, Mexico, Argentina, Colombia and Ecuador. The top 5 NSG borrowing countries were Brazil, Peru Mexico, Chile and Costa Rica.

<sup>&</sup>lt;sup>7 \*</sup> Net Borrowings is the amount of borrowings (after swaps), plus gross guarantee exposure, less qualified liquid assets including special reserve assets.

<sup>\*\*</sup> Non-borrowing countries: Borrowing Policy Limit is callable capital of non-borrowing countries (includes temporary callable capital of Canada).

<sup>8</sup> High geographic concentration remains a source of credit risk in the IDB's loan and guarantee portfolio (SG+NSG), given the regional nature of the Bank's lending operations.

QUARTERLY BUSINESS REVIEW

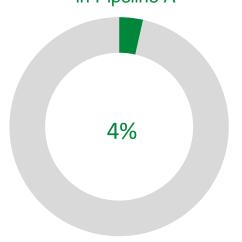
# CHAPTER II STRATEGIC ALIGNMENT

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#### **SOVEREIGN-GUARANTEED LOAN APPROVALS**

2.1 Total Cumulative SG Loan Approvals (Actual and Planned)

## Progress towards 2017 planned in Pipeline A



Actual approvals YTD

\$332 in 6 loan projects

For the Quarter

\$332 in 6 loan projects (64% of \$522 projected)

Original planned 2017 Q1 - Cumulative

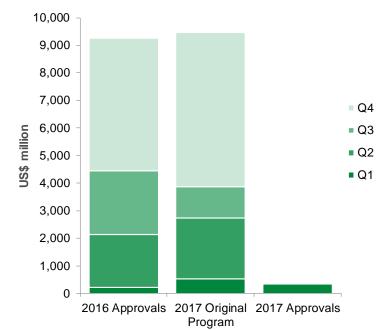
\$522 in 8 loan projects

Actual approvals 2016 Q1 - Cumuative

\$219 in 4 loan projects

Approvals originally planned for 2017

\$9,469 in 109 loan projects



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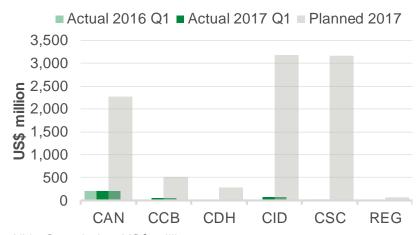
Country	Actual 2017 Q1	Planned for 2017	Actual / Planned	Country	Actual 2017 Q1	Planned for 2017	Actual / Planned	Country	Actual 2017 Q1	Planned for 2017	Actual / Planned
Argentina	0	1,450	0%	Dominican Republic	0	268	0%	Nicaragua	65	330	20%
Barbados	0	60	0%	Ecuador	72	287	25%	Peru	0	720	0%
Bahamas	35	35	100%	El Salvador	0	150	0%	Panama	0	347	0%
Belize	0	10	0%	Guatemala	0	60	0%	Paraguay	0	200	0%
Bolivia	140	479	29%	Guyana	0	0		Regional	0	60	0%
Brazil	0	1,084	0%	Haiti	0	278	0%	Suriname	20	55	36%
Chile	0	170	0%	Honduras	0	300	0%	Trinidad and Tobago	0	35	0%
Colombia	0	712	0%	Jamaica	0	268	0%	Uruguay	0	266	0%
Costa Rica	0	300	0%	Mexico	0	1,417	0%	Venezuela	0	0	

6 approvals for \$332.4 million YTD, 2 more approvals than 2016 for the same period, representing 4% of the number of SG approvals in the initial Pipeline A for 2017. Approvals originally planned for 2017 represent loan projects in the initial 2016 Pipeline A in preparation (produced in February, 2017).



#### **BY REGION**

2.2 SG Loan Approvals by Region

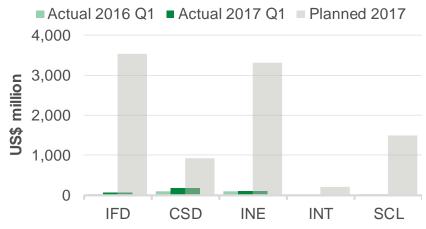


#### All in Cumulative US\$ million

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Region	Actual 2017 Q1	Planned 2017	Actual 2016 Q1	YTD/Proj. 2017	% Change (actual) 2016/15	
CAN	212.4	2,270.9	199.3	9%	7%	
CCB	55.0	508.0	0.0	11%	N/A	
CDH	0.0	278.0	0.0	0%	N/A	
CID	65.0	3,182.0	0.0	2%	N/A	
CSC	0.0	3,170.3	20.0	0%	-100%	
REG	0.0	60.0	0.0	0%	N/A	

#### **BY SECTOR**

2.3 SG Loan Approvals by Sector

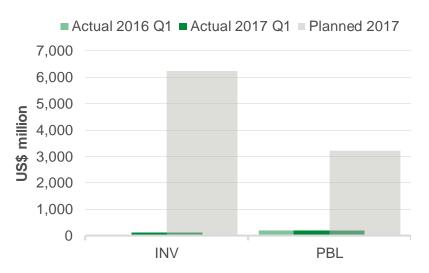


All in Cumulative US\$ million

Sect.	Actual 2017 Q1	Planned 2017	Actual 2016 Q1	YTD/Proj. 2017	% Change (actual) 2016/15
IFD	65.0	3,545.0	9.3	2%	602%
CSD	172.4	917.9	100.0	19%	72%
INE	95.0	3,313.1	90.0	3%	6%
INT	0.0	201.0	0.0	0%	N/A
SCL	0.0	1,492.2	20.0	0%	-100%

#### BY INSTRUMENT

2.4 SG Loan Approvals by Instrument

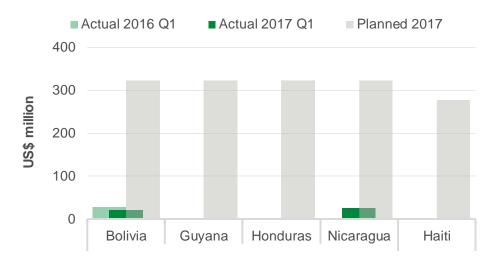


All in Cumulative US\$ million

Instrument	Actual 2017 Q1	Planned 2017	Actual 2016 Q1	YTD/Proj. 2017	% Change (actual) 2016/15
INV	127.4	6,248.2	29.3	2%	335%
PBL	205.0	3,221.0	190.0	6%	8%

#### **BY FUND**

2.5 Approvals from FSO and GRF

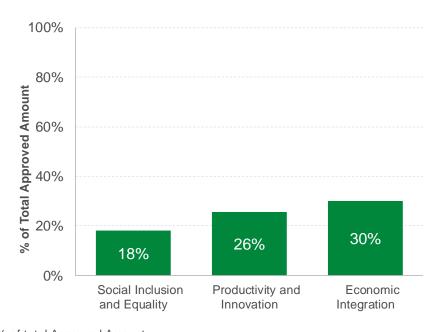


All in Cumulative US\$ million

Fund	Country	Actual 2017 Q1	Planned 2017	Actual 2016 Q1	YTD/Proj. 2017	% Change (actual) 2017/16
	Bolivia	21.0	322.4	28.5	7%	-26%
ORC	Guyana	0.0	322.4	0.0	0%	N/A
Conces.	Honduras	0.0	322.4	0.0	0%	N/A
	Nicaragua	26.0	322.4	0.0	8%	N/A
GRF	Haiti	0.0	278.0	0.0	0%	N/A
Total OF	RC-C	47.0	1,289.6	28.5	4%	65%

#### **INSTITUTIONAL STRATEGY9**

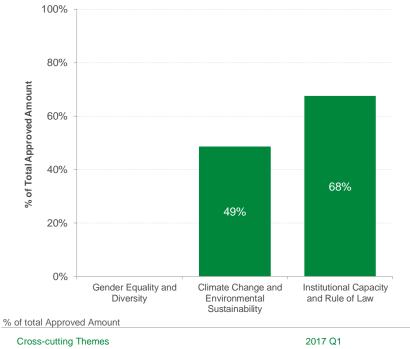
2.6 Lending alignment to the Institutional Strategy by Challenge



% of total Approved Amount

Development Challenges		2017 Q1	
	%	\$US Mil	#
Social Inclusion and Equality	18%	\$60	1
Productivity and Innovation	26%	\$85	2
Economic Integration	30%	\$100	2
Total Approval Amount		\$332	6

#### 2.7 Lending alignment to the Institutional Strategy by Cross-Cutting Theme

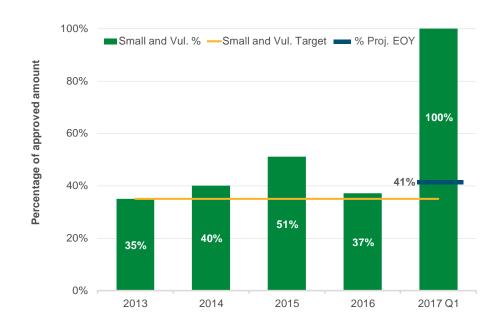


Cross-cutting Themes	2017 Q1				
	%	\$US Mil	#		
Gender Equality and Diversity	0%	\$332	0		
Climate Change and Environmental Sustainability	49%	\$162	4		
Institutional Capacity and Rule of Law	68%	\$225	3		
Total Approval Amount		\$332	6		

<sup>&</sup>lt;sup>9</sup> Challenges and Cross-Cutting Themes are detailed in the <u>Update to Institutional Strategy 2016-2019</u>.

#### **INSTITUTIONAL STRATEGY**

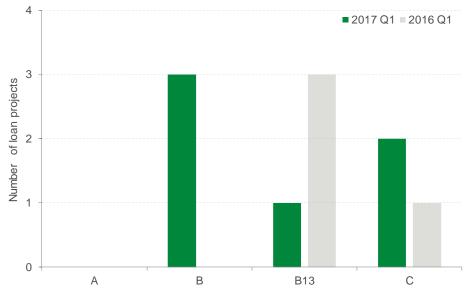
#### 2.8 Lending to Small And Vulnerable Countries



#### All in US\$ million Small and Small and % Proj. В С D Year Α **REG** Vul. % **EOY** Vul. Target 35% 2013 6,499.1 1,128.0 1,600.3 2,493.1 0.0 35% 2014 4,955.1 1,500.0 1,026.0 3,290.1 0.0 40% 35% 2015 2,356.0 2,001.4 1,798.0 2,760.0 20.0 51% 35% 2016 4,318.4 1,430.0 1,224.6 2,181.8 40.0 37% 35% 2017 Q1 0.0 0.0 55.0 277.4 0.0 100% 41% 35%

## ENVIRONMENTAL AND SOCIAL IMPACT CLASSIFICATION

2.9 Approvals Based on the Environmental and Social Impact Classification



Cumulative Number of loan projects							Cumulative Approved Amount (US\$ million)					
ESG Class	Α	В	B13	С	Total	А	В	B13	С	Total		
2017 Q1	0	3	1	2	6	0.0	115.0	140.0	77.4	332.4		
2016 Q1	0	0	3	1	4	0.0	0.0	199.3	20.0	219.3		
% Change 2017/2016	-		67%	100%	50%	-	-	-30%	287%	52%		

#### **SG PROJECT PIPELINE READINESS**

#### 2.10 Pipeline Readiness by Sector



#### POD status, Amounts in US\$ millions

Pipe Year	Status	Unit	IFD	INE	INT	SCL	CSD	Total	% Executed
	POD	Num	3	2	0	1	4	10	7%
2017	Approved	\$M	130.0	150.0	0.0	50.0	160.2	490.2	4%
2017	POD	Num	48	40	3	14	20	125	
	Pending	\$M	4,661.6	4,110.1	301.0	1,425.0	1,134.3	11,631.9	
	POD	Num	2	0	0	0	1	3	11%
2018	Approved	\$M	120.0	0.0	0.0	0.0	100.0	220.0	9%
2010	POD	Num	9	10	0	5	1	25	
	Pending	\$M	350.0	923.3	0.0	955.0	10.0	2,238.3	•

#### **MULTIPLE-BOOKED**

2.11 Multiple-Booked Approved Loan projects by Division10



Multiple counting may happen due to double or triple booked operations

#### **Number of Operations**

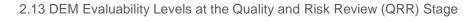
Dept. Div.		Own Program		•	e Booked -leader	Т	Total		
		#	\$M	#	\$M	#	\$M		
	CMF	1	65.0	0	0.0	1	65.0		
IFD	CTI	0	0.0	1	65.0	1	65.0		
IFD	FMM	0	0.0	0	0.0	0	0.0		
	ICS	0	0.0	0	0.0	0	0.0		
	ENE	1	60.0	0	0.0	1	60.0		
INE	TSP	1	35.0	1	20.0	2	55.0		
	WSA	0	0.0	0	0.0	0	0.0		
	EDU	0	0.0	0	0.0	0	0.0		
SCL	GDI	0	0.0	0	0.0	0	0.0		
SCL	LMK	0	0.0	0	0.0	0	0.0		
	SPH	0	0.0	0	0.0	0	0.0		
	RND	2	152.4	0	0.0	2	152.4		
CSD	CCS	0	0.0	0	0.0	0	0.0		
	HUD	1	20.0	0	0.0	1	20.0		
INT	TIN	0	0.0	0	0.0	0	0.0		
Total		6	332.4	2	85.0	8	417.4		

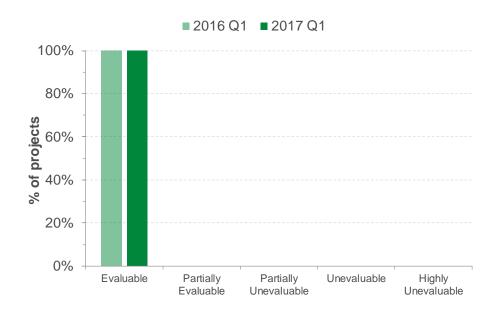
33% of approvals (2 of 6 Approved operations) for \$85.0 million were approved as multiple booked operations.

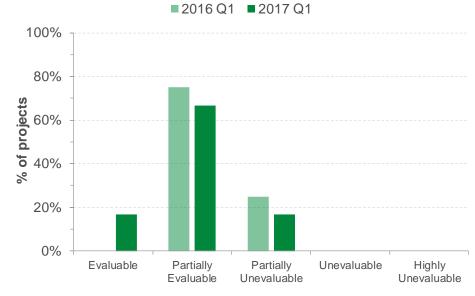
<sup>&</sup>lt;sup>10</sup> Only those Divisions with approvals are listed.

#### **DEVELOPMENT EFFECTIVENESS MATRIX (DEM) SCORES**

2.12 DEM Evaluability Levels for Approved SG Loan Operations







Evaluability Levels	2017 Q1	2016 Q1	Change 2017 - 2016
Evaluable	100% (6)	100% (4)	0%
Partially Evaluable	0% (0)	0% (0)	0%
Partially Unevaluable	0% (0)	0% (0)	0%
Unevaluable	0% (0)	0% (0)	0%
Highly Unevaluable	0% (0)	0% (0)	0%

% of projects

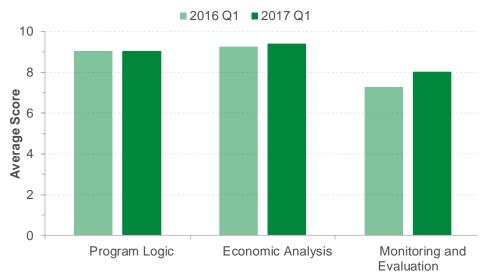
Evaluability Levels at QRR	2017 Q1	2016 Q1	Change 2017 - 2016
Evaluable	17% (1)	0% (0)	17%
Partially Evaluable	67% (4)	75% (3)	-8%
Partially Unevaluable	17% (1)	25% (1)	-8%
Unevaluable	0% (0)	0% (0)	0%
Highly Unevaluable	0% (0)	0% (0)	0%
TOTAL	100% (6)	100% (4)	



#### **DEVELOPMENT EFFECTIVENESS MATRIX (DEM) SCORES**

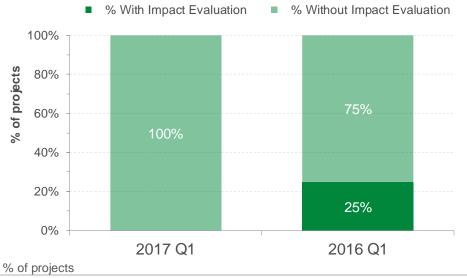
#### 2.14 DEM Dimensions

2.15 Percentage of SG Projects with Planned Impact Evaluation at Approval



Average	score*

Dimensions	2017 Q1	2016 Q1	Change 2017 - 2016		
Program Logic	9.1	9.1	0.0		
Economic Analysis	9.4	9.3	0.2		
Monitoring and Evaluation	8.0	7.3	0.8		



Ex-Ante Impact Evaluation	2017 Q1	2016 Q1	Change 2017 - 2016
% With Impact Evaluation	0% (0)	25% (1)	-25%
% Without Impact Evaluation	100% (6)	75% (3)	25%



QUARTERLY
BUSINESS
REVIEW

## **CHAPTER III**

## **BUSINESS DEVELOPMENT**

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#### **COUNTRY POLICY DIALOGUE**

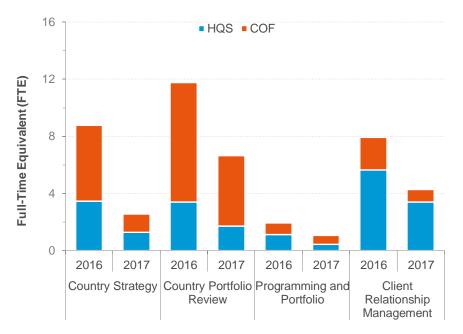
3.1 Results-Based Country Strategies



Five Country Strategies pending for approval for 2017: Dominican Republic, Ecuador, Guyana, Nicaragua and Peru. Two Country Strategies were approved by the Board in 2016 Q1: Bolivia and Brazil.

#### **COUNTRY POLICY DIALOGUE**

#### 3.2 Staff Time Reported to Programming Products

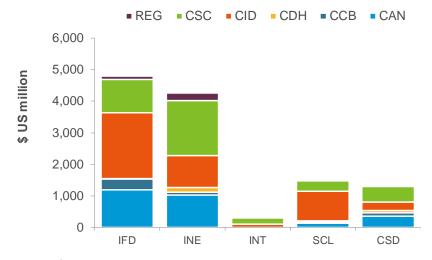


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	Country Strategy		Por	untry tfolio view	g a	ammin Ind folio	Relation	ent onship ement		entage cation
As of Q1	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017
HQS	3.5	1.3	3.4	1.7	1.1	0.4	5.6	3.4	45%	47%
COF	5.3	1.3	8.3	4.9	0.8	0.6	2.3	0.9	55%	53%
Total	8.8	2.6	11.8	6.7	1.9	1.1	7.9	4.3	100%	100%

Effort reported to programming activities and products decreased in 2017 Q1 relative to 2016 Q1, particularly in country strategies (71% decrease).

#### 3.3 2017 SG Loan Operations in preparation stage (before approval)

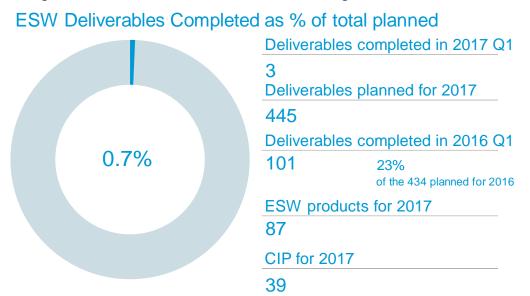


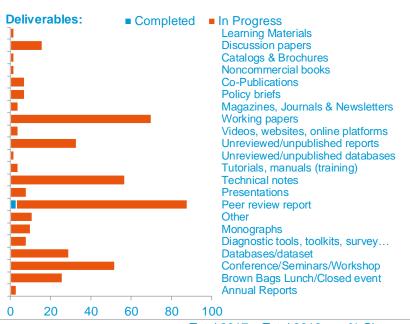
All in US\$ million

Department							
By region	IFD	INE	INT	SCL	CSD	Total	%
CAN	1,191	1,029	0	130	357	2,707	22%
CCB	338	80	0	35	103	556	5%
CDH	13	157	0	38	70	278	2%
CID	2,094	1,006	100	942	266	4,408	36%
CSC	1,056	1,748	201	330	499	3,833	32%
REG	100	240	0	0	0	340	3%
Total	4,792	4,260	301	1,475	1,294	12,122	100%
By instrument							
Investment	2,397	3,275	135	1,225	1,264	8,296	68%
Policy-Based	2,395	985	166	250	30	3,826	32%
Guarantee	-	-	-	-	-	-	-
Num. of projects	51	42	3	15	24	135	

#### **ECONOMIC AND SECTOR WORK (ESW)**

3.4 Progress on Economic and Sector Work Plan and Budget Execution





ESW products b	y Priority	y Area and	Department
----------------	------------	------------	------------

	INIE	INE RES SC	SCL IN	. INT VPS	VDC	IED	CSD	CID	Total 2017	Total 2016	% Change
	IINE	RES	SCL	IIVI	VPS	IFD	CSD	CID	Q1	Q1	2017/2016
Social Policy for Equity and Productivity	0	2	14	0	1	0	0	0	17	17	0%
Institutions for Growth and Societal Welfare	3	1	1	0	0	17	3	1	26	12	117%
Competitive Regional and International Integration	0	0	0	5	0	0	0	0	5	3	67%
Infrastructure for Competitveness and Social Welfare	7	0	0	0	0	0	2	0	9	6	50%
Protecting the Environment and responding the Climate Change	0	1	0	0	1	0	5	0	7	4	75%
Other	4	11	4	2	1	1	0	0	23	30	-23%
Total	14	15	19	7	3	18	10	1	87	72	21%
Effort Reported to ESW products FTEs	0.4	4.0	1.5	3.5	0.0	1.0	0.6		11.0	12.8	-14%

#### **TECHNICAL COOPERATION APPROVALS**

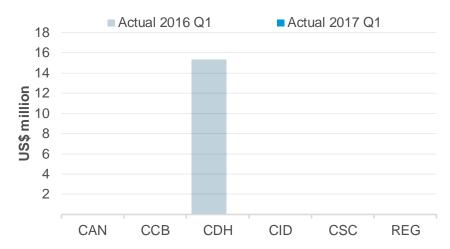
3.5 TC program by Fund



All in US\$ n	nillion a	nd num	ber of T	Cs													
	Actua	l 2017 21	Currer 20		Actual / Planne d	Actual 2	2016 Q1	% Change (actual) 2017/2016		Actua Q		Currer 20	nt Plan 17	Actual / Planned	Actual 2	2015 Q1	% Change (actual) 2017/2016
By Region	US\$M	Num.	US\$M	Num.	Volume	US\$M	Num.	Volume	By Department	US\$M	Num.	US\$M	Num.	Volume	US\$M	Num.	Volume
CAN		4	\$14.6	15		\$2.3	4		IFD	\$2.3	6	\$7.5	20	31%	\$3.2	9	-27%
CCB			\$1.1	3		\$0.6	2		INE	\$1.8	6	\$6.8	14	27%	\$6.0	10	-69%
CDH						\$0.0	0		INT	\$1.0	1	\$2.0	2	49%	\$1.2	2	-21%
CID	\$0.8	3	\$8.0	14	10%	\$1.8	4	-57%	SCL	\$0.5	1	\$6.5	14	8%	\$1.0	1	-50%
CSC	\$0.7	5	\$3.0	13	22%	\$3.1	8	-79%	VPS	\$1.8	1	\$1.8	1	100%	\$1.7	1	9%
REG	\$6.2	7	\$16.0	21	39%	\$6.4	11	-4%	CSD	\$1.5	4	\$17.5	14	9%	\$0.0	0	
By Fund																	
ORC	\$2.7	19	\$42.7	-	-	\$1.8	3	51%									
Donor																	
Trust Fund	\$1.6	3	-	-	-	\$5.6	13	-72%	Total	\$8.9	19	\$42.1	65	21%	\$13.0	23	-31%

#### **INVESTMENT GRANTS<sup>11</sup>**

#### 3.6 Approvals



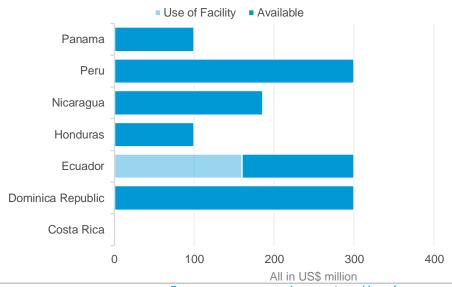
#### All in US\$ million

Region	Actual 2	017 Q1	Actual 2	Actual 2016 Q1		je 2016/15
	\$M	Num	\$M	Num	\$M	Num
CAN	0.0	0	0.0	0	0%	0%
CCB	0.0	0	0.0	0	0%	0%
CDH	0.0	0	15.3	1	-100%	-100%
CID	0.0	0	0.0	0	0%	0%
CSC	0.0	0	0.0	0	0%	0%
REG	0.0	0	0.0	0	0%	0%
Total	0.0	0	15.3	1	-100%	-100%

No investment grant was approved in 2017 Q1.

#### **CONTINGENT CREDIT LINES**

3.7 Contingent Credit Facilities For Natural Disaster Approved and in Portfolio



				/ (11 111 0 0			
		Dates		Appr	oved	Use of	
	Approval	Eligibility	Expiration	Original	Current	Facility	Available
Costa Rica	Dec-12	Cancelled		100.0	0.0		
Dominica Republic	Nov-09	Aug-11	Dec-20	100.0	300.0	0.0	300.0
Ecuador	Dec-14	Sep-15	Jun-20	100.0	300.0	160.0	140.0
Honduras	Nov-11	Mar-13	Dec-17	100.0	100.0	0.0	100.0
Nicaragua	Nov-13	Jun-14	Mar-19	186.0	186.0	0.0	186.0
Peru	Dec-13	Oct-14	Jan-19	300.0	300.0	0.0	300.0
Panama	Feb-12	Oct-12	May-17	100.0	100.0	0.0	100.0
			Total	986.0	1,286.0	160.0	1,126.0

No activity in the contingent credit lines for 2017 Q1.

<sup>&</sup>lt;sup>11</sup> Investment Grants are non-reimbursable financing (grants) funded by Donor Trust Funds (DTFs), which are set up for specific investment purposes. Investment Grants may go to public, private, or not-for-profit institutions within any borrowing member country.

QUARTERLY BUSINESS REVIEW

# **CHAPTER IV**

## RESOURCE MANAGEMENT

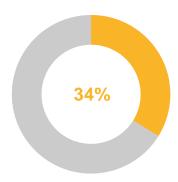


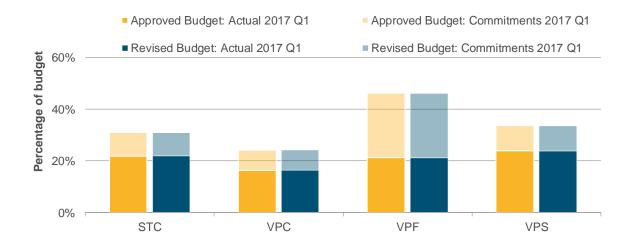
#### A. BUDGET

### **RESOURCES (PC, NPC)**

#### 4.1 Approved Budget Execution by VP

Actual and Commitments as % of approved budget





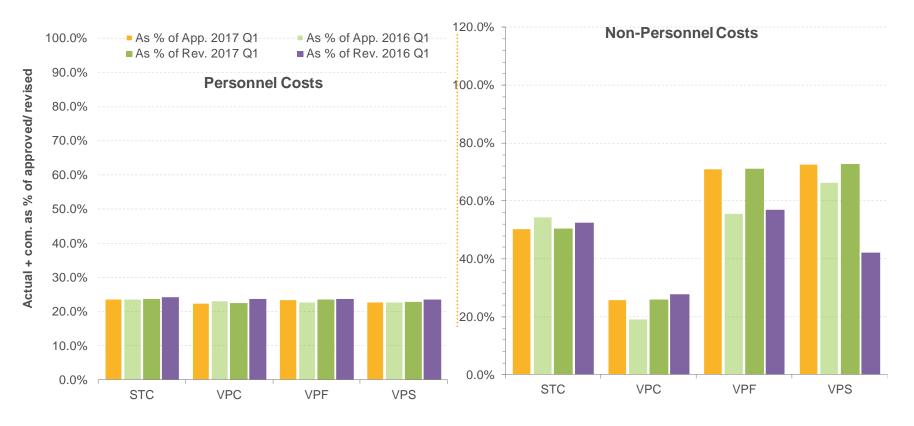
#### All in US\$ million and as % of approved budget

Unit	Approved 2017	Revised 2017	Approved 2016	% Change, Approved 2017/2016
STC	79.0	79.0	76.6	3%
VPC	141.7	141.7	139.2	2%
VPF	131.0	131.0	124.1	6%
VPS	166.0	166.0	159.8	4%
Total	517.6	517.6	499.7	4%

		Actual		Actual		(	Commitmen	its	Commitments	% Change
		2017 Q1		2016 Q1			2017 Q1		2016 Q1	•
U	IS\$ M	As % of approved	As % of revised	As % of approved	U	S\$ M	As % of approved	As % of revised	As % of approved	(Act. + Comm.) 2017/2016
\$	17.3	22%	22%	22%	\$	7.1	9%	9%	10%	-1%
\$	23.2	16%	16%	16%	\$	11.1	8%	8%	16%	-8%
\$	27.9	21%	21%	22%	\$	32.7	25%	25%	16%	8%
\$	39.7	24%	24%	23%	\$	16.1	10%	10%	9%	1%
\$	108.1	21%	21%	21%	\$	67.0	13%	13%	10%	3%

### **RESOURCES (PC, NPC)**

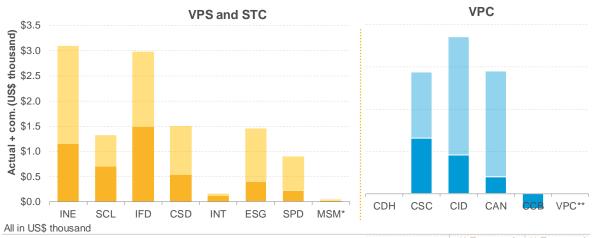
4.2 Budget executed as a percent of Approved Budget



All in US	S\$ million							As % of a	approved			As % of	Revised	
Unit	(Ad	Personne ctual + Comr			<b>Non-perso</b> ctual + Cor		Pers	onnel	Non-Pe	ersonnel	Pers	onnel	Non-Pe	rsonnel
	2017 Q1	2016 Q1	% Change	2017 Q1	2016 Q1	% Change	2017 Q1	2016 Q1	2017 Q1	2016 Q1	2017 Q1	2016 Q1	2017 Q1	2016 Q1
STC	13.7	13.0	5%	10.8	11.6	-7%	23.8%	23.6%	50.4%	54.5%	23.8%	24.3%	50.4%	52.4%
VPC	16.7	16.6	1%	17.5	13.0	35%	22.5%	23.2%	26.0%	19.2%	22.5%	23.6%	26.0%	27.7%
VPF	16.2	15.1	7%	44.4	32.4	37%	23.5%	22.9%	71.2%	55.7%	23.5%	23.8%	71.2%	57.0%
VPS	29.8	28.7	4%	26.0	22.8	14%	22.9%	22.8%	72.8%	66.4%	22.9%	23.5%	72.8%	42.1%

#### **RESOURCES (NPC)**

4.3 Transactional budget executed as percentage of budget allocated 12



Unit	Revised Budget	Actuals	Committed	Available Balance	% Executed 2017 Q1	% Executed 2016 Q1
INE		1,146	1,946	-3,092	-	37%
SCL		702	623	-1,325	-	47%
IFD		1,489	1,491	-2,980	-	37%
CSD		532	972	-1,504	-	-
INT		119	42	-161	-	31%
ESG		410	1,049	-1,459	-	59%
SPD		232	668	-901	-	90%
MSM*		21	24	-45	-	41%
CDH		0	0	0	-	66%
CSC		66	78	-144	-	6%
CID		46	140	-185	-	29%
CAN		20	125	-145	-	34%
CCB		-18	0	18	-	28%
VPC**	33,374	0	0	33,374	0%	-
Total	33,374	4,765	7,158	21,450	36%	30%

<sup>\*</sup>MSM transactional Budget is self-contained; it has an approved budget which is executed throughout the year.

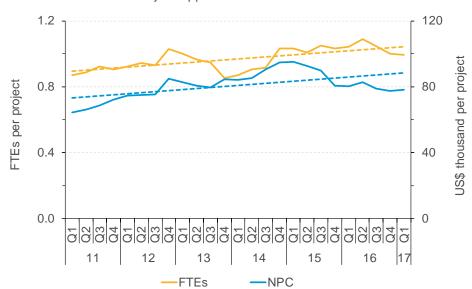
Notice that at the end of Q1 2017, none of the operational transactional budget has been transferred from VPC to VPS, nor from VPC to SPD.

<sup>\*\*</sup>VPC corresponds to where the transactional budget is approved and then transferred to other organizational units.

<sup>&</sup>lt;sup>12</sup> The allocated budget corresponds to the portion of the approved budget in VPC transferred to VPS or other organizational units in VPC and SPD.

#### RESOURCES FOR PROJECT PREPARATION AND SUPERVISION

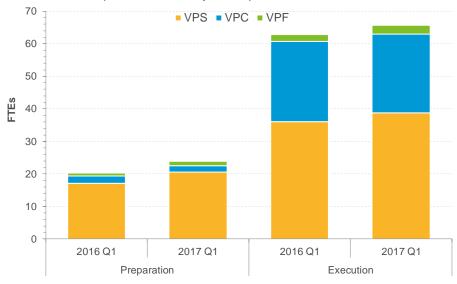
4.4 Resources for SG Project Approval<sup>13</sup>



Per project moving average

						% Change
	2013 Q1	2014 Q1	2015 Q1	2016 Q1	2017 Q1	2017/2016
FTEs	1.00	0.87	1.03	1.04	0.99	-5%
NPC (US\$)	82,905	84,022	94,948	80,324	78,281	-3%

4.5 Staff Effort reported to SG Project Preparation and Execution

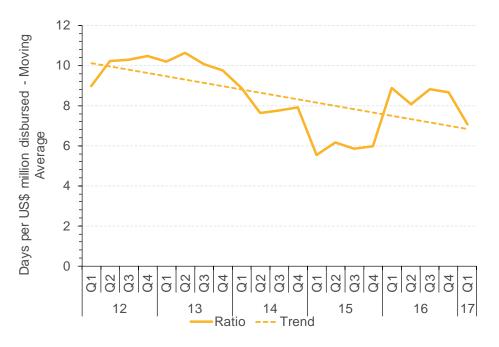


•				Execu	tion				
2016	2017	%Change	2016	2017	%Change	2016 01	2017 01	%Change	
Q1	Q1	2016/2015	Q1	Q1	2016/2015	2010 Q1	2017 Q1	2016/2015	
2.3	2.0	-13%	22.5	22.2	-1%	24.8	24.2	-2%	
1.0	1.2	25%	1.1	1.5	37%	2.1	2.7	31%	
17.1	20.6	21%	36.0	38.8	8%	53.1	59.4	12%	
20.3	23.8	17%	59.6	62.5	5%	79.9	86.3	8%	
	Q1 2.3 1.0 17.1	2016 2017 Q1 Q1 2.3 2.0 1.0 1.2 17.1 20.6	Q1         Q1         2016/2015           2.3         2.0         -13%           1.0         1.2         25%           17.1         20.6         21%	2016         2017         %Change 2016         2016           Q1         Q1         2016/2015         Q1           2.3         2.0         -13%         22.5           1.0         1.2         25%         1.1           17.1         20.6         21%         36.0	2016         2017         %Change         2016         2017           Q1         Q1         2016/2015         Q1         Q1           2.3         2.0         -13%         22.5         22.2           1.0         1.2         25%         1.1         1.5           17.1         20.6         21%         36.0         38.8	2016         2017         %Change         2016         2017         %Change           Q1         Q1         2016/2015         Q1         Q1         2016/2015           2.3         2.0         -13%         22.5         22.2         -1%           1.0         1.2         25%         1.1         1.5         37%           17.1         20.6         21%         36.0         38.8         8%	2016         2017         %Change Q1         2016         2017         %Change Q1         2016/2015	2016         2017         %Change Q1         2016 Q1         2016 Q1         %Change Q1 Q016/2015         2016 Q1         2016/2015         2016 Q1         2016/2015         2016 Q1         2017 Q1           2.3         2.0         -13%         22.5         22.2         -1%         24.8         24.2           1.0         1.2         25%         1.1         1.5         37%         2.1         2.7           17.1         20.6         21%         36.0         38.8         8%         53.1         59.4	

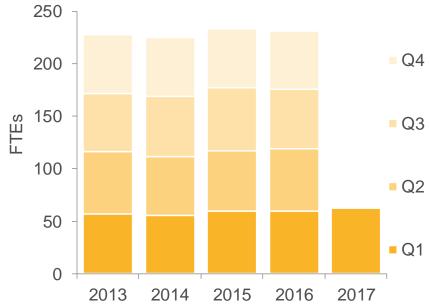
<sup>&</sup>lt;sup>13</sup> Moving average of last 4 quarters and FTEs correspond only to Staff

#### RESOURCES FOR PROJECT PREPARATION AND SUPERVISION

4.6 Staff time reported to SG project execution per US\$ million disbursed



4.7 Staff time reported to SG project execution



#### SG Loan Projects

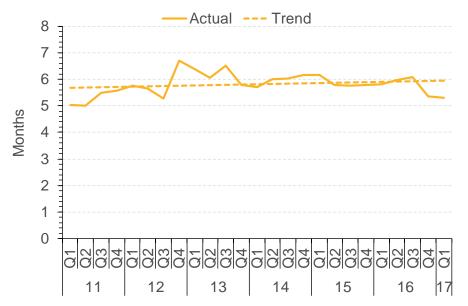
		2013	2014	2015	2016	2017	% Change
		Q1	Q1	Q1	Q1	Q1	2016/2015
Days		11,783	11,487	12,240	12,253	12,807	5%
Disbursed	US\$M	617.7	738.2	1,995.6	689.1	1,120.9	63%
Ratio (Days/D	isb.)	19.1	15.6	6.1	17.8	11.4	-36%
Ratio - Moving	g average	10.1	8.9	5.5	8.9	7.1	-21%

#### Values expressed in FTEs

Year	Q1	Q2	<u>O3</u>	04	Total	% Change Q1
		<u> </u>	QU .	<u> </u>	Total	70 Onange Q1
2013	57.2	58.8	55.7	56.1	227.8	15%
2014	55.8	55.6	57.8	56.1	225.3	-3%
2015	59.7	57.6	59.9	55.9	233.2	7%
2016	59.8	59.5	56.6	54.9	230.8	0%
2017	62.5					5%

#### **CYCLE TIMES (EFFICIENCY)**

4.8 Time Elapsed from Project Profile to Approval for SG Investment Projects

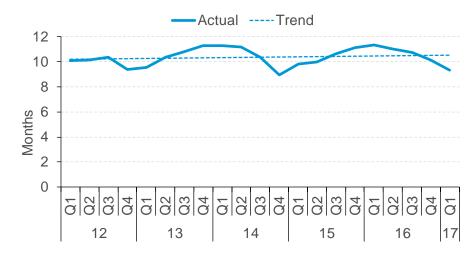


Moving median in months

	2013	2014	2015	2016	2017	% Change
	Q1	Q1	Q1	Q1	Q1	2016/2015
Profile to Approval	6.382	5.7	6.2	5.8	5.3	-9%

100% of 2017-Q1 SG loan approvals were approved within the target preparation time, which is 12 months or less for Investment loans (INV) and 6 months or less for Policy Based Loans (PBLs). "Preparation time" is from Project Profile (PP) to Approval, and only applies to projects with PP.

4.9 Time Elapsed from Approval to Eligibility for SG Investment Projects



Moving median for previous 5 quarters, in months

	2013	2014	2015	2016	2017	% Change
	Q1	Q1	Q1	Q1	Q1	2017/2016
CAN	10.8	10.2	7.9	13.1	9.7	-26%
ССВ	5.6	12.5	6.0	11.7	9.7	-17%
CDH	7.6	7.6	8.0	8.6	7.4	-14%
CID	11.4	10.8	10.0	13.4	8.0	-41%
CSC	10.4	12.4	11.1	10.6	15.0	41%
REG	0.0	13.9	0.0	0.0	6.4	
Total	9.6	11.3	9.8	11.3	9.3	-18%

#### **CYCLE TIMES (EFFICIENCY)**

4.10 Time Elapsed from Eligibility to First Disbursement for SG Investment Projects

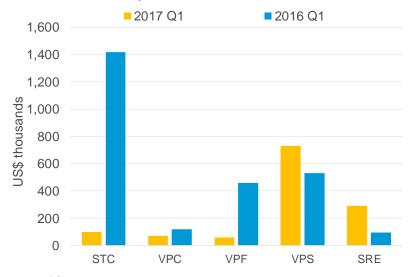


Moving median for previous 5 quarters, in days

	2013	2014	2015	2016	2017	% Change
	Q1	Q1	Q1	Q1	Q1	2017/2016
CAN	22.5	55.5	79	43	28	-35%
CCB	11.5	32	11	2	73	3550%
CDH	20	30	42.5	12	13	8%
CID	30	42	23	22	58.5	166%
CSC	26	61	76	57	20	-65%
REG	0	0	277	0	0	
Total	21	48	47.5	32	36	13%

#### **UNALLOCATED PERSONNEL COSTS**

#### 4.11 Personnel Costs from Unreported Time



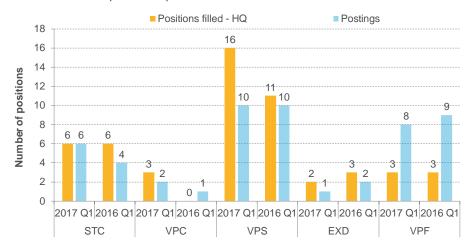
All in US\$ million

Level	Unit	2017 Q1	2016 Q1	% Change 2017/2016	As % of total 2017 Q1
VP	STC	98	1,418	-93%	8%
VP	VPC	73	117	-38%	6%
VP	VPF	58	460	-87%	5%
VP	VPS	730	529	38%	58%
OTH	SRE	289	95	205%	23%
Total	Total	1,249	2,620	-52%	100%

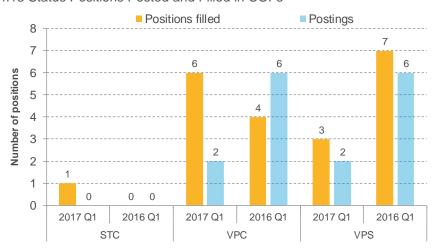
#### **B. HUMAN RESOURCES**

#### VACANCIES AND NEW HIRES<sup>14</sup>

4.12 Status of the positions posted and filled in HQ15



#### 4.13 Status Positions Posted and Filled in COFs



Number (	of	positions	filled	bν	external	candidates

	S	ТС	VPC		VPS		E	EXD		VPF		IDB <sup>*</sup>		Total**	
	2017 Q1	2016 Q1	2017 Q1	2016 Q1											
Positions filled - HQ	6	6	3	0	16	11	2	3	3	3	0	1	30	24	
Postings	6	4	2	1	10	10	1	2	8	9	0	0	27	26	
Vacancies															

Vacancies														
HQ	26	33	6	4	29	35	9	5	25	34	22	22	117	133
COF - Local	7	5	12	10	3	6	0	0	0	1	0	0	22	22
COF - Interr	2	2	11	7	5	4	0	0	0	0	0	0	18	13
Total	35	40	29	21	37	45	9	5	25	35	22	22	157	168

Number of positions

	STC		VPC		VPS		Total*	
	2017 2016		<b>2017</b> 2016		2017 2016		<b>2017</b> 2016	
	Q1	Q1	Q1	Q1	Q1	Q1	Q1	Q1
Positions filled	1	0	6	4	3	7	10	11
Postings	0	0	2	6	2	6	4	12

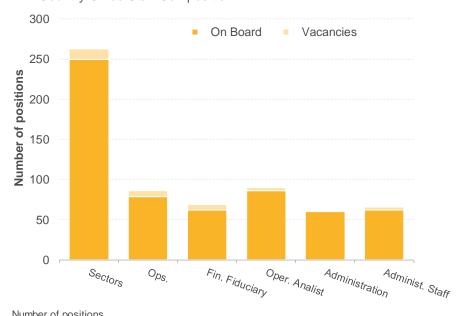
<sup>\*</sup>Refers to Central Pool (SRE/VAC)

<sup>&</sup>lt;sup>14</sup> STC in graphs corresponds to Strategic Core

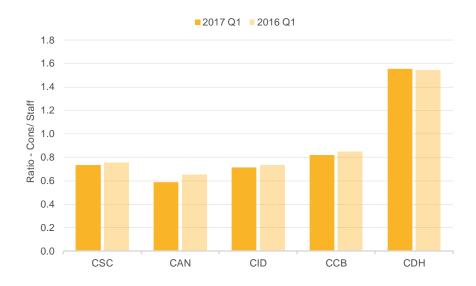
<sup>&</sup>lt;sup>15</sup> IDB includes Administrative Tribunal, Staff, Family and Retirees Associations, Office of the Ombudsperson, Young Professionals, Special Employees and Staff Relations

#### **STAFF COMPOSITION**

#### 4.14 Country Office Staff Composition<sup>16</sup>



4.15 Number of Professional Staff and Consultants<sup>17</sup> (excluding firms)



Number of posi	110115						
	Sectors	Ops.	Fin. Fiduciary	Oper. Analist	Administration	Administ. Staff	Total
2017 Q1	263	86	69	90	61	66	635
On Board	250	79	62	86	60	62	599
Vacancies	13	7	7	4	1	4	36
2016 Q1	267	91	68	87	65	69	647
On Board	253	85	66	83	62	66	615
Vacancies	14	6	2	4	3	3	32
% Change Staff on board 2017/2016	-1%	-7%	-6%	4%	-3%	-6%	-3%

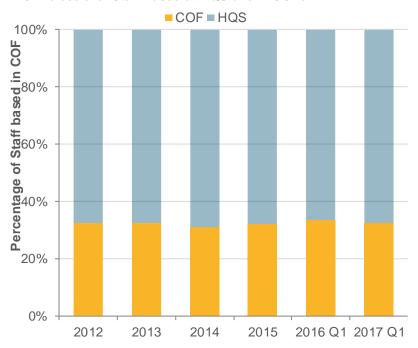
Region	Technic	cal Staff	%Change Tech. Staff		ultants	% Change - Cons. 2017/16		Ratio (Cons/staff)		
	2017 Q1	2016 Q1	2017/16	2017 Q1	2016 Q1	CONS. 2017/10	2017 Q1	2016 Q1		
CSC	150	146	3%	110	110	0%	0.73	0.75		
CAN	117	118	-1%	69	77	-10%	0.59	0.65		
CID	155	173	-10%	111	127	-13%	0.72	0.73		
CCB	66	66	0%	54	56	-4%	0.82	0.85		
CDH	27	22	23%	42	34	24%	1.56	1.55		
Total	515	525	-2%	386	404	-4%	0.75	0.77		

<sup>&</sup>lt;sup>16</sup> Ops: Representatives, Operational Staff and Economists. Administration: Includes Resource Planning, ITE and Communication Staff

<sup>&</sup>lt;sup>17</sup> For 2017 Q1, the number of days of the contracts was not available, so the contract length of seven months was considered in lieu of greater than 150 days in length.

#### STAFF LOCATION

4.16 Professional Staff Based at HQS and in COFs

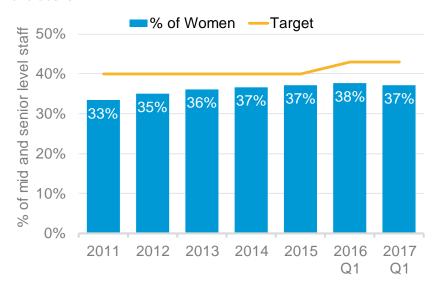


Yea	r (	COF	HQS	% in	Change	% in
	-T			COF		HQS
2011	1 :	539	1,165	32%	5%	68%
2012	2 :	572	1,197	32%	2%	68%
2013	3	570	1,195	32%	0%	68%
2014	1	562	1,241	31%	-3%	69%
2015	5	581	1,231	32%	3%	68%
2016 (	Q1 :	559	1,106	34%	5%	66%
2017 (	Q1 :	548	1,151	32%	-1%	68%

<sup>&</sup>quot;0%" changes represent variations of less than 1%.

#### **EXECUTIVE AND MANAGERIAL STAFF**

4.17 Percentage of professional and executive staff who are women, Grade 4 and above

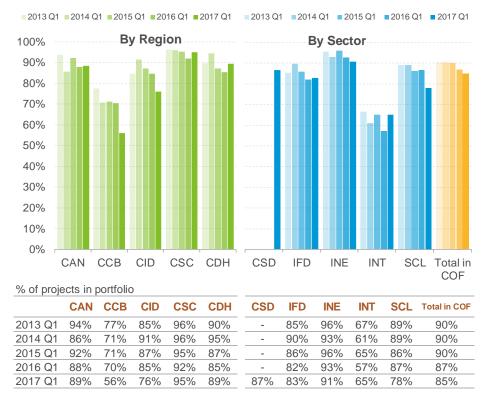


Mid and Senior level staff, Grade four and above Year Women Men % of Women Change Target 2011 292 33% 2% 40% 581 2012 322 35% 40% 596 2% 2013 336 593 36% 1% 40% 2014 37% 0% 349 603 40% 2015 359 607 37% 0% 40% 2016 Q1 335 553 38% 1% 43% 2017 Q1 549 37% 43% 326 0%

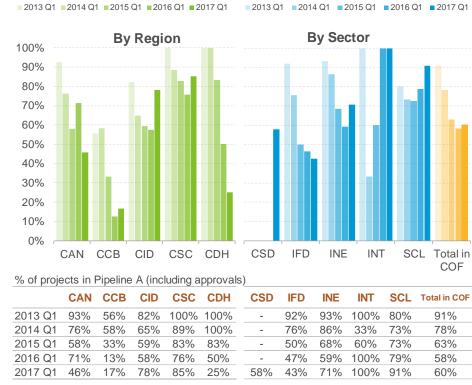
<sup>&</sup>quot;0%" changes represent variations of less than 1%.

#### **TEAM LEADERS IN COFS**

4.18 Projects in portfolio led by Team Leaders in COFs

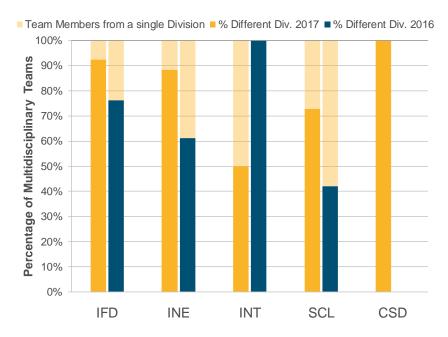


4.19 Projects in preparation led by Team Leaders in COFs



#### **COLLABORATION**

4.20 Multidisciplinary Team Compositions (Loan Operations)



All in cummulative count of operations and as % of total

Dept.	Program 2017 A	Team	%	Program	Team	%
		Members from	Different	2016 A	Members from	Different
		different Div.	Div. 2017		different Div.	Div. 2016
IFD	40	37	93%	42	32	76%
INE	34	30	88%	49	30	61%
INT	2	1	50%	1	1	100%
SCL	11	8	73%	19	8	42%
CSD	19	19	100%	-	-	-
Total	106	95	90%	111	71	64%

CSD Department was included in 2016. However, there was not any collaboration for 2016 Q1.



QUARTERLY BUSINESS REVIEW

# **CHAPTER V**

# **KNOWLEDGE & LEARNING**





#### **PROGRAM EXECUTION**

5.1 Registrations & Unique Participants enrolled in at least one Learning Program



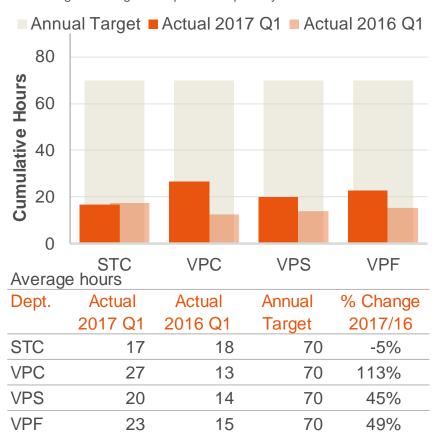
			Hours				
	Participants (unique)	Registrations	All Staff	HQS Staff	COF Staff	Complementary Work Foce	Total Hours
2017 Q1	3,544	12,110	47,169	32,509	14,660	26,735	73,904
2016 Q1	3,644	17,876	36,307	25,985	10,321	16,197	52,504
% Change							
(2017/2016)	-3%	-32%	30%	25%	42%	65%	41%

Delivery for E	External Clients	
	Online	Face-to-face
2017 Q1	77%	23%
2016 Q1	92%	8%

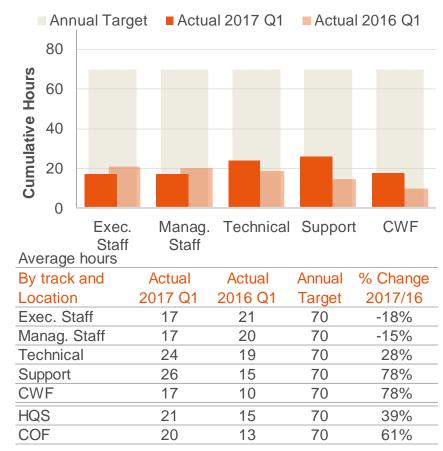


#### **LEARNING ACTIVITIES – INTERNAL CLIENTS**

5.2 Average Training Hours per Participant by VP



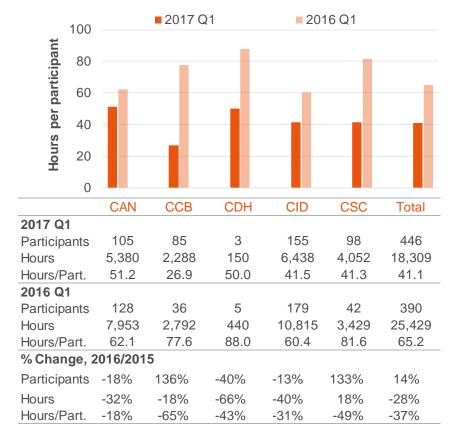
5.3 Average Training Hours per Participant





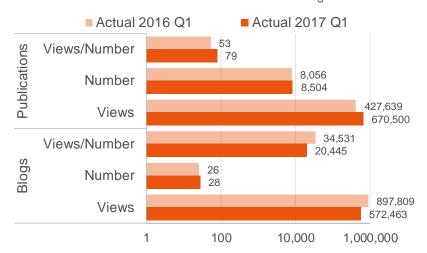
### CAPACITY BUILDING ACTIVITIES – EXERNAL CLIENTS

5.4 Total External Client Participant Hours in KNL-sponsored activities, by Region



#### **DISSEMINATION AND COMMUNICATION**

5.5 Number and Views<sup>18</sup> of IDB Publications and Blogs



		Actual 2017	Actual 2016	% Change
		Q1	Q1	2017/16
	Views	572,463	897,809	-36%
Blogs	Number	28	26	8%
	Views/Number	20,445	34,531	-41%
	Views	670,500	427,639	57%
Publications	Number	8,504	8,056	6%
	Views/Number	79	53	49%

http://blogs.iadb.org/

http://blogs.iadb.org/abierto-al-publico/

<sup>&</sup>lt;sup>18</sup> "Views" refers to online visits by one or multiple readers. "Number" refers to number of publications or blogs available online.

### Abbreviations

CCLIP CID Nicaragu COF CID Nicaragu COF CPD CSC CPD CSC DTF EDU EME EFS ESW FSO FTM FOB GCF FMM FOB GCF HRG GCF HRG IDB-9 IIC INT IFP NFC NSG ORD OPP	Audited Financial Statements Budget and Administrative Services Department Countries from Group C & Group D Country Department Andean Group (Colombia, Peru, Venezuela, Bolivia and Ecuador) Country Department Caribbean Group (Jamaica, Trinidad and Tobago, Suriname, Barbados and Bahamas) Conditional Credit Line for Investment Projects Country Department Central America (Guatemala, Belize, El Salvador, Honduras, a, Costa Rica), Mexico, Panama and Dominican Republic Country Office Country Programming Document Country Programming Document Country Programming Document Country Separtment Southern Cone (Argentina, Brazil, Chile, Uruguay and Paraguay) Donor Trust Funds Development Effectiveness Matrix Education Division Financial Emergency Loans External Feedback System Economic and Sector Work Fund for Special Operations Full Time Equivalents Fiscal and Municipal Management Division Funds of the Bank (ORC, FSO, GRF) Funds under Administration Grants and Co-Financing Management Unit Global Environment Fund IDB Grant Facility Headquarters Human Resources Department Haiti Response Group Institutional Capacity and Finance Sector 8th General Capital Increase 9th General Capital Increase 1nter-American Investment Corporation Infrastructure and Environment Sector Institutions for Development Investment Operations Knowledge and Learning Sector Non-Fersonnel Costs Non-Personnel Costs Non-Sovereign Guaranteed Ordinary Capital (OC) Outstanding Loan Balance Opportunities for the Majority Sector Operations Update System Office of Outreach and Partnerships	PPH RGGSFGODHCL PPSARAGGSSSSSSSSSTTTTVVVVVXXARABBBORHOCRRCSGGHAOAENNPPNRSU	Operations Procurement Office Portfolio Monitoring Unit Performance Index Progress Monitoring Report Programming Product Regional Department of Research and Chief Economist Corporate Result Framework Office of Risk Management Environment, Rural Development Disaster Risk Management Division Structured and Corporate Finance Department Social Sector Sustainable Energy and Climate Change Initiative Sovereign Guaranteed Strategy Monitoring Division Office of Strategic Planning and Development Effectiveness Social Protection and Health Division Strategic Core Time and Labor System Technical Cooperation Trade Finance Facilitation Program Vice Presidency for Countries Vice Presidency for Finance and Administration Vice Presidency for Finance and Administration Vice President for Sectors and Knowledge Water and Sanitation Division Argentina Barbados Bahamas, The Belize Bolivia Brazil Chile Colombia Costa Rica Dominican Republic Ecuador El Salvador Guatemala Guyana Haiti Honduras Jamaica Mexico Nicaragua Peru Panama Paraguay Suriname
PBL	Policy Based Lending	TT	Trinidad and Tobago
			S Comment of the comm
PC	Personnel Cost	UR	Uruguay
PCR	Project Completion Report	VE	Venezuela, Rep. Bol.
	rojos completen roport		
		RG	Regional